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**2005**

# DESIGNING AN ENTERPRISE IP TELEPHONY NETWORK

**Session TECVVE117**  
**Networkers Solution Forum Chile**

**Presenters:**

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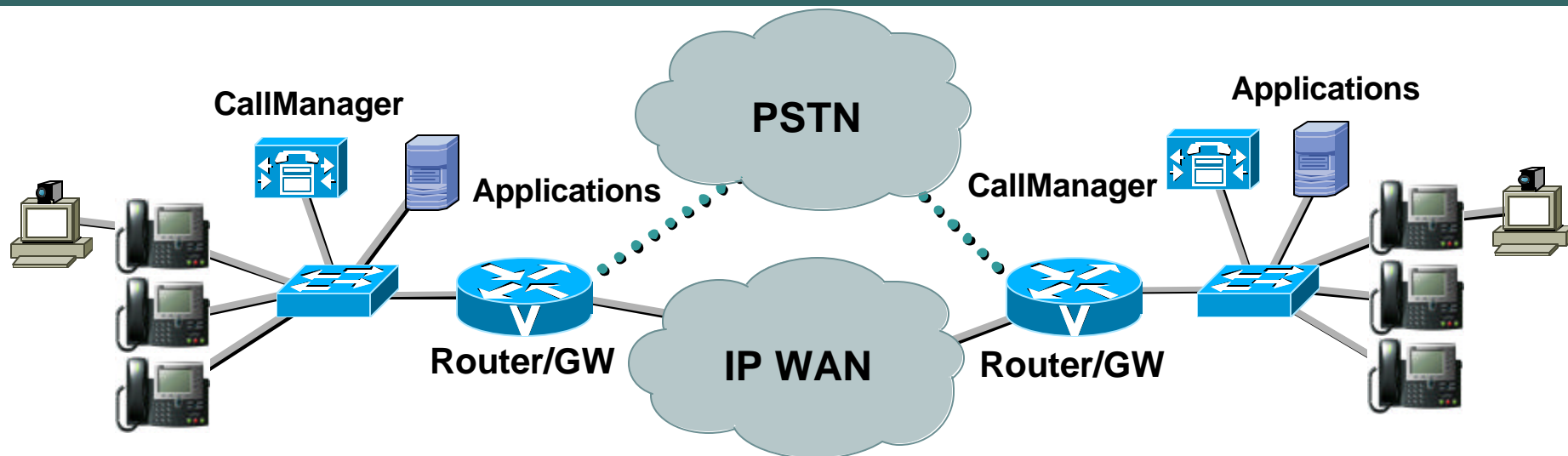
# Agenda

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- **Introduction**
- **Network Infrastructure**
- **Telephony Infrastructure**
- **Legacy Migration and Integration**

# Scope of This Seminar

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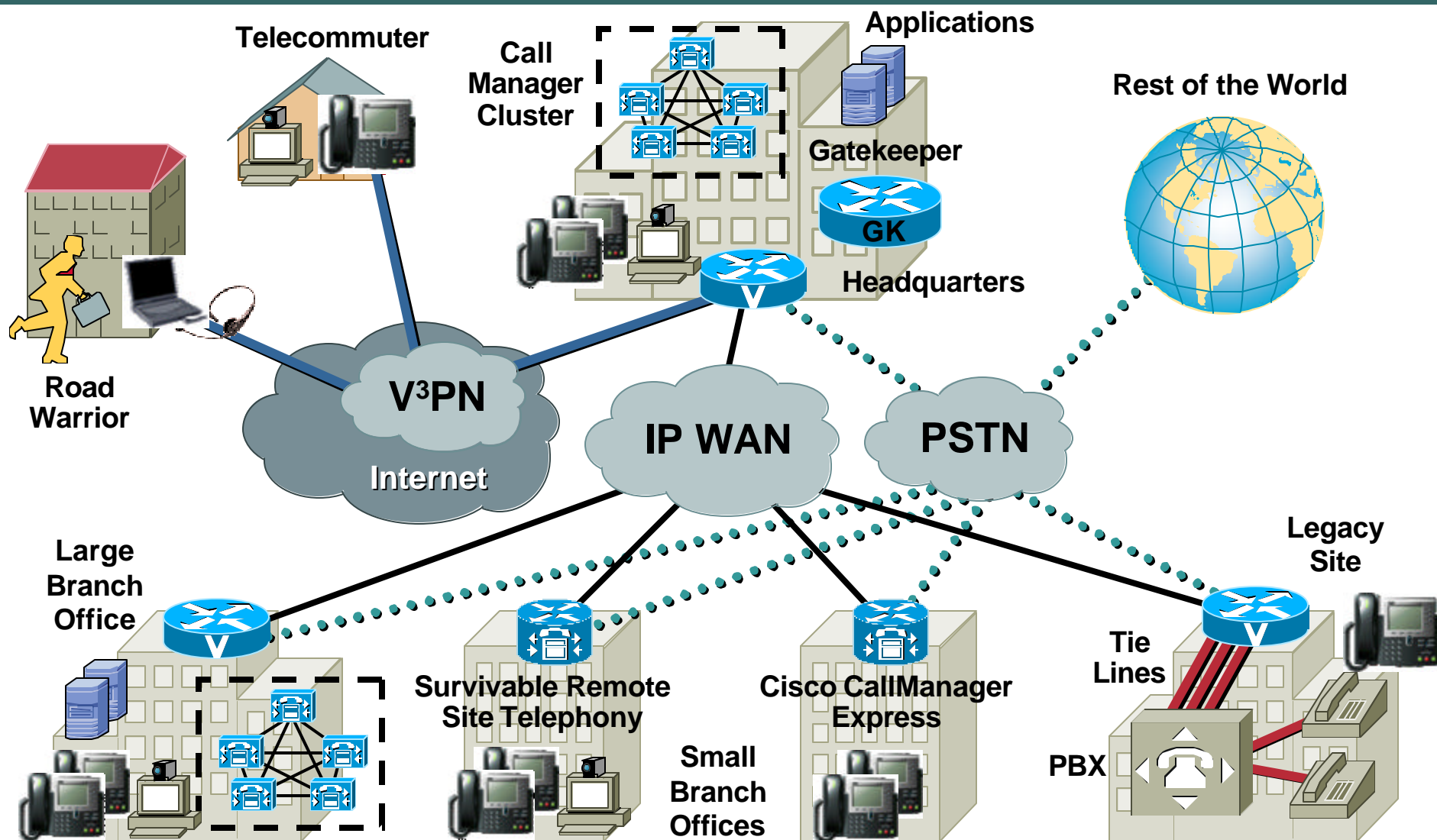


- Understanding **what** can be built today
- Learning **how** to build it
- To find out more about IP telephony design:

<http://www.cisco.com/go/srnd/>

# The Big Picture: End-to-End IP Telephony

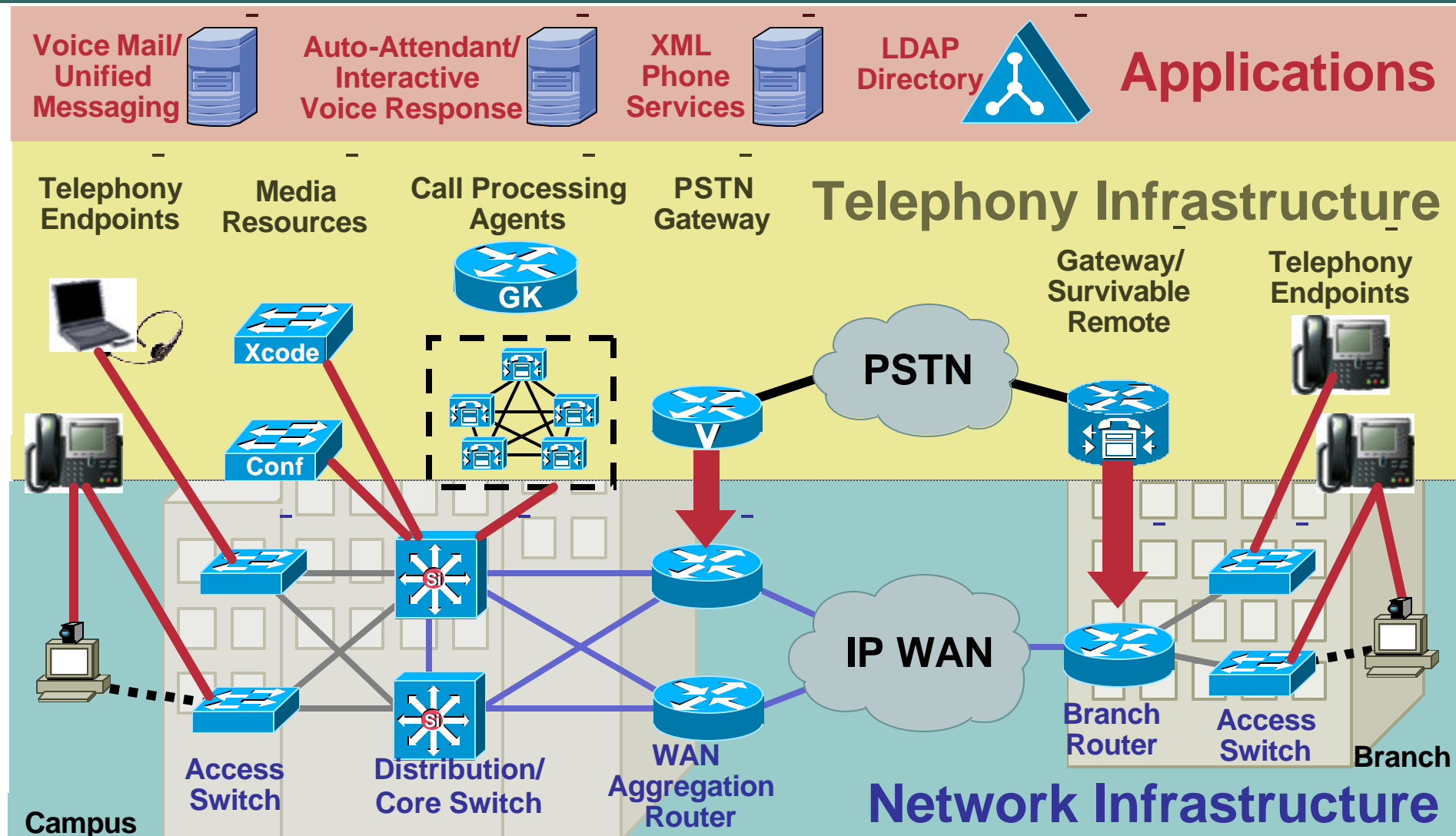
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# The Elements of IP Telephony

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# Agenda

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- Introduction
- **Network Infrastructure**
- Telephony Infrastructure
- Legacy Migration and Integration

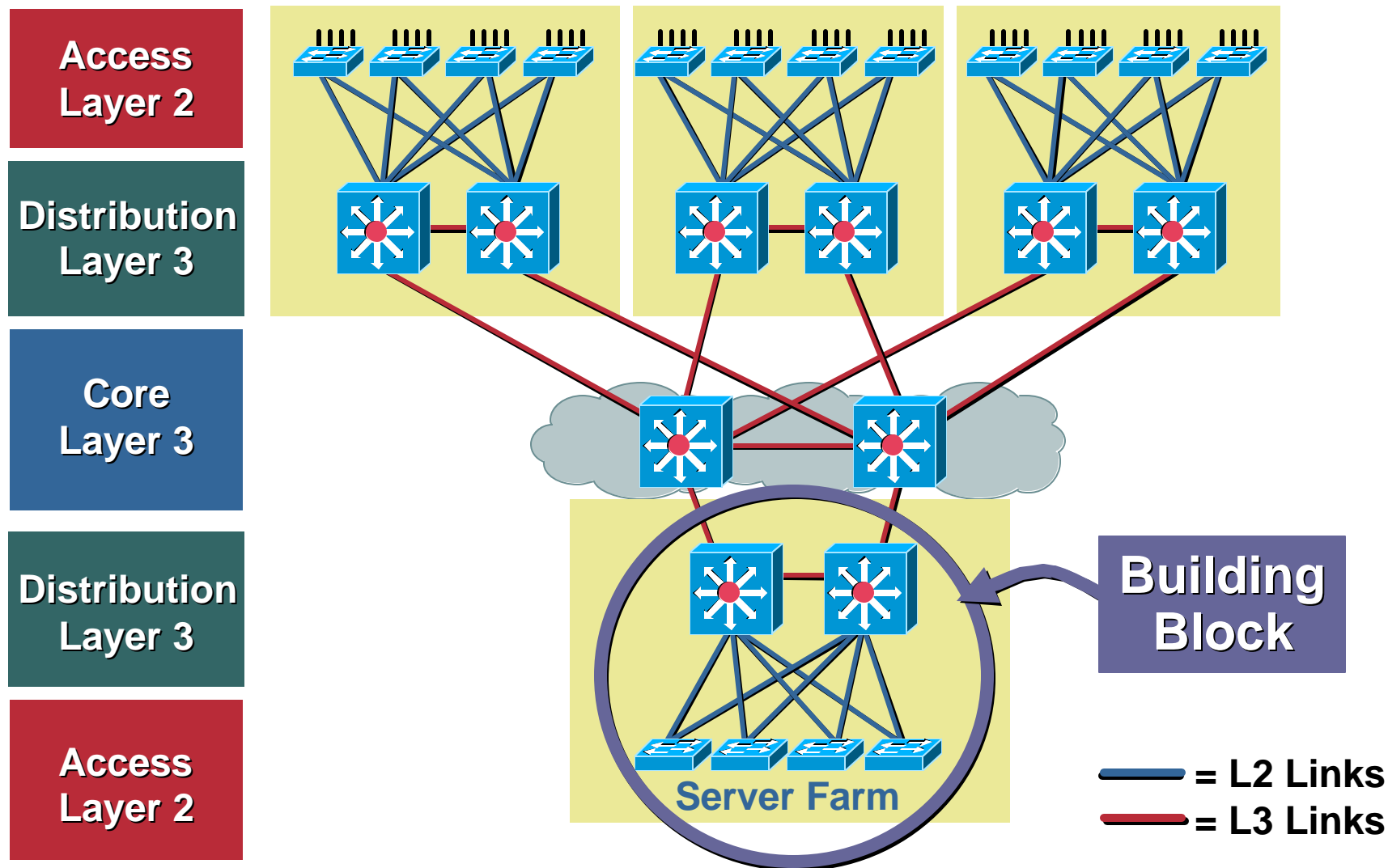
# Network Infrastructure Agenda

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- **Building a Campus Network**
- **Enabling QoS in the Campus**
- **Providing Inline Power to IP Phones**
- **Overlaying Wireless LANs**
- **Building a WAN**
- **Enabling QoS in the WAN**
- **Networks Services**

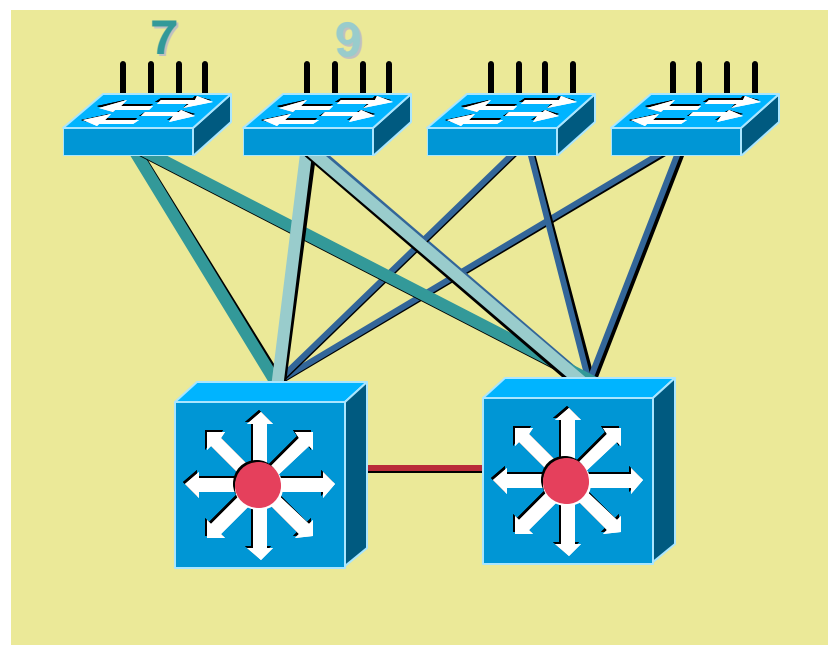
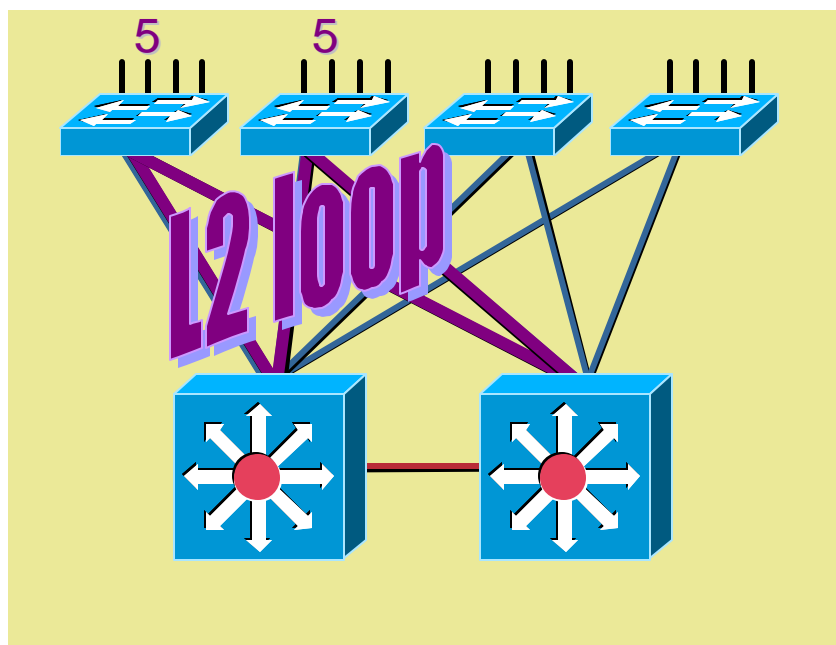
# Building a Campus Network Multilayer Network Design

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# Building a Campus Network VLAN Model

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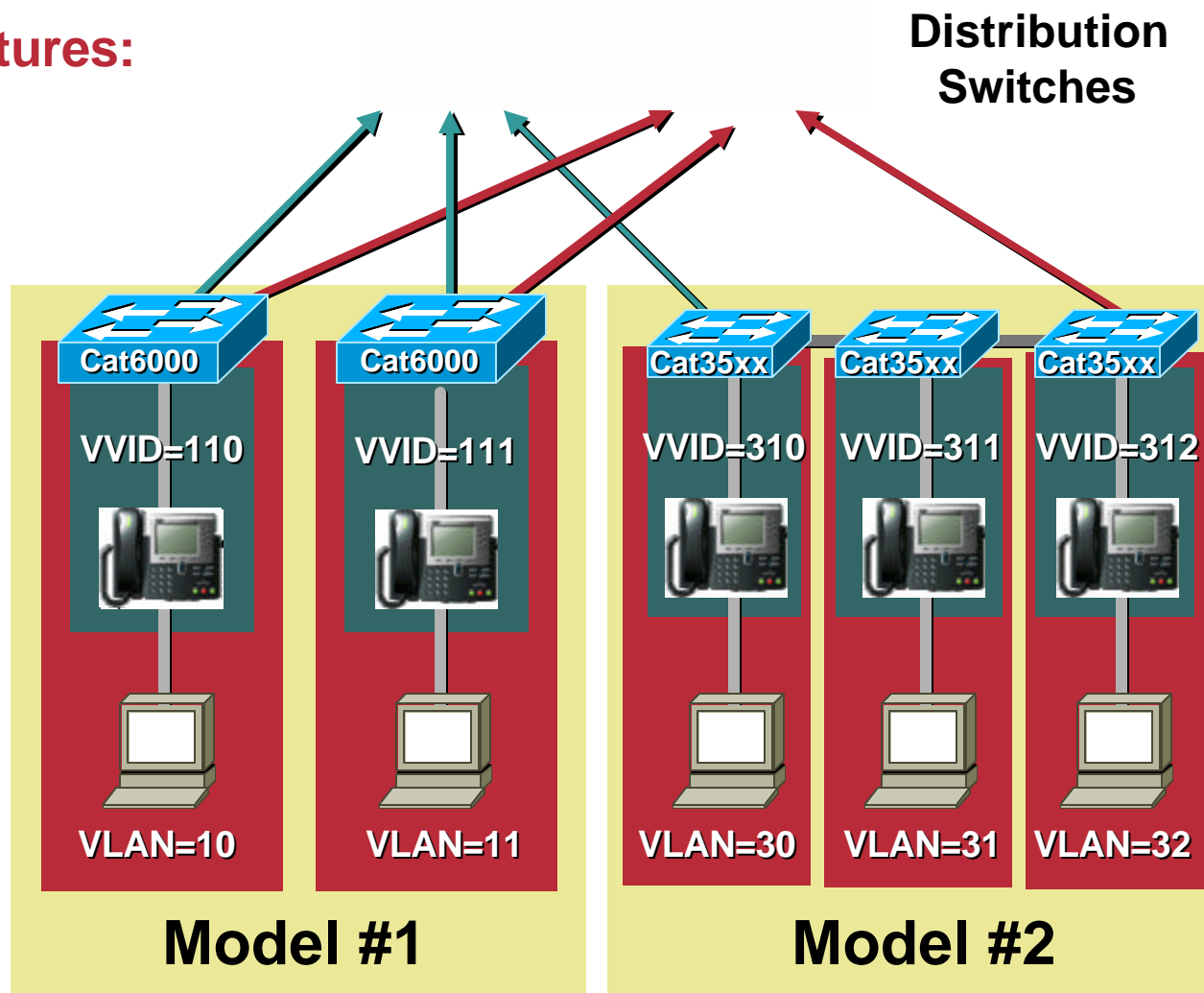
- A VLAN = an IP subnet
- VLANs do not span different wiring closet switches
- If 2+ VLANs per access switch, load sharing is very easy to achieve
- **This model achieves fast convergence and high stability**
- **Topology could be used for voice VLANs while existing data VLANs are left untouched (only if need be)**

# Building a Campus Network Access Layer

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## Wiring Closet Features:

- Auxiliary VLAN
- 802.1p/Q
- STP PortFast
- RootGuard
- UDLD
- UplinkFast
- BackboneFast
- *Rate policing*
- *Conditional trust*



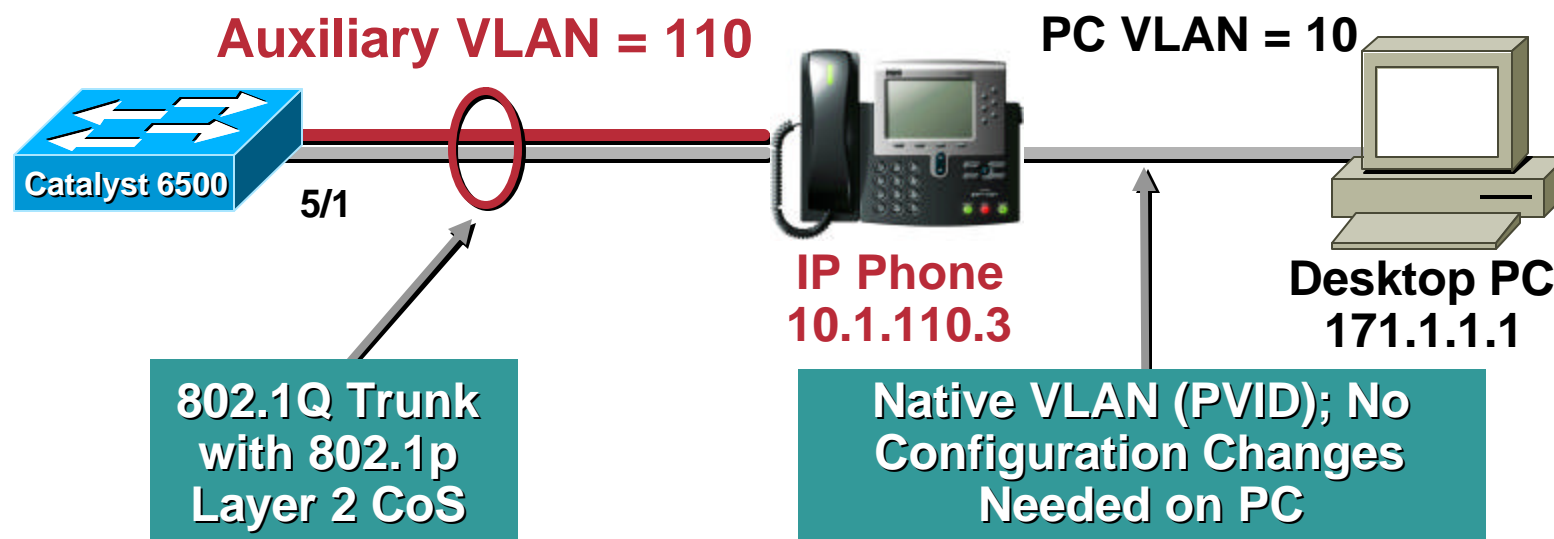
# IEEE 802.1w/s

- **802.1w—Rapid Spanning-Tree Protocol (RSTP)**  
Enhances STP convergence speed  
Similar to Cisco's implementation of 802.1D with STP extensions like PortFast, UplinkFast and BackboneFast
- **802.1s—Multiple Spanning-Tree (MST)**  
Runs logical instances of STP  
Maps many VLANs to an instance  
Reduces complexity of running a unique STP instance for every VLAN in the network

# Building a Campus Network

## Access Layer: Catalyst 6000 (Catalyst OS)

Cisco.com



```
Cat6500>(enable)set vlan 10 5/1-48 !Native vlan for untagged frames
Cat6500>(enable)set port qos 5/1-48 trust-device ciscoipphone !IP phone is a
qos trust device
Cat6500>(enable)set port auxiliaryvlan 5/1-48 110 !Voice vlan for 802.1Q frames
Cat6500>(enable)set port qos 5/1-48 trust trust-cos !Trust the cos marking
Cat6500>(enable) set port qos 5/1-48 trust-ext untrusted !IP Phone port to override
the cos value to 0 of the tagged frames received from the PC or the attached device
```

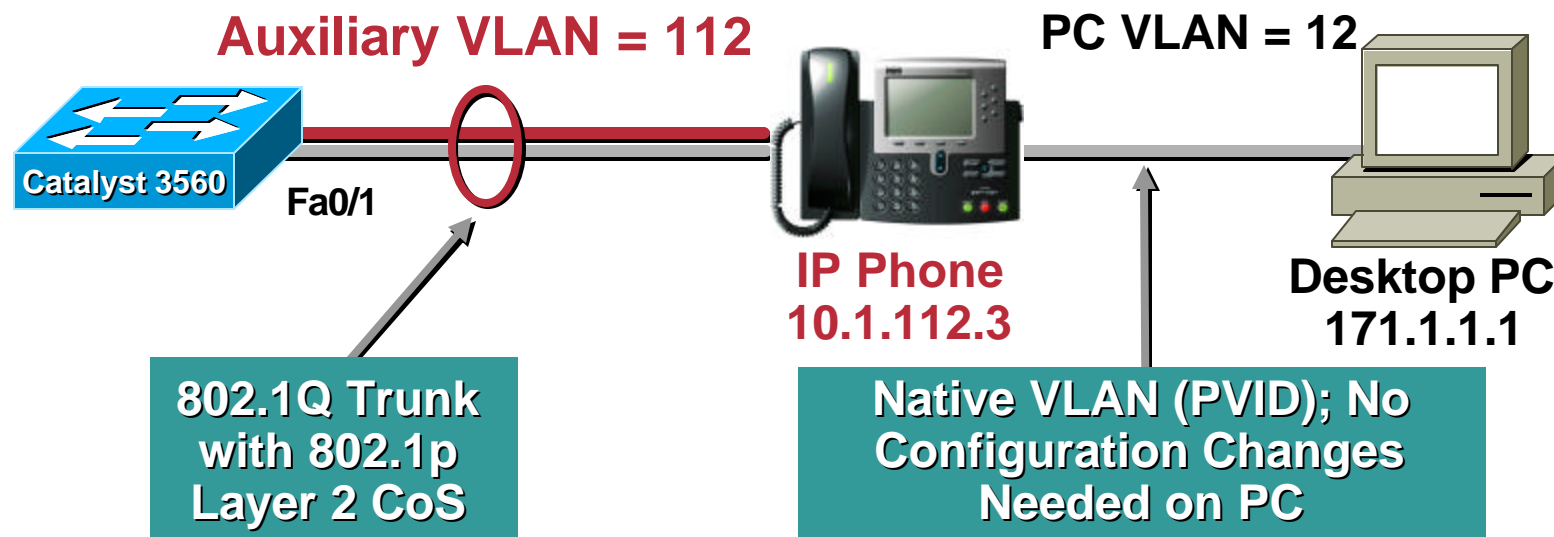
**IPT and QoS SRND have details of other platforms ([www.cisco.com/go/srnd](http://www.cisco.com/go/srnd))**



# Building a Campus Network

## Access Layer: Catalyst 3560 (IOS)

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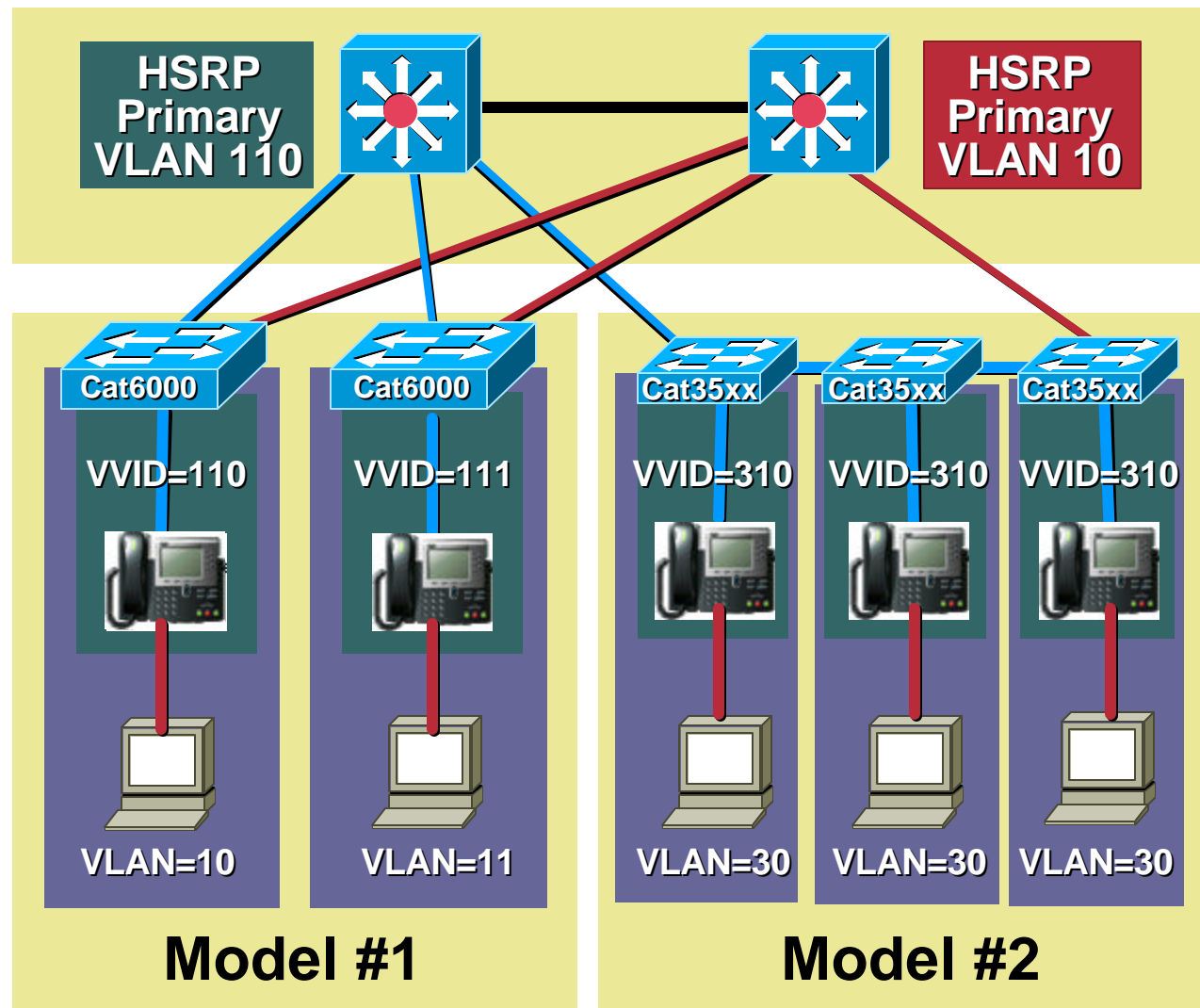
```
Cat3560(config)#interface fastethernet0/1
Cat3560(config-if)#mls qos trust device cisco-phone !IP phone is a qos trust device
Cat3560(config-if)#mls qos trust cos !Trust the cos marking
Cat3560(config-if)#switchport mode access !Set the port to access mode
Cat3560(config-if)#switchport voice vlan 112 !Voice vlan for the 802.1Q frames
Cat3560(config-if)#switchport access vlan 12 !Native vlan for untagged frames
```

# Building a Campus Network Distribution Layer

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## Distribution Layer Features:

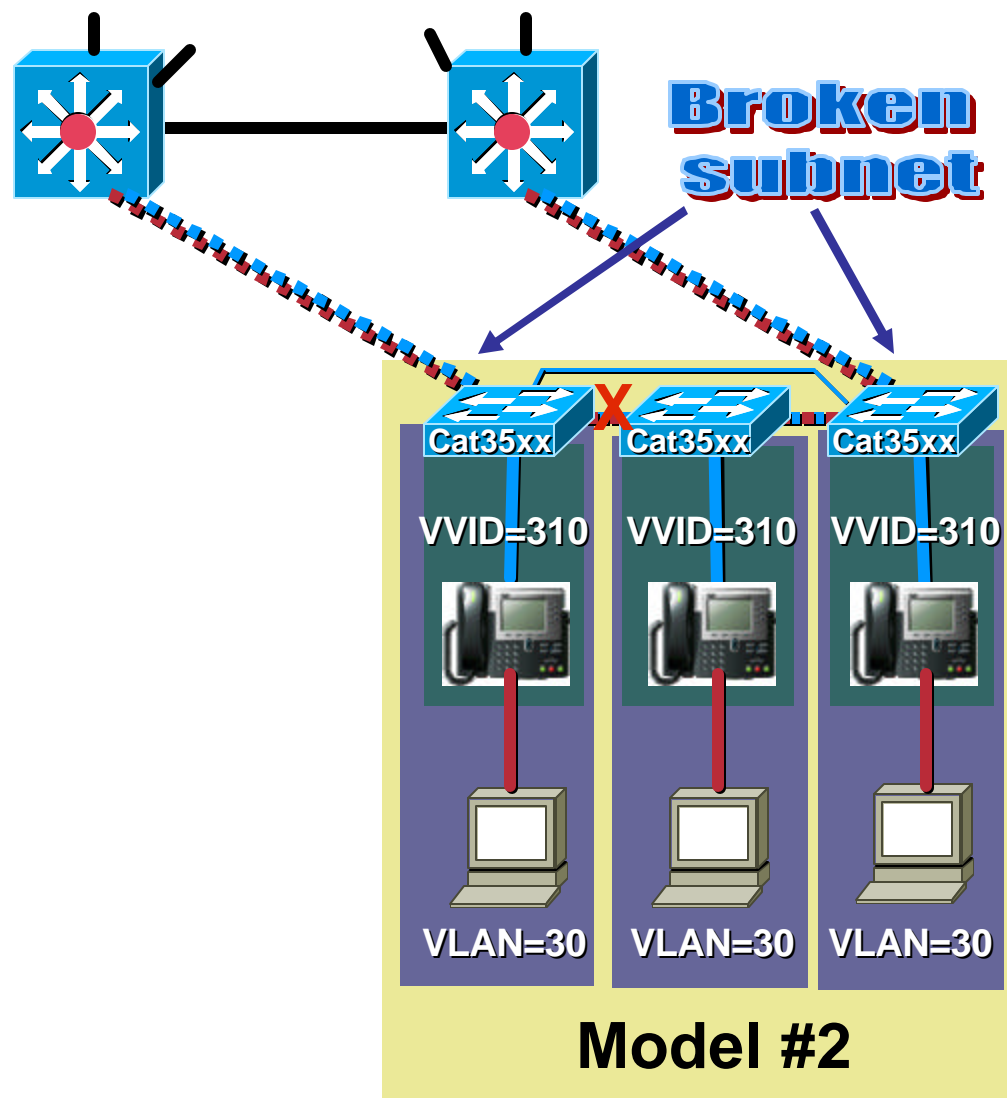
- Passive interface default
- HSRP, HSRP Track/Preempt
- OSPF/EIGRP:
  - Adjust timers
  - Summary address
  - Path costs



# Using Stacking Access LAN Switches

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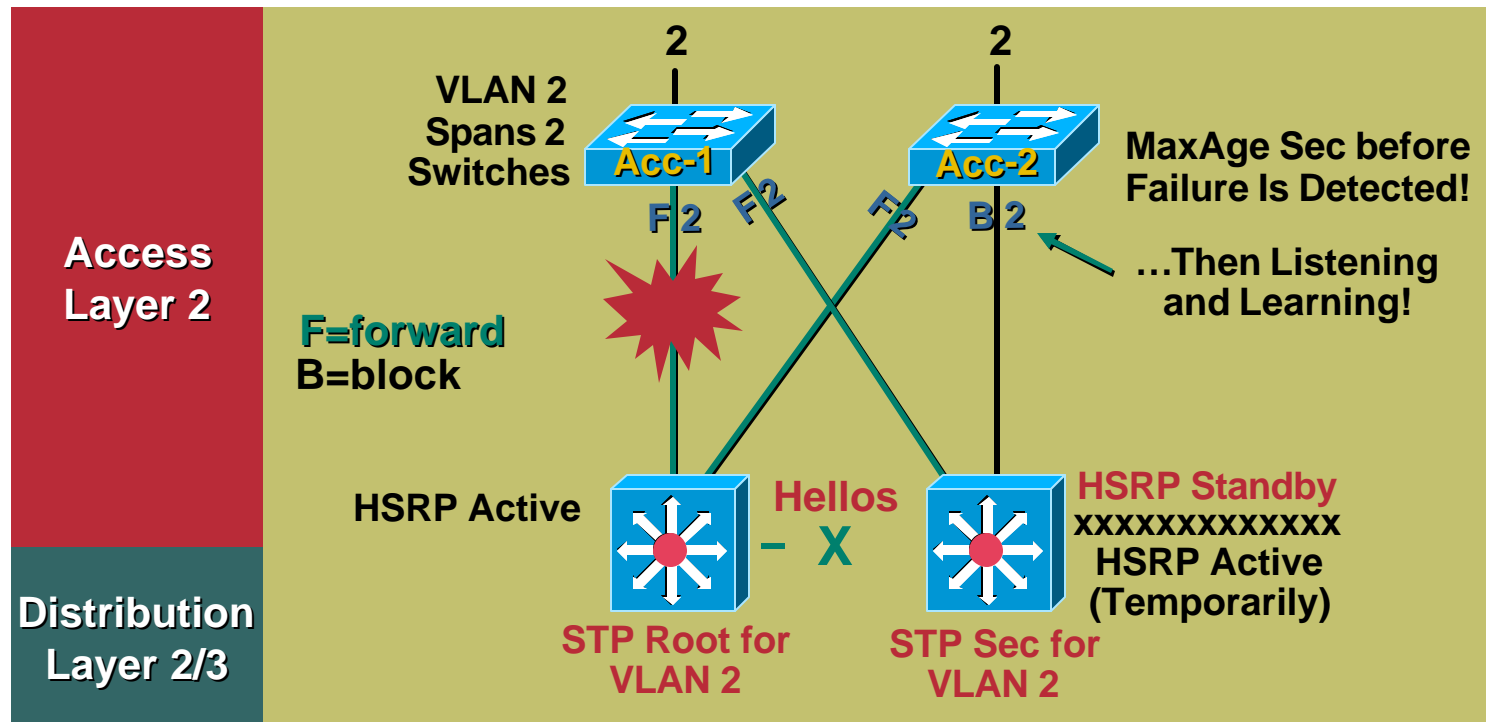
- Potential broken subnet issue with access switches
- Catalyst 3560/3550
  - GBICs all used up between switch and uplink
  - Avoid 35xx gigastack for voice – half duplex - collisions
  - Alternate 100Mbps connection between top of first/last – limited L2
  - Configure STP appropriately
- Catalyst 3750
  - Use stackwise connections between switches



# Building a Campus Network

## Distribution Layer: L2 Between the Distribution Switches?

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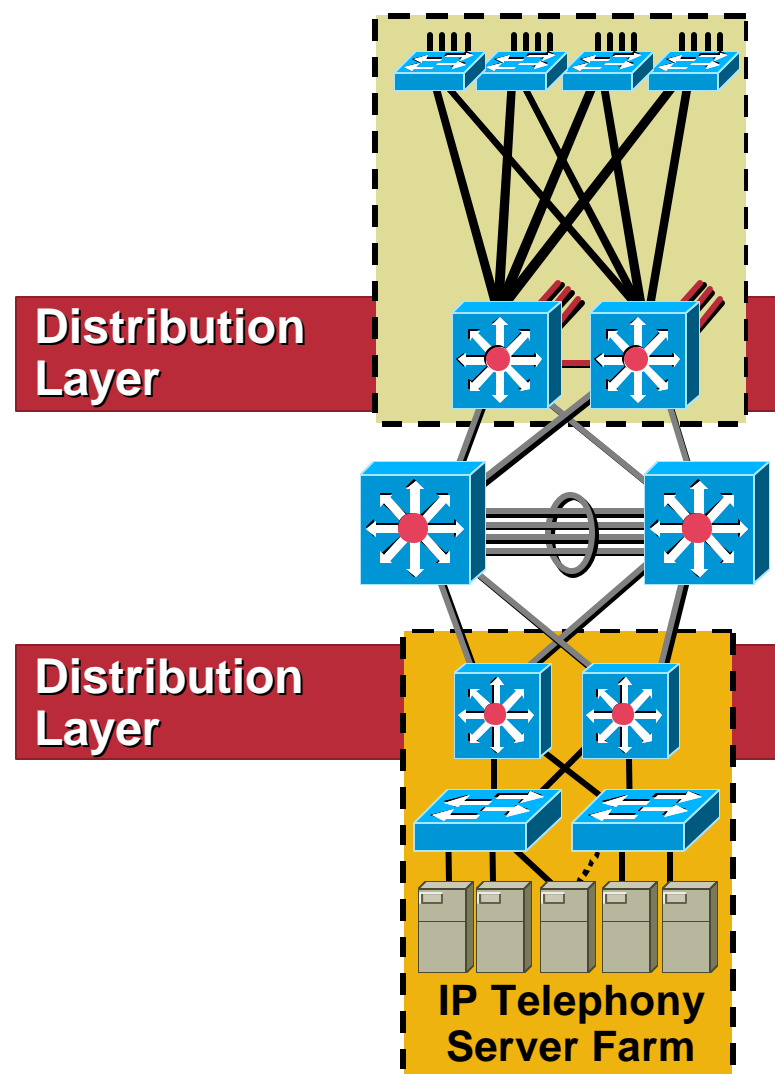
- If failure, only part of the users can be reached (traffic from left distribution switch to users on Acc-1 for instance -> black hole for 50 seconds)
- When topology has converged, consider the path taken by users on Acc-1 (3 "hops")

# Building a Campus Network

## Which Features for the Distribution Layer?

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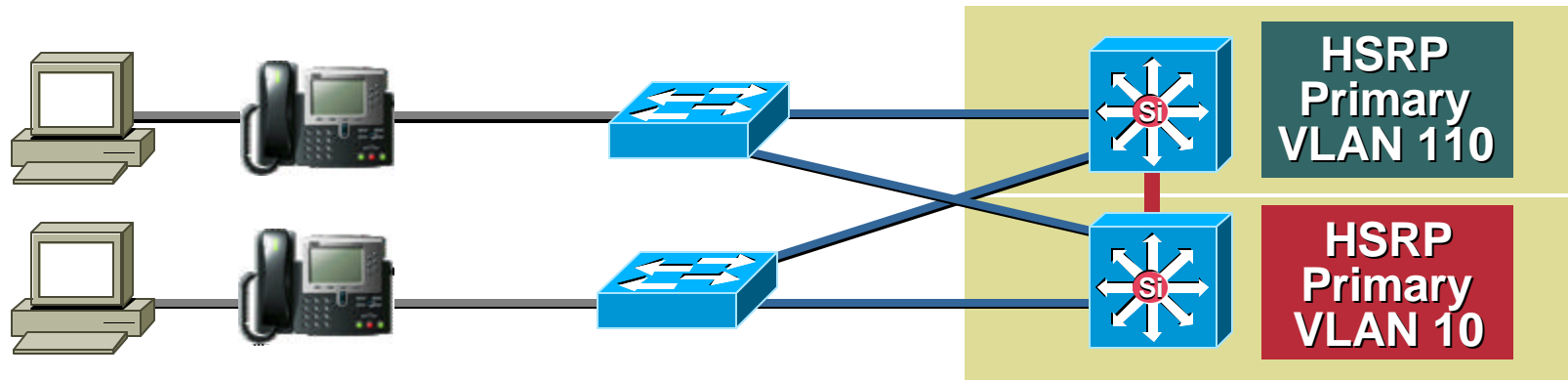
- Distribution layer features
  - Set STP root**—Dictate STP topology
  - Set STP secondary**—Backup root bridge
  - Enable HSRP**—Provide redundant gateways
  - Tune HSRP timers**—Reduce fail-over
  - Set HSRP-track**—Ensure optimal routing
  - Set HSRP-preempt delay**—Time for RP
  - Weigh routes**—Ensure symmetry
  - No L2 link between switches**—If possible
  - Route summarization**—Towards the core



# Building a Campus Network

## Distribution Layer: Cisco Catalyst 6000 (Native IOS)

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```
interface Vlan10
  ip address 172.26.216.35 255.255.255.240
  standby priority 100 preempt
  standby ip 172.26.216.33
  standby track Gi1/1 12
interface Vlan110
  ip address 10.10.10.2 255.255.255.0
  standby priority 110 preempt
  standby ip 10.10.10.1
  standby track Gi1/1 12
router eigrp 100
  passive-interface Vlan110
```

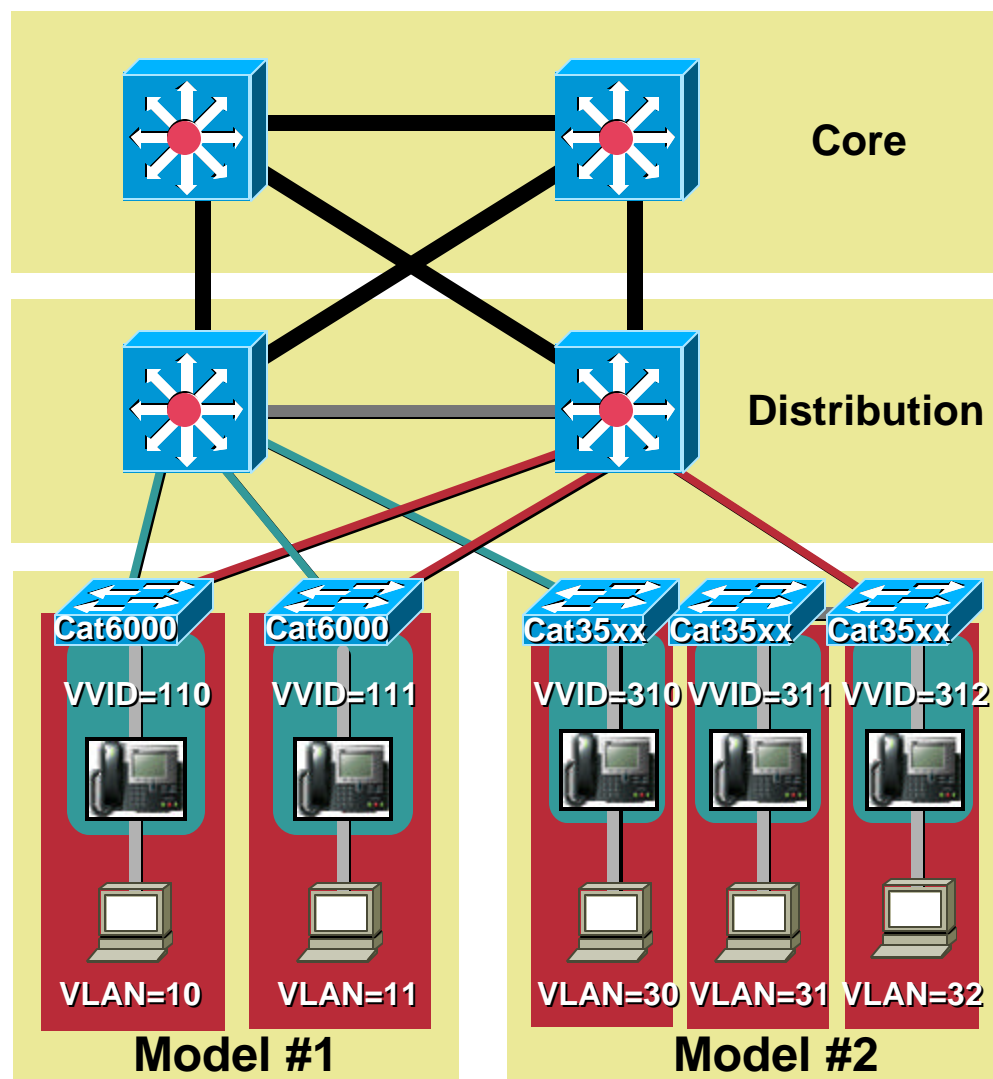
— = L2 Links  
— = L3 Links

# Building a Campus Network Core Layer

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## Core Layer Features:

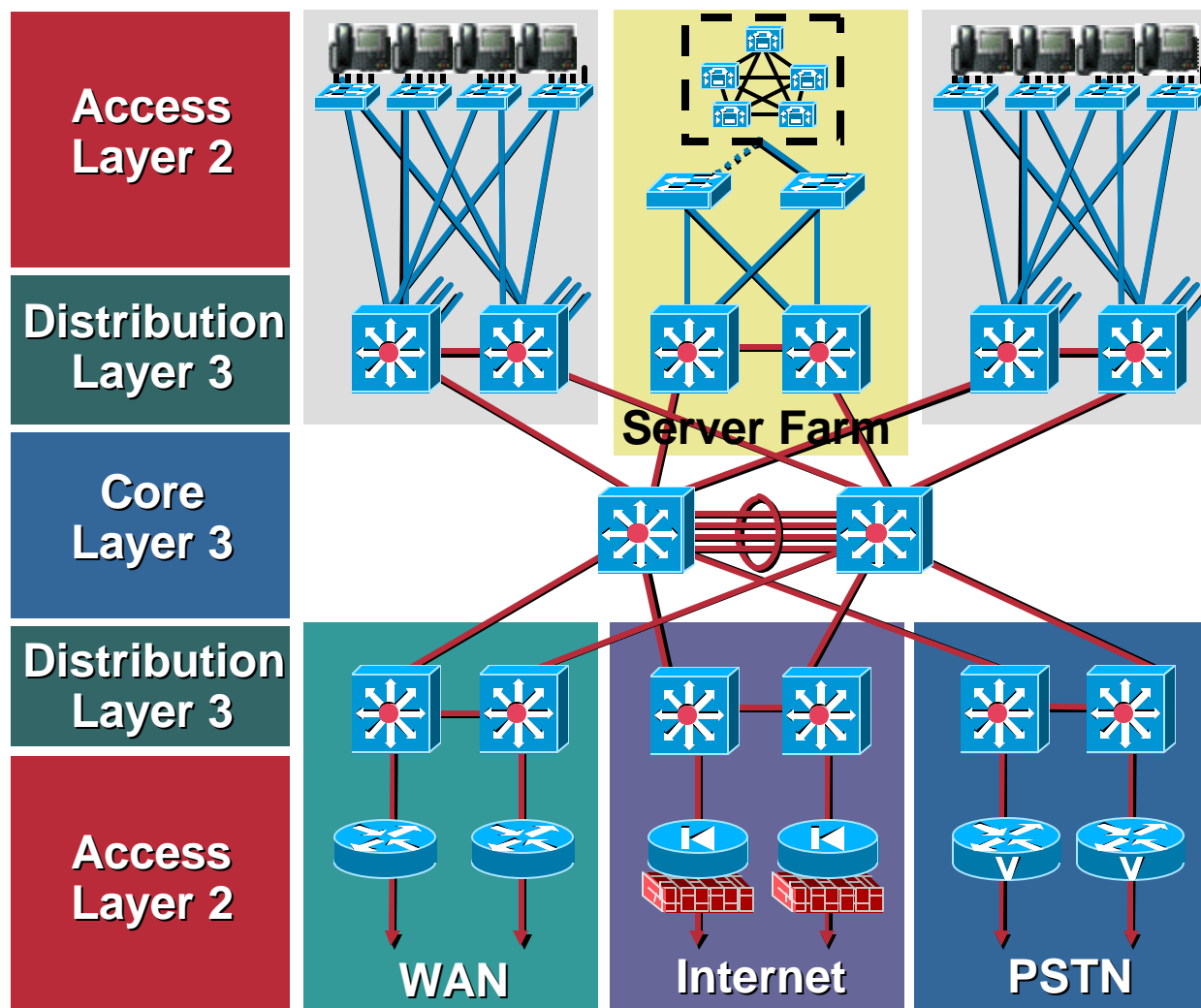
- Each link belongs to its own /30 subnet
- No STP in the core—All routed
- Load balancing to the core/server farm by default
- Tune routing protocol timers for fast convergence



# Building a Campus Network Summary

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- **Access Layer**  
Per-VLAN  
spanning-tree  
Rootguard  
portfast  
UplinkFast
- **Distribution Layer**  
HSRP with  
load balancing  
OSPF/EIGRP  
configured  
for fast  
convergence
- **Core**  
OSPF/EIGRP  
configured  
for fast  
convergence






# Network Infrastructure Agenda

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- Building a Campus Network
- **Enabling QoS in the Campus**
- Providing Inline Power to IP Phones
- Overlaying Wireless LANs
- Building a WAN
- Enabling QoS in the WAN
- Networks Services

# Is Quality of Service (QoS) Needed in the Campus?

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**“Just throw more  
bandwidth at it. That  
will solve the problem!”**

**Maybe, Maybe Not; Campus Congestion  
Is a Buffer Management Issue**

# Network Infrastructure and QoS Traffic Profiles and Requirements

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## Voice



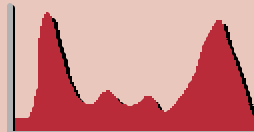
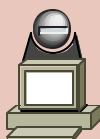
- Smooth
- Benign
- Drop Sensitive
- Delay Sensitive
- UDP Priority

Bandwidth per call depends on codec, sampling-rate, and Layer 2 media

- Latency = 150 ms
- Jitter = 30 ms
- Loss = 1%

**One-way requirements**

## Video-Conf



- Bursty
- Greedy
- Drop Sensitive
- Delay Sensitive
- UDP Priority

IP/VC has the same requirements as VoIP, but has radically different traffic patterns (BW varies greatly)

- Latency = 150 ms
- Jitter = 30 ms
- Loss = 1%

**One-way requirements**

## Data



- Smooth/Bursty
- Benign/Greedy
- Drop Insensitive
- Delay Insensitive
- TCP Retransmits

Traffic patterns for Data vary among applications

**Data Classes:**

**Mission-Critical Apps**

**Transactional/Interactive Apps**

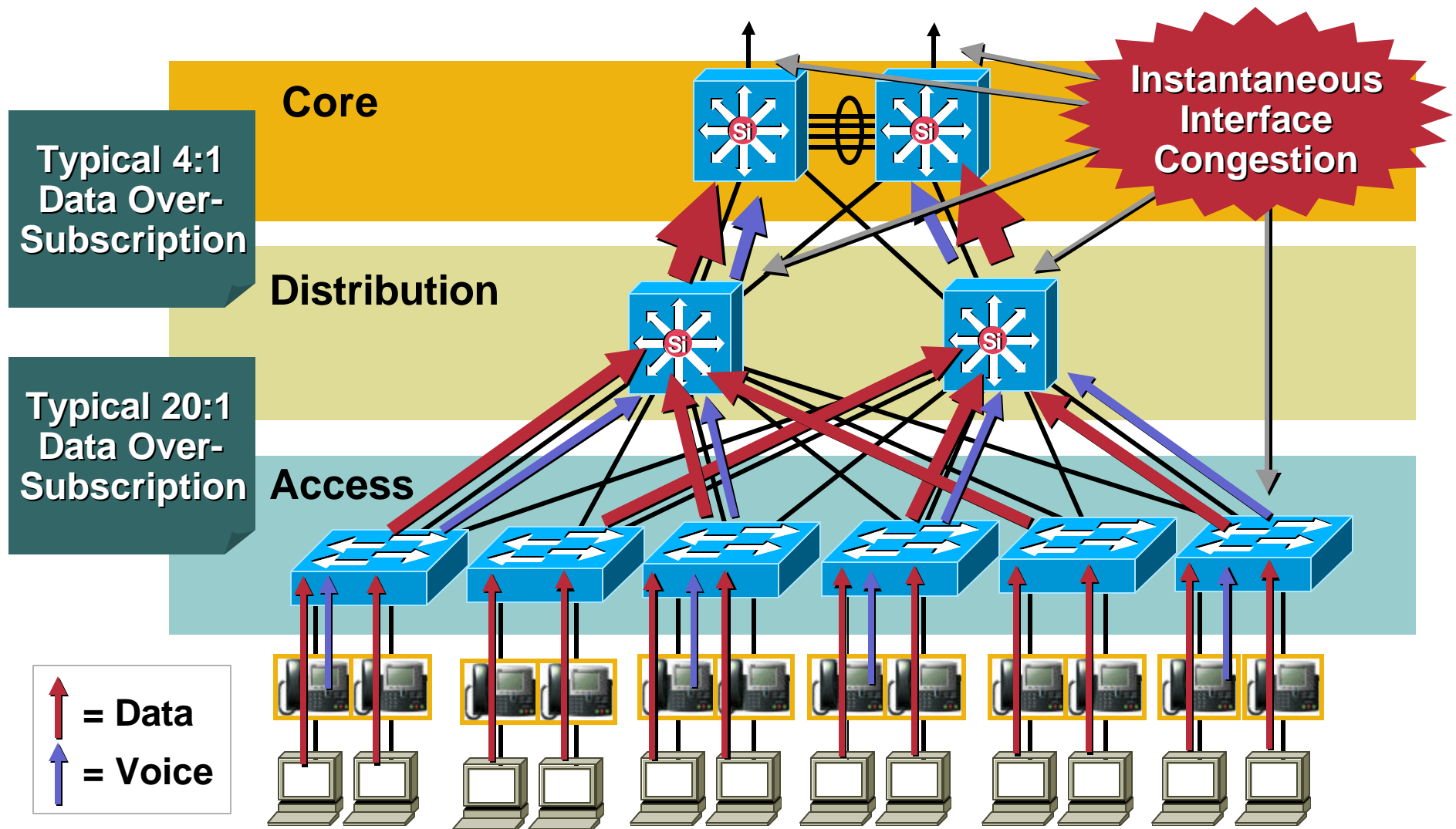
**Bulk Data Apps**

**Best Effort Apps (Default)**

# Enabling QoS in the Campus

## Congestion Scenario: TCP Traffic Burst + VoIP

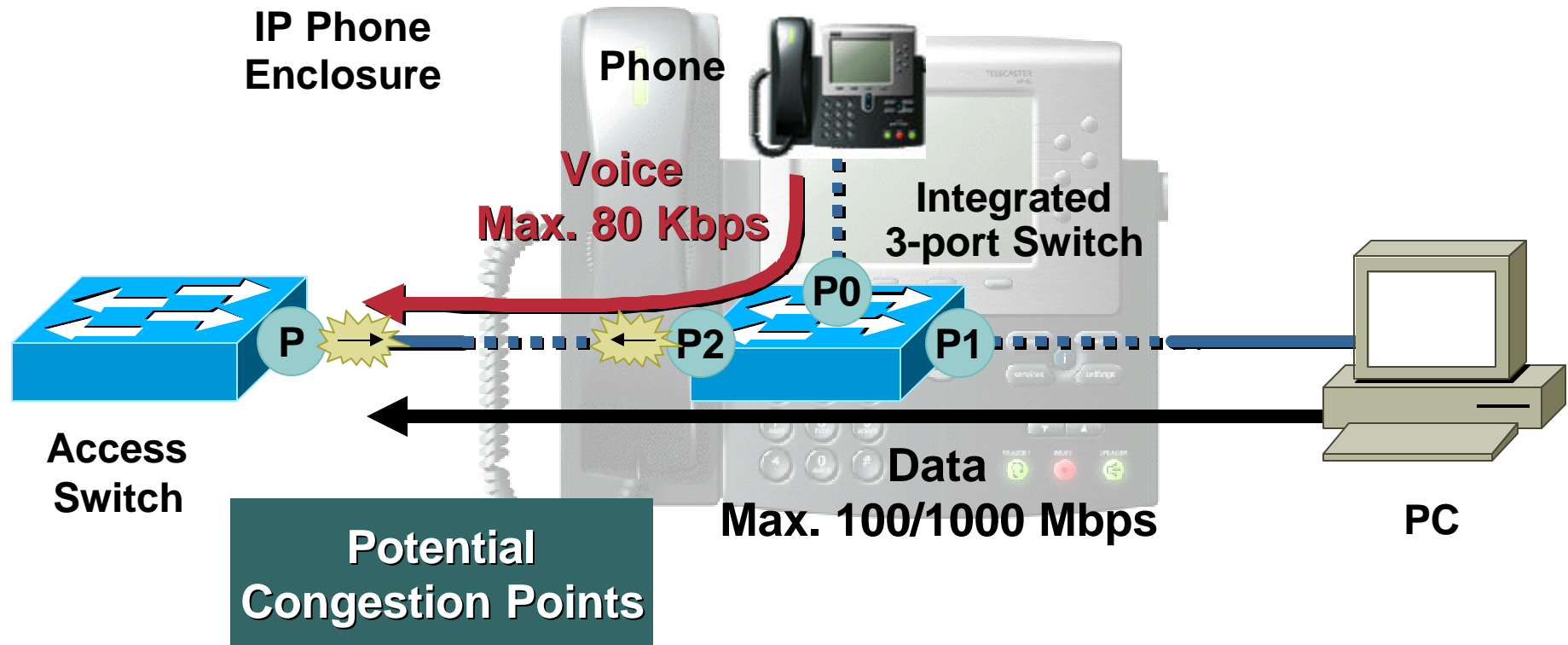
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# Enabling QoS in the Campus

## Congestion Scenario: Data + VoIP

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**During Data Traffic Bursts, Buffers Can Become Congested, Causing Voice Packets to Be Dropped**

# Enabling QoS in the Campus

## Cisco's Approach to QoS

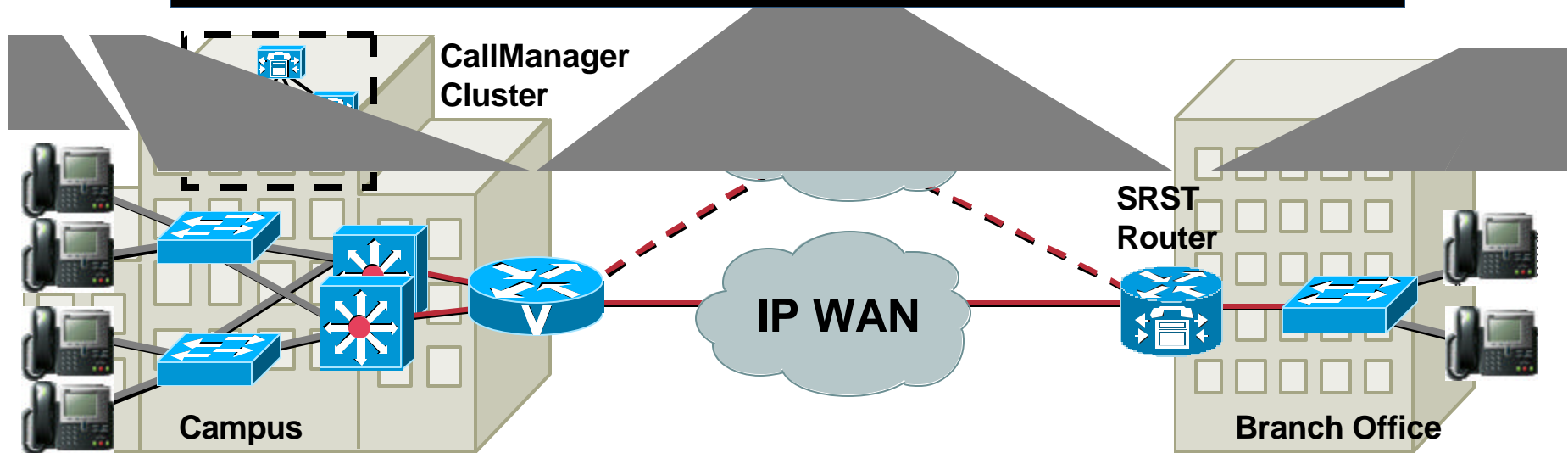
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**Classification:** Mark the Packets with a Specific Priority Denoting a Requirement for Class of Service from the Network

**Trust Boundary:** Define and Enforce a Trust Boundary at the Network Edge

**Scheduling:** Assign Packets to One of Multiple Queues (Based on Classification) for Expedited Treatment through the Network

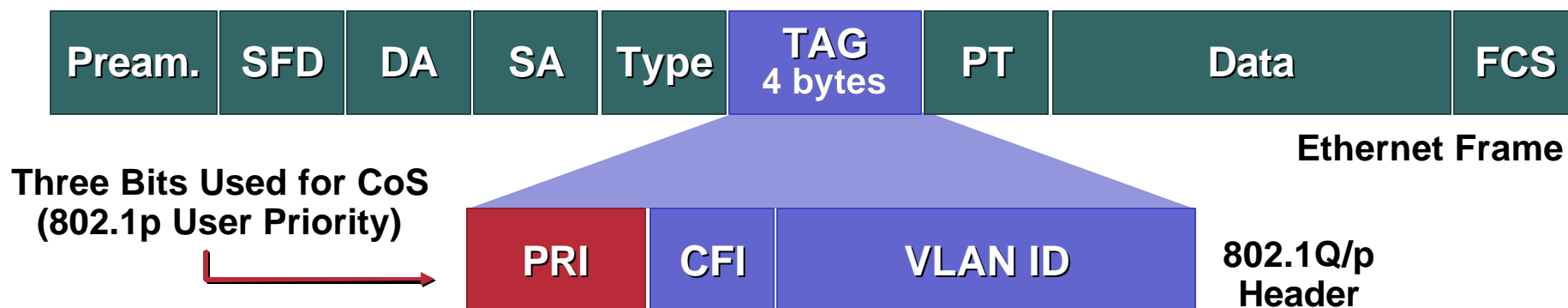
**Provisioning:** Accurately Calculate the Required Bandwidth for All Applications Plus Element Overhead



# Enabling QoS in the Campus

## Layer 2 Classification: 802.1p, CoS

Cisco.com



- 802.1p user priority field also called Class of Service (CoS)
- Different types of traffic are assigned different CoS values
- CoS 6 and 7 are reserved for network use

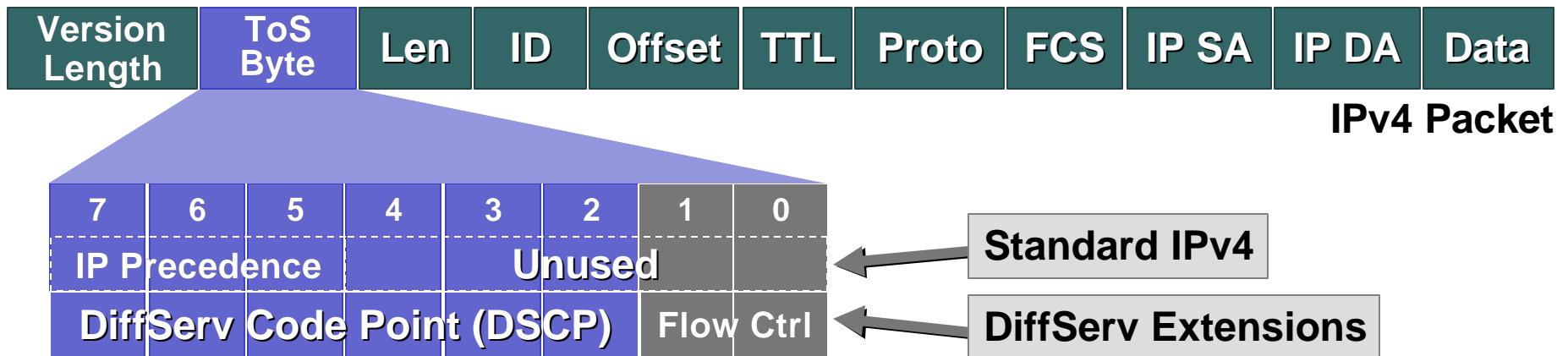
\* Including Audio and Video

CoS	Application
7	Reserved
6	Reserved
5	Voice Bearer
4	Video Conferencing*
3	Call Signaling
2	High Priority Data
1	Medium Priority Data
0	Best Effort Data

# Enabling QoS in the Campus

## Layer 3 Classification: IP Precedence, DSCP

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- **IPv4**: Three most significant bits of ToS byte are called IP precedence—other bits unused by IP Precedence
- **DiffServ**: Six most significant bits of ToS byte are called DiffServ Code Point (DSCP)—Remaining two bits used for flow control
- DSCP is backward-compatible with IP precedence
- DSCP values correspond to Per Hop Behavior (**PHB**) designations
- RFC 2474 provides more information on DSCP



# Enabling QoS in the Campus

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## Classification Summary

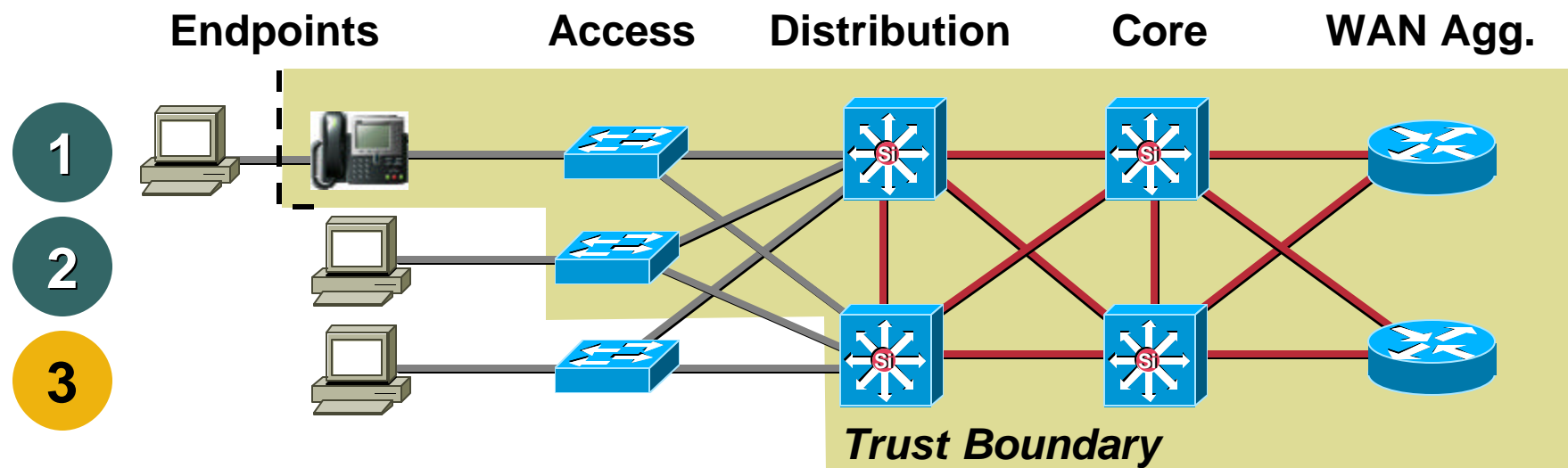
L2 CoS	L3 Classification			Application
	IP Prec.	PHB	DSCP	
7	7	-	56-63	Reserved
6	6	-	48-55	Reserved
5	5	EF	46	Voice Bearer
4	4	AF41	34	Video Conferencing*
3	3	CS3	24	Call Signaling
2	2	AF2y	18,20,22	High Priority Data
1	1	AF1y	10,12,14	Medium Priority Data
0	0	BE	0	Best Effort Data

\* Including audio  
and video

**New IETF recommendations**

# Enabling QoS in the Campus Trust Boundary

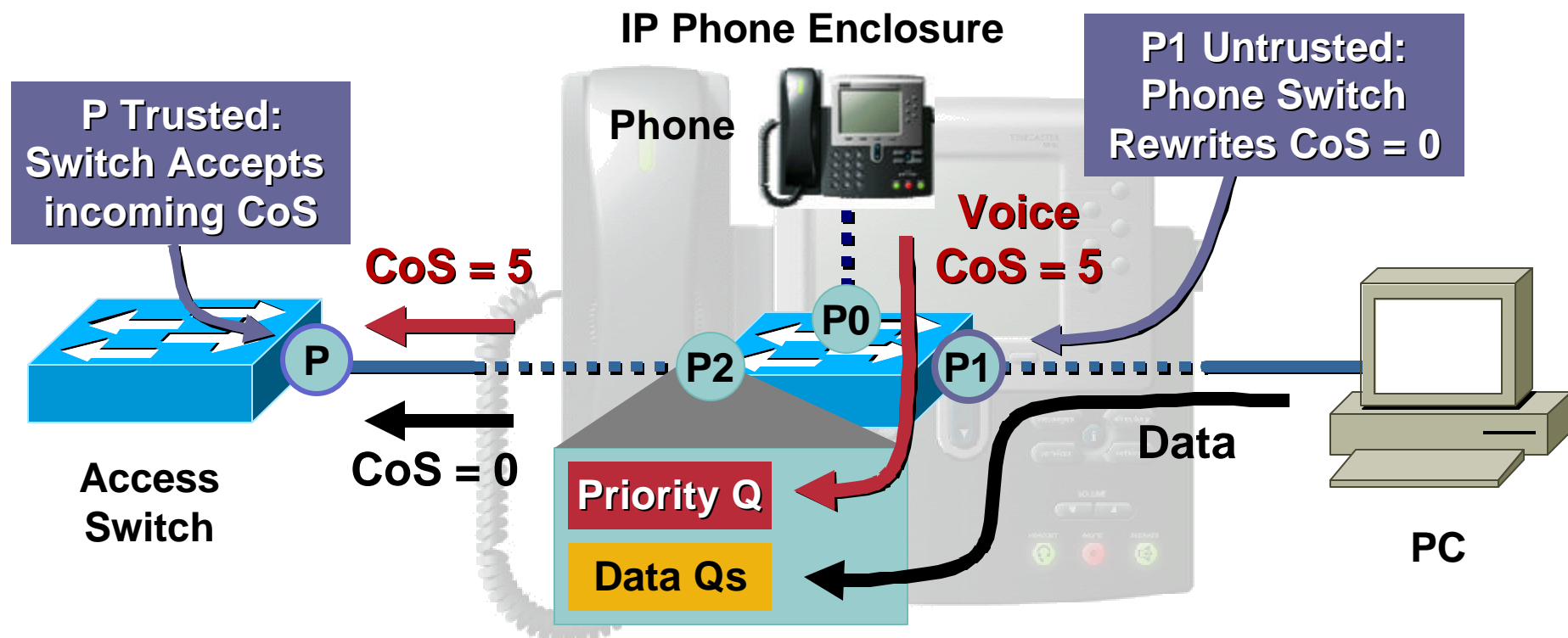
Cisco.com



- A device is **trusted** if it correctly classifies packets
- For scalability, classification should be done as close to the edge as possible
- The outermost trusted devices represent the **trust boundary**
- 1 and 2 are optimal, 3 is acceptable (if access switch cannot perform classification)

# Enabling QoS in the Campus Scheduling in IP Phones

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- Voice media traffic is marked with CoS 5/ DSCP EF (high priority)
- Data traffic from the PC is re-marked with CoS 0 (low priority) by the IP phone switch; this occurs if PC tags frames as 802.1p/Q

# Enabling QoS in the Campus

## Port Trust Concepts in Catalyst 6K Switches

Cisco.com

- `set port qos <mod/port> trust-ext _____`

Only applies to port trust on the IP phone PC ethernet port

Un-related to actual cat6k port trust

```
cat6k-a1> (enable) set port qos 2/1 trust-ext
untrusted
```

- `set port qos <mod/port> trust _____`

Applies to the actual Cat6k port trust rules

untrusted (default), trust-cos, trust-ipprec, trust-dscp

Some 10/100 cards (2Q2T non-GigabitEthernet) require an additional ACL to actually enable port trust:

```
cat6k-a1> (enable) set qos enable
cat6k-a1> (enable) set port qos 5/1-48 trust trust-cos
cat6k-a1> (enable) set port qos 5/1-48 vlan-based
cat6k-a1> (enable) set qos acl ip ACL_IP-PHONES trust-cos ip any any
cat6k-a1> (enable) commit qos acl all
cat6k-a1> (enable) set qos acl map ACL_IP-PHONES 110
```

# Enabling QoS in the Campus

## Conditional Trust and Rate Limiting

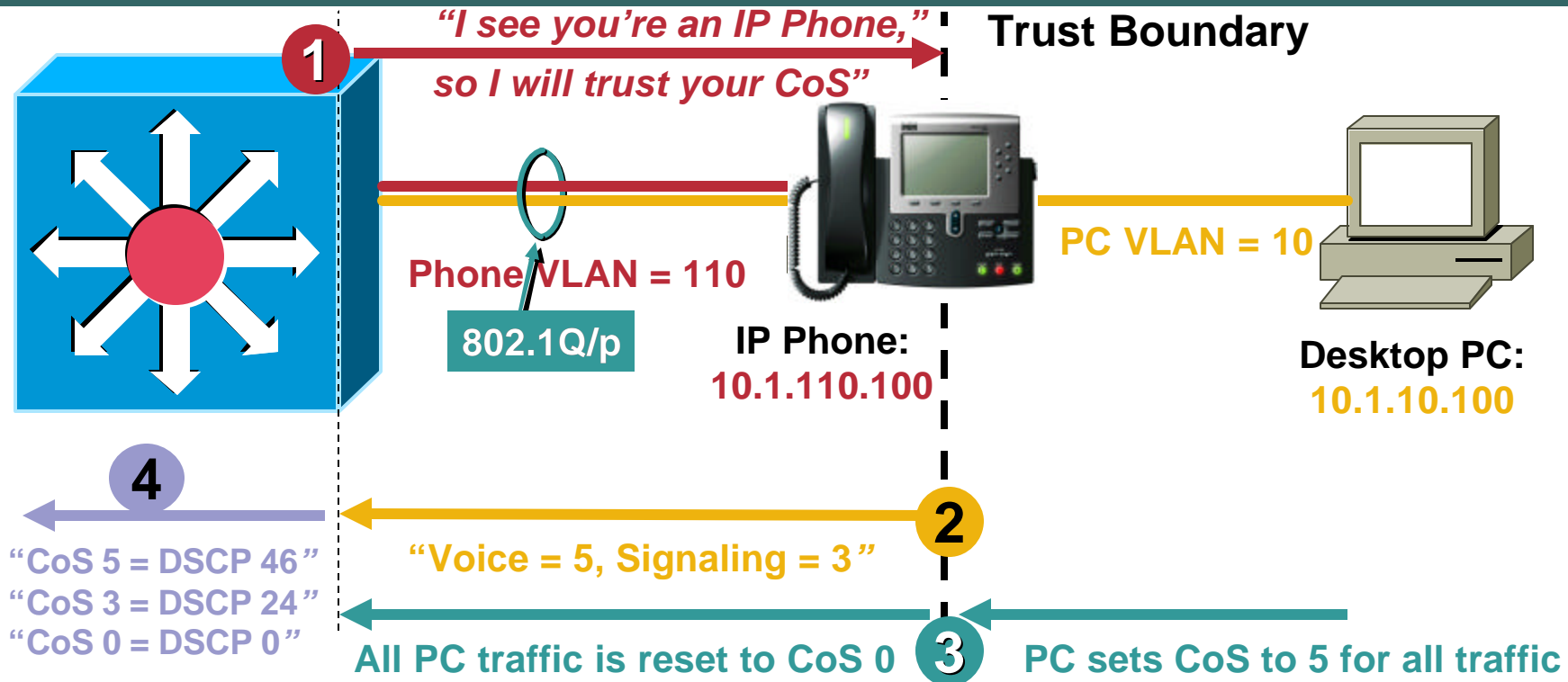
Cisco.com

- **Multiple platforms now allow for extension of trust boundary to be based on detection of IP phone**
- **Rate limiting is also available to contain traffic flows in any given class**
- **Platforms include 2950, 2970, 3560, 3750, 4500 and 6500**

# Campus QoS Considerations

## Trust Boundary Extension and Operation

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- 1 Switch and Phone exchange CDP; trust boundary is extended to IP Phone
- 2 Phone sets CoS to 5 for VoIP and to 3 for Call-Signaling traffic
- 3 Phone rewrites CoS from PC port to 0
- 4 Switch trusts CoS from Phone and maps CoS® DSCP for output queuing

# Catalyst 6500 QoS Design

## Conditionally Trusted IP Phone + PC Example: Part 1

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```
CAT6500-PFC2-CATOS> (enable) set qos cos-dscp-map 0 8 16 24 32 46 48 56
! Modifies default CoS-DSCP mapping so that CoS 5 is mapped to DSCP EF
CAT6500-PFC2-CATOS> (enable) set qos policed-dscp-map 0,24:8
! Excess traffic marked DSCP 0 or CS3 is remarked to CS1
CAT6500-PFC2-CATOS> (enable)

CAT6500-PFC2-CATOS> (enable) set qos policer aggregate VVLAN-VOICE
rate 128 burst 8000 drop
! Defines the policer for IP Phone VoIP traffic
CAT6500-PFC2-CATOS> (enable) set qos policer aggregate VVLAN-SIGNALING
rate 32 burst 8000 policed-dscp
! Defines the policer for IP Phone Call-Signaling traffic
CAT6500-PFC2-CATOS> (enable) set qos policer aggregate VVLAN-ANY
rate 32 burst 8000 policed-dscp
! Defines the policer for any other traffic sourced from the VVLAN
CAT6500-PFC2-CATOS> (enable) set qos policer aggregate PC-DATA
rate 5000 burst 8000 policed-dscp
! Defines the policer for PC Data traffic
CAT6500-PFC2-CATOS> (enable)
```

# Catalyst 6500 QoS Design

## Conditionally Trusted IP Phone + PC Example: Part 2

Cisco.com

```
CAT6500-PFC2-CATOS> (enable) set qos acl ip IPPHONE-PC-BASIC dscp 46
    aggregate VVLAN-VOICE udp 10.1.110.0 0.0.0.255 any range 16384 32767
    ! Binds ACL to policer and marks in-profile VVLAN VoIP to DSCP EF
CAT6500-PFC2-CATOS> (enable) set qos acl ip IPPHONE-PC-BASIC dscp 24
    aggregate VVLAN-SIGNALING tcp 10.1.110.0 0.0.0.255 any range 2000 2002
    ! Binds ACL to policer marks in-profile VVLAN Call-Signaling to DSCP CS3
CAT6500-PFC2-CATOS> (enable) set qos acl ip IPPHONE-PC-BASIC dscp 0
    aggregate VVLAN-ANY 10.1.110.0 0.0.0.255
    ! Binds ACL to policer and marks all other VVLAN traffic to DSCP 0
CAT6500-PFC2-CATOS> (enable) set qos acl ip IPPHONE-PC-BASIC dscp 0
    aggregate PC-DATA any
    ! Binds ACL to policer and marks in-profile PC Data traffic to DSCP 0
CAT6500-PFC2-CATOS> (enable)

CAT6500-PFC2-CATOS> (enable) commit qos acl IPPHONE-PC-BASIC
    ! Commits ACL to PFC memory
CAT6500-PFC2-CATOS> (enable)
CAT6500-PFC2-CATOS> (enable) set port qos 3/1 trust-device ciscoipphone
    ! Conditional trust (for Cisco IP Phones only)
CAT6500-PFC2-CATOS> (enable) set qos acl map IPPHONE-PC-BASIC 3/1
    ! Attaches ACL to switch port
CAT6500-PFC2-CATOS> (enable)
```



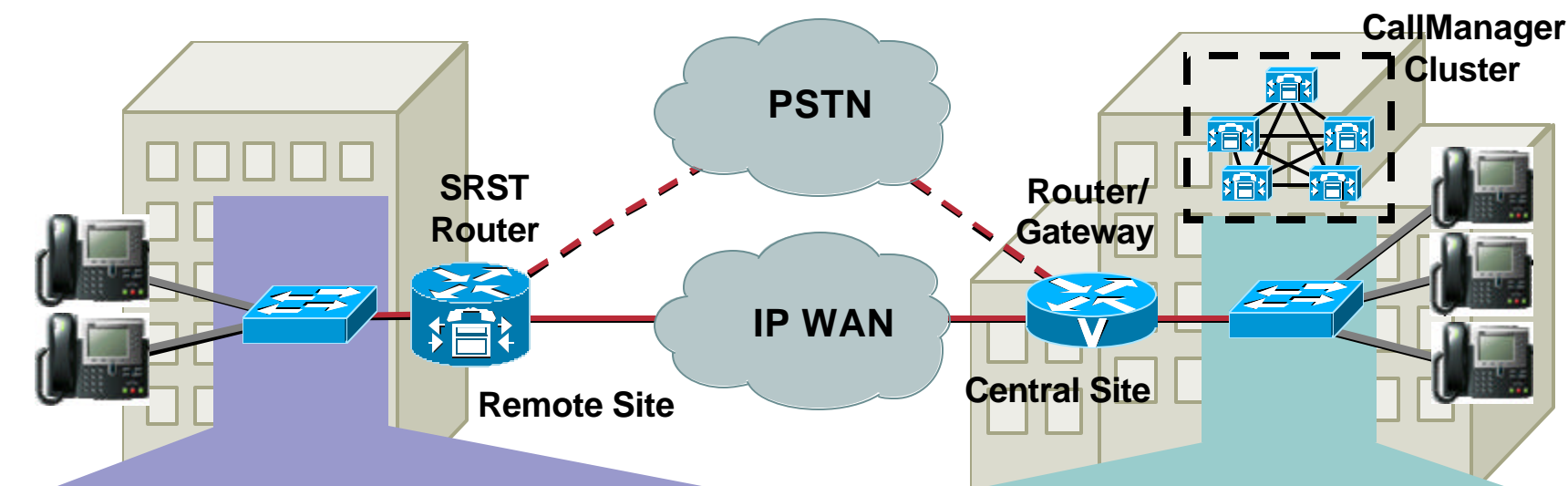
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- Catalyst 2950, 2970,  
3500, 3560, 3560, 3750,  
4000, 4500, 6000**



# Building a Campus Network Platform Recommendations

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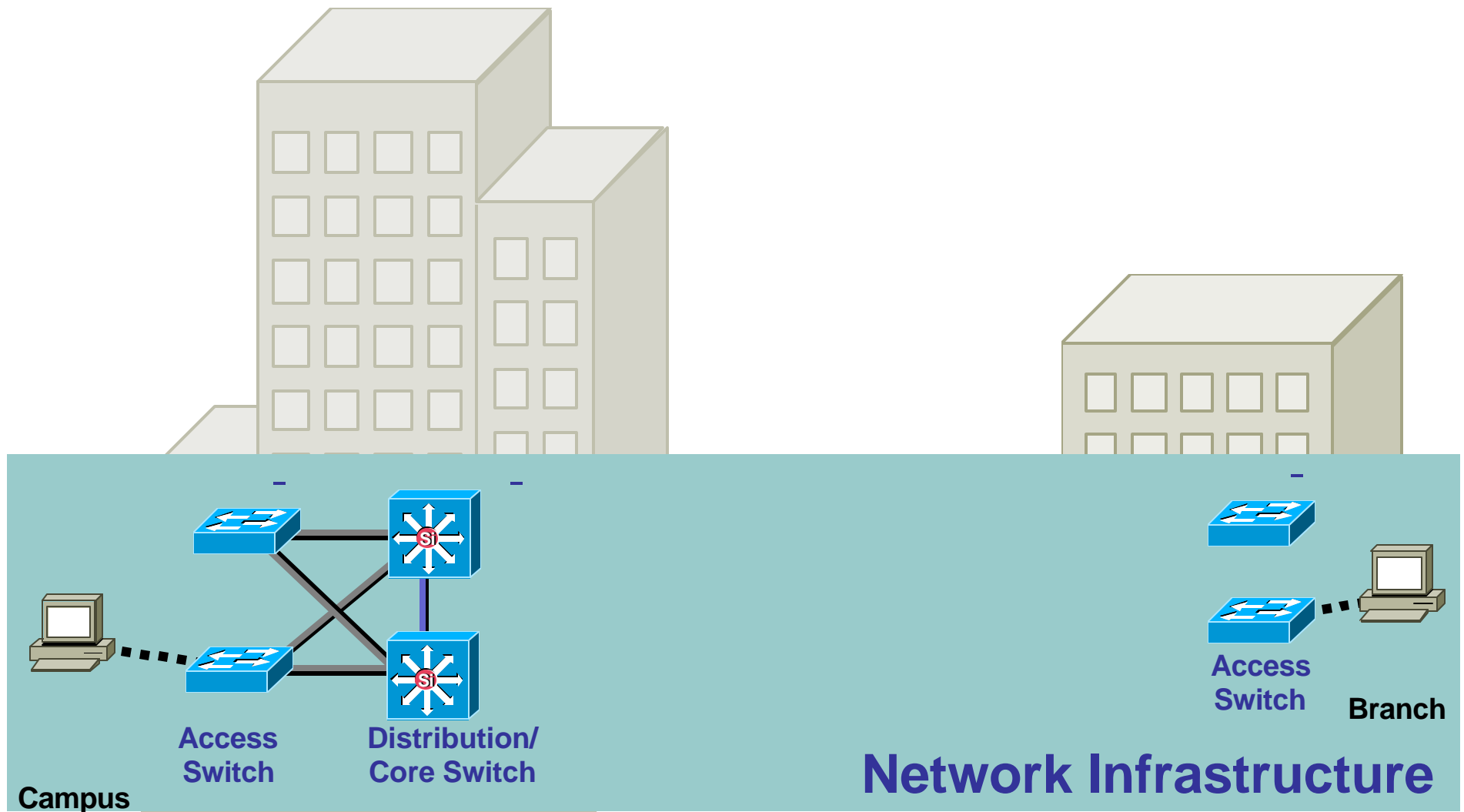


- Catalyst 4x00
- Catalyst 3560, 3750
- Catalyst 2950, 2750
- IOS Router SW NM, HWIC

- Catalyst 6500
- Catalyst 4500
- Catalyst 4000

# What We Have Built so Far

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# Network Infrastructure Agenda

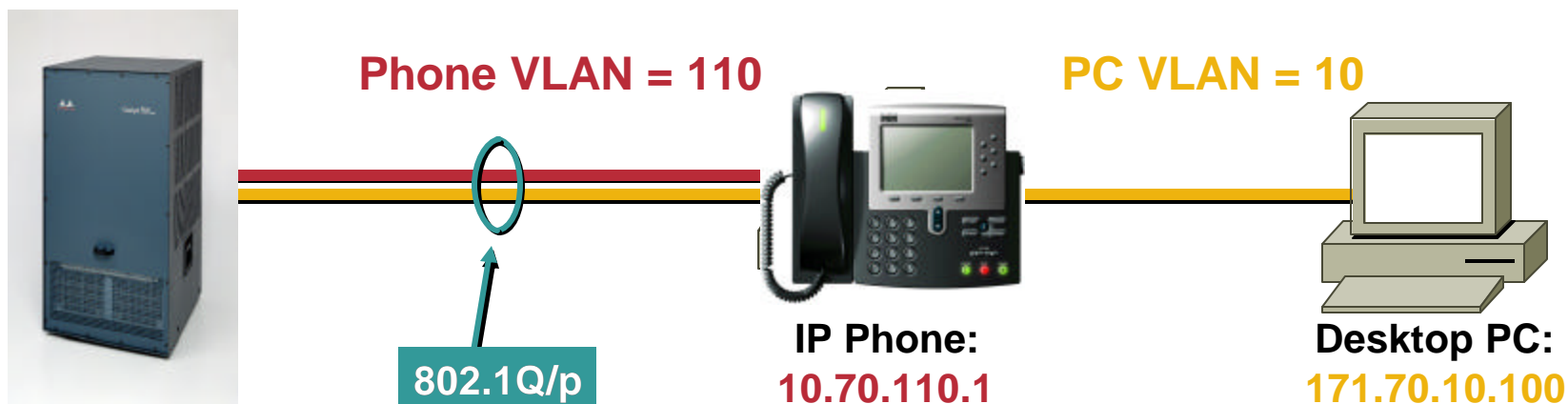
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- Building a Campus Network
- Enabling QoS in the Campus
- **Providing Inline Power to IP Phones**
- Overlaying Wireless LANs
- Building a WAN
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- Networks Services

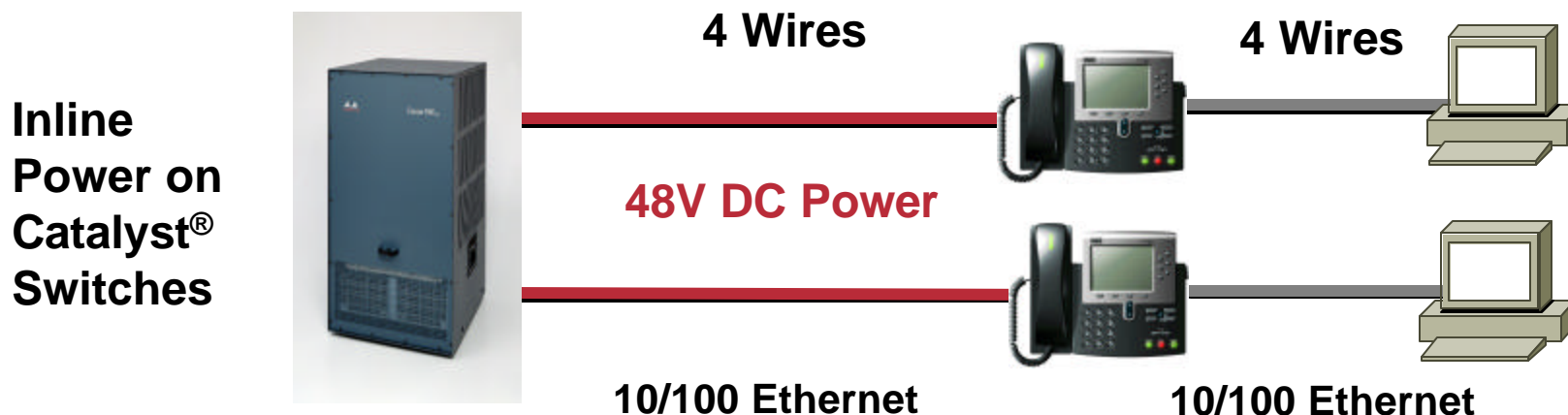
# Providing Inline Power to IP Phones

## Automatic Subnet Placement

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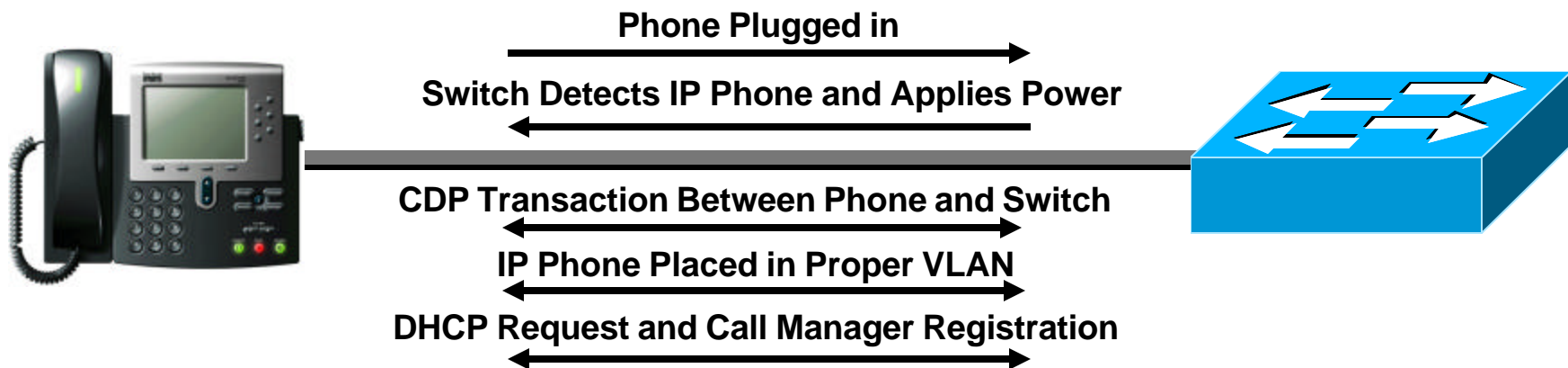
### Catalyst Multiservice Port Provides Automatic Phone VLAN Configuration



# Providing Inline Power to IP Phones

## Auto Configuration Process

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- **IEEE 802.3af**  
Cisco, Nortel, Avaya, 3com, PowerDsine, HP
- **Standard adopted June 11th, 2003**
- **Cisco is committed to standards has shipped the first IEEE 802.3af compliant phone (the 7970); it is also compatible with Cisco inline power scheme**
- **Catalyst platforms supporting 802.3af: 6500, 4500, 3750, 3560**

# Network Infrastructure Agenda

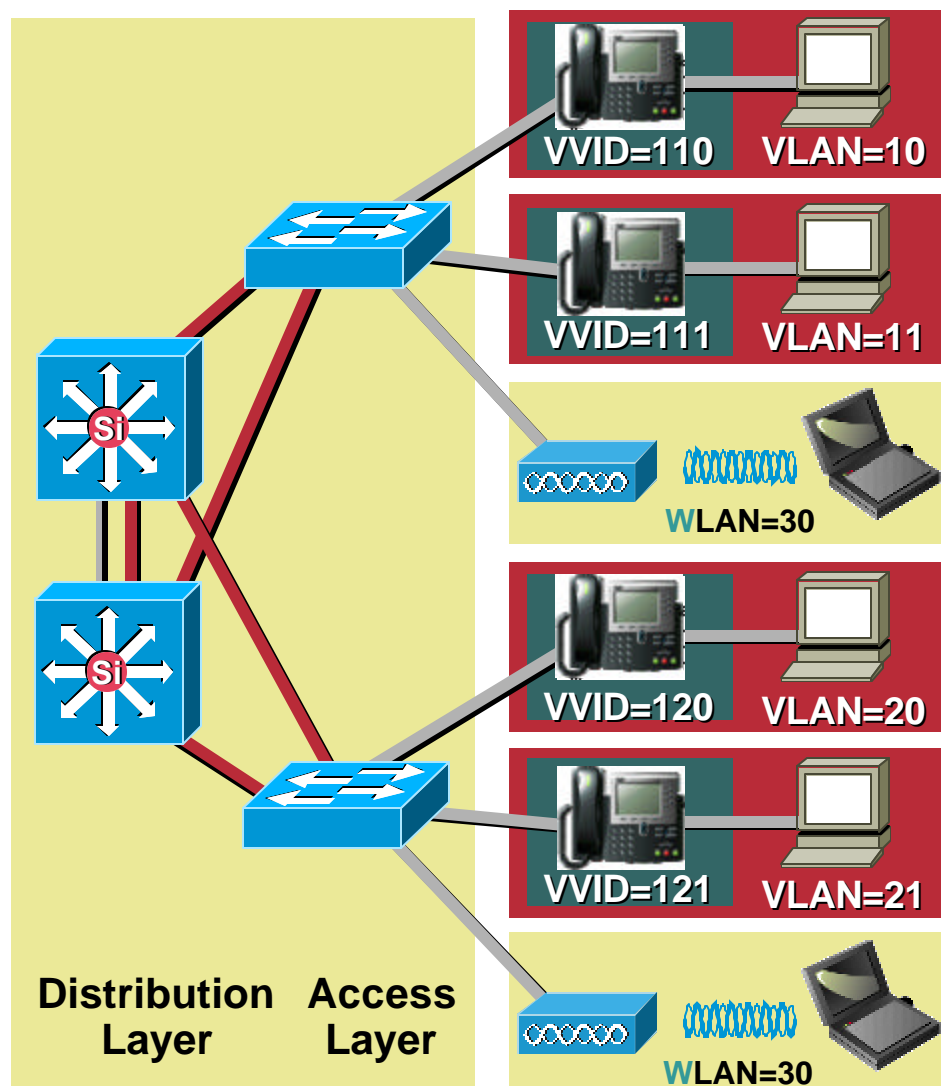
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- Building a Campus Network
- Enabling QoS in the Campus
- Providing Inline Power to IP Phones
- **Overlaying Wireless LANs**
- Building a WAN
- Enabling QoS in the WAN
- Networks Services

# Overlaying Wireless LANs VLAN Design

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- Create a single VLAN for the wireless LAN per campus building
- Need a L2 link between distribution switches to carry the wireless VLAN
- Spanning tree convergence only affects the WLAN
- Layer 2 roaming within the building (Layer 2 domain spans multiple wiring closet switches)

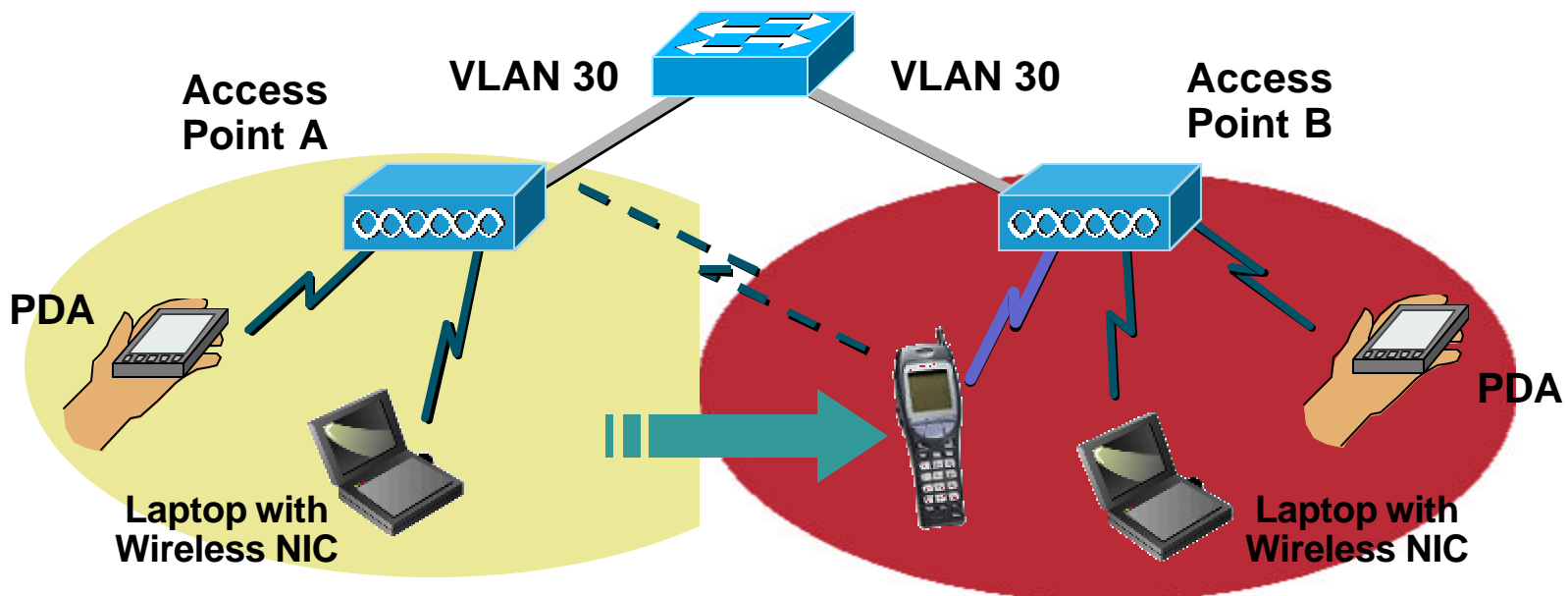




# Overlaying Wireless LANs

## Layer 2 Roaming

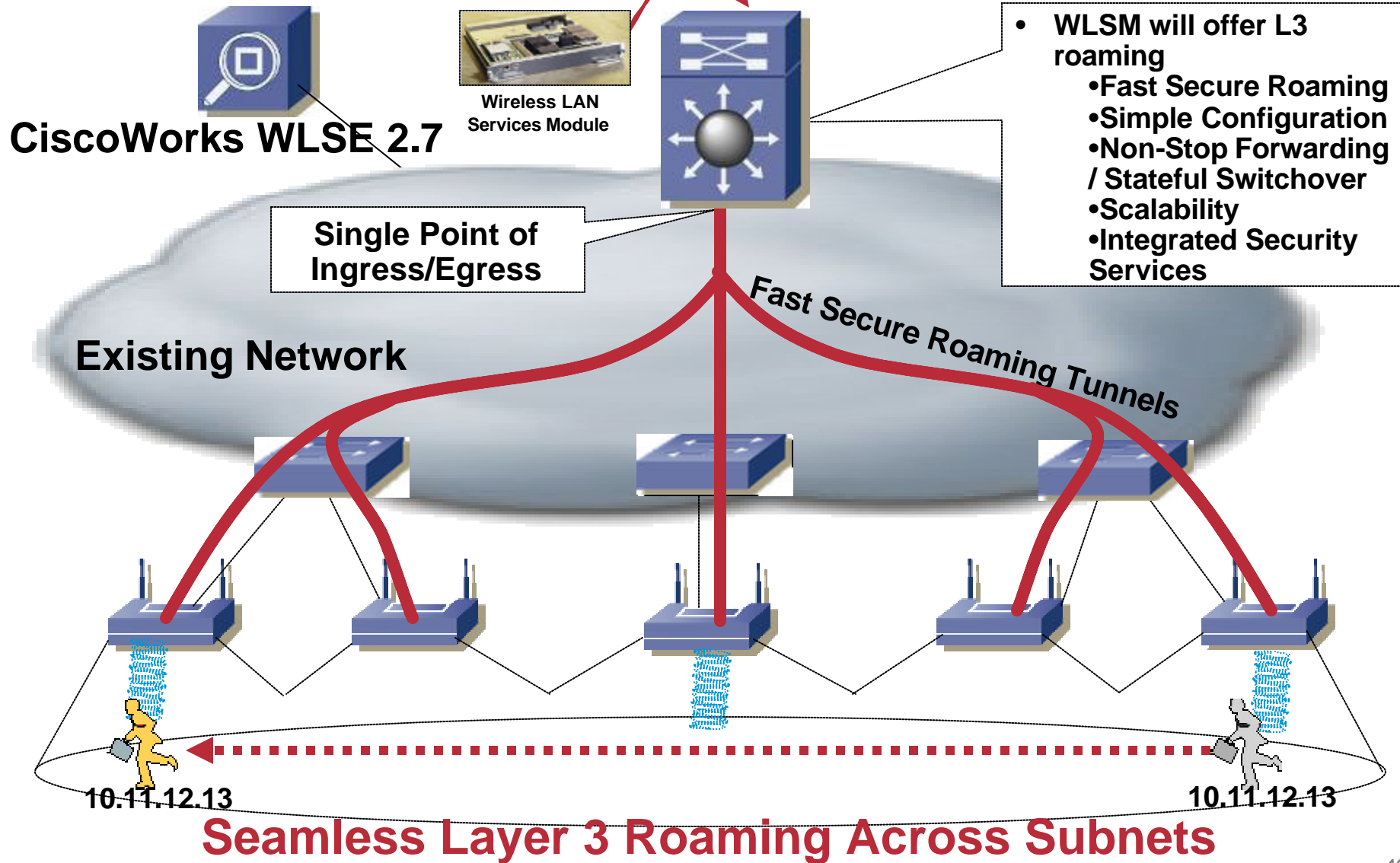
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- When client moves into B's coverage area, it re-associates with B
- Handoff typically requires < 500 ms
- Layer 3 roaming will be supported by Wireless LAN Services Module

# Overlaying Wireless LANs Layer 3 Roaming

Cisco.com



# Network Infrastructure Agenda

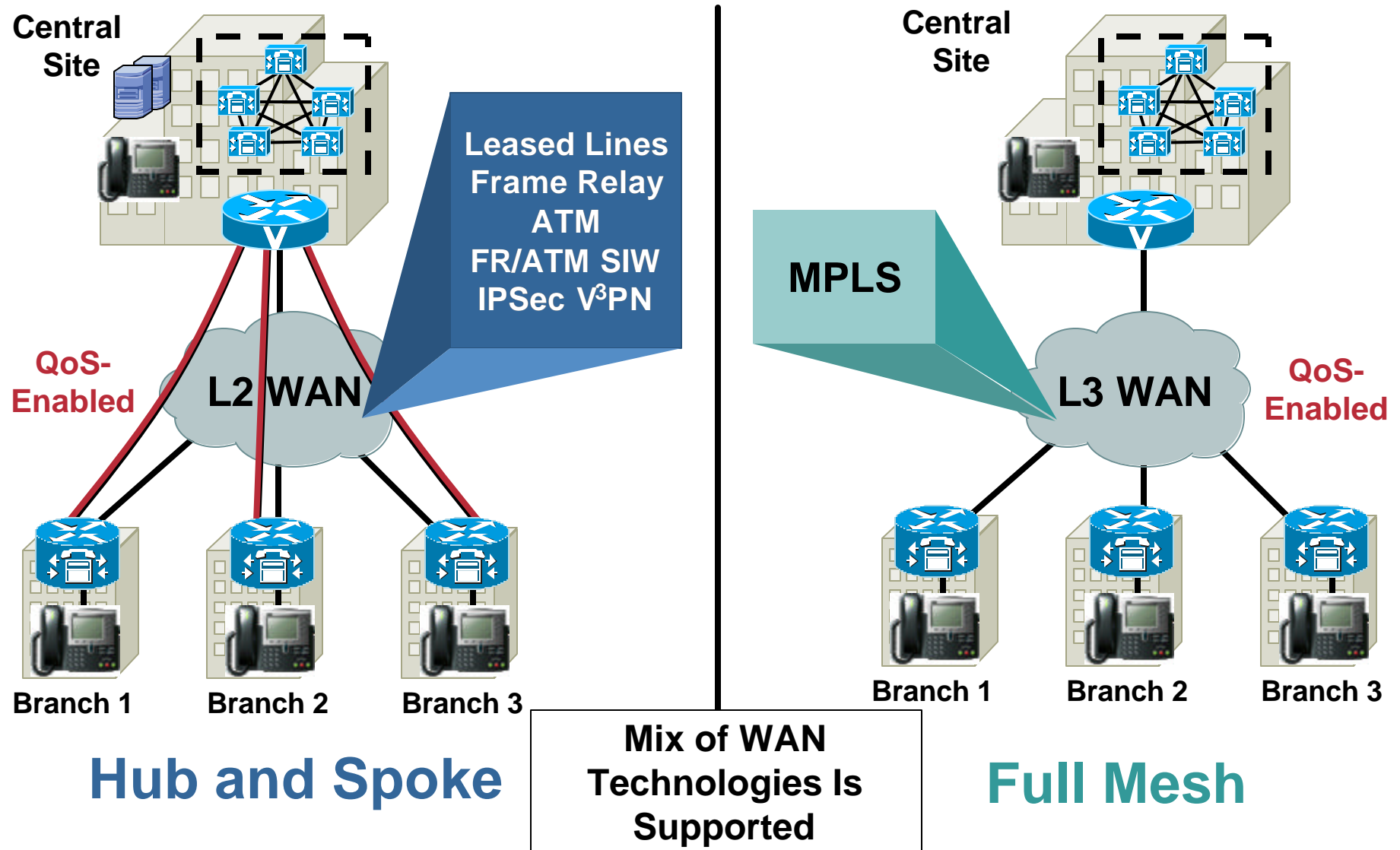
Cisco.com

- Building a Campus Network
- Enabling QoS in the Campus
- Providing Inline Power to IP Phones
- Overlaying Wireless LANs
- **Building a WAN**
- Enabling QoS in the WAN
- Networks Services

# QoS and WAN Considerations

## WAN Topologies and Technologies

Cisco.com



# QoS and WAN Considerations

Cisco.com

## Best Effort vs. Guaranteed Quality

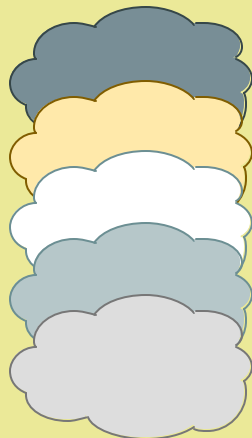
### Guaranteed Voice Quality



**Call Agents  
Business  
Critical Calls**



**Leased Lines  
Frame Relay  
ATM  
ATM / Frame Relay  
IP-SEC V<sup>3</sup>PN  
MPLS**



**DSL  
Cable  
Wireless  
Internet  
VPN**



### Best Effort Voice Quality

**Telecommuters  
Road Warriors  
Intra Company Calls**



# Network Infrastructure Agenda

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- Building a Campus Network
- Enabling QoS in the Campus
- Providing Inline Power to IP Phones
- Overlaying Wireless LANs
- Building a WAN
- **Enabling QoS in the WAN**
- Networks Services

# Enabling QoS in the WAN

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## The Evils of Packet-Based Voice/Video

**Loss**

**Delay**

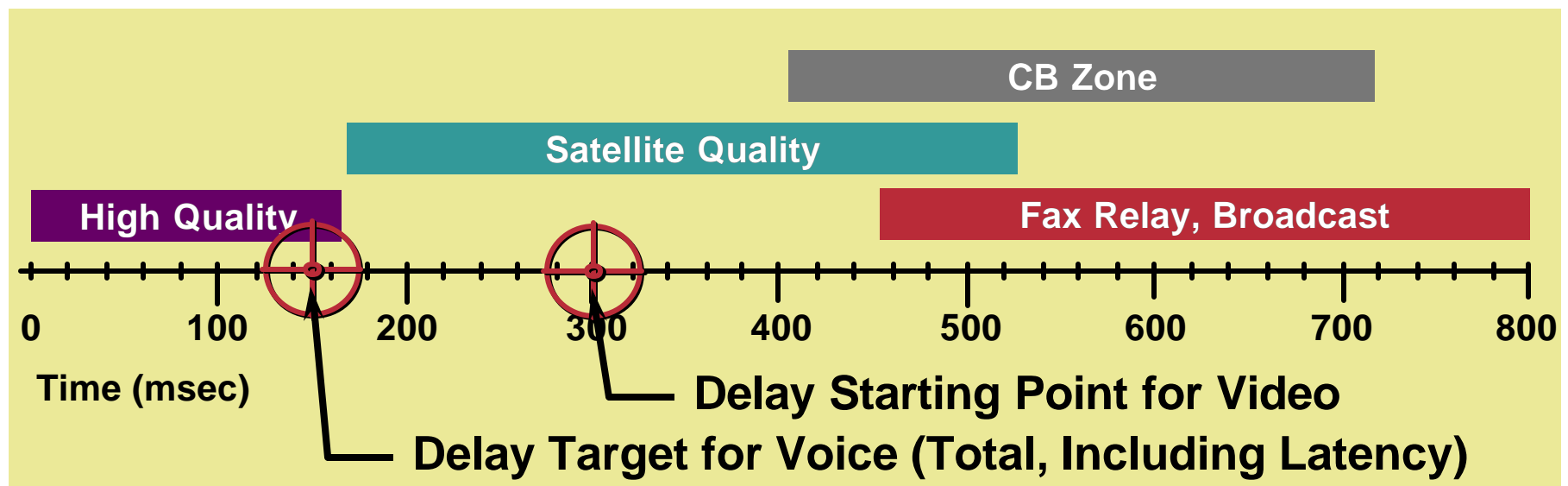
**Delay  
Variation  
(Jitter)**

# Quality of Service

## End-to-End Latency or Voice and Video

Cisco.com

**ITU G.114 “Recommendation”: 0–150msec 1-Way Delay**



- Video takes longer to encode/decode than voice

Average is 150ms encode and 150ms decode = 300ms

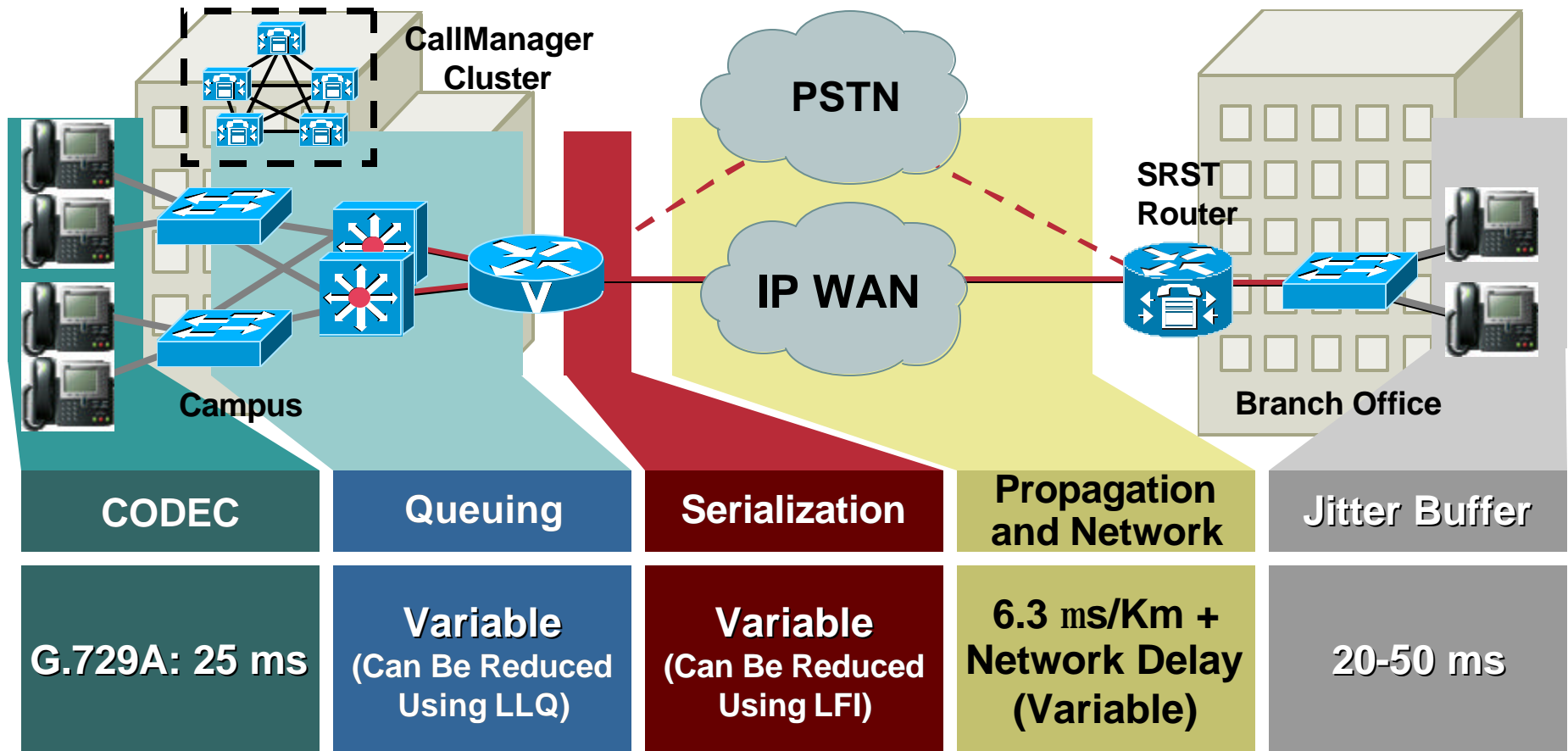
The audio is typically delayed to sync up with the video (except for VT Advantage)



# Enabling QoS in the WAN

## Elements that Affect End-to-End Delay

Cisco.com



**End-to-End Delay (Should Be < 150 ms)**

# Enabling QoS in the WAN

Cisco.com

## General Guidelines

- Use LLQ anytime VoIP over the WAN is involved
- Traffic shaping is a requirement for Frame Relay/ATM environments
- Use LFI techniques for all links below 768Kbps
  - Don't use LFI for any video over IP applications
- TX-ring sizes may require modifications
- Properly provision the WAN bandwidth
- Call admission control is a requirement where VoIP calls can over-subscribe the provisioned BW
- Use cRTP carefully
- Map QoS from L3 (IP Prec or DSCP) to L2 (802.1p) at remote branches if switch is L2 only

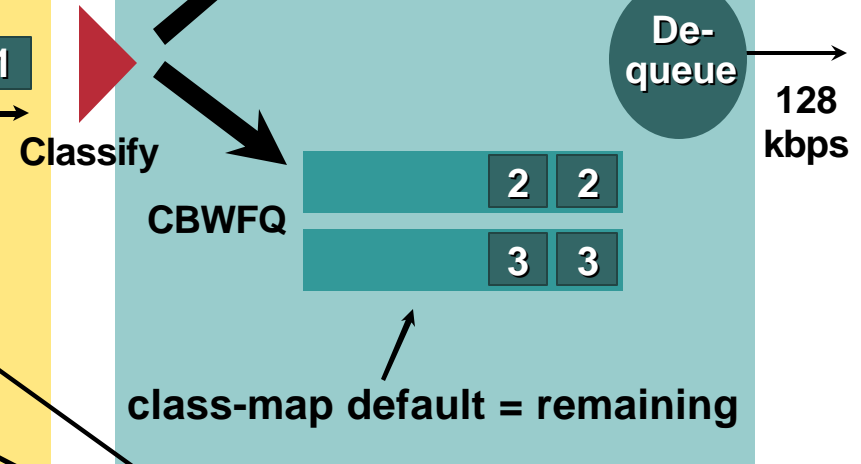
# Enabling QoS in the WAN

## LLQ Example

Cisco.com

```
class-map class-default
  match any
class-map match-all voice
  match ip dscp ef
Class-map match-all voice-control
  match ip dscp af31 ; or CS3
```

```
!
policy-map WAN
  class voice
    priority percent 17
  class voice-control
    bandwidth percent 2
  class class-default
    fair-queue
  !
interface Serial0/1
  ip address 10.1.6.2 255.255.255.0
  bandwidth 128
  no ip directed-broadcast
  service-policy output WAN
  !
```

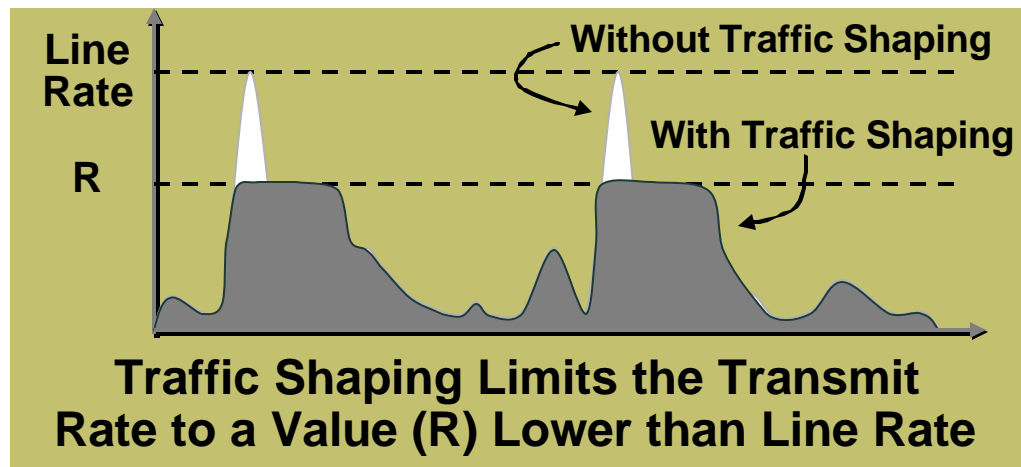


Any Packet with DSCP = 46 (PHB=EF) Gets Assigned to a Class that Will Get a High Priority Queue with 17% Bandwidth

# Enabling QoS in the WAN

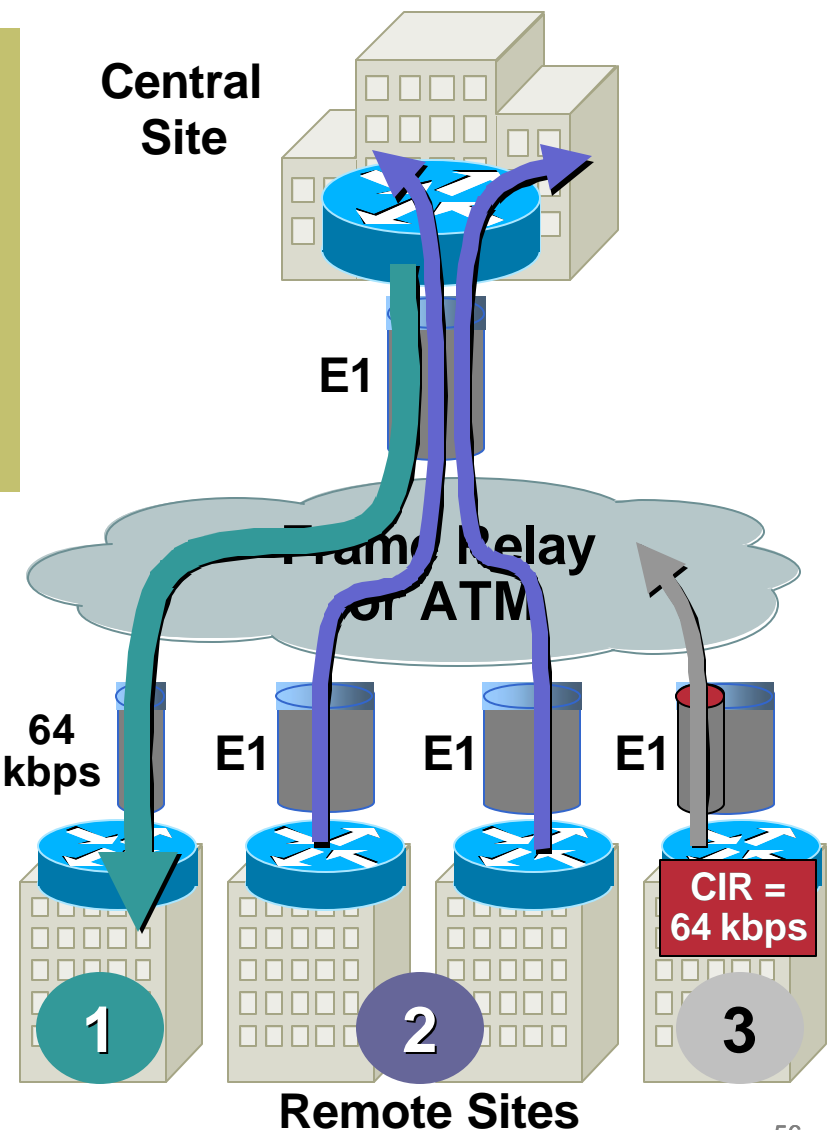
## Traffic Shaping

Cisco.com



### Why Is It Needed?

- 1 Line speed mismatch
- 2 Remote to central site over-subscription
- 3 To prevent bursting above Committed Rate (CIR)



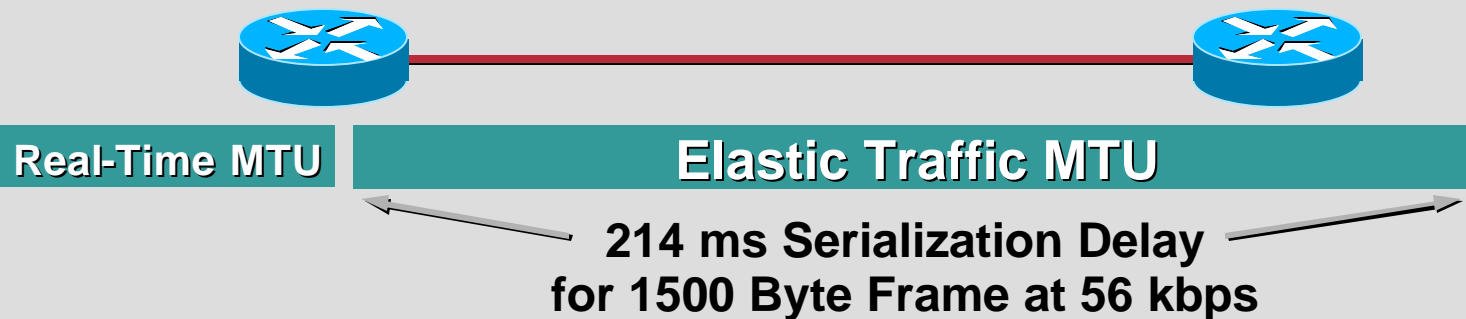
# Enabling QoS in the WAN

## Link Fragmentation and Interleaving (LFI)

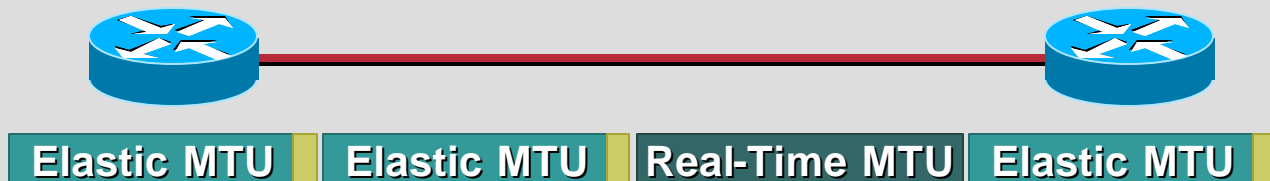
Cisco.com

**Fragmentation and Interleave Not Needed on Links Greater than 768 kbps**

**Before**



**After**



### Mechanisms:

Pt to Pt Links:

MLPPP

Frame Relay:

FRF.12

ATM:

MLPPP over ATM

ATM/Frame-Relay SIW:

MLPPP over ATM and FR

# Enabling QoS in the WAN

Cisco.com

## Fragment Size Recommendations

### Serialization Delay Matrix

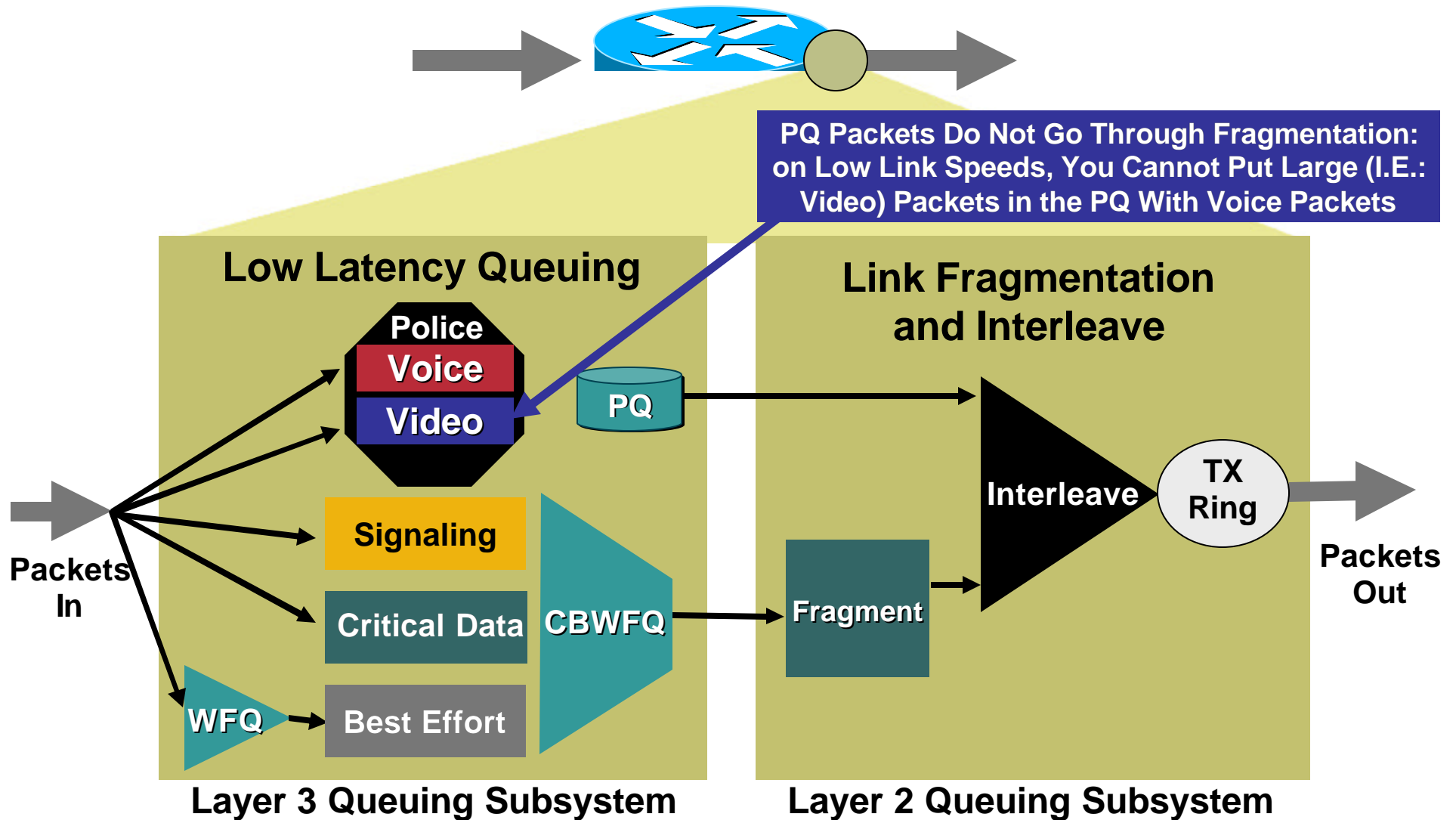
	64 Bytes	128 Bytes	256 Bytes	512 Bytes	1024 Bytes	1500 Bytes
56 kbps	9 ms	18 ms	36 ms	72 ms	144 ms	214 ms
64 kbps	8 ms	16 ms	32 ms	64 ms	128 ms	187 ms
128 kbps	4 ms	8 ms	16 ms	32 ms	64 ms	93 ms
256 kbps	2 ms	4 ms	8 ms	16 ms	32 ms	46 ms
512 kbps	1 ms	2 ms	4 ms	8 ms	16 ms	23 ms
768 kbps	640 used	1.2 ms	2.6 ms	5 ms	10 ms	15 ms

### Fragmentation Size Matrix (Based on 10 msec Delay)

PVC Speed	Frag Size
56 kbps	70 Bytes
64 kbps	80 Bytes
128 kbps	160 Bytes
256 kbps	320 Bytes
512 kbps	640 Bytes
768 kbps	1000 Bytes
1536 kbps	2000 Bytes

# Network Infrastructure and QoS Scheduling in the WAN

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# Enabling QoS in the WAN

## Scheduling: TX-Ring Sizing

Cisco.com

- TX-Ring (TX-Queue on 7500 RSP) is an un-prioritized FIFO buffer which holds packets just before media transmission
- Used to make sure enough packets are queued in order to maximize available BW
- Will add to E-2-E delay numbers because serialization delay really equals:

Serialization delay \* number of packets in the TX-Ring buffer

Media	Default TX-Ring Buffer Sizing (Packets)
PPP	6
MLPPP	2
ATM	8192—Must Be Changed for Low Speed Vcs
Frame Relay	64 (Per Main E1 Interface )

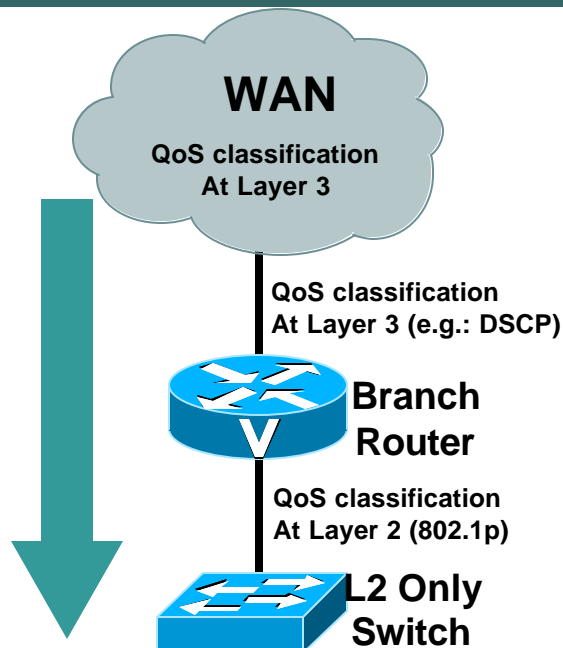
Link Speed/ CIR/PVC	Default TX-Ring Buffer Sizing (Packets)
128 kbps	3
192 kbps	3
256 kbps	3
512 kbps	4
768 kbps	6



# Gateways

## QoS Settings for L3-to-L2 (L2-Only Switch)

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```
class-map match-all L3-2-L2-VoIP-RTP
  match ip dscp EF

class-map match-all L3-2-L2-VoIP-Control
  match ip dscp AF31; or CS3

policy-map output-L3-2-L2
  class L3-2-L2-VoIP-RTP
    set cos 5

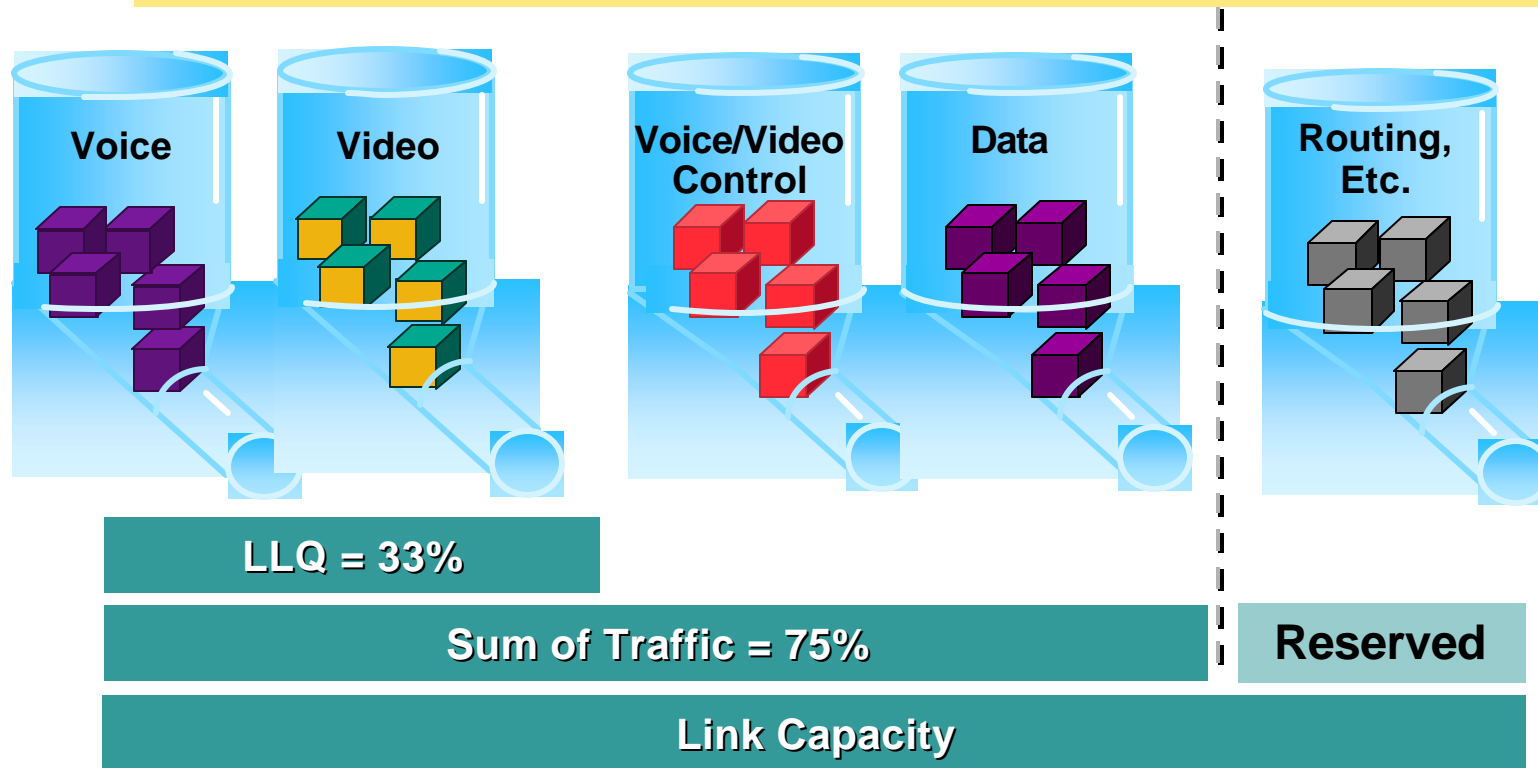
  class L3-2-L2-VoIP-Control
    set cos 3
```

- Provides mapping of the DSCP in the IP header to the layer 2 CoS in the 802.1p ethernet header
- Applies to both H.323 and MGCP gateways
- Example based on Cisco IOS release 12.2 T

# Enabling QoS in the WAN Provisioning

Cisco.com

**Voice Is Not Free—Especially on Low Speed Links—  
Engineer the Network for Data, Voice, and Video**



**Link Capacity = (Min BW for Voice + Min BW for Video + Min BW for Data)/0.75**

# Enabling QoS in the WAN

## Provisioning Tables for Voice Bearer Traffic

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CODEC	Sampling Rate	Voice Payload in Bytes	Packets per Second	Bandwidth per Conversion
G.711	20 msec	160	50	80 kbps
G.711	30 msec	240	33	74 kbps
G.729A	20 msec	20	50	24 kbps
G.729A	30 msec	30	33	18 kbps

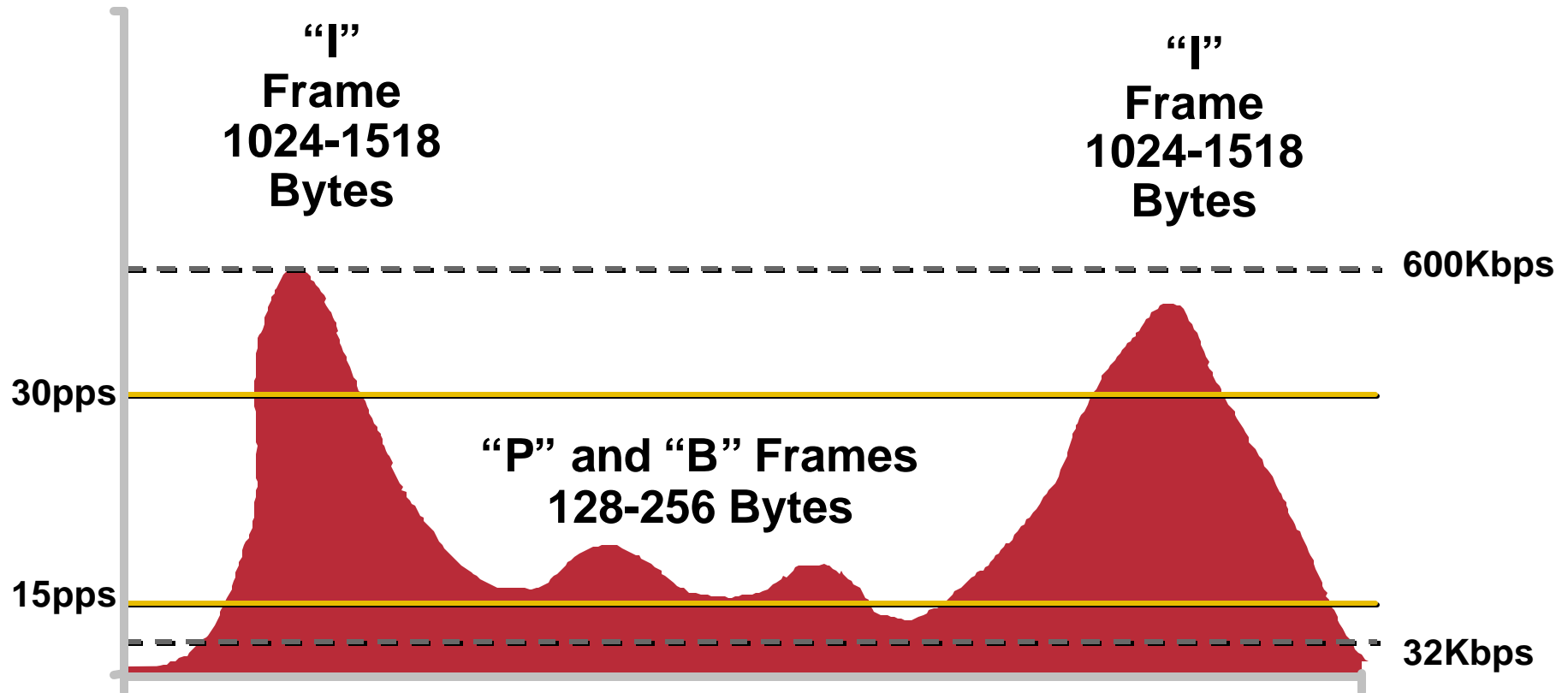
**A More Accurate Method for Provisioning Is to Include the Layer 2 Headers into the Bandwidth Calculations:**

CODEC	Ethernet 14 Bytes of Header	PPP 6 Bytes of Header	ATM 53 Bytes Cells with a 48 Byte Payload	Frame Relay 4 Bytes of Header
G.711 at 50 pps	85.6 kbps	82.4 kbps	106 kbps	81.6 kbps
G.711 at 33 pps	77.6 kbps	75.5 kbps	84 kbps	75 kbps
G.729A at 50 pps	29.6 kbps	26.4 kbps	42.4 kbps	25.6 kbps
G.729A at 33 pps	22.2 kbps	20 kbps	28 kbps	19.5 kbps

# Bandwidth Requirements

## Variability of Video Coders

Cisco.com



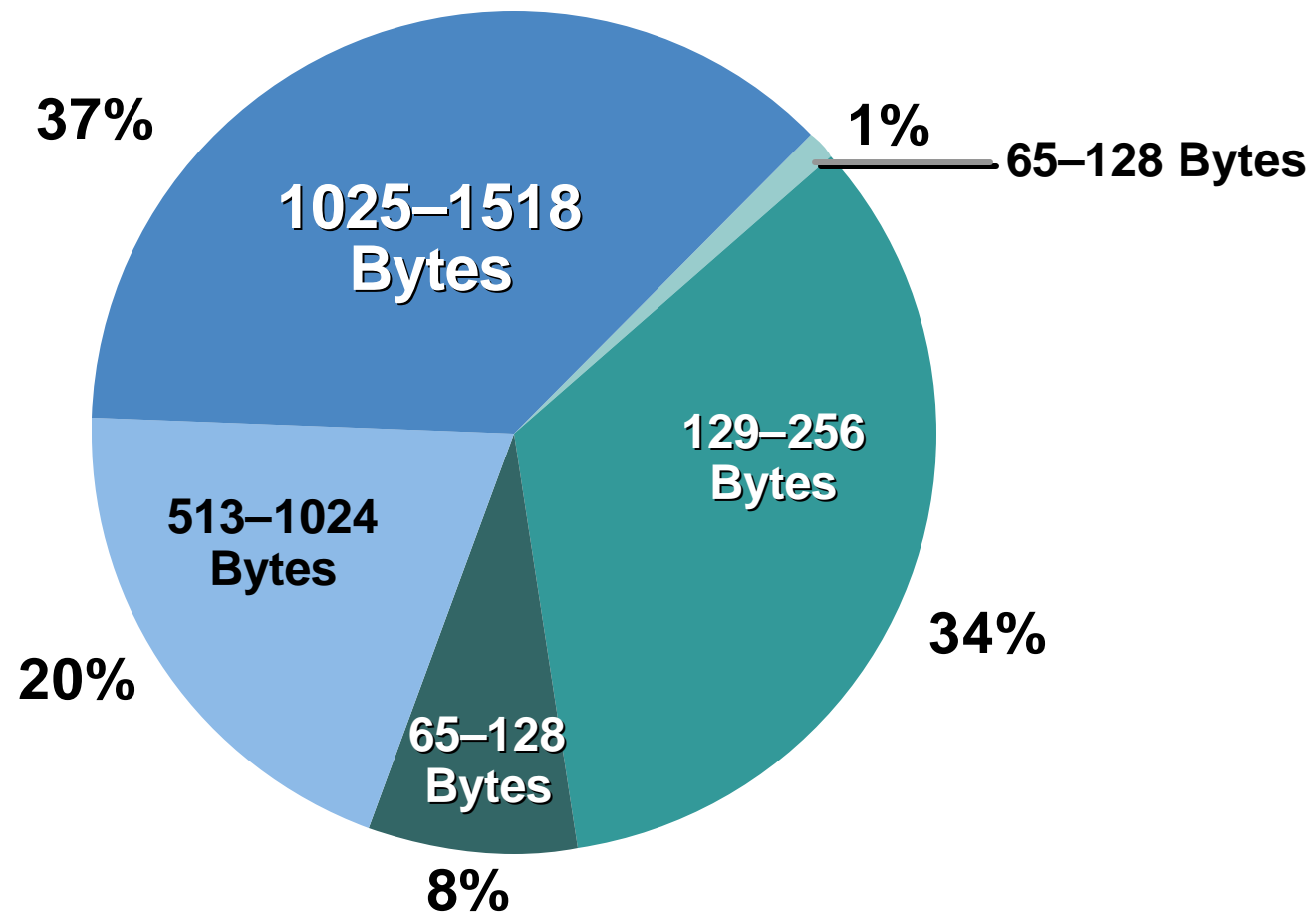
- "I" frame is a full sample of the video
- "P" and "B" frames use quantization via motion vectors and prediction algorithms

# Bandwidth Requirements

## Average Packet Size

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## Video Conferencing Traffic Packet Size Breakdown



# Bandwidth Requirements

## Calculating Layer 2/3 Overhead

Cisco.com

- Harder to calculate video because payload size is variable (**Video is bursty!**)
- General rule of thumb is to add 20% for all layer 2/layer 3 overhead
- Call speed is typically the “**maximum**” transmission of the call. Average is usually much less

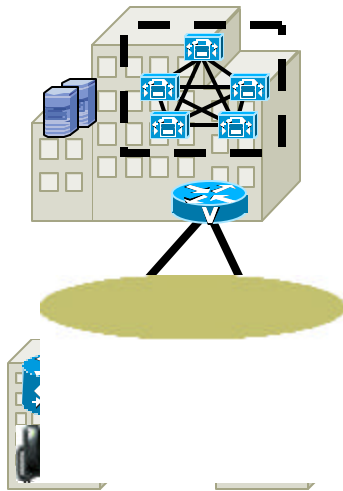
### Video Data Rate and Bandwidth Required

128k = 153k
384k = 460k
512k = 614k
768k = 921k
1.5M = 1.8M

# Enabling QoS in the WAN

## Provisioning Tables for Signaling Traffic

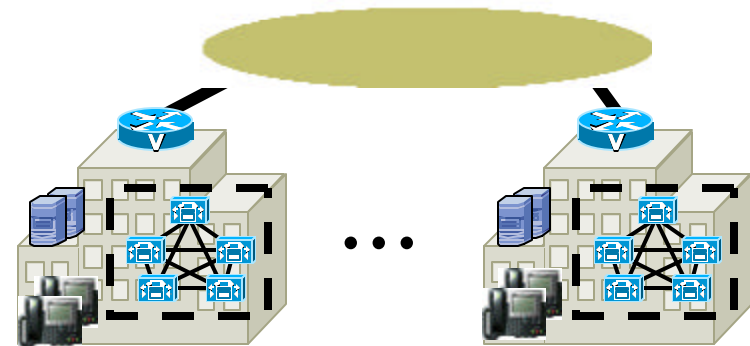
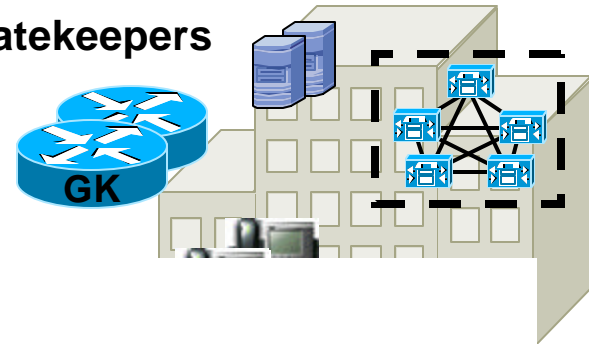
Cisco.com



### Centralized Call Processing

# of IP Phones, Gateways	Bandwidth
1 to 30	8 kbps
50	11 kbps
100	23 kbps
150	34 kbps

### Gatekeepers



### Distributed Call Processing

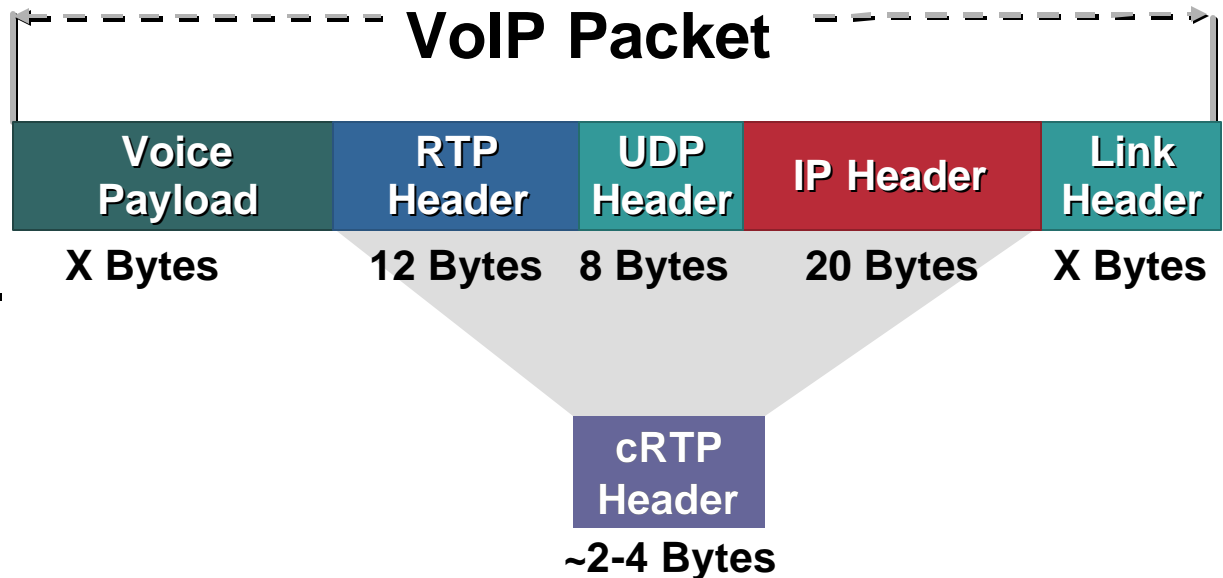
# of Virtual Tie Lines	Bandwidth
1 to 70	8 kbps

# Enabling QoS in the WAN

## Provisioning with Compressed RTP (cRTP)

Cisco.com

- Compresses RTP+ UDP+ IP headers (40 bytes) down to 2-4 bytes
- Enabled on a per-link basis



CODEC	PPP 6 Bytes of Header	ATM 53 Bytes Cells with a 48 Byte Payload	Frame-Relay 4 Bytes of Header
G.711 at 50 pps	68 kbps	85 kbps	67 kbps
G.711 at 33 pps	66 kbps	84 kbps	65.5 kbps
G.729A at 50 pps	12 kbps	21.2 kbps	11.2 kbps
G.729A at 33 pps	10.5 kbps	14 kbps	10 kbps

For more information: [http://cco/en/US/partner/tech/tk543/tk762/technologies\\_tech\\_note09186a0080108e2c.shtml](http://cco/en/US/partner/tech/tk543/tk762/technologies_tech_note09186a0080108e2c.shtml)



# Enabling QoS in the WAN

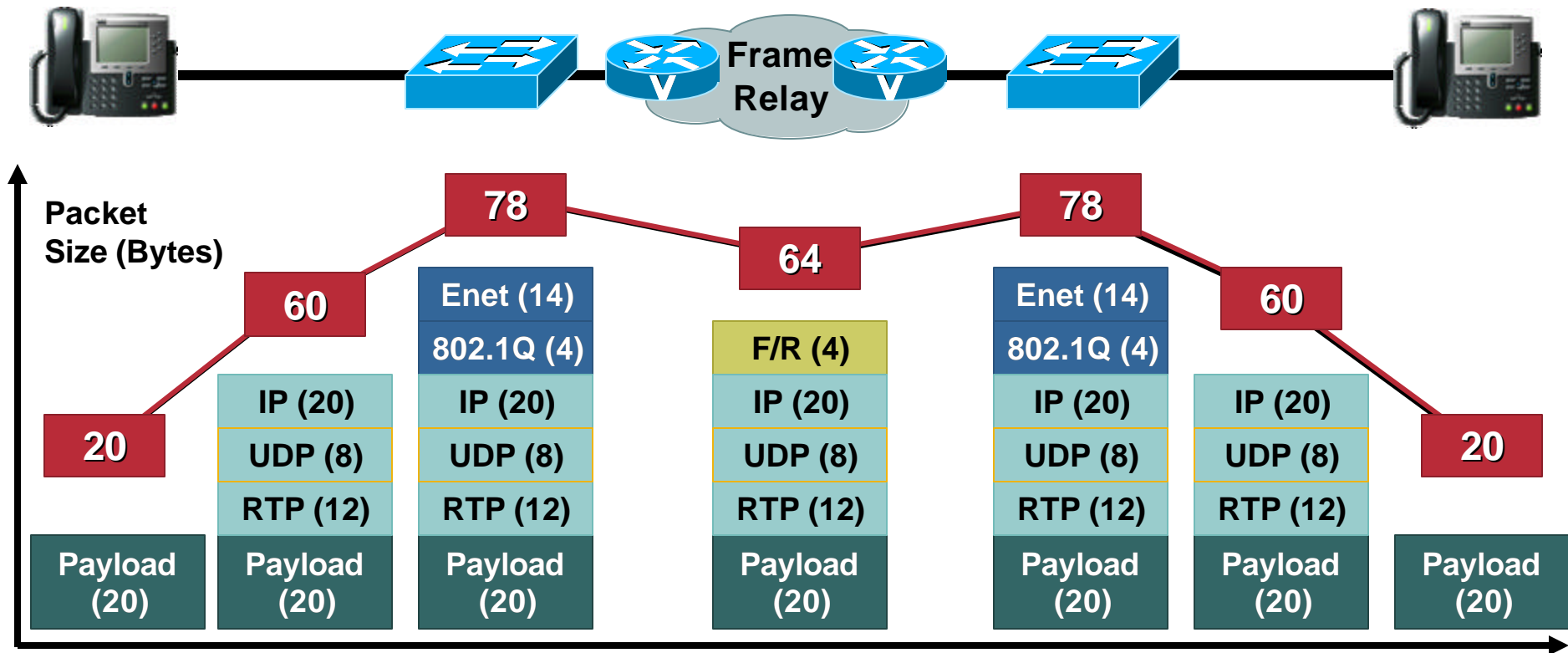
## A Day in the Life of a VoIP Packet: Without cRTP

Cisco.com

### Assumption:

G.729, 20 ms Sample  
Payload = 20 Bytes

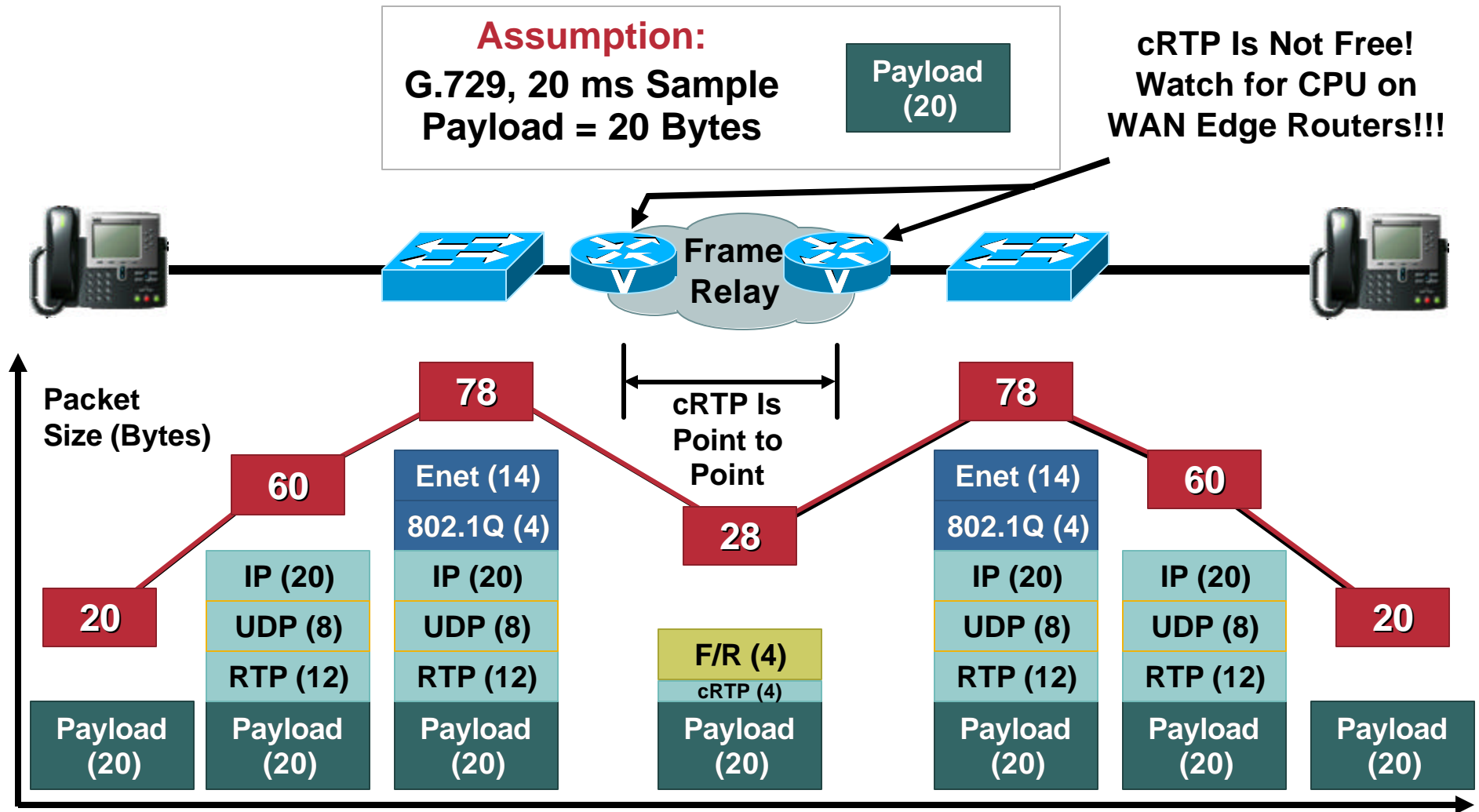
Payload  
(20)



# Enabling QoS in the WAN

## A Day in the Life of a VoIP Packet: **With cRTP**

Cisco.com



# Enabling QoS in the WAN

## QoS Approach Summary

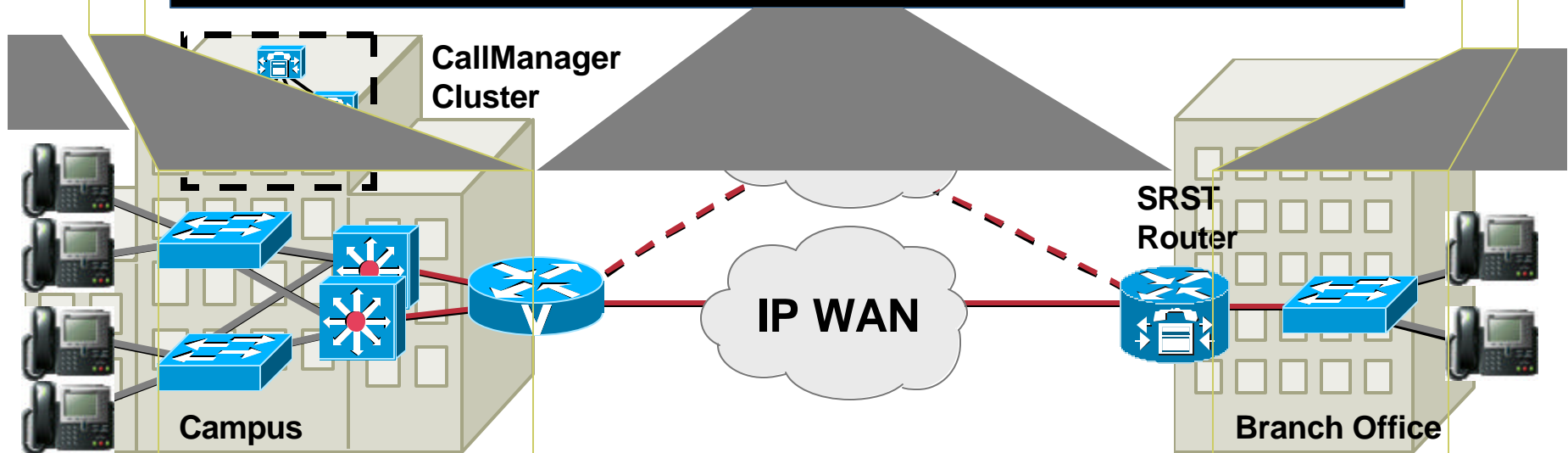
Cisco.com

**Classification:** Mark the Packets with a Specific Priority Denoting a Requirement for Class of Service from the Network

**Trust Boundary:** Define and Enforce a Trust Boundary at the Network Edge

**Scheduling:** Assign Packets to One of Multiple Queues (Based on Classification) for Expedited Treatment through the Network

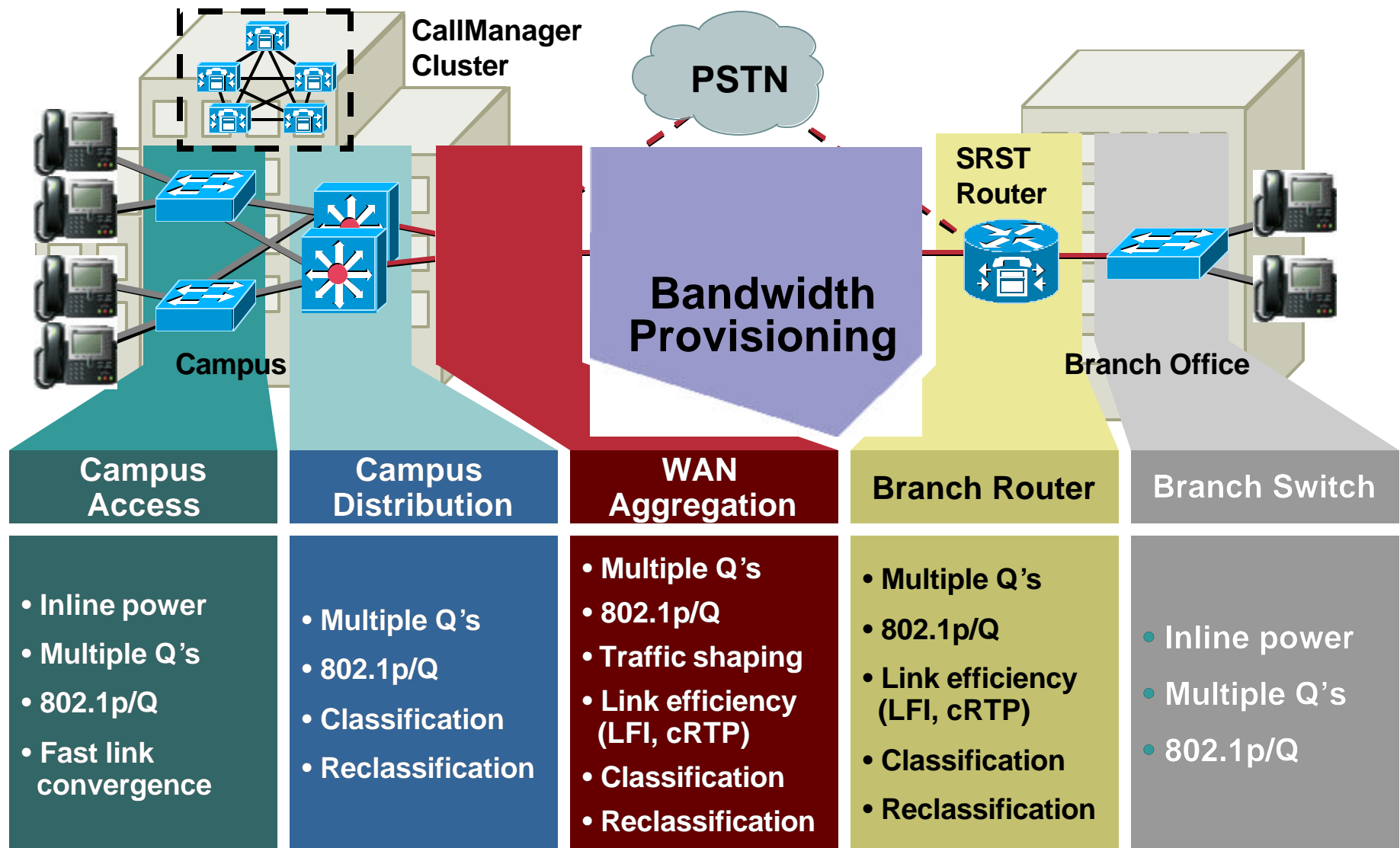
**Provisioning:** Accurately Calculate the Required Bandwidth for All Applications Plus Element Overhead



# Enabling QoS in the WAN

## Overall QoS Design Summary

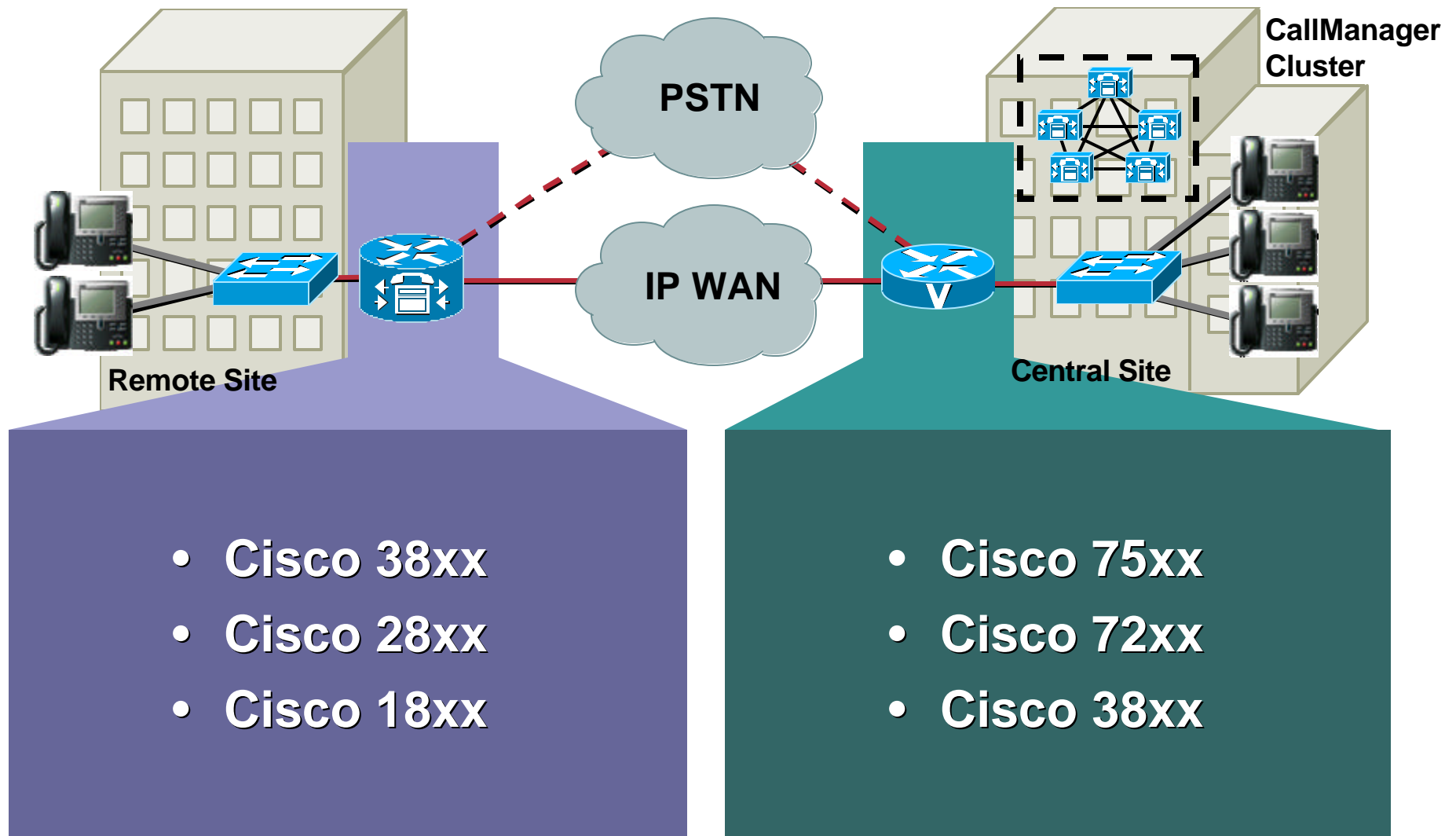
Cisco.com



# Building a WAN

## Platform Recommendations

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# Network Infrastructure Agenda

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- **Building a Campus Network**
- **Enabling QoS in the Campus**
- **Providing Inline Power to IP Phones**
- **Overlaying Wireless LANs**
- **Building a WAN**
- **Enabling QoS in the WAN**
- **Networks Services**

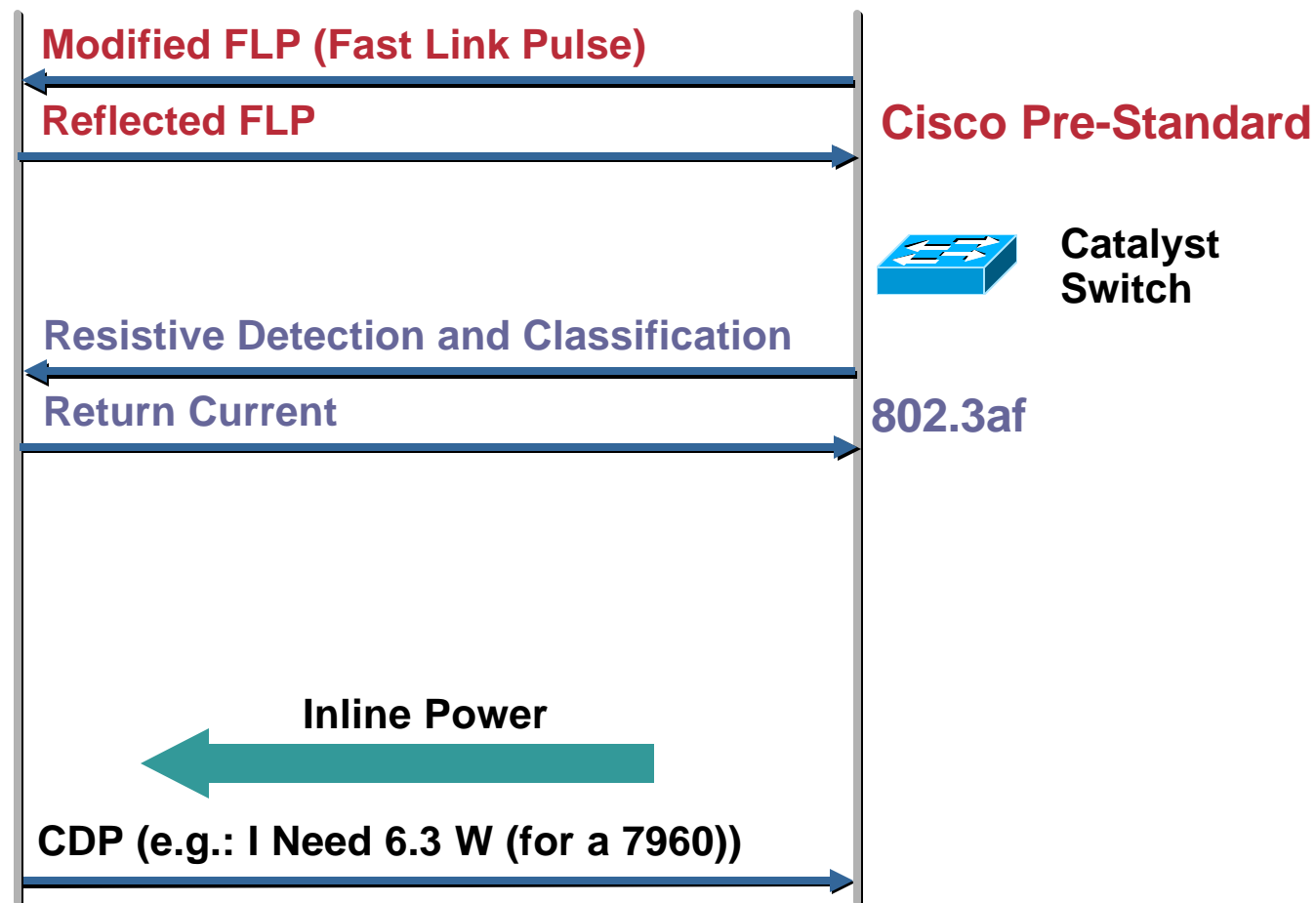
# Networks Services

- **CDP puts phone in correct VLAN/Subnet and allows for proper power computation**
- **DHCP used to automate network access**
  - DHCP server needs to provide the following:**
    - IP Address and network mask**
    - Default Gateway**
    - Option 150, TFTP server**
    - DNS Server (optional)**
  - Can be centrally managed (IP helper address)**
  - Can be locally implemented (e.g.: IOS DHCP server function)**
- **TFTP server provides configuration file and phone s/w distribution to endpoints (e.g.: phones)**
- **DNS server is optional: try to not use, unless NAT is used**

# IP Phone Initialization: Inline Power

Cisco.com

MAC:  
003094C3AD7E

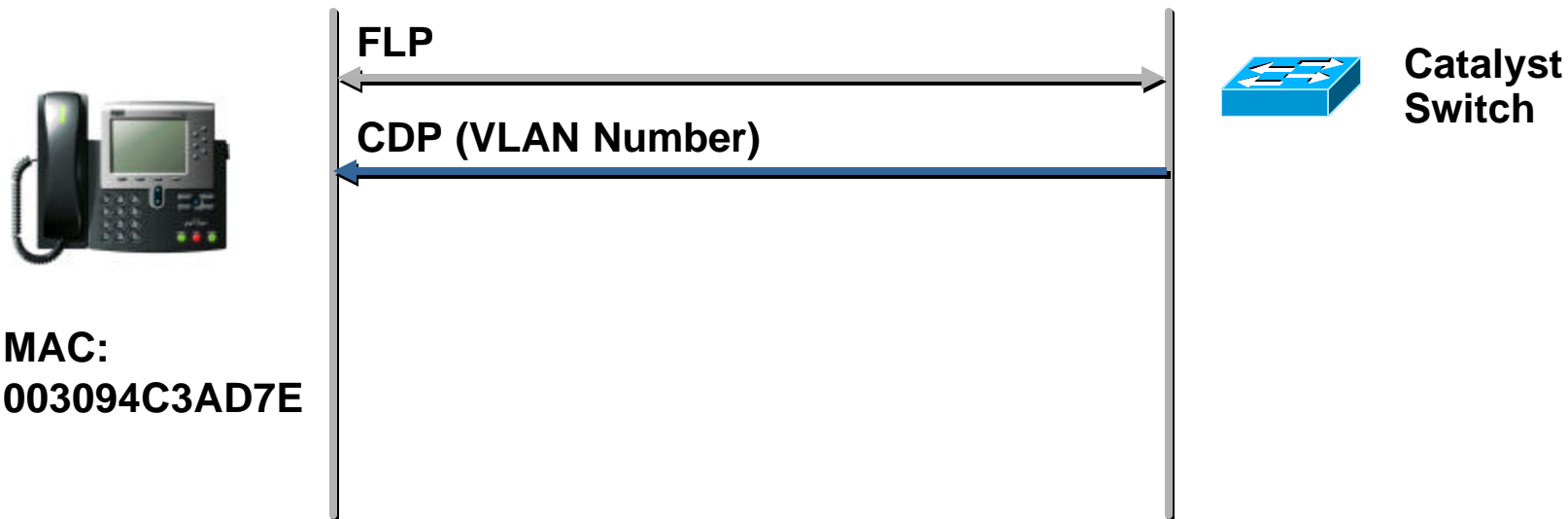


Phone: **Mute, Headset, Speaker Buttons Illuminated**



# IP Phone Initialization: AUX VLAN

Cisco.com

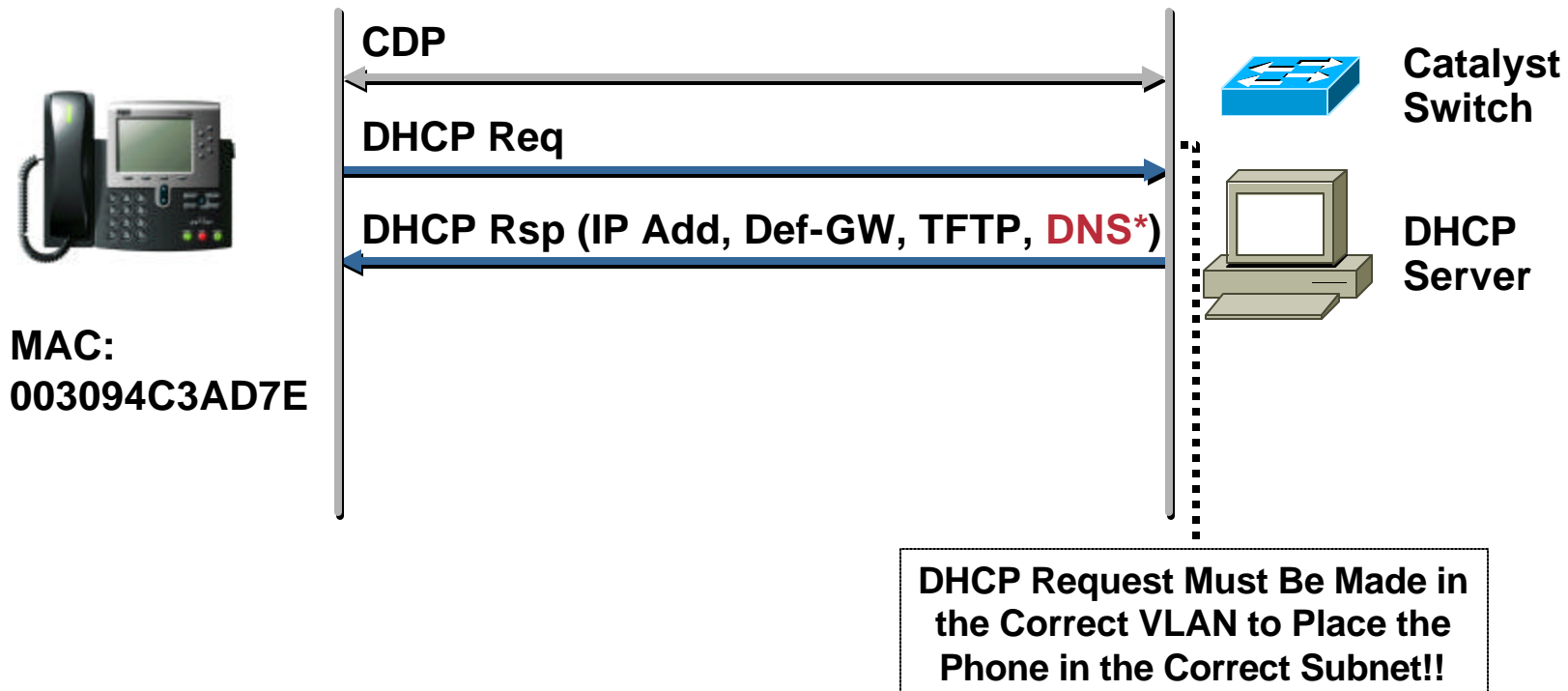


Phone Displays: **Configuring VLAN**

Check Settings: NetCfg->19 Operational VLAN ID

# IP Phone Initialization: IP Configuration

Cisco.com



Phone Displays: **Configuring IP**

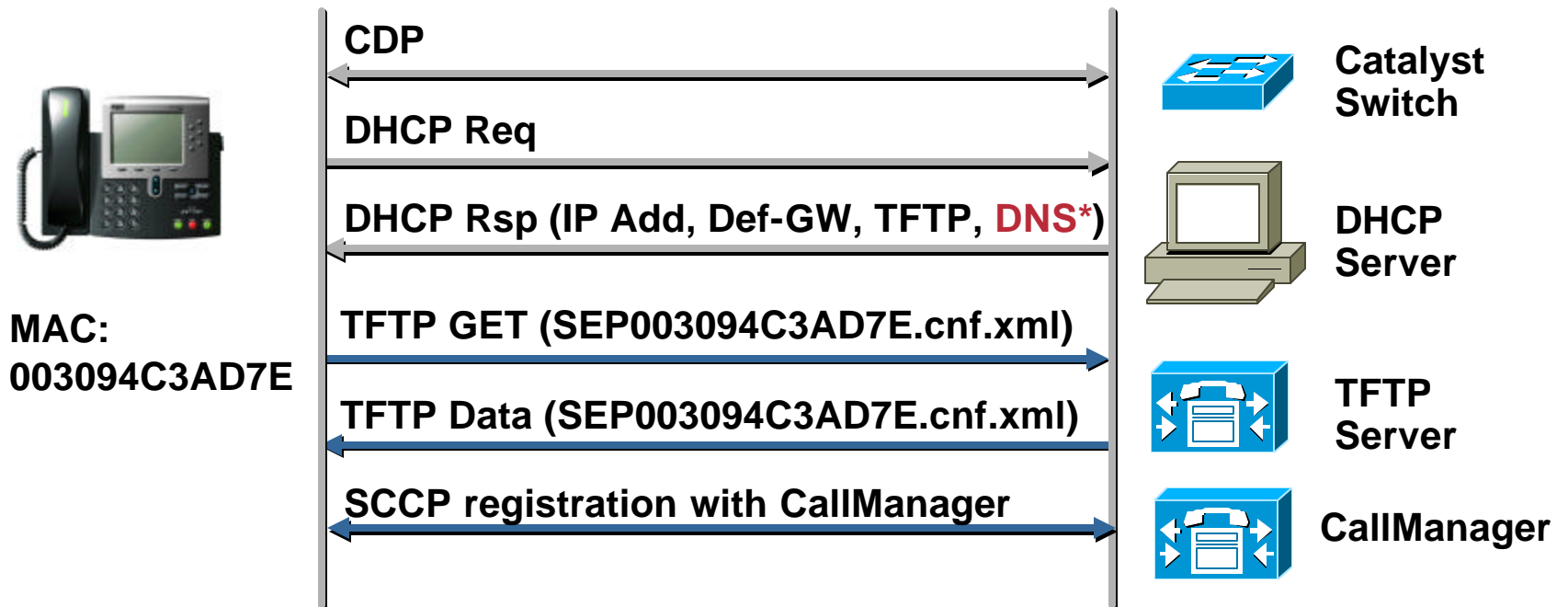
**\*DNS Is Optional**

Check Settings: NetCfg-> 1 DHCP Server

NetCfg-> 6 IP Address

# IP Phone Initialization: TFTP and SCCP

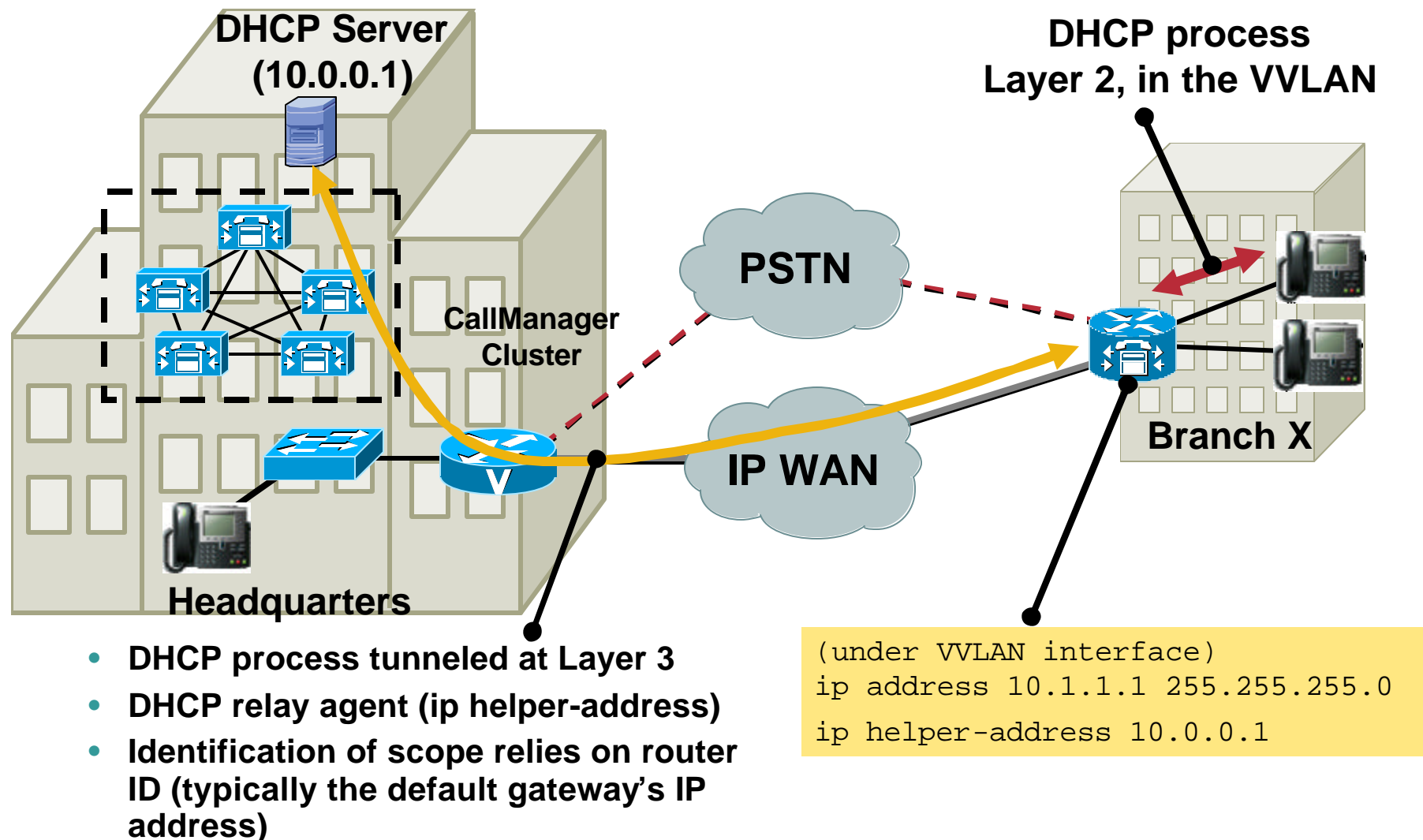
Cisco.com



Phone Displays: **Configuring IP**  
**Error Verifying Config Info**  
Check settings: NetCfg-> 8 TFTP Server

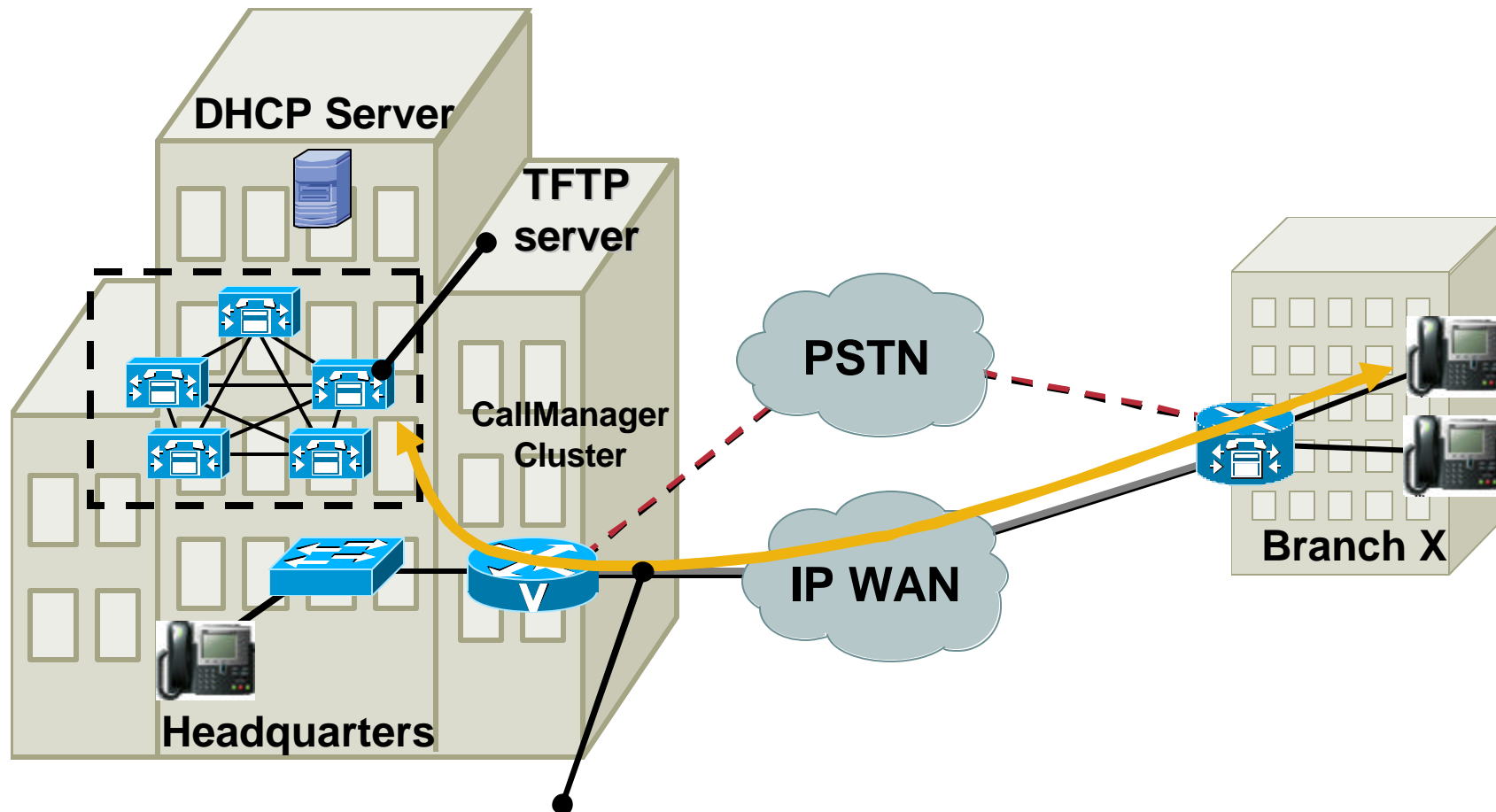
# Networks Services: DHCP

Cisco.com



# Networks Services: TFTP

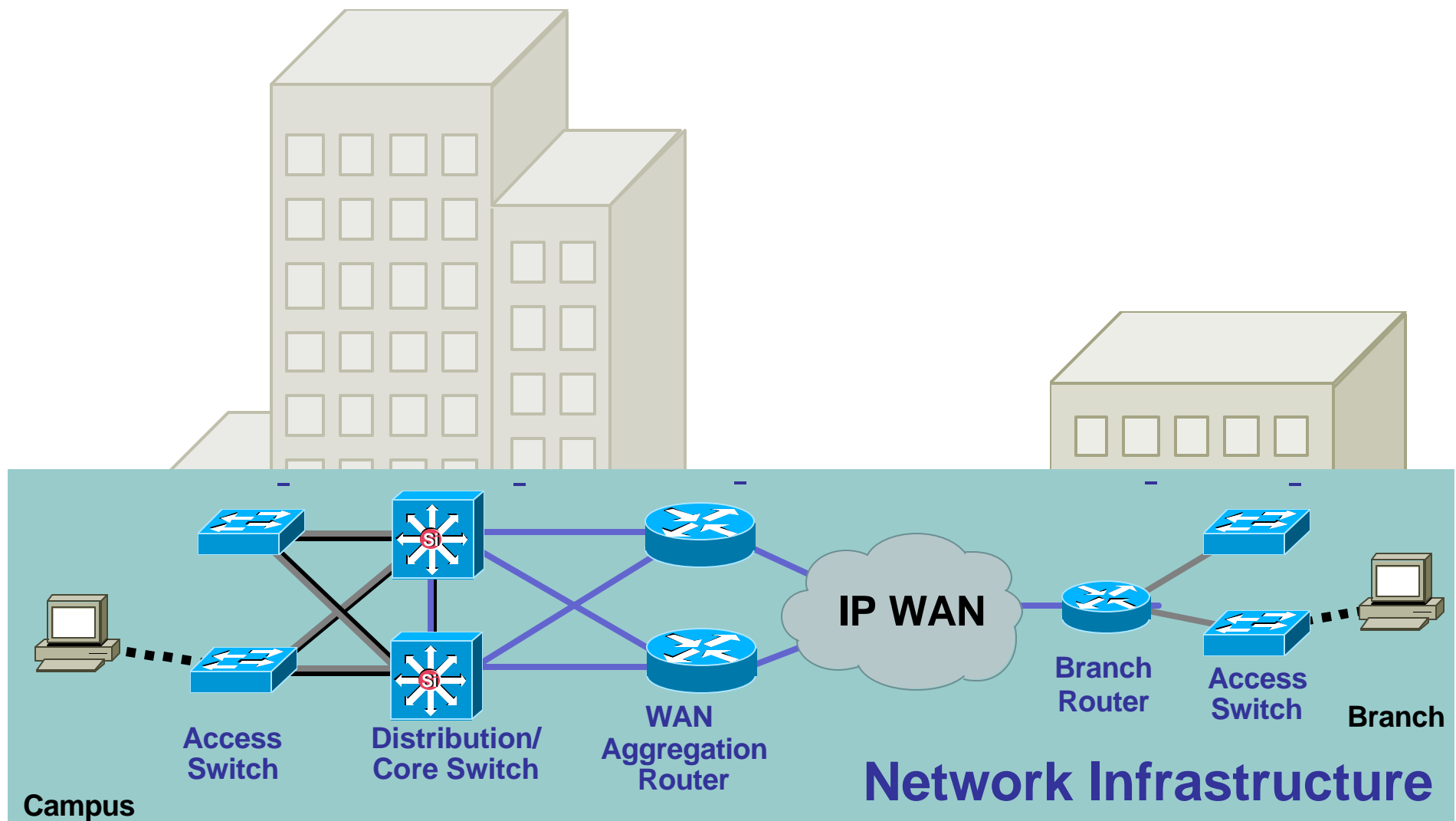
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**TFTP GET Is at Layer 3**  
**Ubiquitous, Just Requires IP Connectivity**

# What We Have Built So Far

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# Agenda

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- Introduction
- Network Infrastructure
- **Telephony Infrastructure**
- Legacy Migration and Integration

# Telephony Infrastructure Agenda (1/2)

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- **Deployment Models**
- **Basic Call Processing**
- **Signaling Protocols**
- **Gateways**
- **Media Resources**
- **Call Processing**

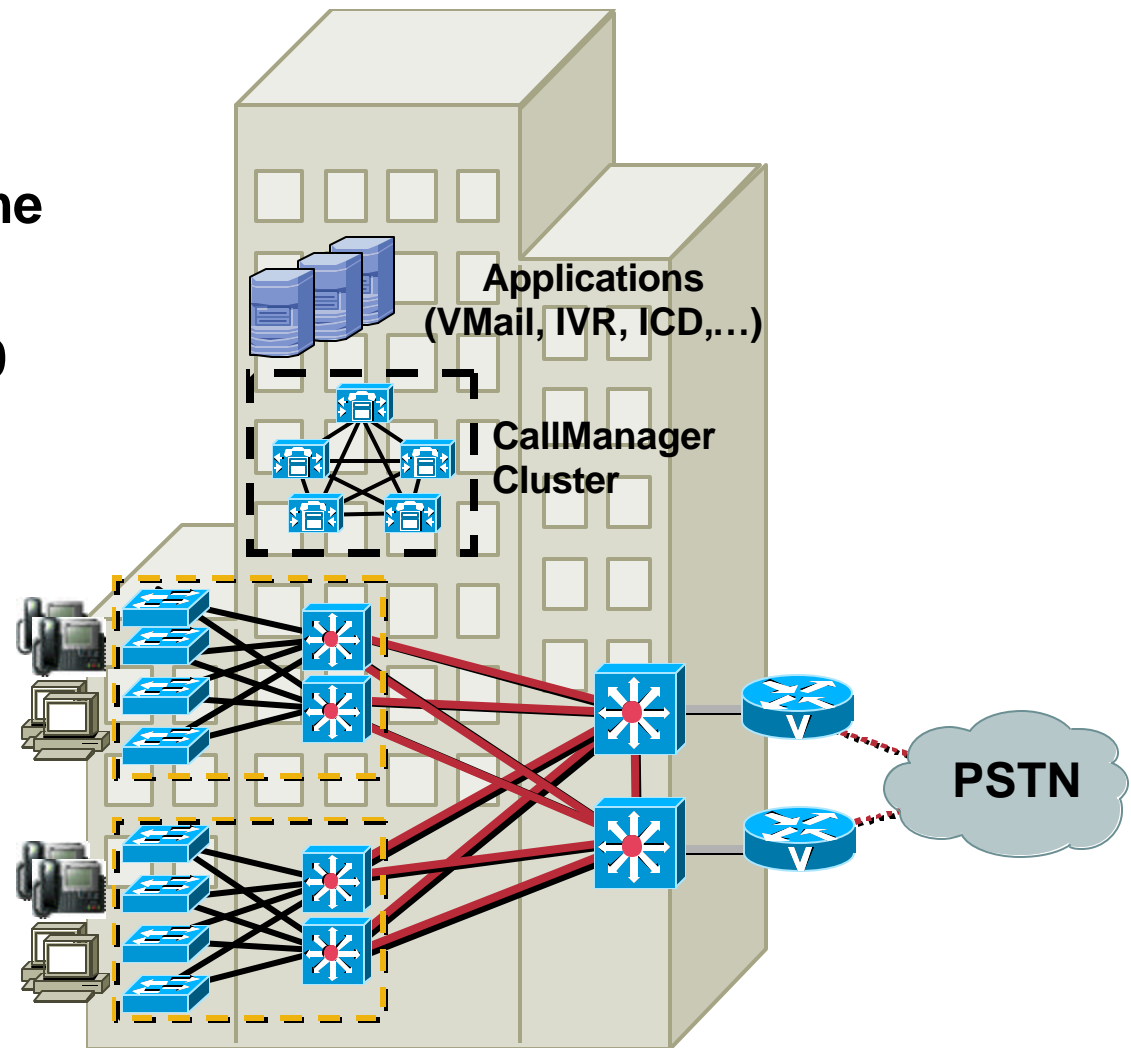


# Deployment Models

## Single Site

Cisco.com

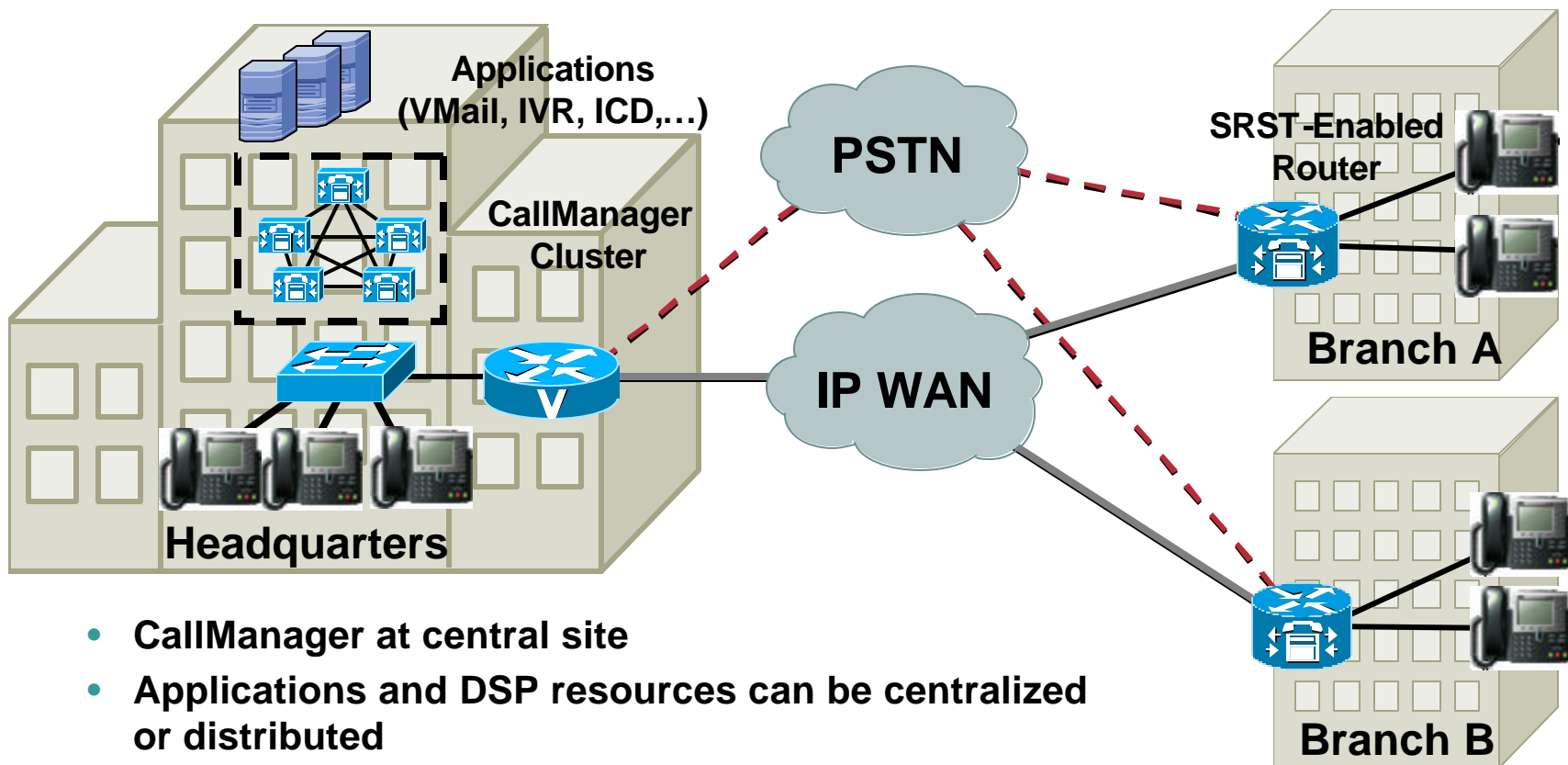
- Cisco CallManager, applications and DSP resources at same physical location
- Supports up to 30,000 lines per cluster
- Multiple clusters can be interconnected via inter-cluster trunks
- PSTN used for all external calls



# Deployment Models

## Centralized Call Processing

Cisco.com

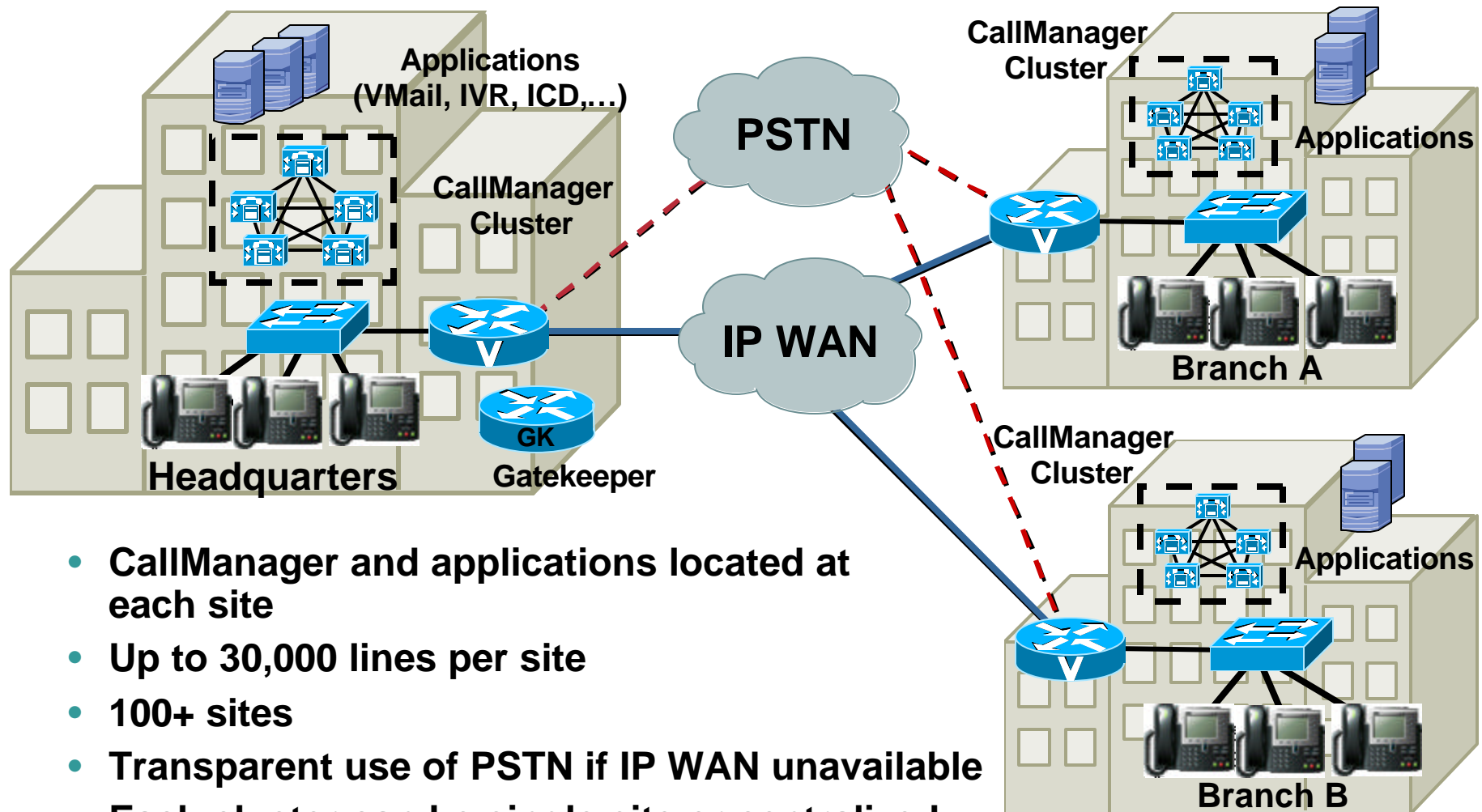


- CallManager at central site
- Applications and DSP resources can be centralized or distributed
- Supports up to 30,000 lines per cluster
- If WAN is “busy”, transparent use of PSTN (AAR)
- Survivable remote site telephony for remote branches
- Maximum 500 branches per cluster

# Deployment Models

## Distributed Call Processing

Cisco.com



- CallManager and applications located at each site
- Up to 30,000 lines per site
- 100+ sites
- Transparent use of PSTN if IP WAN unavailable
- Each cluster can be single site or centralized call processing topology

# Telephony Infrastructure Agenda (1/2)

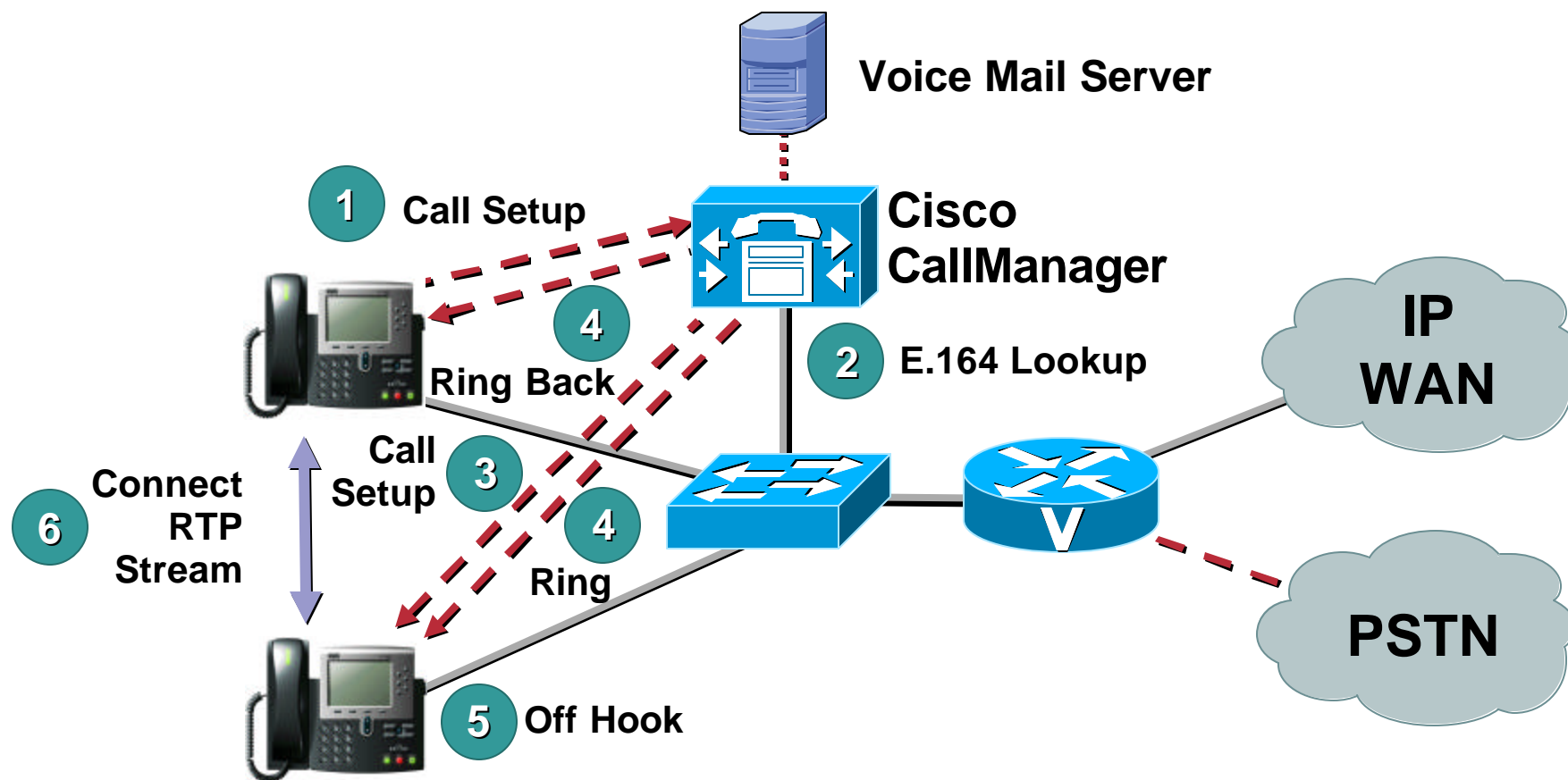
Cisco.com

- Deployment Models
- **Basic Call Processing**
- Signaling Protocols
- Gateways
- Media Resources
- Call Processing

# Basic Call Processing

Cisco.com

## Single Site

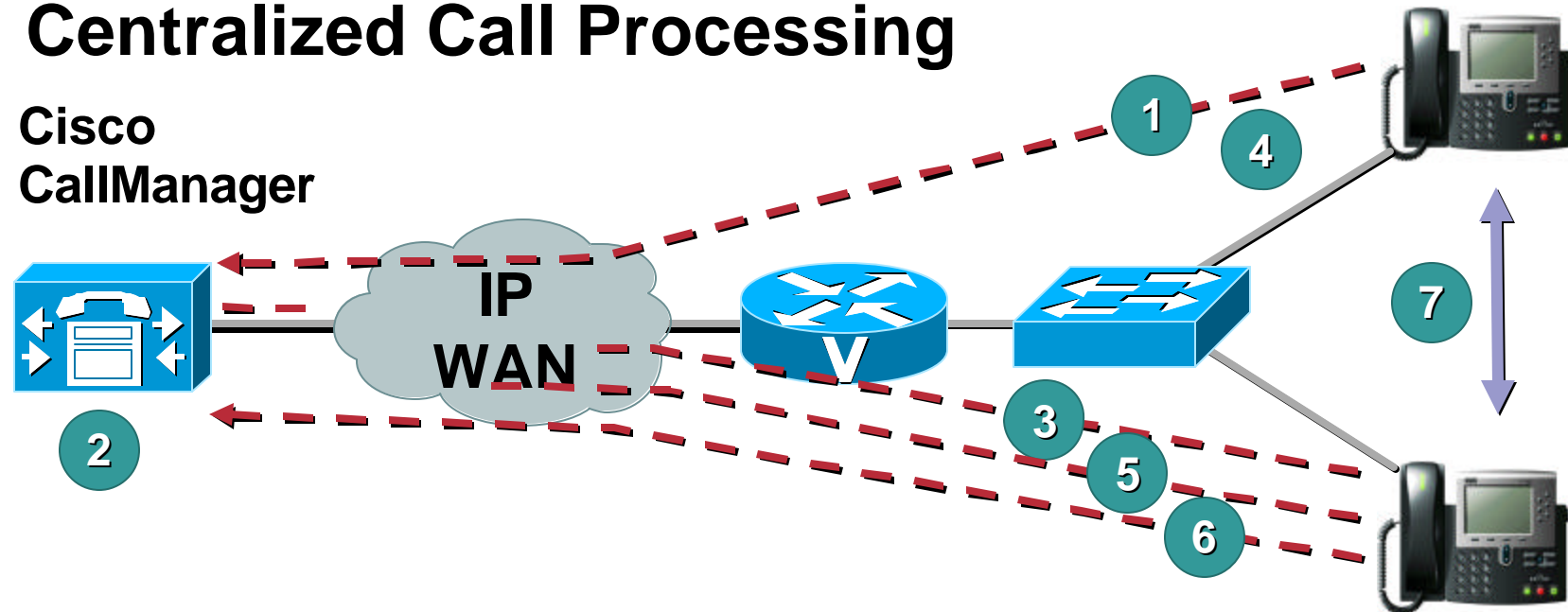


# Basic Call Processing

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## Centralized Call Processing

Cisco  
CallManager



1 Call Setup

2 E.164 Lookup

3 Call Setup

4 Ring Back

5 Ring

6 Off Hook

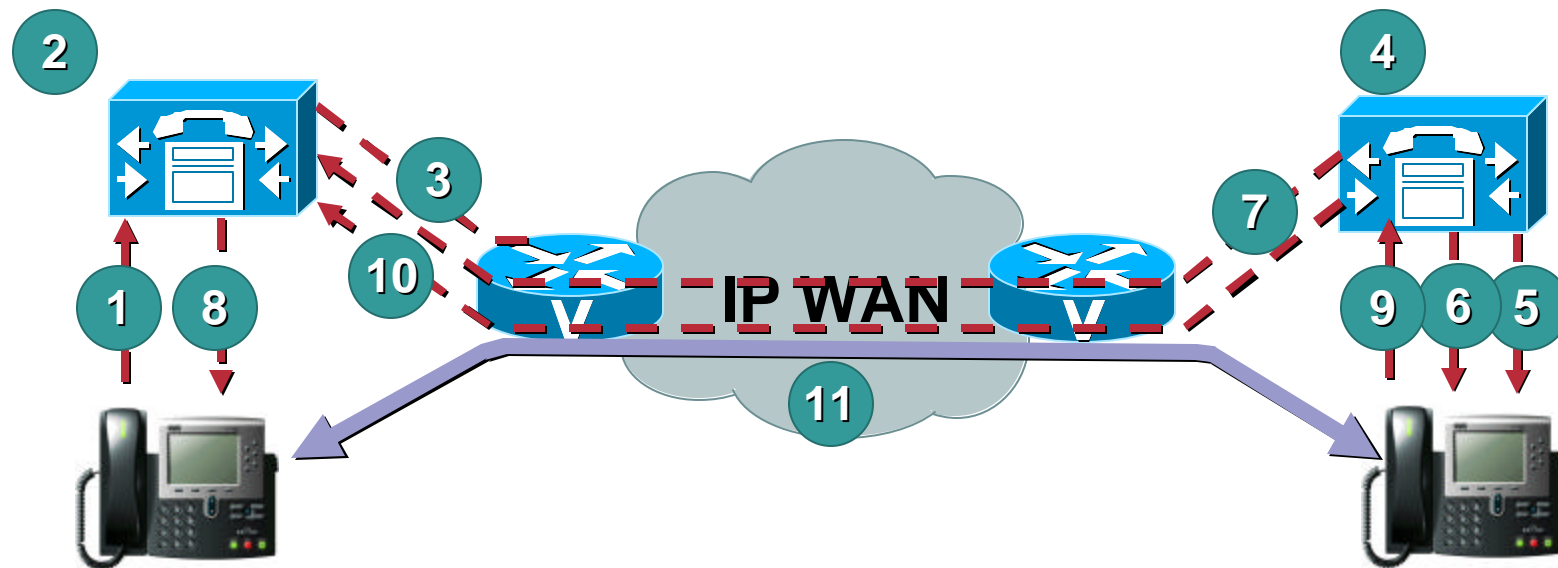
7 Connect RTP Stream

Call Processing Is Essentially the Same  
in this Deployment Model as in the  
Single Site Case; IP Makes the  
Technology More Topology Independent

# Basic Call Processing

## Distributed Call Processing

Cisco.com



1 Call Setup

2 E.164 Lookup

3 Call Setup

4 E.164 Lookup

5 Call Setup

6 Ring

7 Alerting

8 Ringback

9 Off Hook

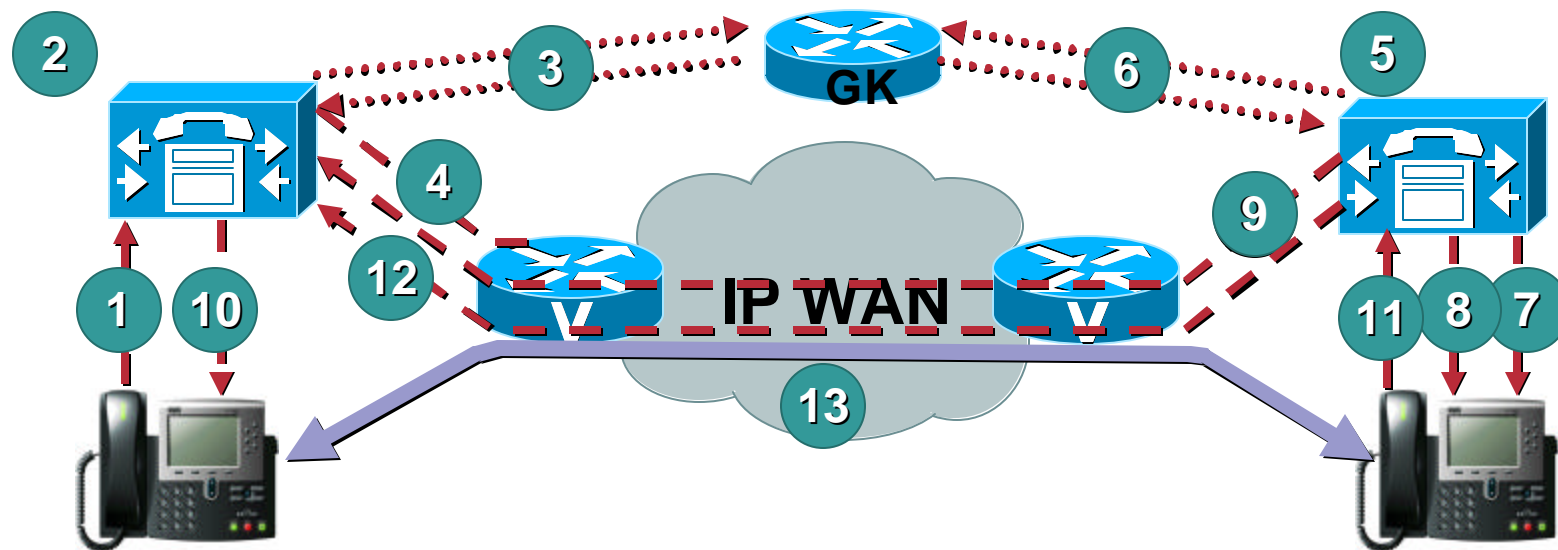
10 Call Connect

11 Connect RTP Stream

# Basic Call Processing

## Distributed Call Processing with Gatekeeper

Cisco.com



- |   |                                      |    |                    |
|---|--------------------------------------|----|--------------------|
| 1 | Call Setup                           | 6  | Call Admission     |
| 2 | E.164 Lookup                         | 7  | Call Setup         |
| 3 | Call Admission/ Dial Plan resolution | 8  | Ring               |
| 4 | Call Setup                           | 9  | Alerting           |
| 5 | E.164 Lookup                         | 10 | Ringback           |
|   |                                      | 11 | Off Hook           |
|   |                                      | 12 | Connect            |
|   |                                      | 13 | Connect RTP Stream |



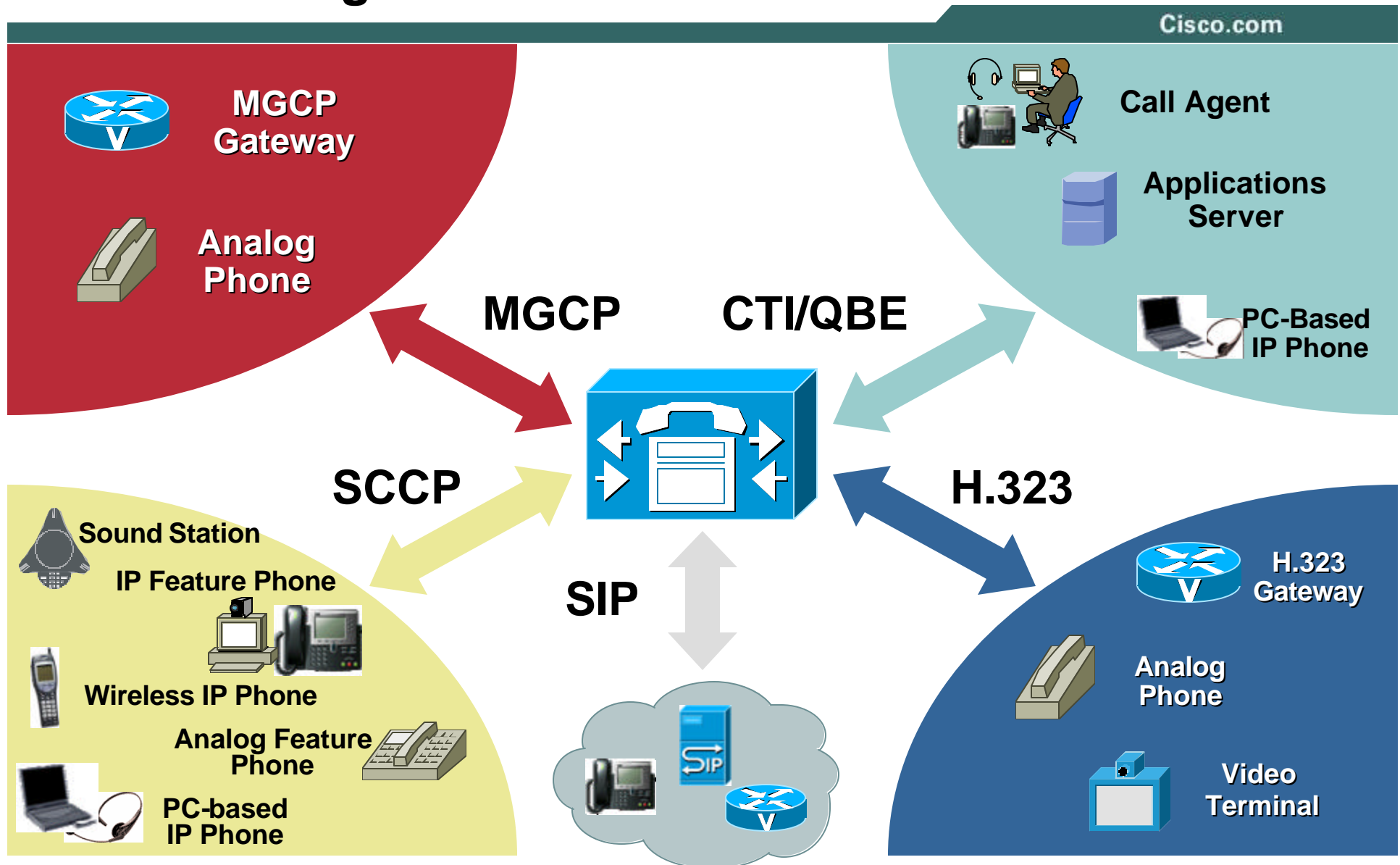
# Telephony Infrastructure Agenda (1/2)

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- Deployment Models
- Basic Call Processing
- **Signaling Protocols**
- Gateways
- Media Resources
- Call Processing

# Signaling Protocols

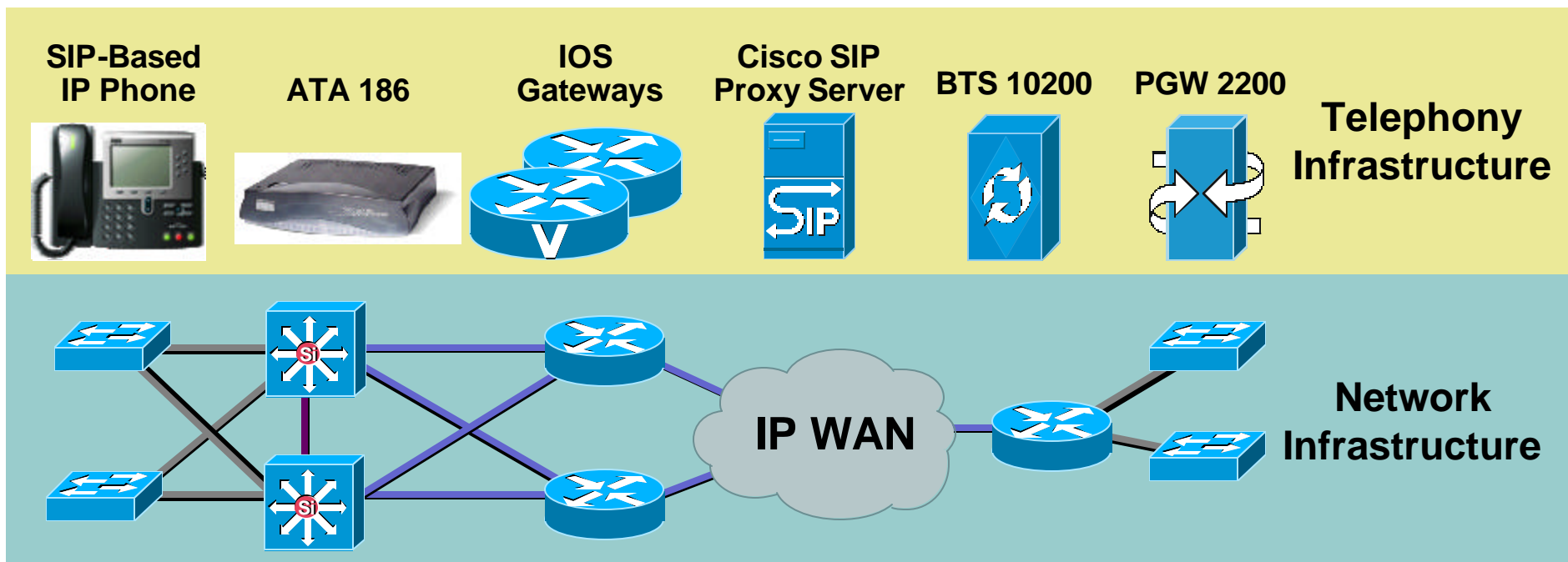
## CallManager as a “Protocol Translator”



# Signaling Protocols

## More about SIP

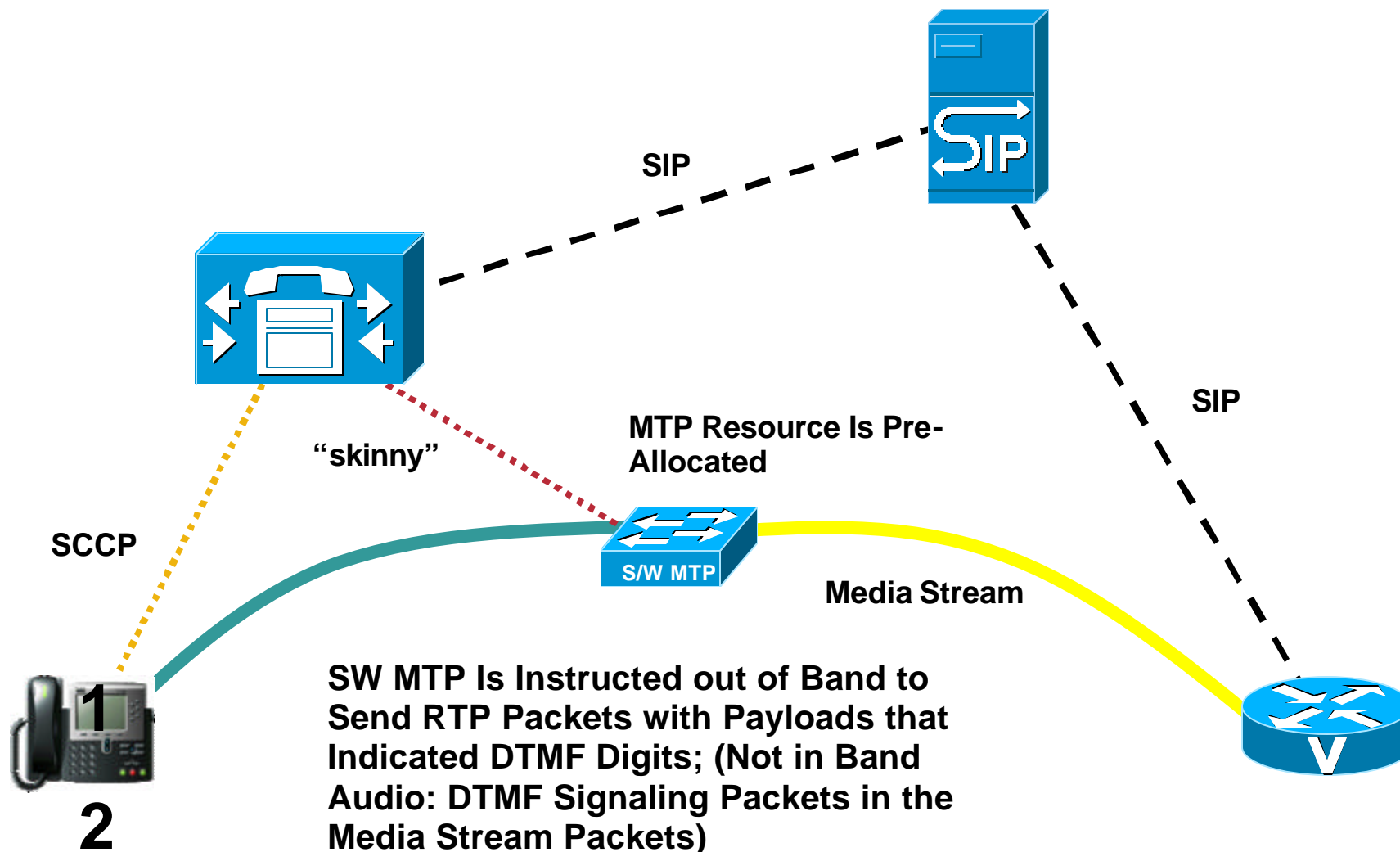
Cisco.com



- Several Cisco voice products already support SIP
- The network infrastructure is independent of the signaling protocol
- Many PBX features cannot be delivered natively using SIP today
- SIP trunk available today in CallManager

# SIP Trunk RFC 2833 DTMF Relay

Cisco.com



# SIP Trunk

- Provides voice connectivity to SIP from H.323, SCCP, CTI/QBE and MGCP voice devices
- Must use a software MTP (hardware support to follow)
- Does not support video
- DTMF is relayed using RFC2833
- SIP Trunk does not register with Proxy/Registrar
- Subset of SIP messages supported (e.g., no MWI using Subscribe/Notify)

# Telephony Infrastructure Agenda (1/2)

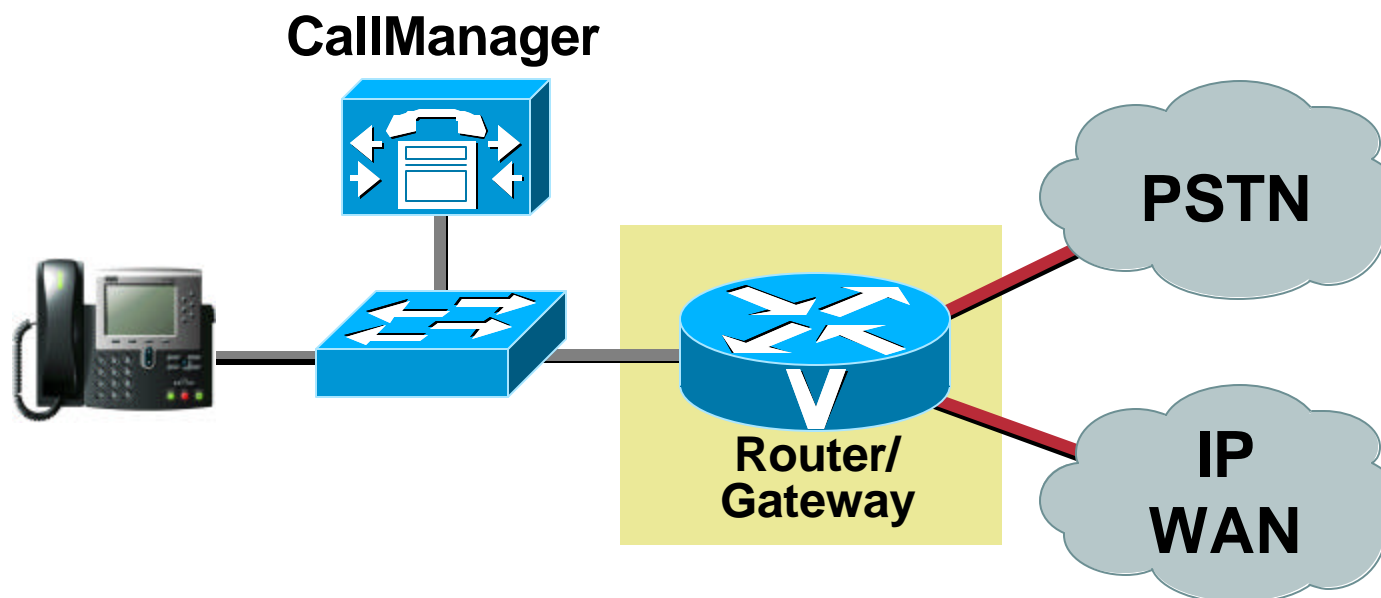
Cisco.com

- Deployment Models
- Basic Call Processing
- Signaling Protocols
- Gateways
- Media Resources
- Call Processing

# Gateways

## Gateway Selection Criteria

Cisco.com



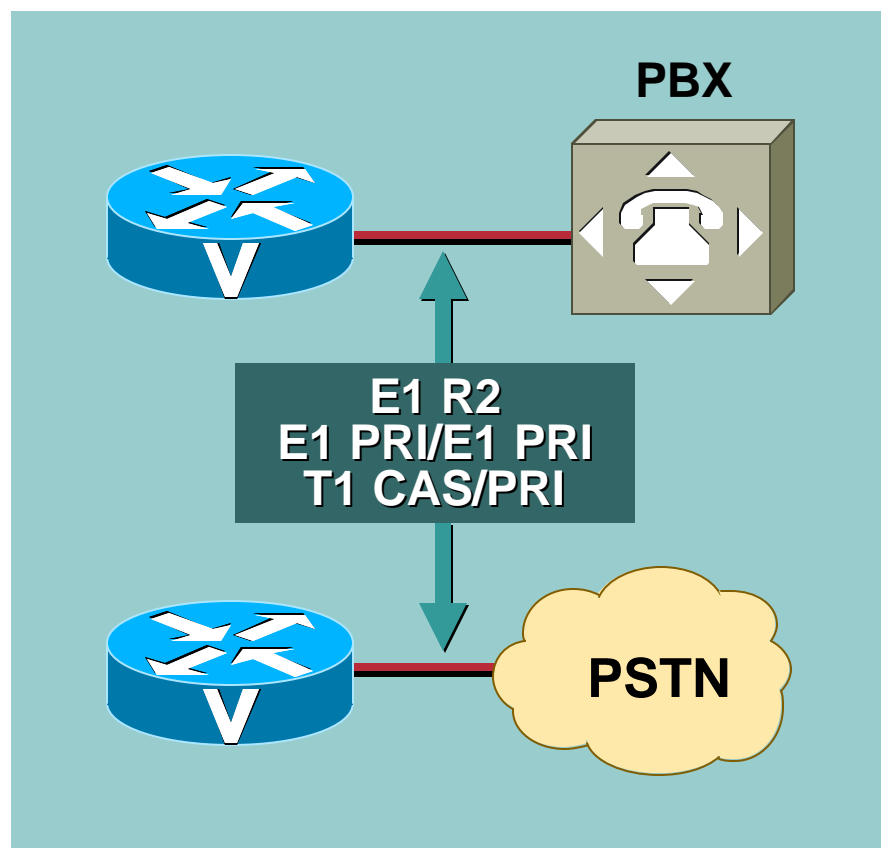
- Voice port density requirements
- Signaling protocol (H.323, MGCP, etc.)
- Support for required PSTN signaling types
- Support for required WAN interfaces and QoS

# Gateways

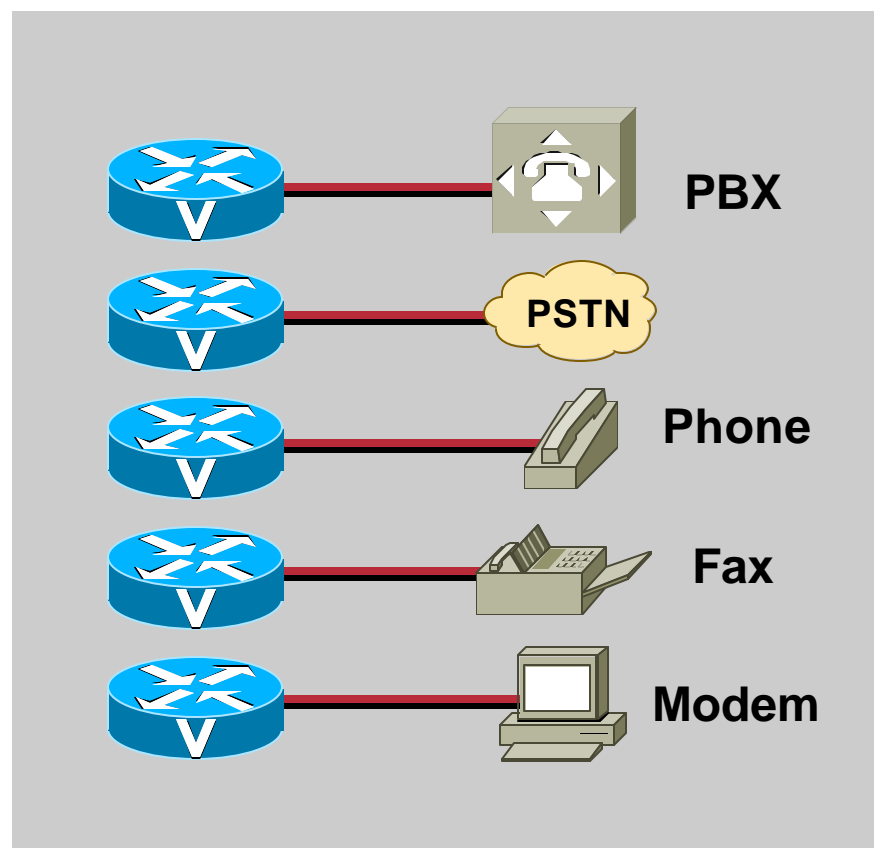
## Digital vs. Analog

Cisco.com

### Digital Gateways



### Analog Gateways

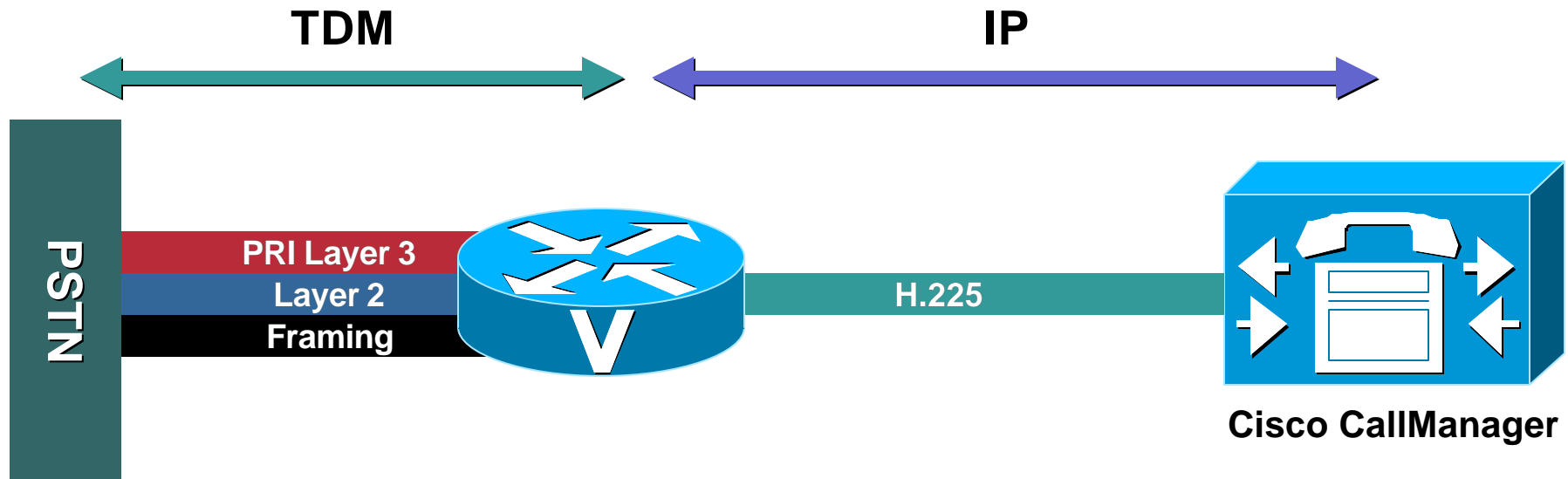




# Gateways

## H.323

Cisco.com



- All PSTN signaling terminates on gateway
- H.225 communication between gateway and CallManager
- H.323 is a “peer-to-peer” protocol

# Gateways

## H.323: Cisco IOS Configuration

Cisco.com

### Interface Configuration

```
isdn switch-type primary-5ess
!
controller E1 1/0
 framing crc
 clock source line primary
 linecode hdb3
 pri-group timeslots 1-31
!
interface Loopback0
 ip address 10.1.1.1 255.255.255.0
 h323-gateway voip interface
 h323-gateway voip bind srcaddr 10.1.1.1
!
interface Ethernet0/0.300
 encapsulation doE1q
 ip address 10.10.10.1 255.255.255.0
 service-policy output output-L3-2-L2
!
interface Serial1/0:15
 isdn switch-type primary-net5
 isdn incoming-voice modem
```

### Dial Peer Configuration

```
dial-peer voice 1 voip
 destination-pattern 1...
! Set our preference for the dial-peer
 preference 1
! Set target to the CallManager Address
 session target ipv4:10.10.10.10
! Configure QoS for the dial-peer
 ip qos dscp af31 signaling ;or CS3
 ip qos dscp ef media
! Set DTMF relay
 dtmf-relay h245-alpha
!
dial-peer voice 408 pots
 destination-pattern 9T
 port 1/0:15
```

# Gateways

## H.323: Pros and Cons

Cisco.com

### Pros

- Interoperability
- Breadth of product and interface choice
- Support for survivable remote site telephony
- Gateway intelligence

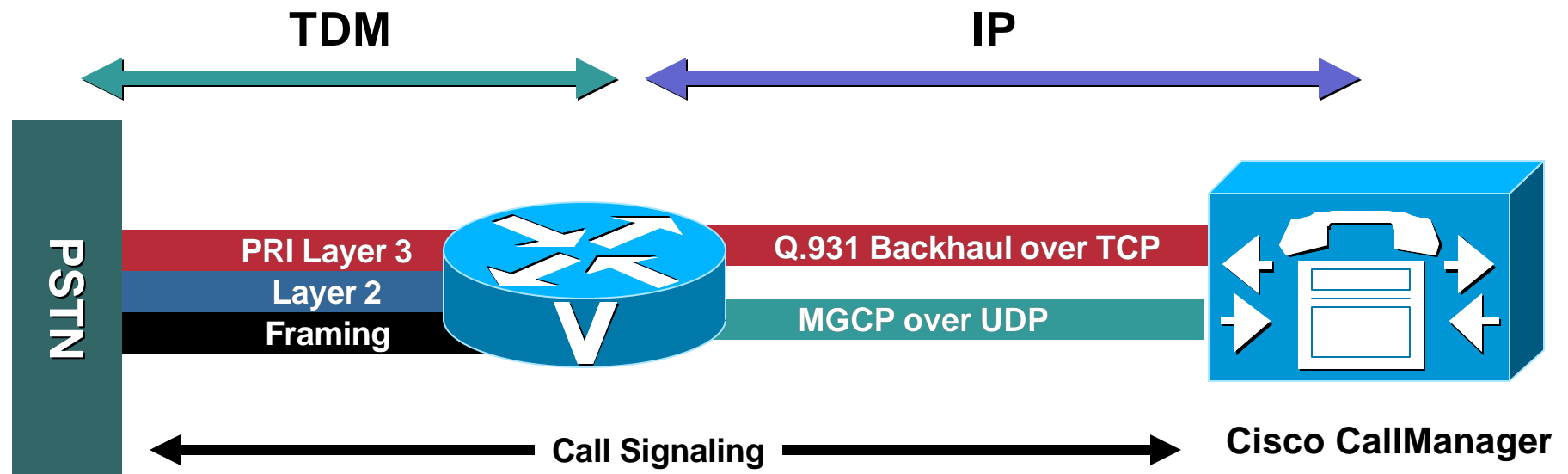
### Cons

- Higher administration required
- No call preservation (yet) on CCM switchover

# Gateways

## MGCP: PRI Backhaul

Cisco.com



- Framing and layer 2 signaling terminates at the gateway
- Layer 3 signaling is backhauled to the CallManager
- MGCP is a “client-server” protocol
- MGCP 0.1 with CallManager only

# Gateways

## MGCP: Cisco IOS Gateway Configuration

Cisco.com

```
hostname GW1
mgcp
mgcp call-agent 10.10.10.10
mgcp dtmf-relay codec all mode out-of-band
mgcp ip qos dscp ef media
mgcp ip qos dscp af31 signaling; or cs3
ccm-manager redundant-host 10.10.10.11
ccm-manager mgcp
controller E1 1/0
  linecode b8zs
  framing esf
  pri-group timeslots 1-24 service mgcp
!
interface Serial1/0:23
  no ip address
  no logging event link-status
  isdn incoming-voice voice
  isdn bind-l3 ccm-manager
!
dial-peer voice 101 pots
  application mgcpapp
  port 1/0:23
```

### NOTE:

DSCP Support added in Cisco  
IOS 12.2(11)T

IP Prec Support Added in Cisco  
IOS 12.1(5)XM and 12.2(2)T  
mgcp ip-tos rtp 5  
mgcp ip-tos signaling 3

# Gateways

## MGCP: CallManager Configuration

Cisco.com

System Route Plan Service Feature Device User Application Help

**Cisco CallManager Administration**  
For Cisco IP Telephony Solutions

**Gateway Configuration** [Back to Find/List Gateways](#)

Product: Cisco 3745  
Gateway : vo3-3745-1.cisco.com

Status: Ready

Domain Name\*

Description

Cisco CallManager Group\*

**Installed Voice Interface Cards** **Endpoint Identifiers**

Mainboard Slot

Module in Slot 1

**Name Must Match  
the Hostname and  
Domain Configured  
on the Gateway**

# Gateways

## MGCP: Pros and Cons

Cisco.com

### Pros

- Ease of dial plan administration
- Call (audio) preservation
- Port-level control (required for voice mail integration)

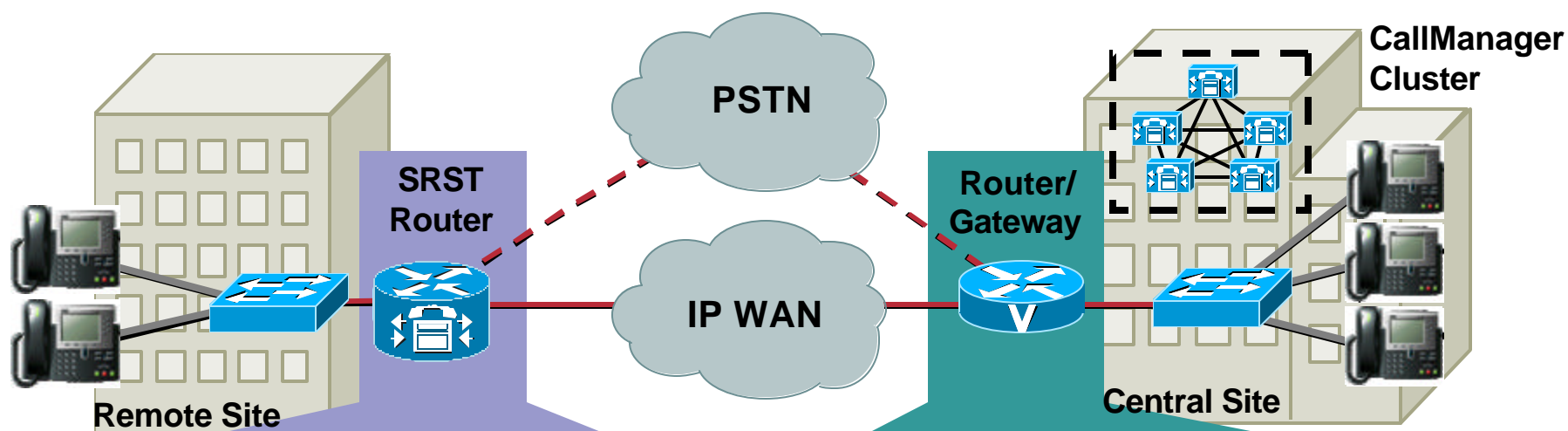
### Cons

- Dependency on connectivity to call agent

# Gateways

## Protocol and Platform Recommendations

Cisco.com



- H.323, **MGCP** fallback to H.323
- Standalone, **router-integrated**
- Platforms:
  - 1751**, 1760
  - 28xx**, 26xx
  - 38xx**, 37xx, 36xx

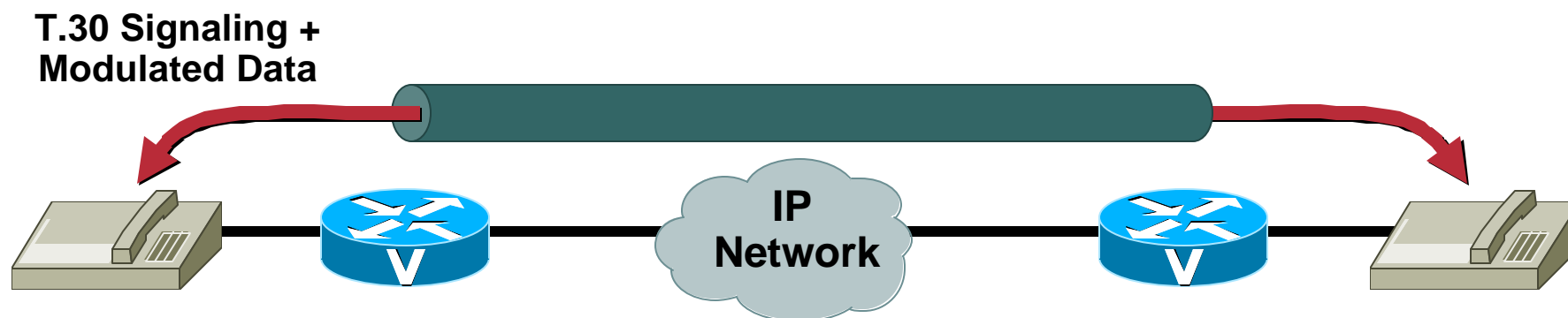
- **MGCP**, H.323
- **Standalone**, router-integrated
- Platforms:
  - WS-X6608**
  - CMM**
  - 38xx, 36xx, 37xx
  - AS5x00



# Gateways

## Fax Pass-Through

Cisco.com

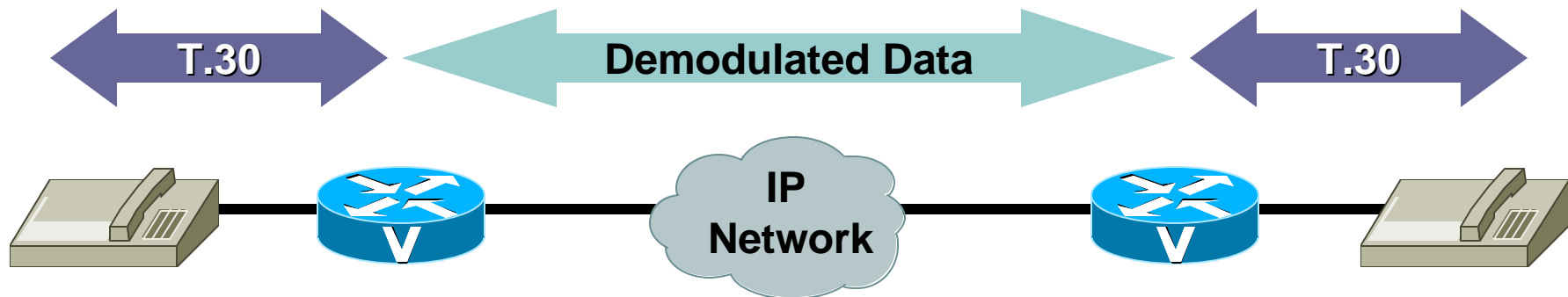


- No demodulation of fax traffic (Like a VoIP call)
- Recommendation: Hard-code codec to G.711 for call admission control
- When a fax call is detected:
  - Echo cancellation is disabled
  - Jitter is disabled
  - VAD is disabled
- Group 3 (9,600 kbps)—Best case 14,400 kbps

# Gateways

## Cisco Fax Relay

Cisco.com

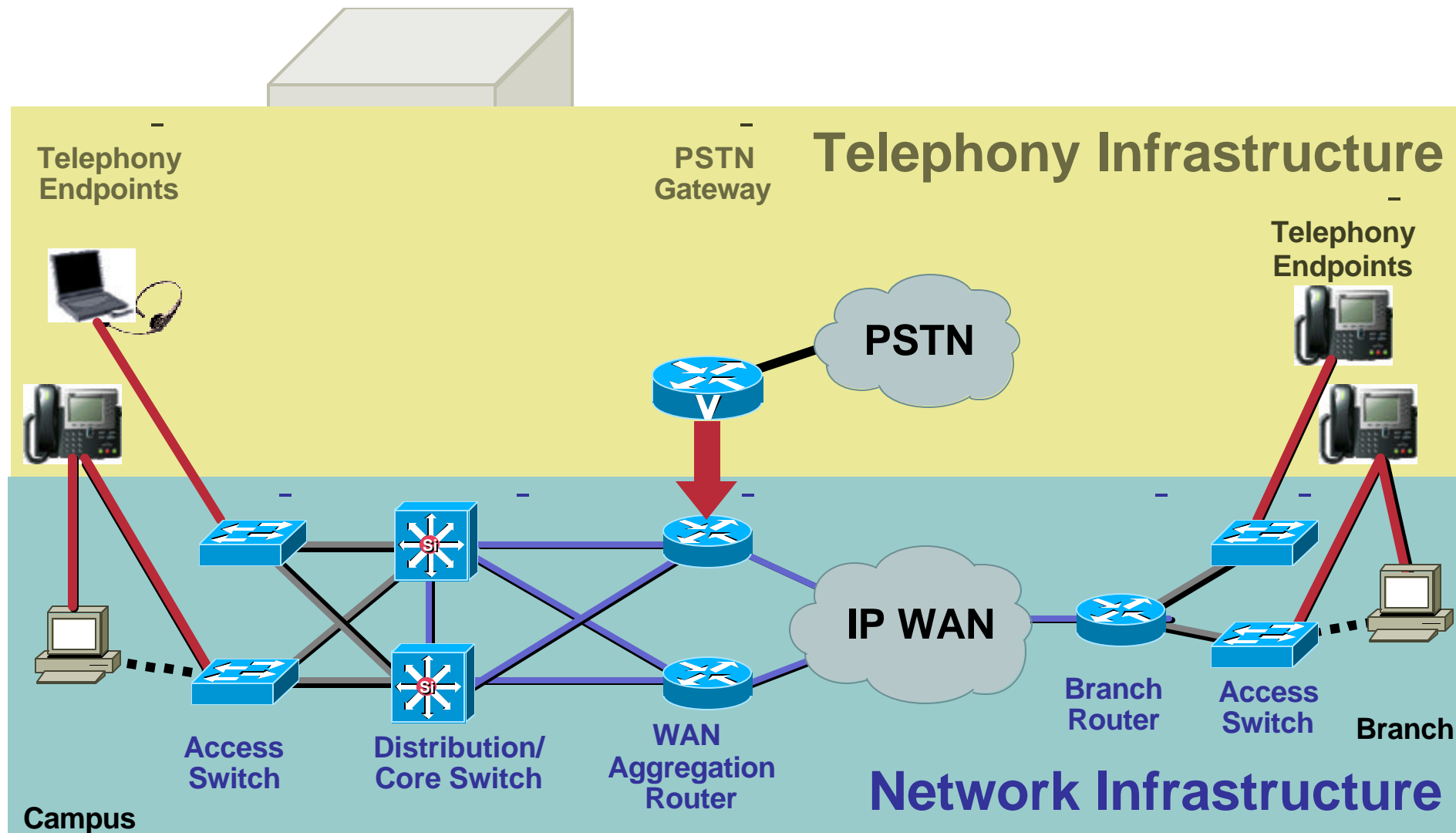


- Cisco fax relay is negotiated over the media stream “in-band”—CallManager handles it like a voice call
- T.30 is demodulated at the inbound gateway
- Demodulated data is sent to the outbound gateway for modulation
- Maximum speed: 14,400 kbps with G.711

[http://www.cisco.com/univercd/cc/td/doc/product/voice/c\\_access/fxmdmnt.htm#xtocid5](http://www.cisco.com/univercd/cc/td/doc/product/voice/c_access/fxmdmnt.htm#xtocid5)

# What We Have Built so Far

Cisco.com



# Telephony Infrastructure Agenda (1/2)

Cisco.com

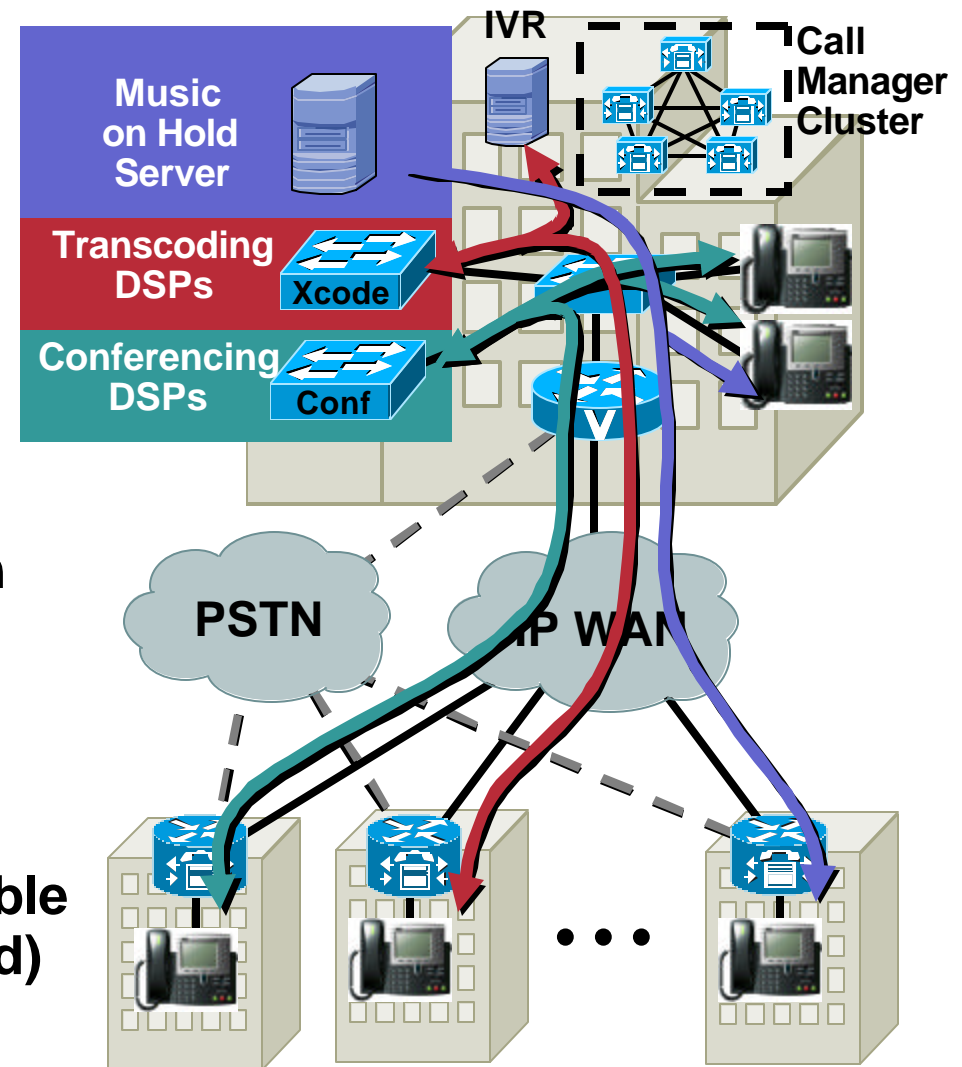
- **Deployment Models**
- **Basic Call Processing**
- **Signaling Protocols**
- **Gateways**
- **Media Resources**
- **Call Processing**

# Media Resources

## Conferencing, Transcoding, Music on Hold

Cisco.com

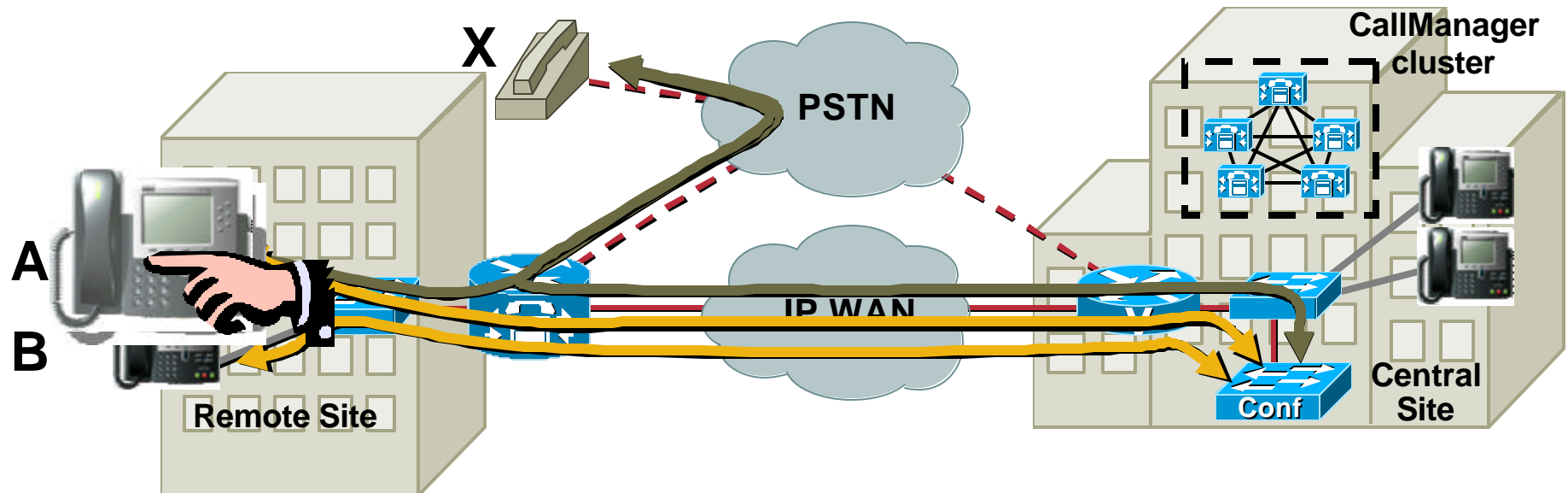
- **Conferencing**  
DSPs needed for multi-party conferences
- **Transcoding**  
Multiple CODEC support (e.g., G.711 to G.729)  
Automatic CODEC selection  
DSPs needed in presence of single-CODEC endpoints
- **Music on hold**  
Multiple source types possible (centralized or branch-based)



# Media Resources

## Centralized Conferencing Resources

Cisco.com

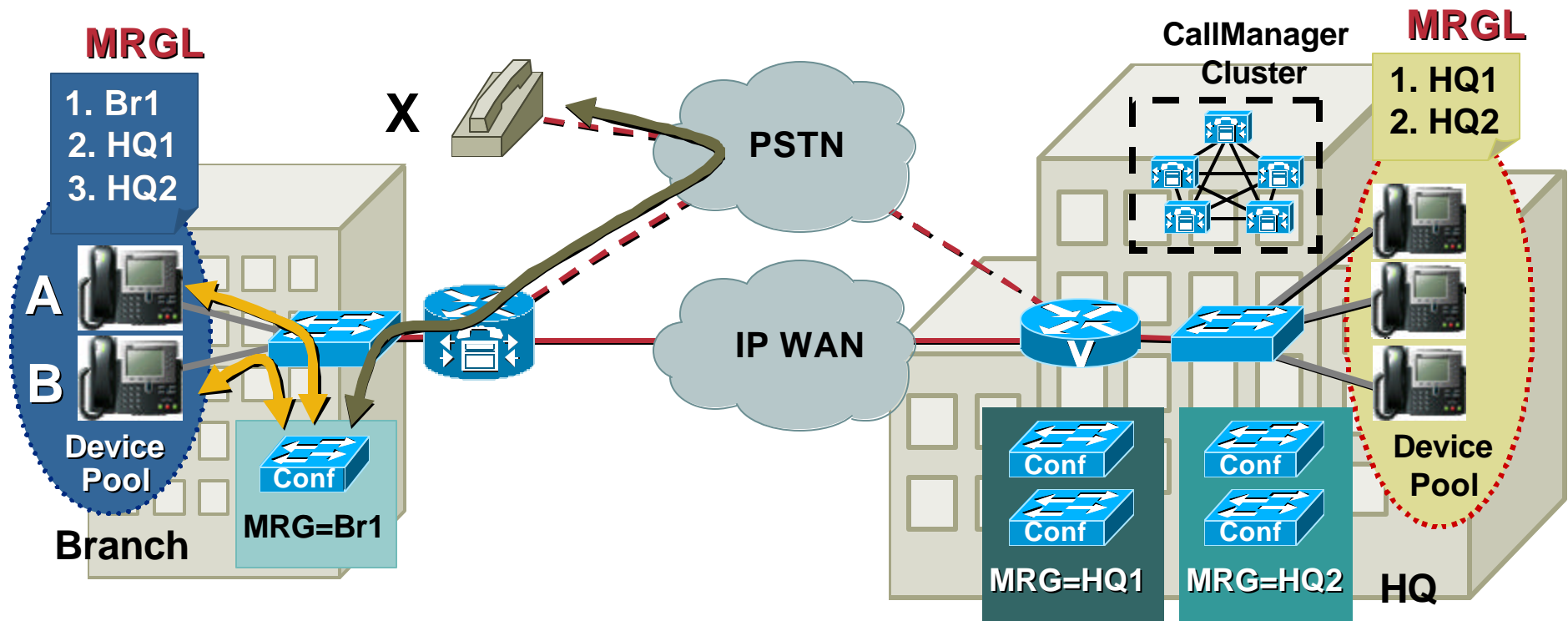


- External caller X calls A—No voice across WAN
- A conferences B in
- **3 voice streams across WAN**
- No conferencing during WAN failures

# Media Resources

## Distributed Conferencing Resources

Cisco.com



- Conference between A, B and X—  
No voice across WAN
- Requires extra hardware at branch
- No conferencing during  
WAN failures

MRG = Media Resource Group  
MRGL = Media Resource Group List

# Media Resources

## Configuration Example: MRG

Cisco.com

System Route Plan Service Feature Device User Application Help

**Cisco CallManager Administration**  
For Cisco IP Telephony Solutions

### Media Resource Group Configuration

**Media Resource Groups**

<Add a New Media Resource Group>

- Br1
- HQ1
- HQ2

**Media Resource Group: Br1 (used by 37 devices)**

Status: Ready

Copy Update Delete Reset Devices Cancel Changes

**Media Resource Group Information**

Media Resource Group Name\* Br1

Description Hardware conf bridge at Branch

**Devices for this Group**

Available Media Resources  
Includes Conference Bridges (CFB), Media Termination Points (MTP), Music On Hold Servers (MOH), and Transcoders (XCODE)

CFB\_SJC-CCM-1A (CFB)  
CFB\_SJC-CCM-1B (CFB)  
CFB\_SJC-CCM-1C (CFB)  
CFB000164120D1A (CFB)  
CFB0001C96ACDDE (CFB)

Selected Media Resources\* CFB000163D05B06 (CFB)

**Contains Actual SW-Based or HW-Based Media Resources:**

- Conf bridges
- MTPs
- Transcoders
- Music on hold sources

**Media Resource within MRG Selected Based on "Most Available" Resource, Not in List's Order**



# Media Resources

## Configuration Example: MRGL

Cisco.com

System Route Plan Service Feature Device User Application Help

**Cisco CallManager Administration**  
For Cisco IP Telephony Solutions

CISCO SYSTEMS

### Media Resource Group List Configuration

**Media Resource Group Lists**

[<Add a New Media Resource Group List>](#)

- Branch\_MRGL
- HQ\_MRGL

**Media Resource Group List: Branch\_MRGL (used by 37 devices)**

Status: Update completed

Copy Update Delete Reset Devices Cancel Changes

**Media Resource Group List Information**

Media Resource Group List Name\* Branch\_MRGL

**Media Resource Groups for this List**

Available Media Resource Groups

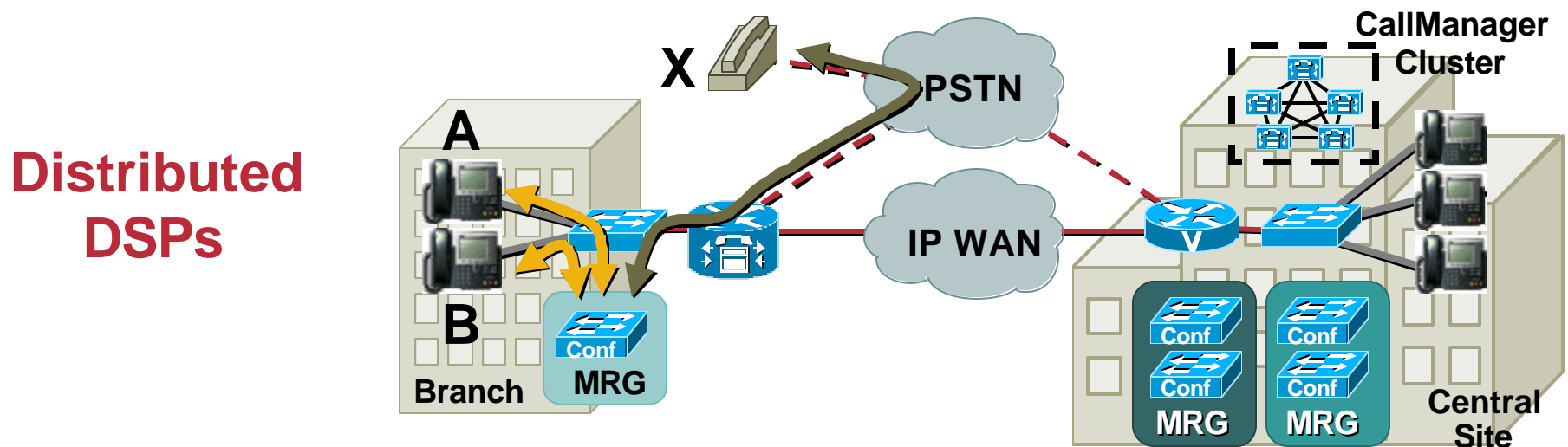
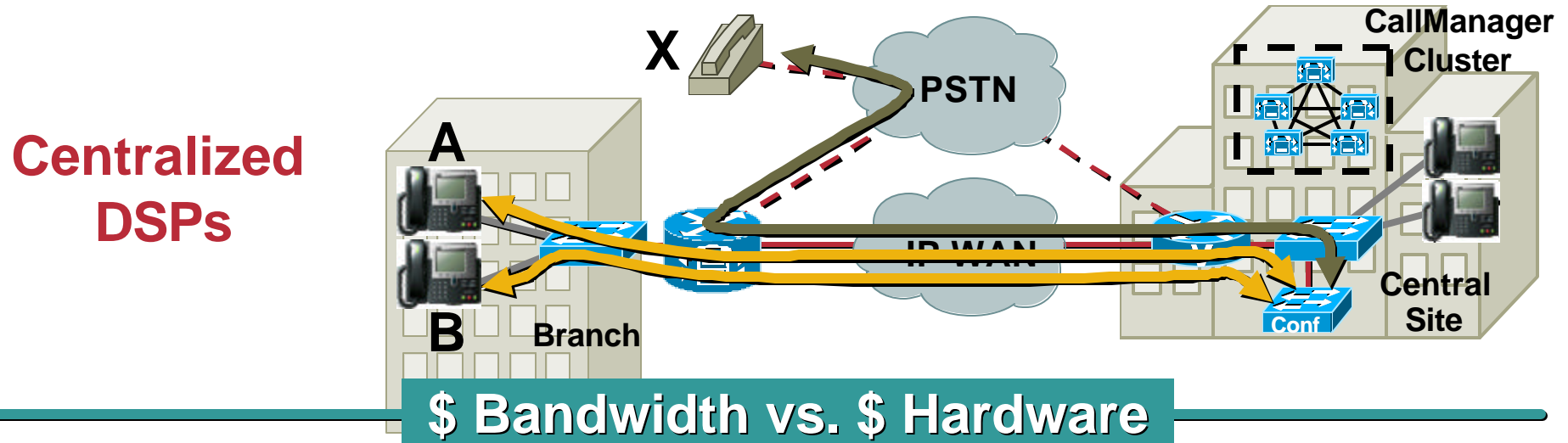
Selected Media Resource Groups\*

(Groups listed in order of priority)

Br1  
HQ1  
HQ2

**Prioritized List of MRGs:  
Branch Devices Will Use  
Local Conf Bridge First**

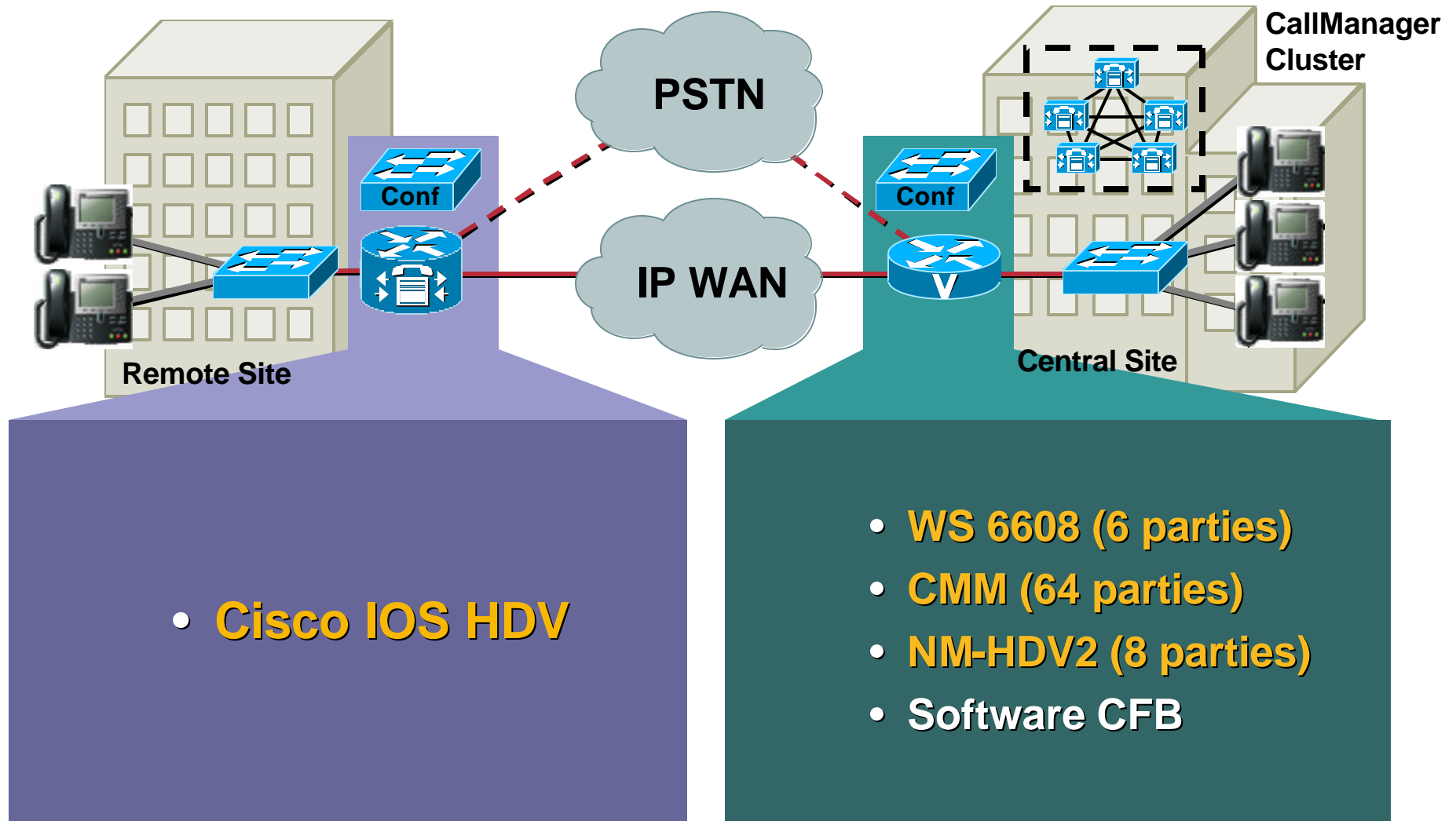
**Cisco.com**



# Media Resources

## DSP Platform Recommendations

Cisco.com

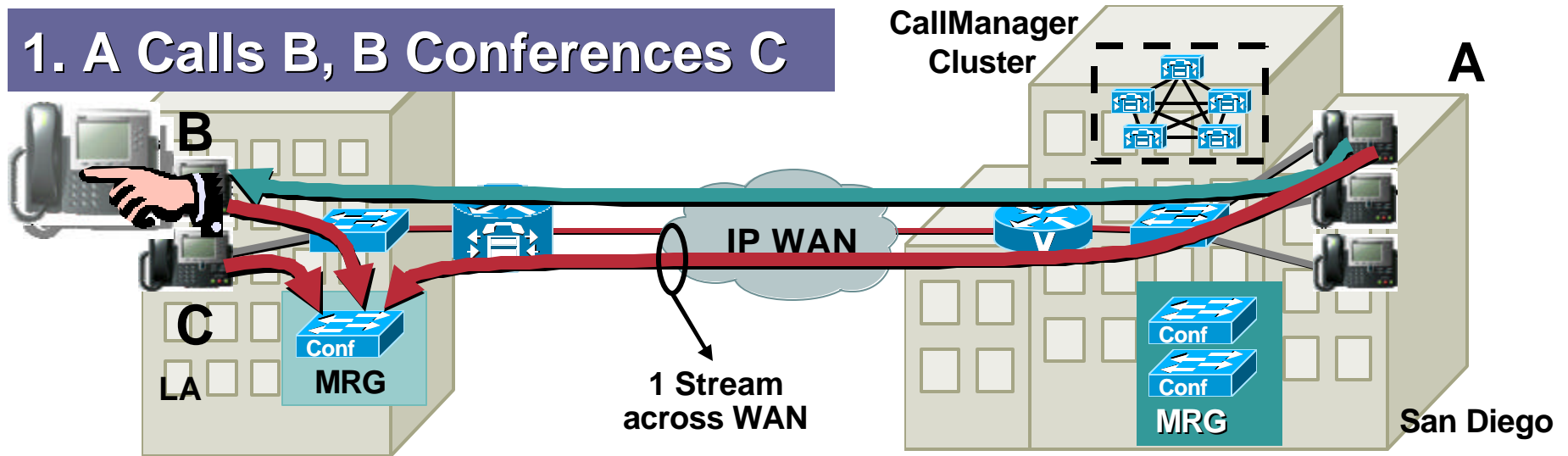


# Media Resources

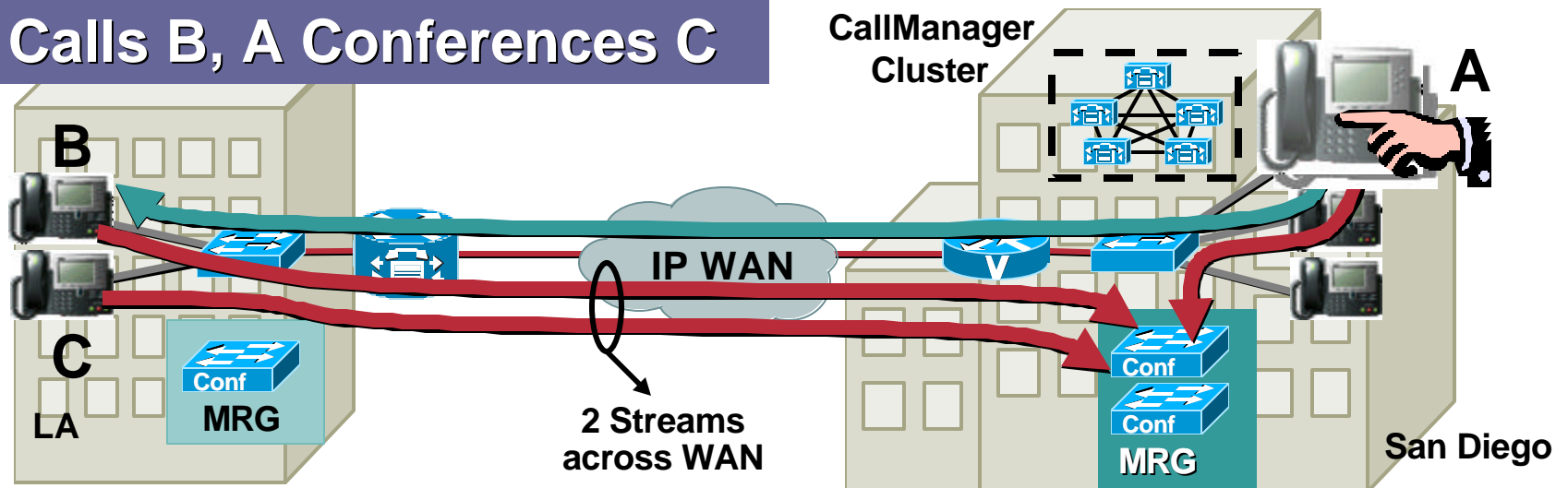
## “Conference Initiator” Concept

Cisco.com

### 1. A Calls B, B Conferences C



### 2. A Calls B, A Conferences C



# MoH Configuration

## Audio Source and Server Selection

Cisco.com

**The MoH Stream that an Endpoint Receives Is Determined by a Combination of the Following:**

**The Configured User/Network Hold Audio Source of the Endpoint/Network Resource Initiating the Hold Event**

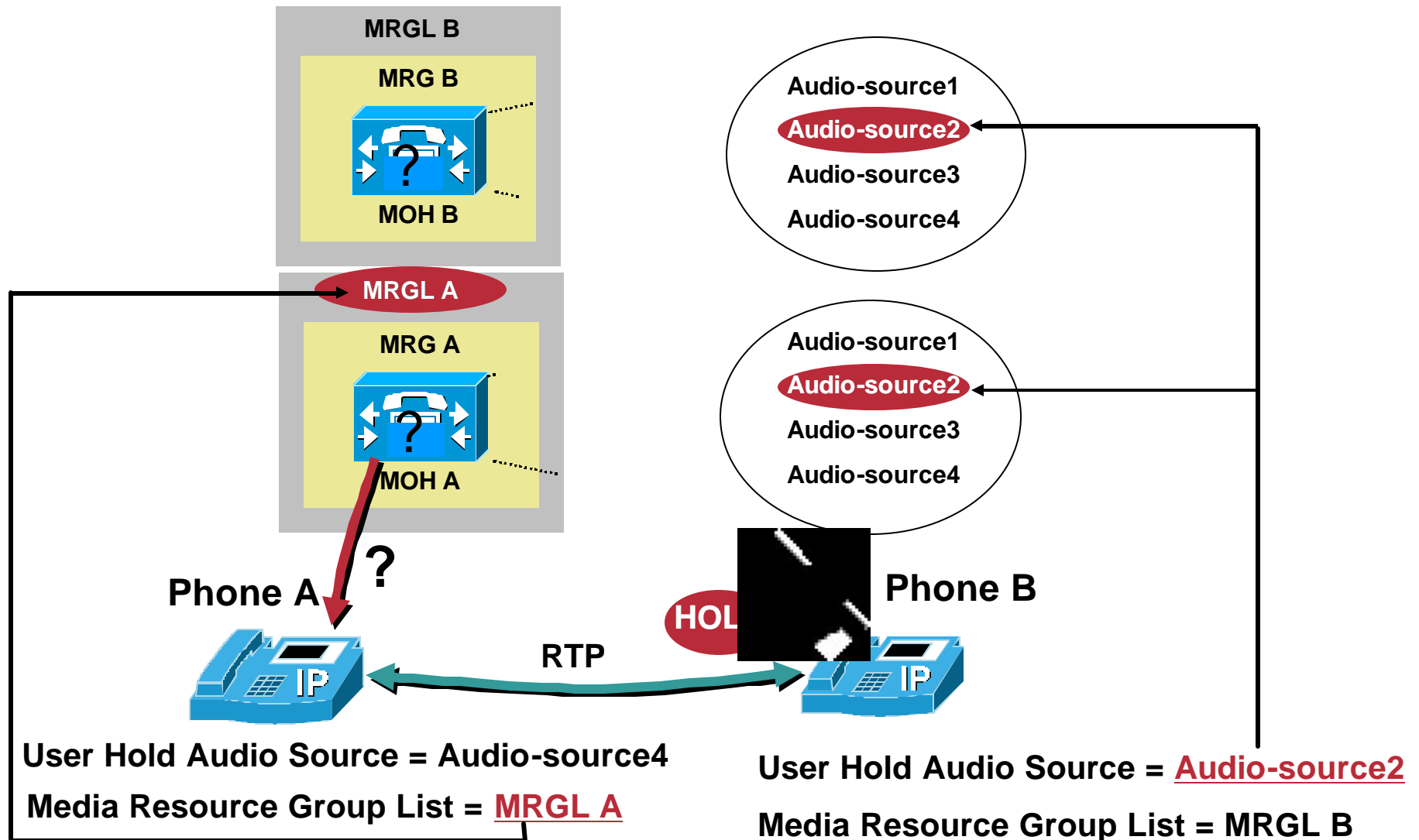
**AND**

**The Configured Media Resource Group List of the Endpoint Being Placed on Hold**

# MoH Configuration

## Audio Source and Server Selection: Example

Cisco.com



# MoH Configuration

## Multicast Addressing

- **Configure multicast MoH sources to use multicast group addresses in the range:**  
**239.1.1.1 to 239.255.255.255**
- **Configure multicast MoH sources to increment on IP address NOT port number**

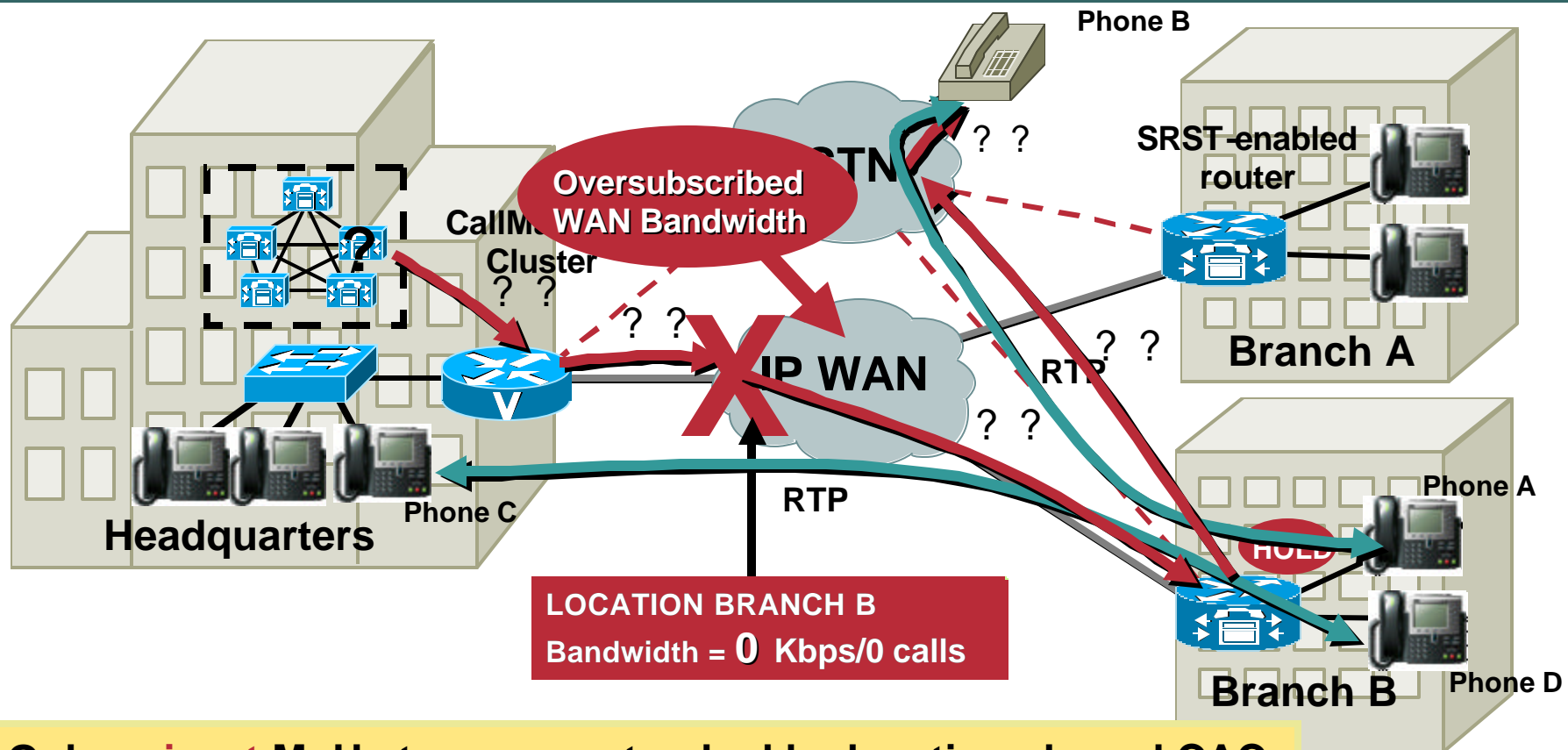
**Increment on IP address for two reasons:**

- 1. Cisco IP Phones have no concept of multicast port numbers**
- 2. IP routers route multicast traffic based on multicast address not port numbers**

# Deployment Models and MoH

## Centralized Multisite: MoH from Central Server

Cisco.com



Only unicast MoH streams are tracked by locations-based CAC

If MoH stream is UNICAST then the stream will be rejected

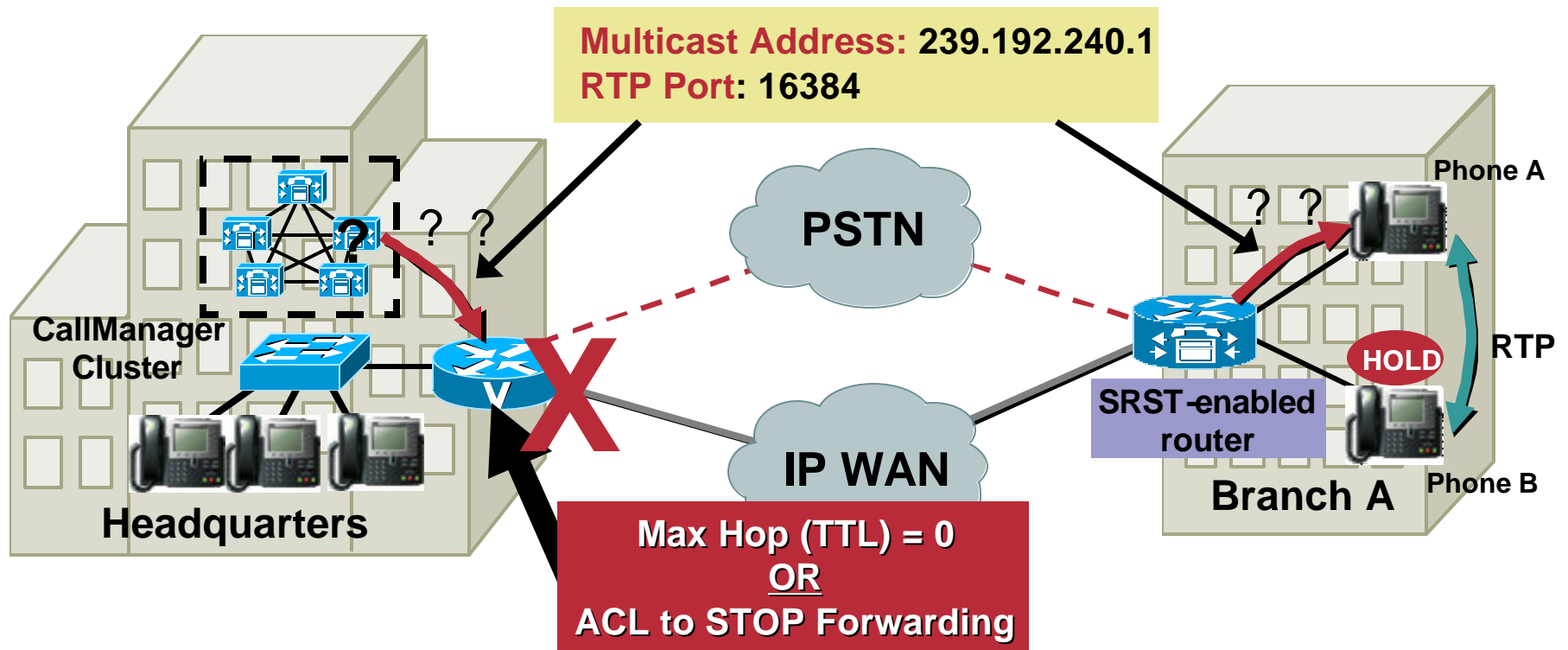
If MoH stream is MULTICAST then the stream will be allowed



# Deployment Models and MoH

## Centralized Multisite: MoH from Branch Router Flash

Cisco.com

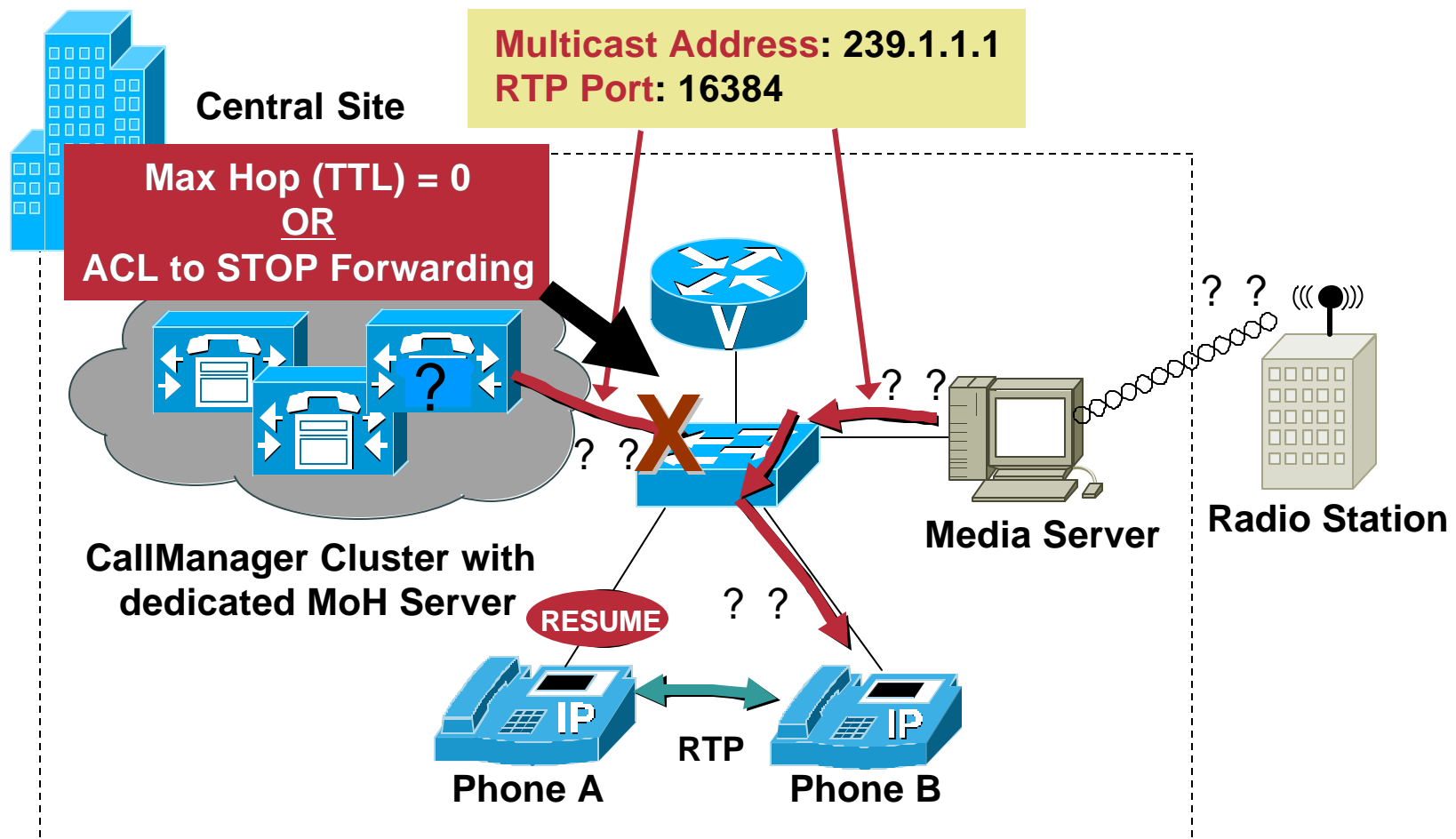


- Beginning with 12.2(15)ZJ and SRST Release 3.0
- Stream multicast MoH from Branch router flash
- Works whether branch is operating in SRST mode or not (IP Phones get Tone on Hold in SRST, but GW gets music)

# MoH Configuration

## Multiple Fixed/Live Audio Sources: Example

Cisco.com



# Deployment Models and MoH

## Centralized Multisite: MoH from Branch Router Flash

Cisco.com

### Configuration for Multicast MoH from Branch Router Flash:

```
SRST-router (config)# call-manager-fallback  
SRST-router (config-cm-fallback)# moh flash-audio-file.au  
SRST-router (config-cm-fallback)# multicast moh 239.192.240.1 port 16384 route 10.1.1.254
```

- **Stream multicast MoH from flash whether in SRST mode or not**
- **Configuration is the same in either case**

# Media Resources

## Music on Hold: Server Configuration

Cisco.com

**Music On Hold Server: MOH\_SJC-CCM-1A**  
**Registration: Unknown**  
**IP Address**  
Status: Ready

**Device Information**

Host Server	SJC-CCM-1A
Music On Hold Server Name*	<input type="text" value="MOH_SJC-CCM-1A"/>
Description	<input type="text"/>
Device Pool*	<input type="text" value="reverse"/>
Location	<input type="text" value="San Jose"/>
Maximum Half Duplex Streams*	<input type="text" value="250"/>
Maximum Multicast Connections*	<input type="text" value="30"/>
Fixed Audio Source Device	<input type="text"/>
Run Flag*	<input type="text" value="Yes"/>

**Multicast Audio Source Information**

☒ Enable Multicast Audio Sources on this MOH Server

Base Multicast IP Address	<input type="text" value="239.1.1.1"/>
Base Multicast Port Number	<input type="text" value="16384"/> (Even numbers only)
Increment Multicast on	<input type="radio"/> Port Number <input checked="" type="radio"/> IP Address

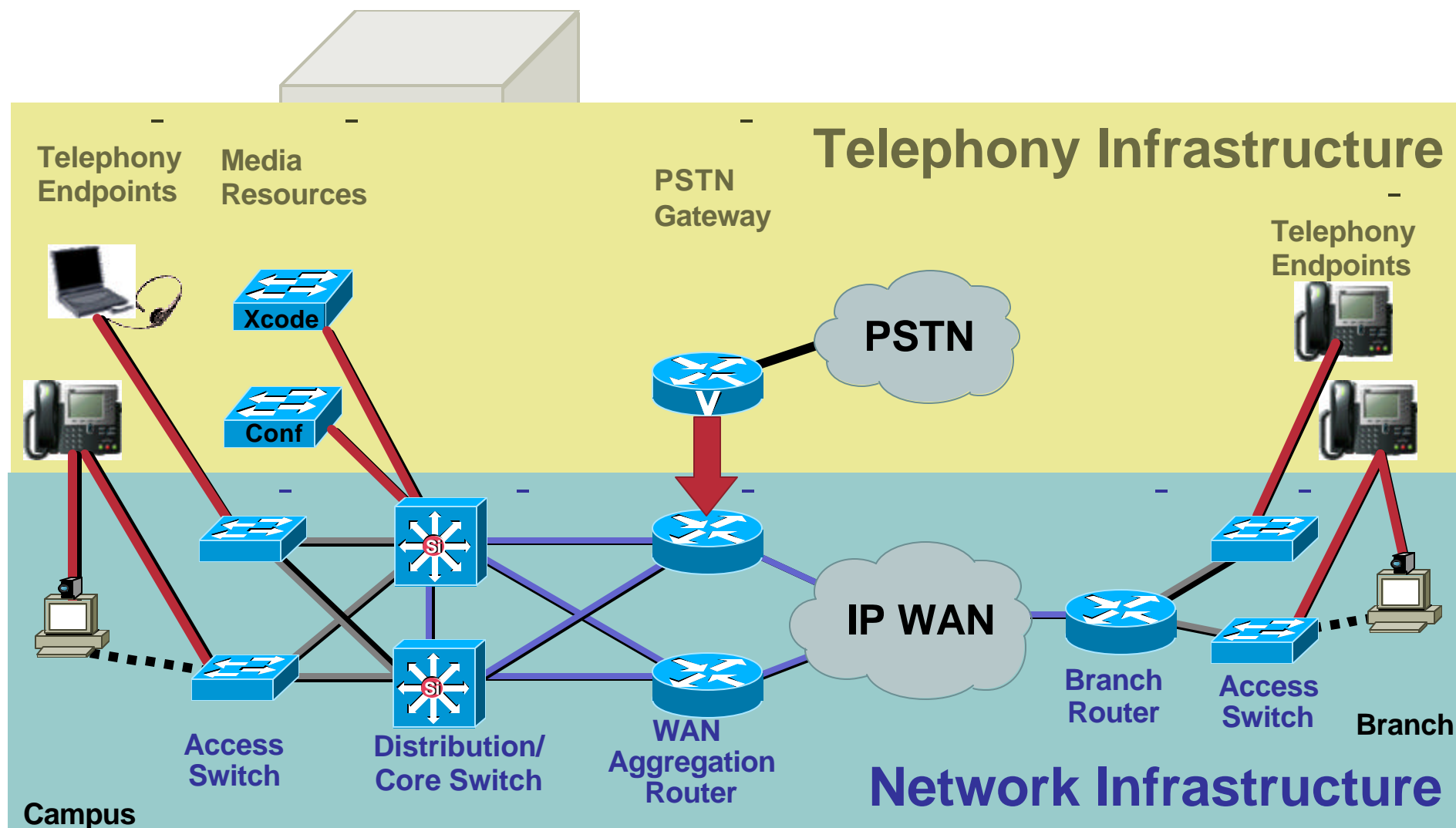
**Location of MoH Server;  
Required for CAC**

**Maximum Number  
of Streams (affects capacity)**

**Enables Multicast Support**

# What We Have Built So Far

Cisco.com



# Telephony Infrastructure Agenda (1/2)

Cisco.com

- **Deployment Models**
- **Basic Call Processing**
- **Signaling Protocols**
- **Gateways**
- **Media Resources**
- **Call Processing**

# Call Processing Agenda

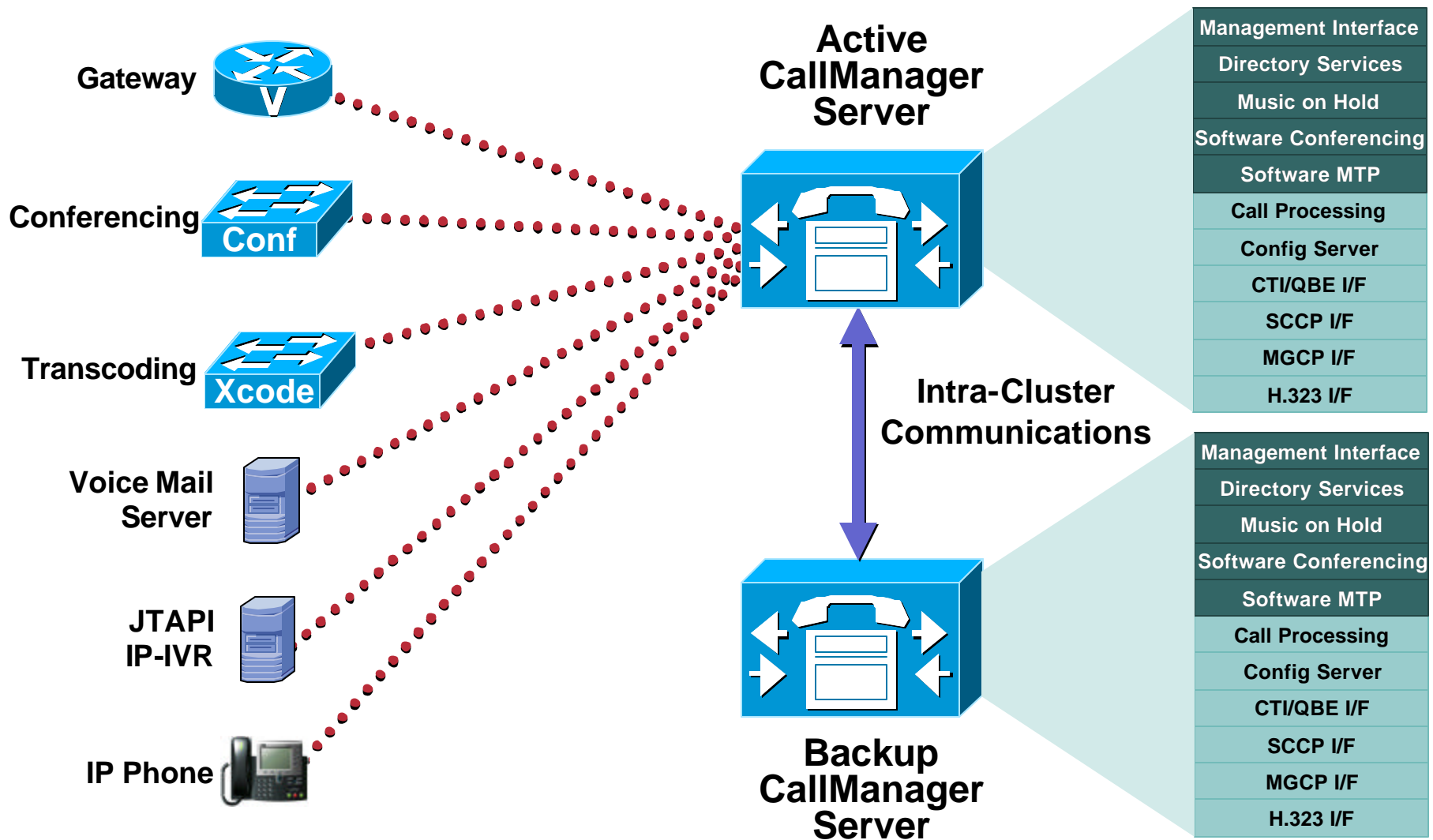
Cisco.com

- **CallManager Redundancy and Scalability**
- **CallManager Provisioning**
- **(J)TAPI and CTI Concepts**
- **CTI Provisioning**
- **Inter-Cluster Trunks and H.323**

# CallManager Redundancy and Scalability

## Server Redundancy

Cisco.com

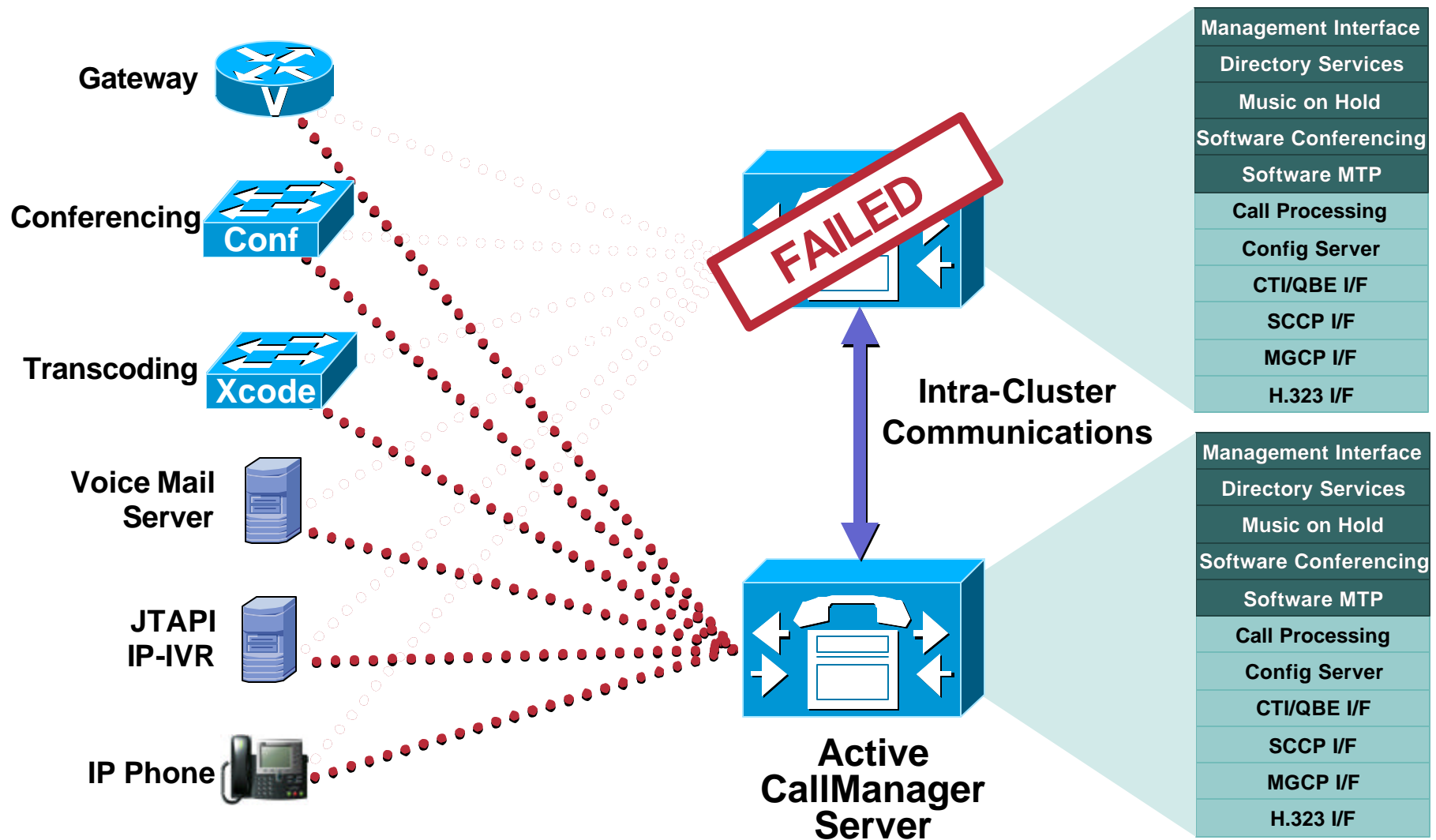




# CallManager Redundancy and Scalability

## Server Redundancy

Cisco.com



# Call Agent Scalability

## Clustering Properties and Rules

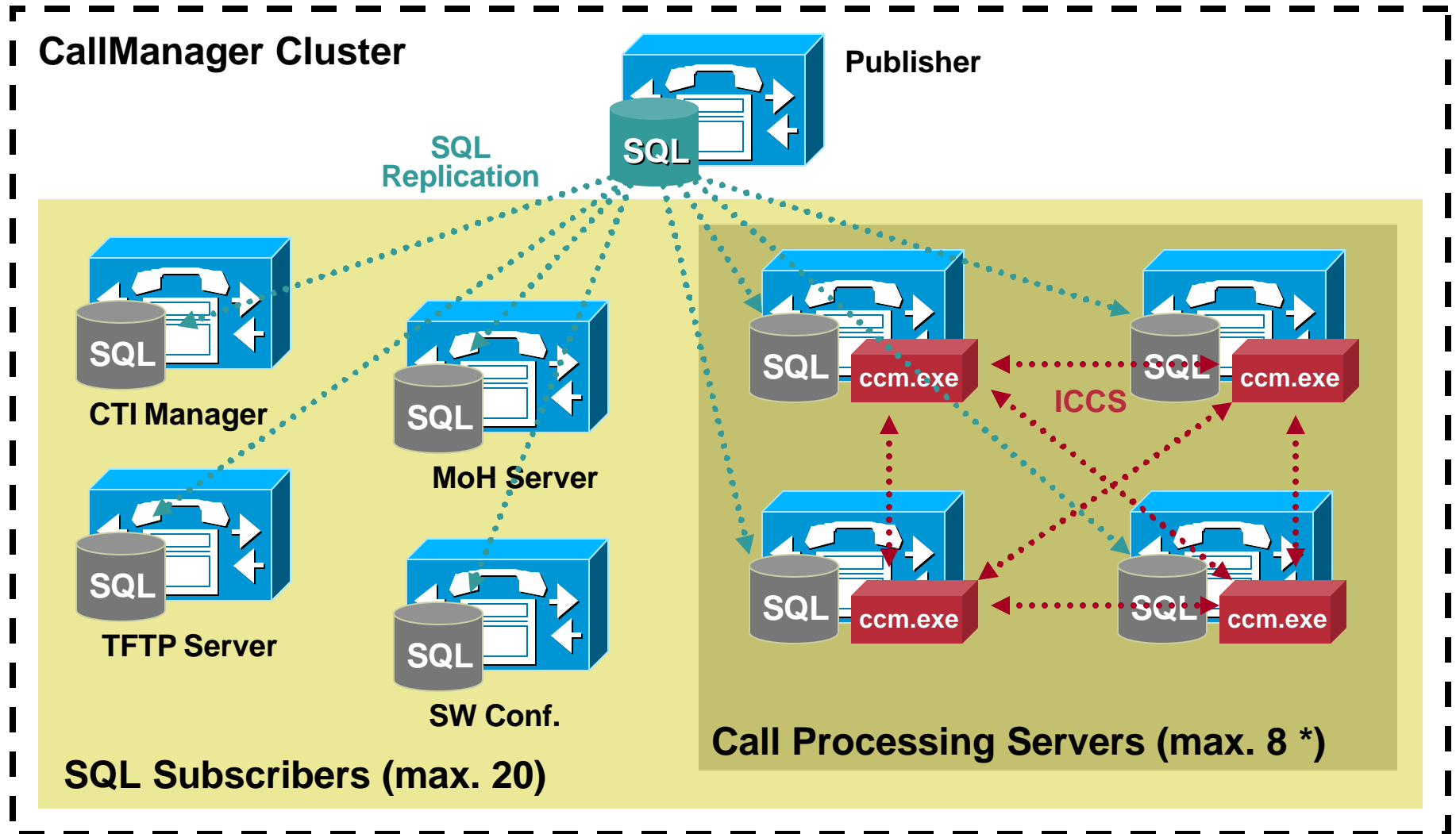
Cisco.com

- The cluster appears as one entity, with a single point of administration (the publisher)
- Several functions can be co-located on the same server, depending on cluster size
- Maximum of 20 SQL subscribers per cluster
- Maximum of 8 call processing servers per cluster (6 prior to CallManager 3.3(2))
- Maximum of 7,500 IP Phones per CallManager server (depending on server platform)
- Maximum of 30,000 IP Phones per CallManager cluster (depending on server platforms and configuration)

# Call Agent Scalability

## What Is a CallManager Cluster?

Cisco.com



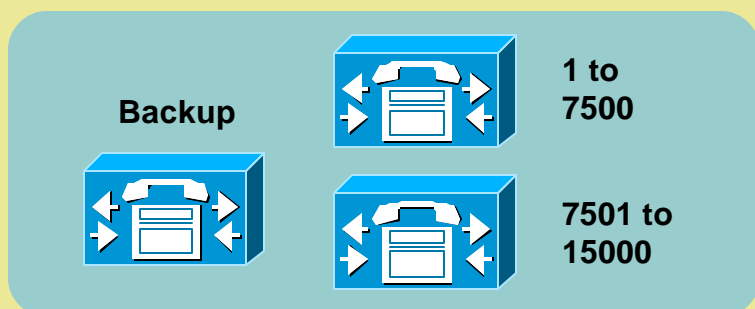
*\* Max. 6 prior to CallManager 3.3(2).*

# Call Agent Scalability

## 1:1 vs. 2:1 Redundancy Scheme

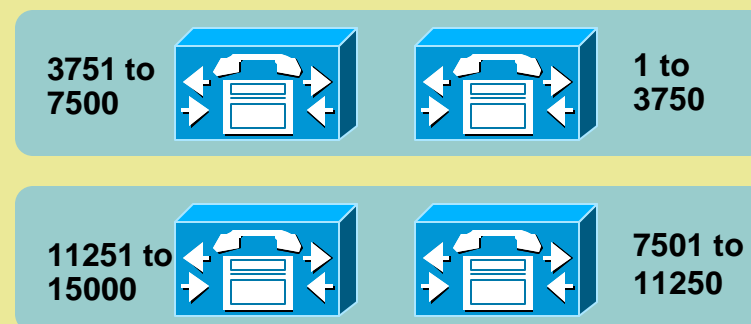
Cisco.com

### 2:1 Redundancy Scheme



- **Cost-efficient redundancy**
- **Degraded service during upgrades**

### 1:1 Redundancy Scheme

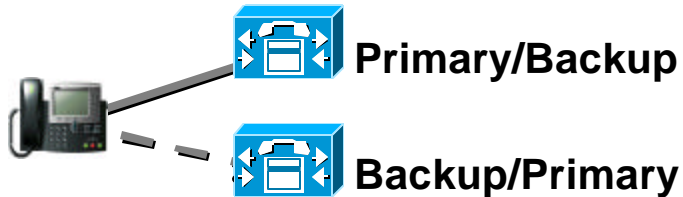


- **High availability during upgrades**
- **Simplified configuration**
- **Load sharing**
- **Faster failover**

# CallManager Redundancy and Scalability

## Clustering: 1:1 Redundancy (CM 3.3<sup>↑</sup> and MCS 7845)

Cisco.com



- Distribute IP phones based on DN
- Load-share between primary and backup servers

### To 7,500 IP Phones

Publisher and TFTP Server(s)

1 to 3750: Primary  
3751 to 7500: Backup



3751 to 7500: Primary  
1 to 3750: Backup



### To 15,000 IP Phones

Publisher and TFTP Server(s)

3751 to 7500 1 to 3750

11,251-15,000 7501-11,250

### To 30,000 IP Phones

Publisher and TFTP Server(s)

3751 to 7500 1 to 3750

11,251-15,000 7501-11,250

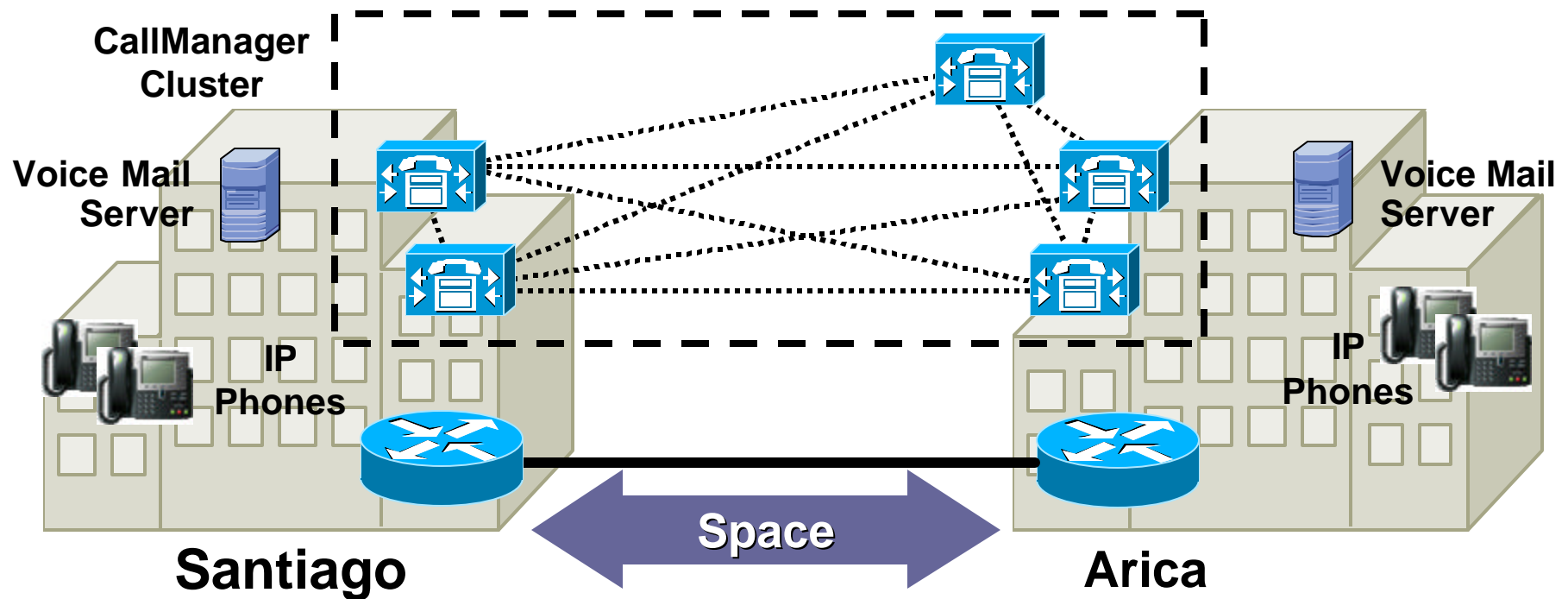
18,251-22,500 15,001-18,250

26,251-30,000 22,501-26,250

# CallManager Redundancy and Scalability

## Geographic Redundancy

Cisco.com



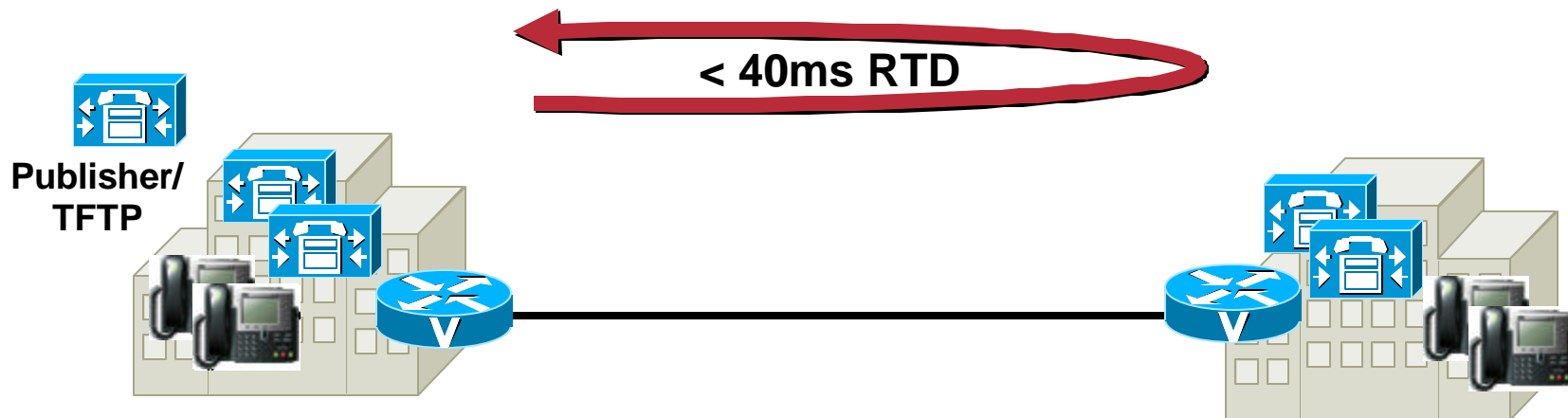
**Spatial Redundancy = Resilience**

**Single Point of Administration, Extension Mobility,  
Feature Transparency and Unified Dial Plan**

# CallManager Redundancy and Scalability

## Clustering over the WAN: Guidelines

Cisco.com



- Max 40ms round-trip delay between **ANY** two CallManagers
- 900 kbps for each 10,000 BHCA between sites
- Eight active locations maximum
- Failover across the WAN supported (Additional BW)
- While Publisher is not accessible
  - No Extension Mobility
  - No user access to CallForwardAll
  - No admin changes
- While cluster is split
  - Each part thinks the phones in the other parts are un-registered

Check Out the IP Telephony Design Guide for CallManager 4.0 for Full Details

# Call Processing Agenda

Cisco.com

- Redundancy and Scalability
- **(J)TAPI and CTI Concepts**
- CTI Provisioning
- Inter-cluster Trunks and H.323



# (J)TAPI and CTI Concepts

## Route Point, Port and Third-Party Control

Cisco.com



- Makes and receives calls
- Media capable



- Routes calls
- Acts as queue point
- No media until 4.0

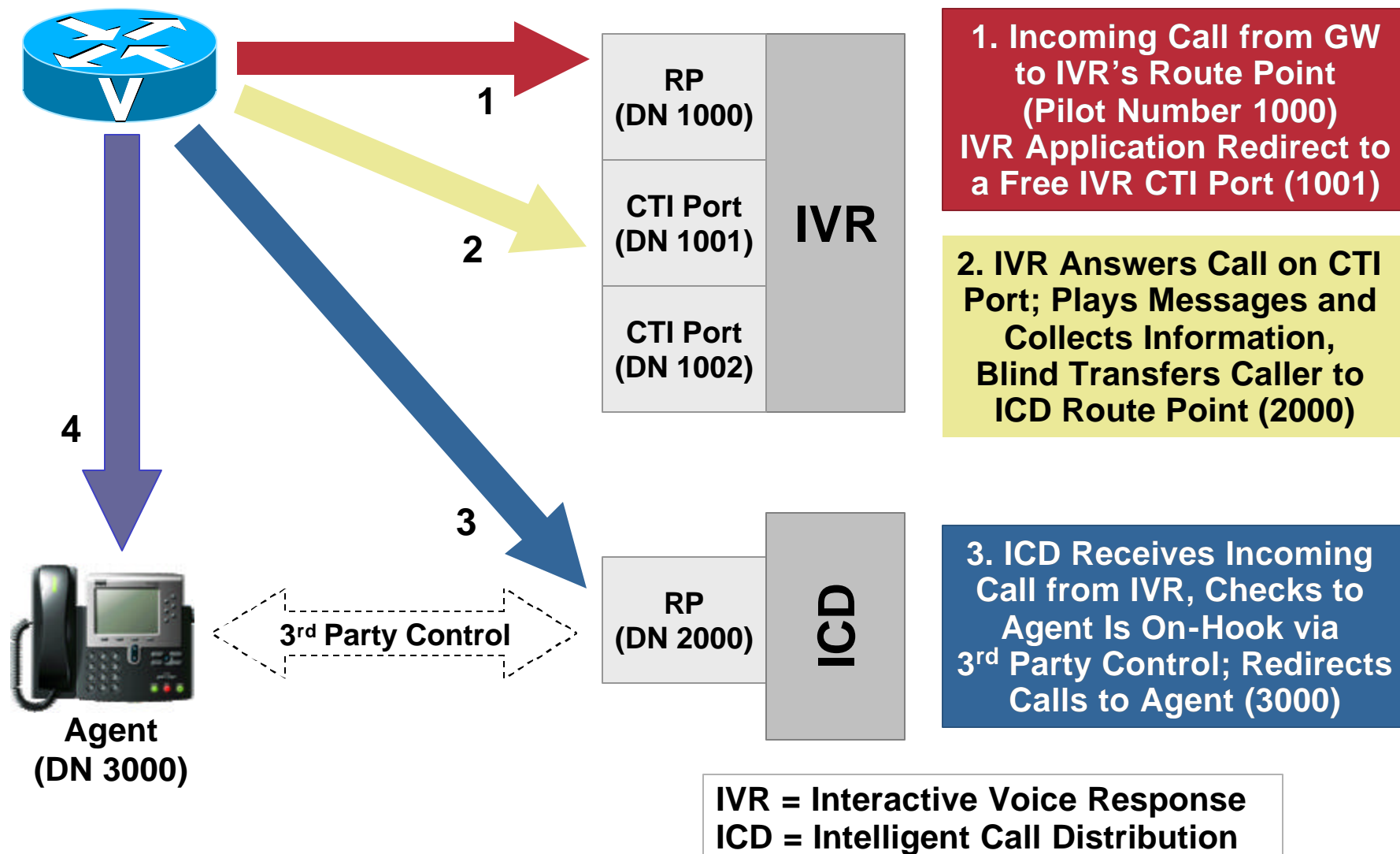


- “Dual” control
- Status monitoring
- Automatically created when device is associated with user

# (J)TAPI and CTI Concepts

## Joining All the Elements

Cisco.com



# Call Processing Agenda

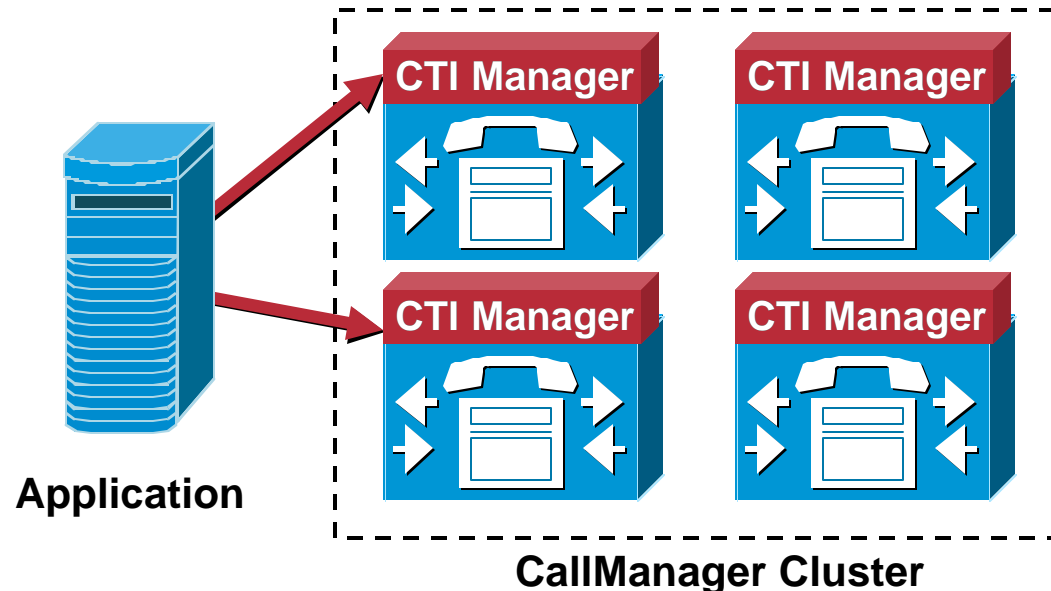
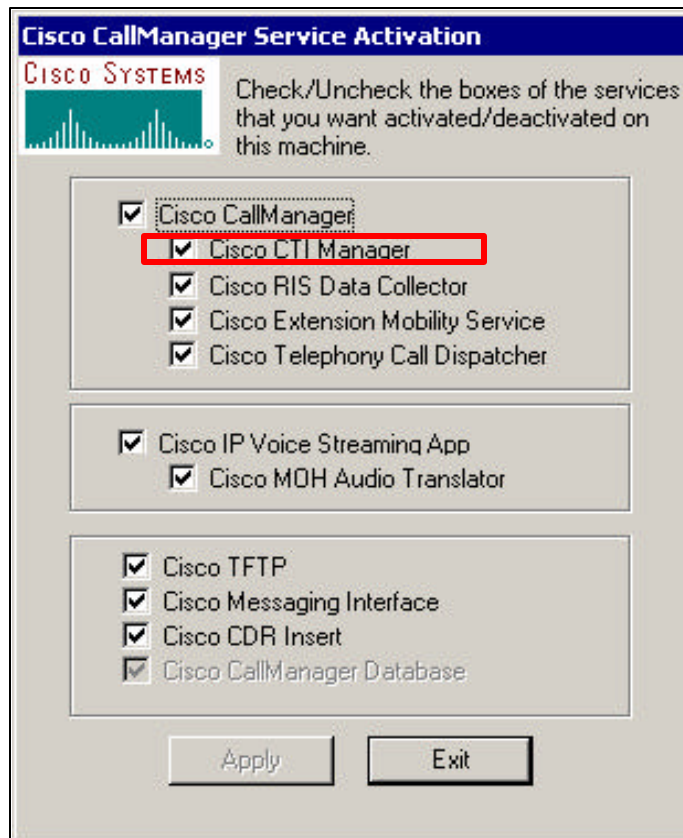
Cisco.com

- Redundancy and Scalability
- CallManager Provisioning
- (J)TAPI and CTI Concepts
- **CTI Provisioning**
- Inter-Cluster Trunks and H.323

# CTI Provisioning

## CTI Manager Configuration

Cisco.com



800 CTI Connections/Associations per CallManager  
3200 CTI Connections/Associations per Cluster  
(2500/10,000+ with CM 3.3+ and MCS 7845's)

- Primary and backup CTI Managers configured in the application
- CTI managers installed co-resident with CallManager

# CTI Provisioning

## CTI Device Configuration

Cisco.com

### CTI Route Point

- Device pool (redundancy)
- Calling search space
- Multiple lines

Phone: mlkSoftphone (mlkSoftphone)  
Registration: Not Registered  
IP Address: 172.26.225.36  
Status: Ready

Copy Update Delete Reset Phone Cancel Changes

**Phone Configuration (Model = CTI Port)**

**Device Information**

Device Name*	mlkSoftphone
Description	mlkSoftphone
Device Pool*	SJCApplPool2 <a href="#">(view details)</a>
Calling Search Space	< None >
Media Resource Group List	< None >
User Hold Audio Source	< None >
Network Hold Audio Source	< None >
Location	< None >

Device: ICD1RoutePoint (ICD1RoutePoint)  
Registration: Unknown  
IP Address:  
Status: Ready

Copy Update Delete Reset Cancel Changes

**CTI Route Point Configuration**

**Device Information**

Device Name*	ICD1RoutePoint
Description	ICD1RoutePoint
Device Pool*	SJCApplPool1 <a href="#">(view details)</a>
Calling Search Space	ICD_RP_CS
Location	< None >

\* indicates a required item.

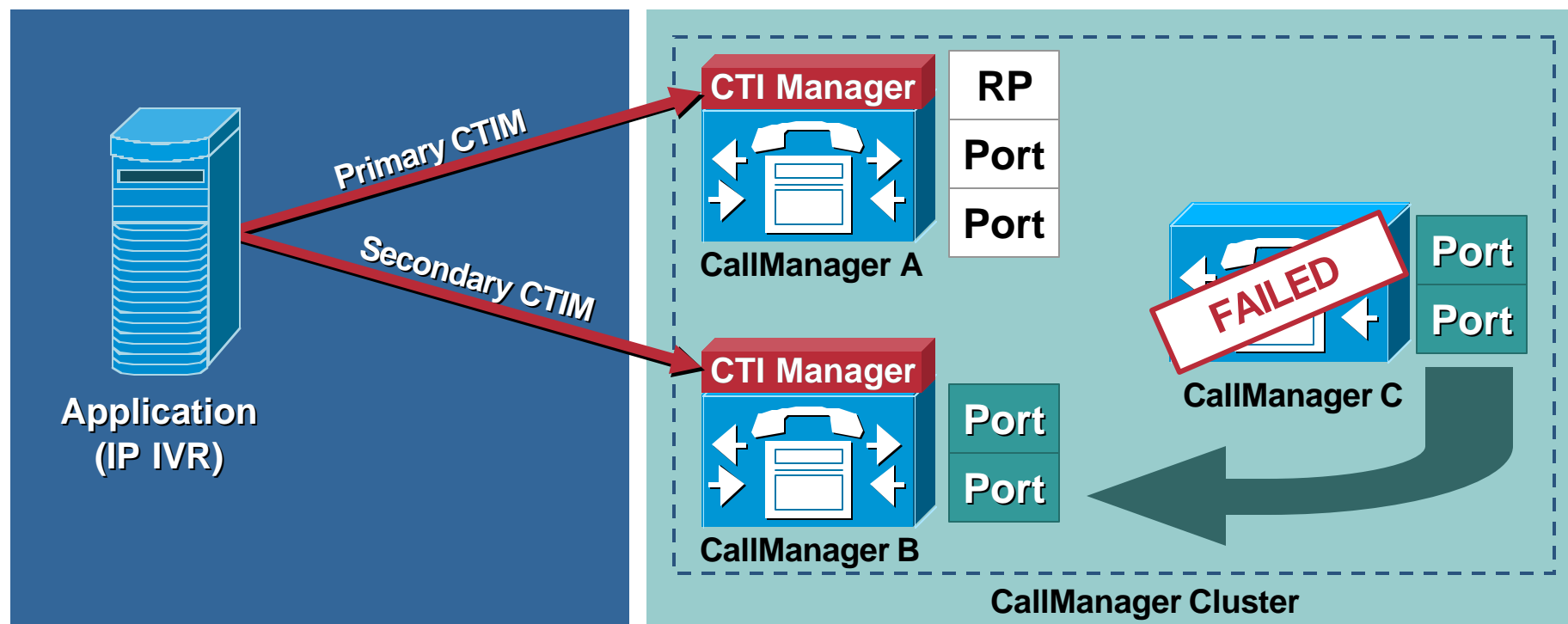
### CTI Port

- Device pool (redundancy)
- Device CSS
- Media resource settings
- Multiple lines

# CTI Provisioning

## CTI Manager Redundancy

Cisco.com



### Application Redundancy

Primary CTIM Is CallManager A

Secondary CTIM Is CallManager B

### Device Redundancy for Port

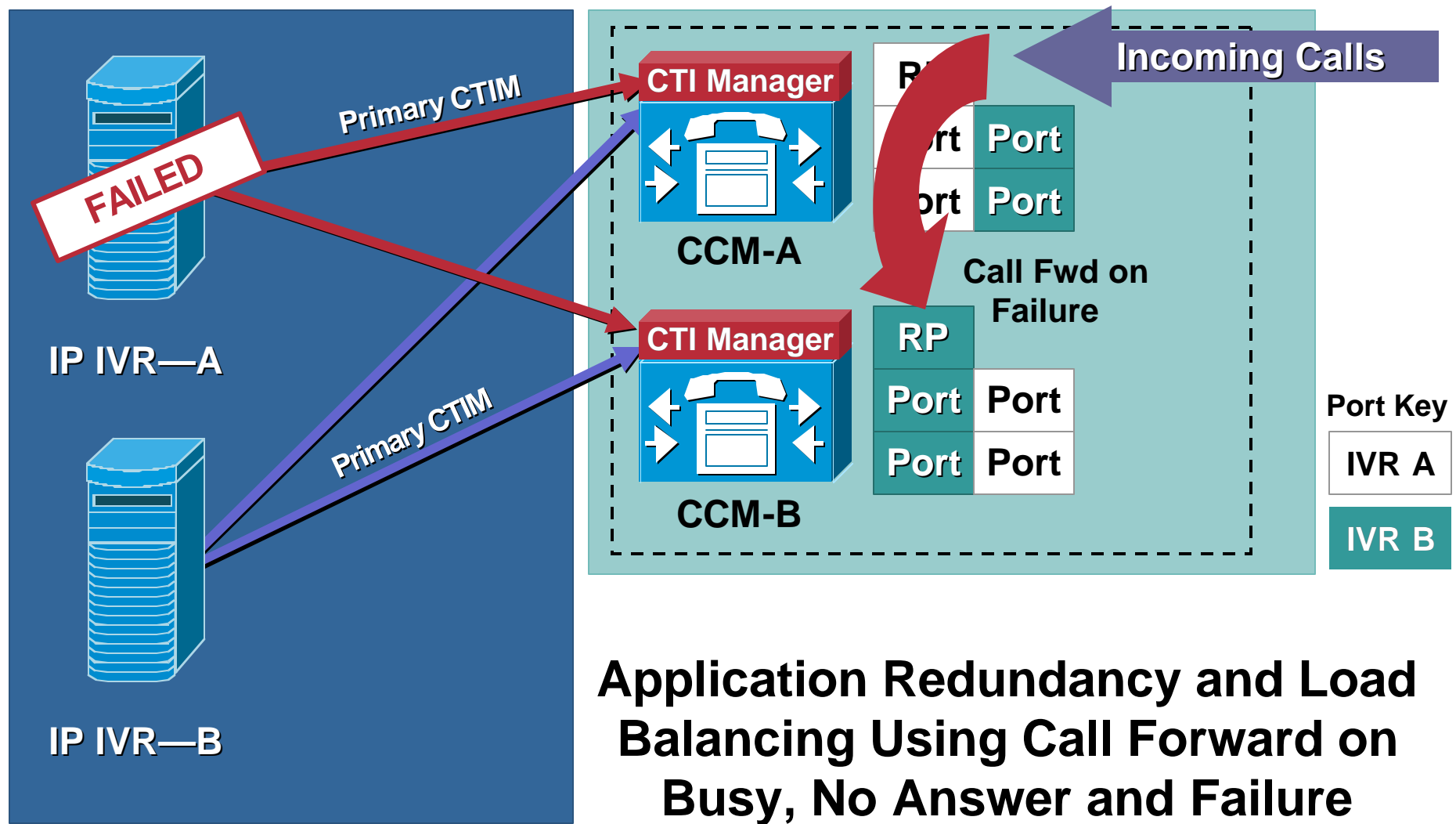
CTI Port's Primary CallManager Is C

CTI Port's Secondary CallManager Is B

# CTI Provisioning

## Application Redundancy and Load Balancing

Cisco.com



# Call Processing Agenda

Cisco.com

- **Redundancy and Scalability**
- **CallManager Provisioning**
- **(J)TAPI and CTI Concepts**
- **CTI Provisioning**
- **Inter-Cluster Trunks and H.323**

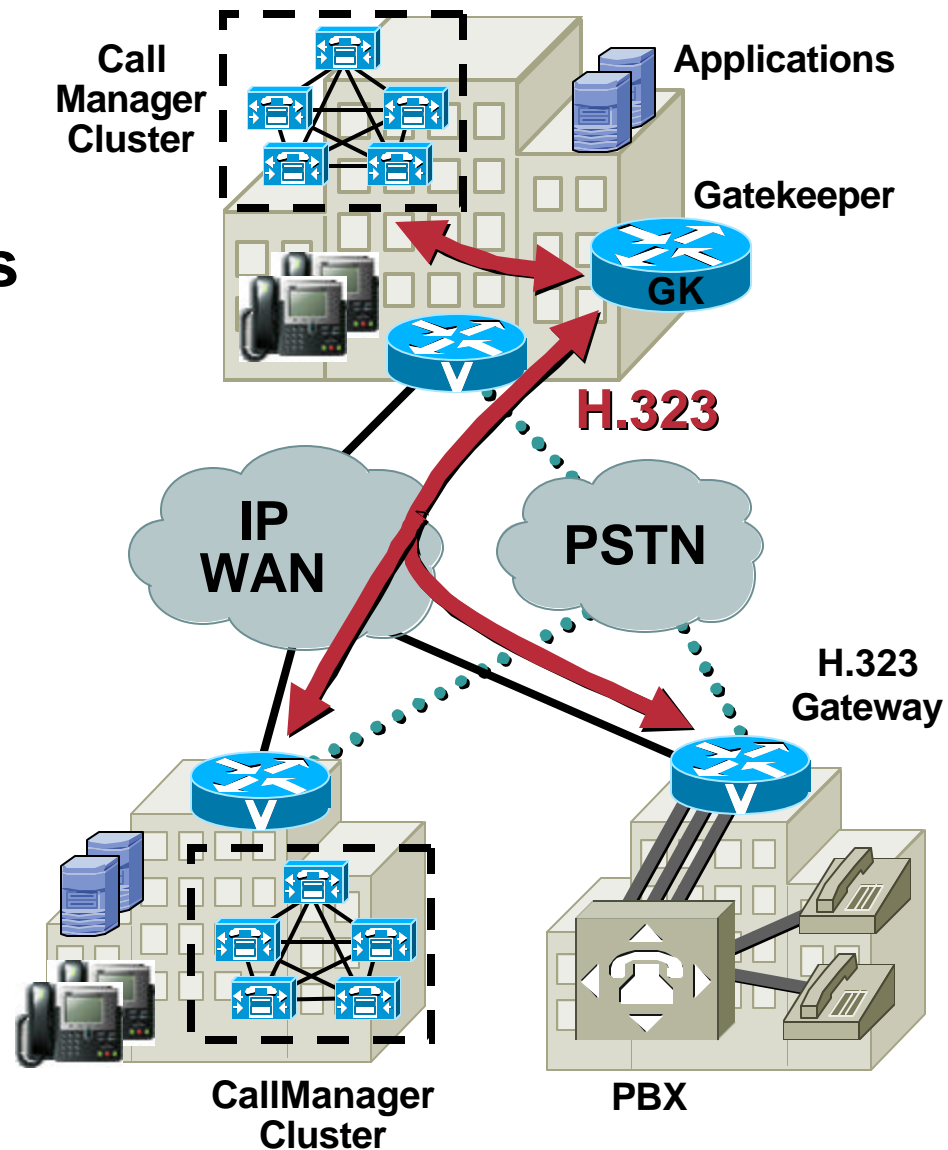


# Inter-Cluster Trunks and H.323

## Auto-Discovery for Inter-Cluster Trunks

Cisco.com

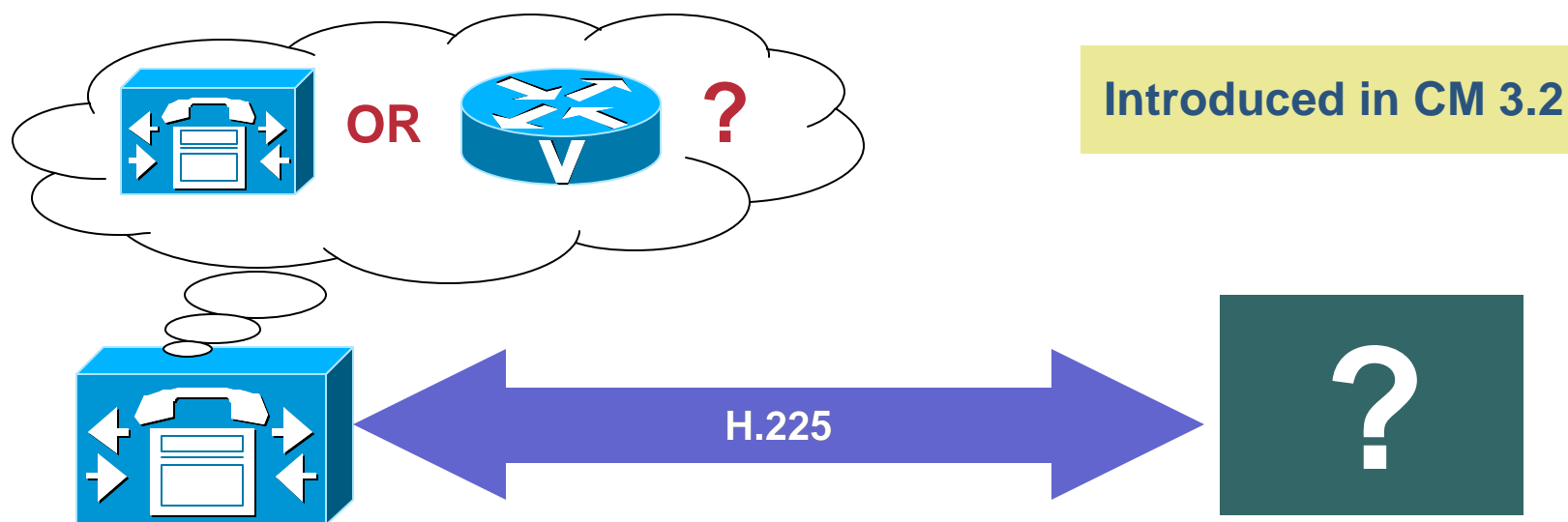
- Allows a mix-and-match of CallManager clusters and H.323 gateways
- All calls across the WAN are controlled by the same gatekeeper
- Facilitates migration from toll bypass networks



# Inter-Cluster Trunks and H.323 Auto-Discovery Mechanism

Cisco.com

- During H.225 setup, CallManager identifies itself to the remote device
- If the remote device identifies itself as another CallManager, supplementary services can be used
- Otherwise, the default protocol is used



# Inter-Cluster Trunks and H.323

## Inter-Cluster Trunk Gateways (CM 3.3↑)

Cisco.com

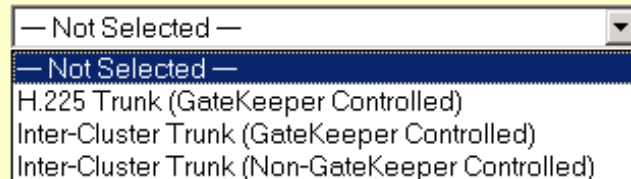
### Add a New Trunk

Select the type of Trunk you would like to create:

Trunk type\*

Device Protocol\*

\* indicates required item



— Not Selected —

— Not Selected —

H.225 Trunk (GateKeeper Controlled)

Inter-Cluster Trunk (GateKeeper Controlled)

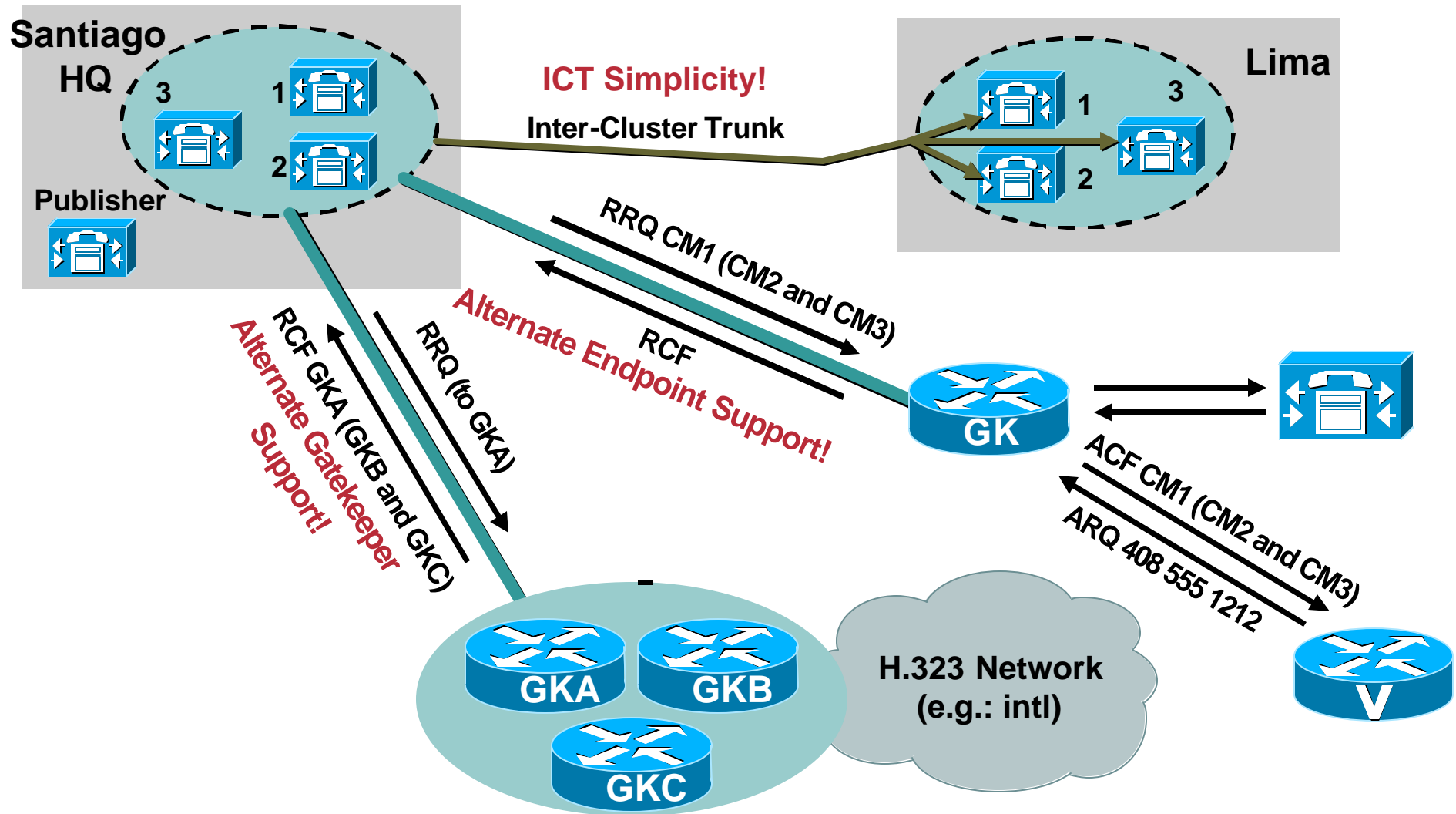
Inter-Cluster Trunk (Non-GateKeeper Controlled)

- The H.225 trunk (**Enhanced anonymous device**)
  - Auto selects between H.225 and standard ICT protocols
  - Requires release 3.2 or later at all CallManager sites
- Inter-cluster trunk (**Enhanced inter-cluster trunk protocol**)
  - Auto selects between H.225 and ICT protocols (version aware)
  - Requires release 3.2 or later at all CallManager sites

# Route Group Devices

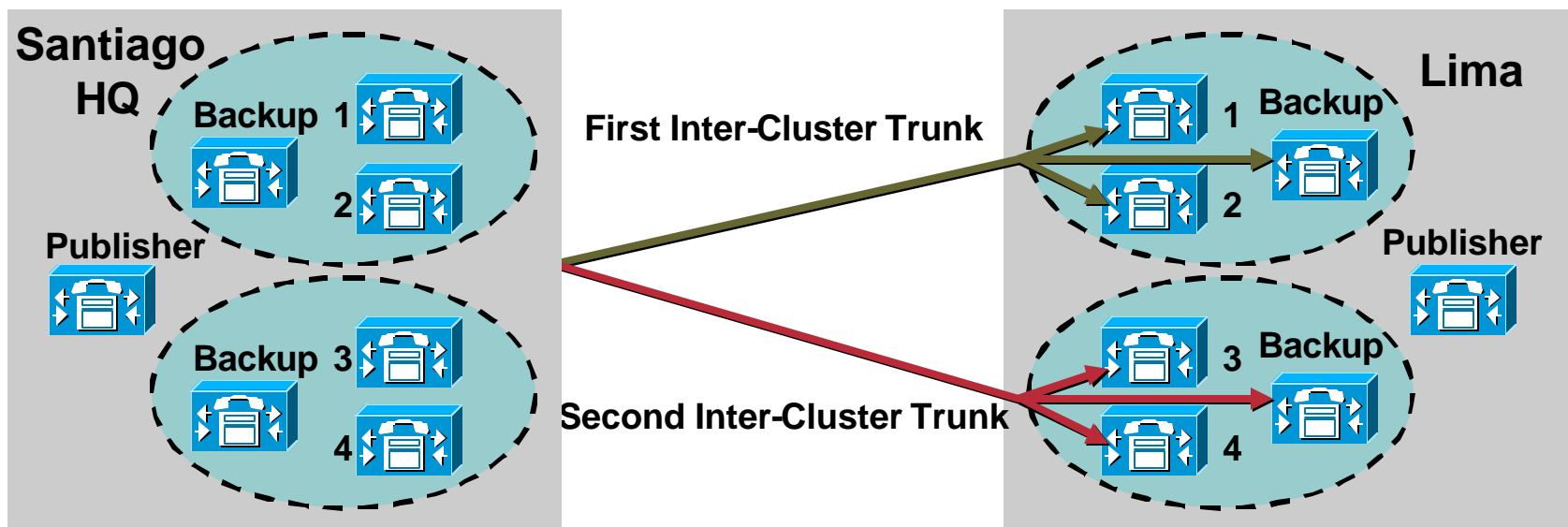
## H.323 Trunks (3.3↑): New Simplicity and Possibilities

Cisco.com



# Inter-Cluster Trunks: Redundancy

Cisco.com



Remote Cisco CallManager Information	
Server 1 IP Address/Host Name*	<input type="text" value="172.16.1.100"/>
Server 2 IP Address/Host Name	<input type="text" value="172.16.2.100"/>
Server 3 IP Address/Host Name	<input type="text" value="172.16.3.100"/>
* indicates required item	
<a href="#">Back to Find/List Trunk</a>	

**As of CallManager 3.3, Redundancy Is Built into the Inter-Cluster Trunk (2 ICTs instead of 6)**

# Configuration: Inter-Cluster Trunk

Cisco.com

- **Calls to an inter-cluster trunk without GK-control are load shared in a round robin fashion among the configured peer signaling addresses**
- **For example, the first call is routed to peer transport address 1, next call to peer transport address 2, third call to transport address 3, fourth call to transport address 1, and so forth**
- **Use route-lists/route-groups to provide more specific control**

# Alternate Endpoint Support

Cisco.com

Cisco CallManager Administration  
For Cisco IP Telephony Solutions



## Trunk Configuration

[Add a New Trunk](#)  
[Back to Find/List Trunk](#)

**Product: H.225 Trunk (GateKeeper Controlled)**  
**Device Protocol: H.225**

Status: Ready

Update

Delete

Reset Trunk

### Device Information

Device Name\*

EMEA\_Trunk

Description

EMEA\_Trunk from SF

Device Pool\*

SF

Media Resource Group  
List

< None >

Location

< None >

AAR Group

San Francisco

☐ Media Termination Point Required

**Alternate Endpoint Support**  
No Extra Config Needed Here;  
the CallManager Will  
Advertise All Servers in the  
CallManager Group  
of the Trunk (as Associated  
to the Device Pool) in the  
RRQ

# Alternate GK Support

Cisco.com

SystemRoute PlanServiceFeatureDeviceUserApplicationHelpLogout

**Cisco CallManager Administration**  
For Cisco IP Telephony Solutions

CISCO SYSTEMS

Up to 10 Gatekeepers  
Can Be Defined in  
CallManager 3.3↑

## Gatekeeper Configuration

### Gatekeepers

[< Add a New  
Gatekeeper >](#)

10.1.2.3  
172.21.51.137

### Gatekeeper: 10.1.2.3

Status :Insert completed

Update

Delete

Reset Gatekeeper

### Gatekeeper Information

Host Name/IP Address\* 10.1.2.3

Description

EMEA Gatekeeper

Registration Request  
Time To Live

60

Registration Retry  
Timeout

300

Enable Device

☒

\* indicates required item

**Alternate GK Support**  
No Extra Config Needed Here;  
the Alternate GK Addresses  
Will Be Returned in the RCF  
from this GK



# H.323 Trunk Possibilities

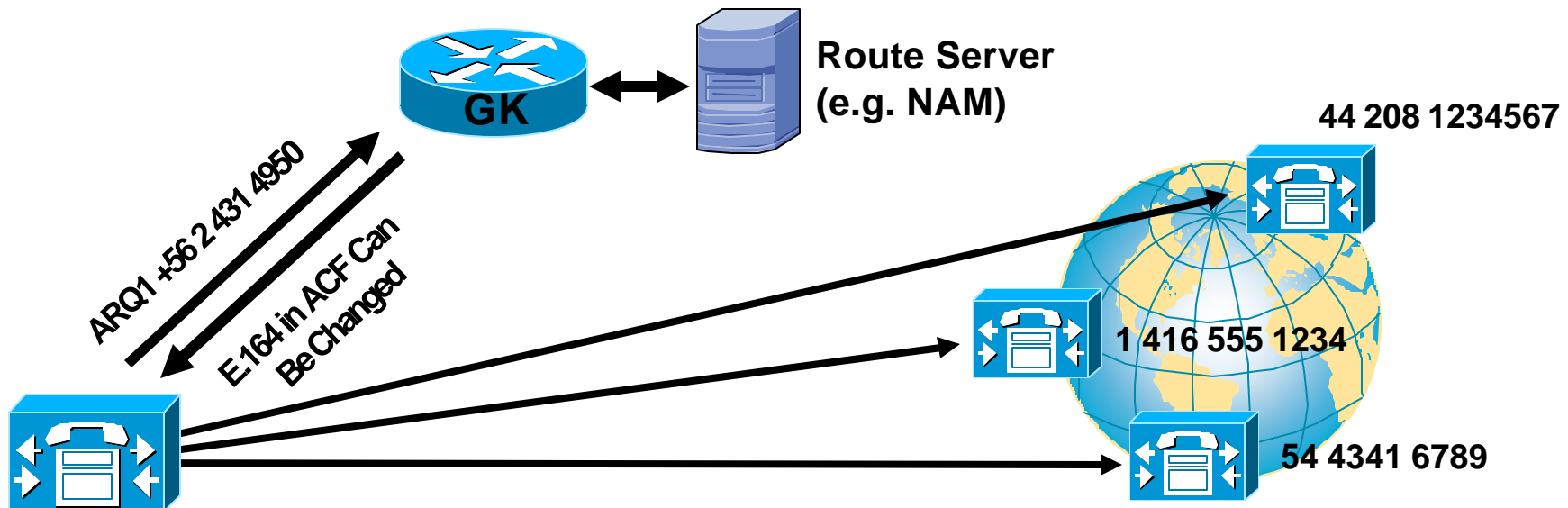
- Up to 10 Gatekeepers can be defined
- Trunks allow multiple path into IP telephony networks: IP PTT, international IP IXCs, etc...
- When a GK-controlled trunk is configured with more than one CCM in the device pool, CCM will automatically send RRQ with alternate endpoints when backup CCM(s) come up in service
- If the given destination call signaling address is unreachable, all of the alternate CCMs in the device pool will be attempted before giving up
- No CLI configuration in Cisco IOS GK is needed (to enable alternate endpoint support)
- Alternate endpoint is supported in Cisco IOS GK load 12.2T

# H.323 Enhancements

## CanMapAlias

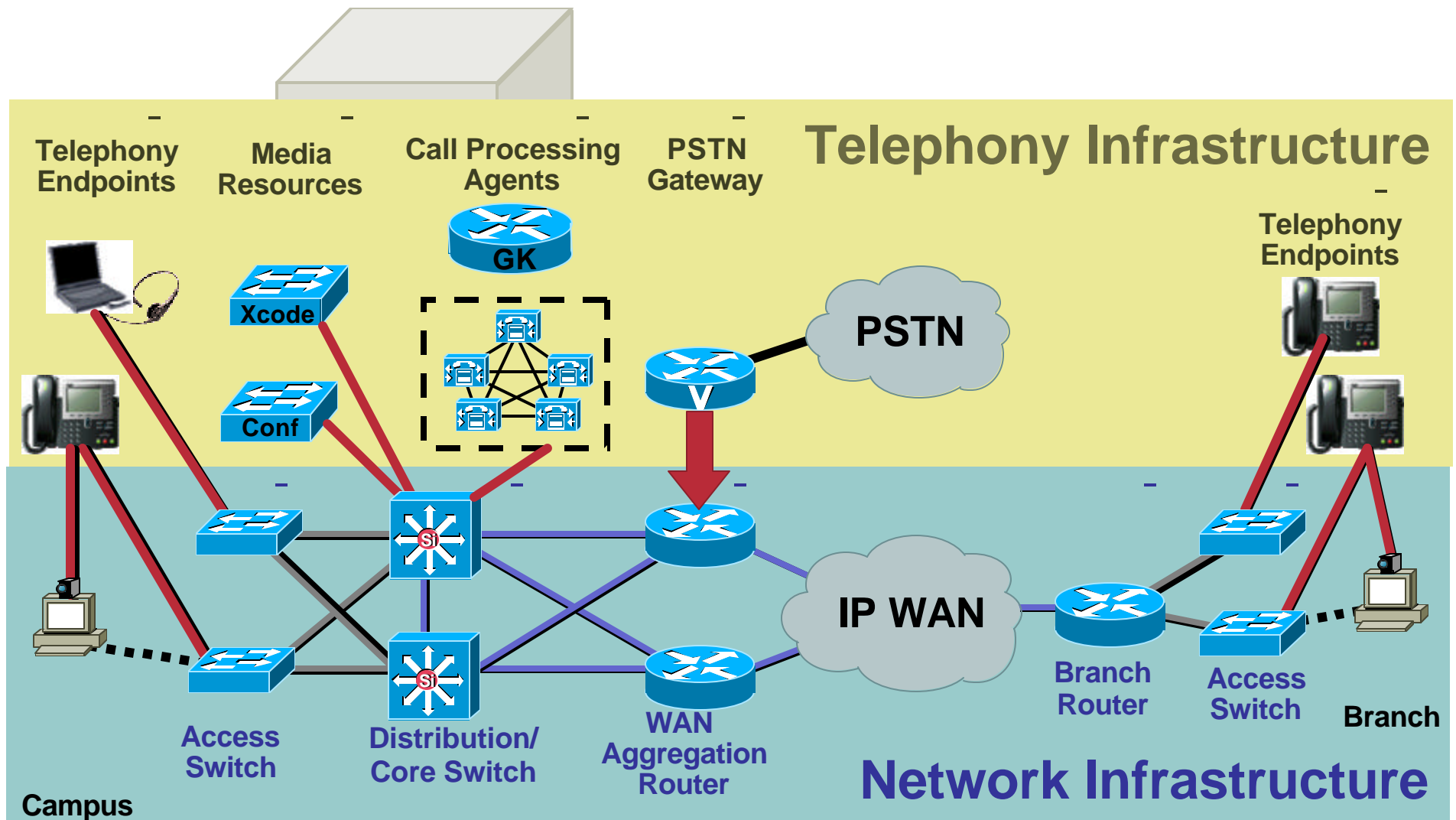
Cisco.com

- Time of day routing (follow the sun)
- Follow me service (virtual phone number)
- “Number mobility” single point of administration
- Bank “gold customer”



# What We Have Built So Far

Cisco.com



# Telephony Infrastructure Agenda (2/2)

Cisco.com

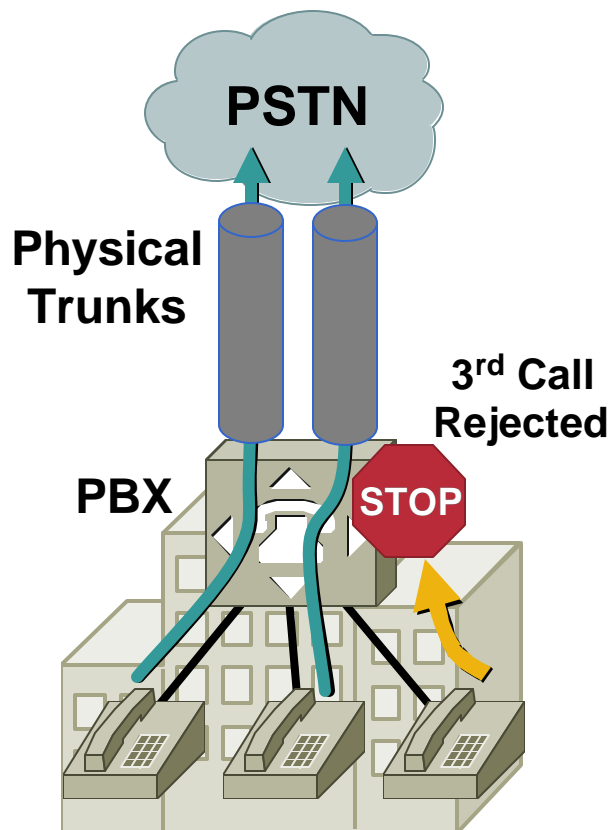
- **Call Admission Control**
- **Survivable Remote Site Telephony**
- **Call Manager Express**
- **Dial Plan**
- **Voice Mail**
- **Security**
- **Video Telephony**
- **Management**
- **LDAP Directories**

# Call Admission Control

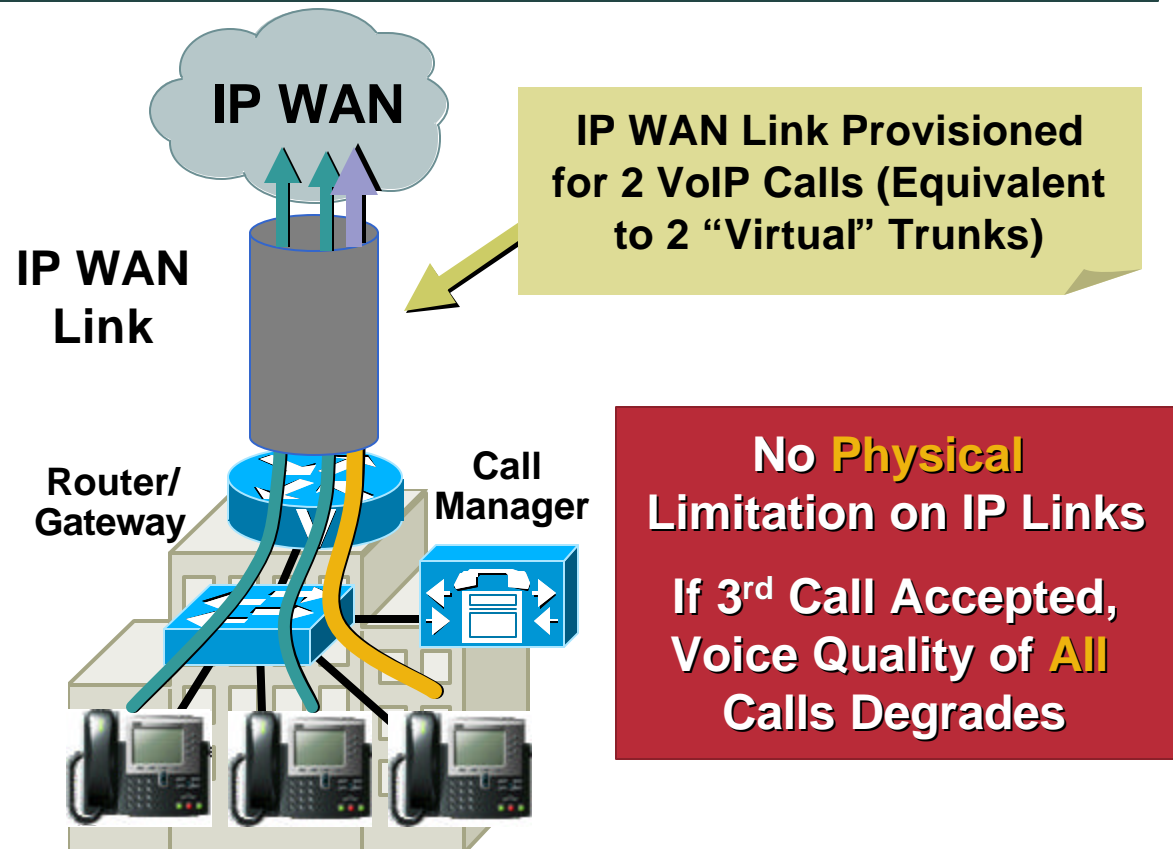
## Why Is It Needed?

Cisco.com

### Circuit-Switched Networks



### Packet-Switched Networks

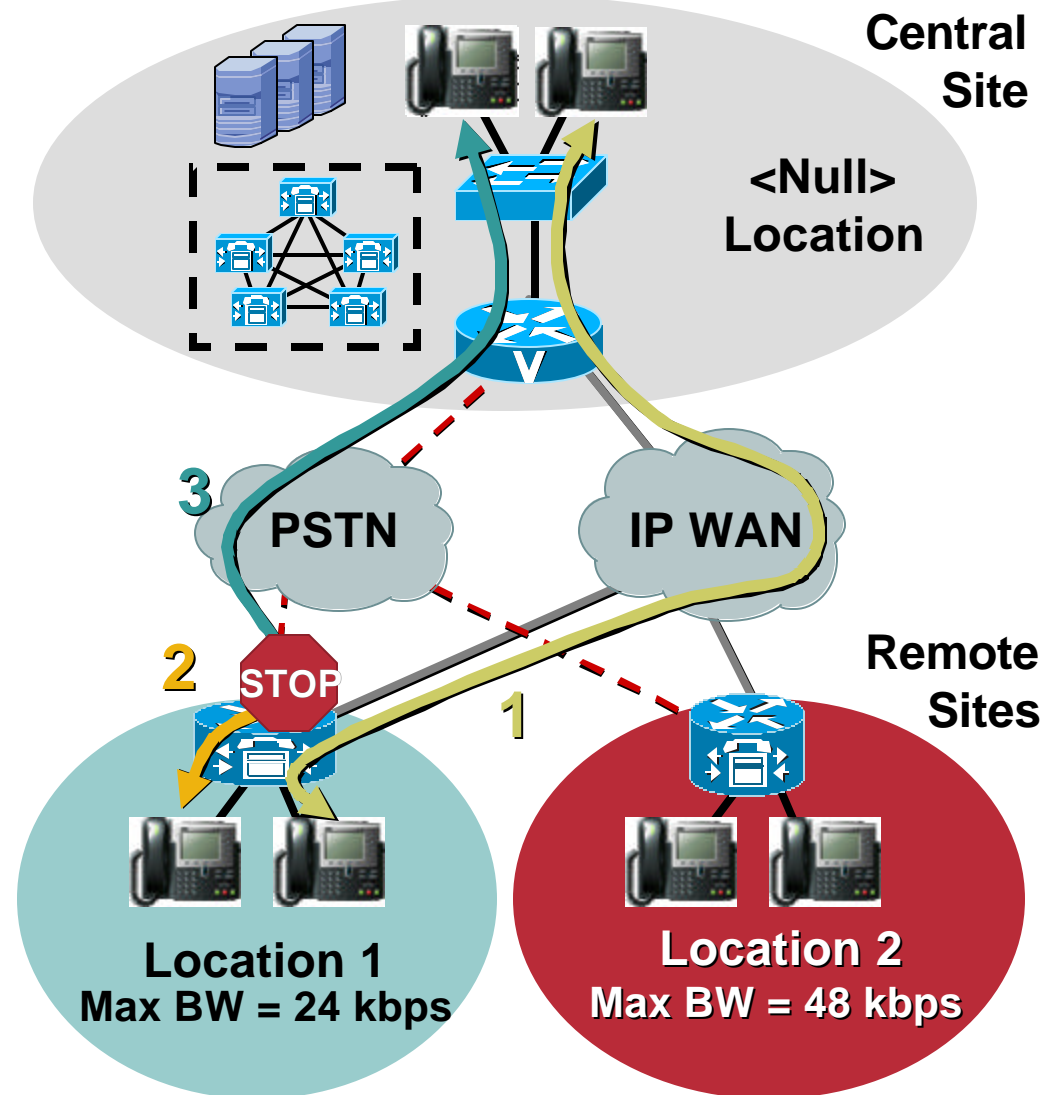


Call Adm. Control Limits # of VoIP Calls on Each WAN Link

# Call Admission Control CallManager “Locations”

Cisco.com

- Prevent WAN link over-subscription by limiting voice bandwidth
- Assign bandwidth limit for voice **per location**
- When resources are insufficient, phone gets fast-busy tone and a message is displayed
- If automatic alternate routing (AAR) is enabled, the call is automatically rerouted across the PSTN **(requires CM 3.3↑)**



# Call Admission Control

## Two-Tiered Hub-and-Spoke Topologies

Cisco.com

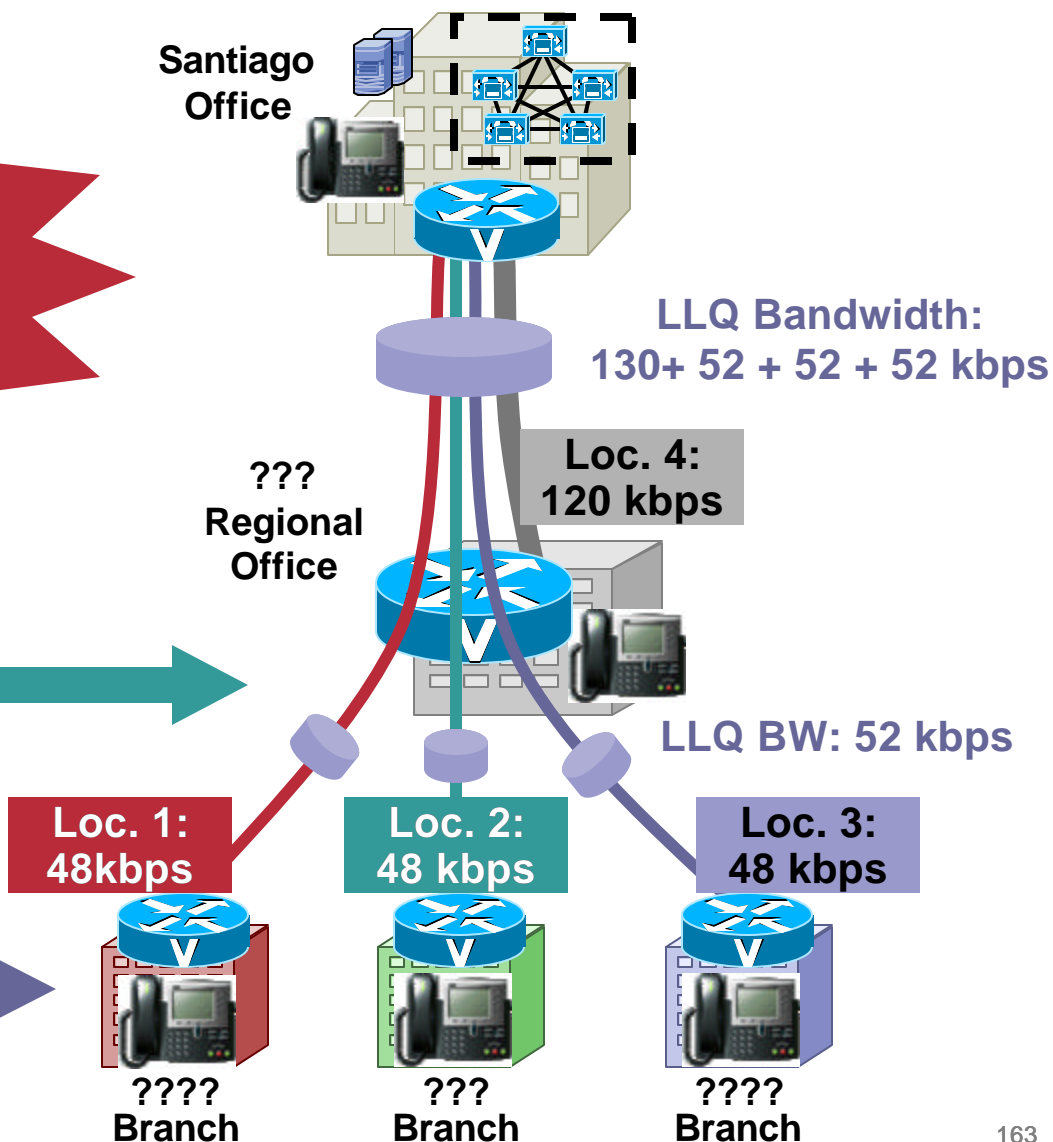
LLQ Bandwidth between Central and Regional sites must be over-provisioned by adding LLQ values for all Branches connected to the Regional site

### Regional Site:

- 20 IP phones
- 5 calls across WAN (all links!)

### Branches:

- 5 IP phones
- 2 calls across WAN

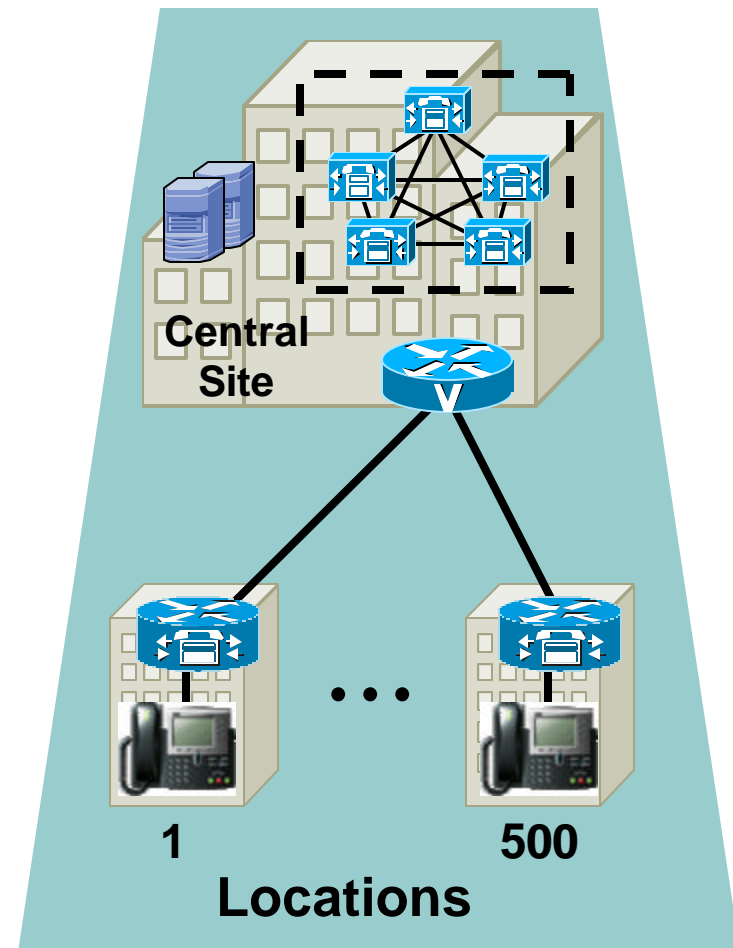


# Call Admission Control CallManager “Locations”

Cisco.com

## Locations—Deployment Guidelines

- Hub-and-spoke IP WAN topology
- Up to 30,000 lines controlled by a single CallManager cluster (centralized call processing deployments)
- Up to 500 locations per CallManager cluster (configuration dependent)
- Centralized administration





# Call Admission Control

## Video Considerations: Locations

Cisco.com

The screenshot shows the Cisco CallManager Administration web interface. At the top is a navigation bar with links: System, Route Plan, Service, Feature, Device, User, Application, and Help. Below this is the header 'Cisco CallManager Administration For Cisco IP Telephony Solutions' and the Cisco Systems logo. The main section is titled 'Location Configuration'. On the right, there are links: 'Add a New Location', 'Back to Find/List Locations', and 'Dependency Records'. The current location is 'San Francisco', with a status of 'Update completed'. Below this are buttons for 'Copy', 'Update', 'Delete', and 'Resync Bandwidth'. The 'Location Information' section has a 'Location Name\*' field containing 'Santiago'. The 'Audio Calls Information' section has an 'Audio Bandwidth\*' field with radio buttons for 'Unlimited' and '48' kbps (selected). A note below states: 'If the audio quality is poor or choppy, lower the bandwidth setting. For ISDN use multiples of 56 kbps or 64 kbps.' The 'Video Calls Information' section has a 'Video Bandwidth\*' field with radio buttons for 'None', 'Unlimited', and '128' kbps (selected). A footnote at the bottom left says '\* indicates required item'.

- Audio is represented as bit-rate + overhead (i.e. 24k for G.729, 80k for G.711)
- Video is represented as bit-rate only (i.e. 384k for a 384k call) and includes the audio portion

**!!!VERY IMPORTANT!!!**

The audio bandwidth setting does not pertain to the audio channel of a video call

- Kept separate for a very good reason: voice should have its own dedicated bucket, separate from video, rather than having them fight over one big bucket  
Matches the way it works at Layer-2 in Low-Latency Queuing configurations where video is placed in a separate PQ, or in a CBWFQ, and the audio channel of a video call is placed in the same class as the video channel

# Call Admission Control

## Video Considerations: Regions

Cisco.com

The screenshot shows the Cisco CallManager Administration web interface. The top navigation bar includes links for System, Route Plan, Service, Feature, Device, User, Application, and Help. The main header displays 'Cisco CallManager Administration' and 'For Cisco IP Telephony Solutions'. The page title is 'Region Configuration'. On the right, there are links for 'Add a New Region', 'Back to Find/List Regions', and 'Dependency Records'. The main content area shows the configuration for the 'San Jose' region, with a status of 'Update completed'. Below this are buttons for 'Update', 'Delete', and 'Restart Devices'. The 'Region Information' section shows the 'Region Name' as 'Santiago'. The 'Call Information' section explains that the maximum audio codec/video bandwidth is supported within the region and between two other regions. A table lists three regions: Buenos Aires, Lima, and Santiago (Within this Region). Each region has an 'Audio Codec' dropdown and a 'Video Call Bandwidth' section with radio buttons for 'None' and a text input for kbps. For Santiago, the audio codec is 'G.7' and the video bandwidth is '768 kbps'. A red arrow points from a text box to the 'G.7' dropdown. At the bottom, there is a 'Items per page' dropdown set to '10' and a note '\* indicates required item'.

Region	Audio Codec	Video Call Bandwidth
Buenos Aires	G.711	<input type="radio"/> None <input checked="" type="radio"/> 384 kbps
Lima	G.729	<input type="radio"/> None <input checked="" type="radio"/> 128 kbps
Santiago (Within this Region)	G.7	<input type="radio"/> None <input checked="" type="radio"/> 768 kbps

- Audio is represented by codec while video is represented by speed. Both really mean the same thing: the maximum bit-rate allowed
- Video bandwidth includes audio (i.e. 320kbps + 64kbps)
- Audio codec also applies to video calls

**Affects What Audio Codec Is Used for Video Calls as Well!**

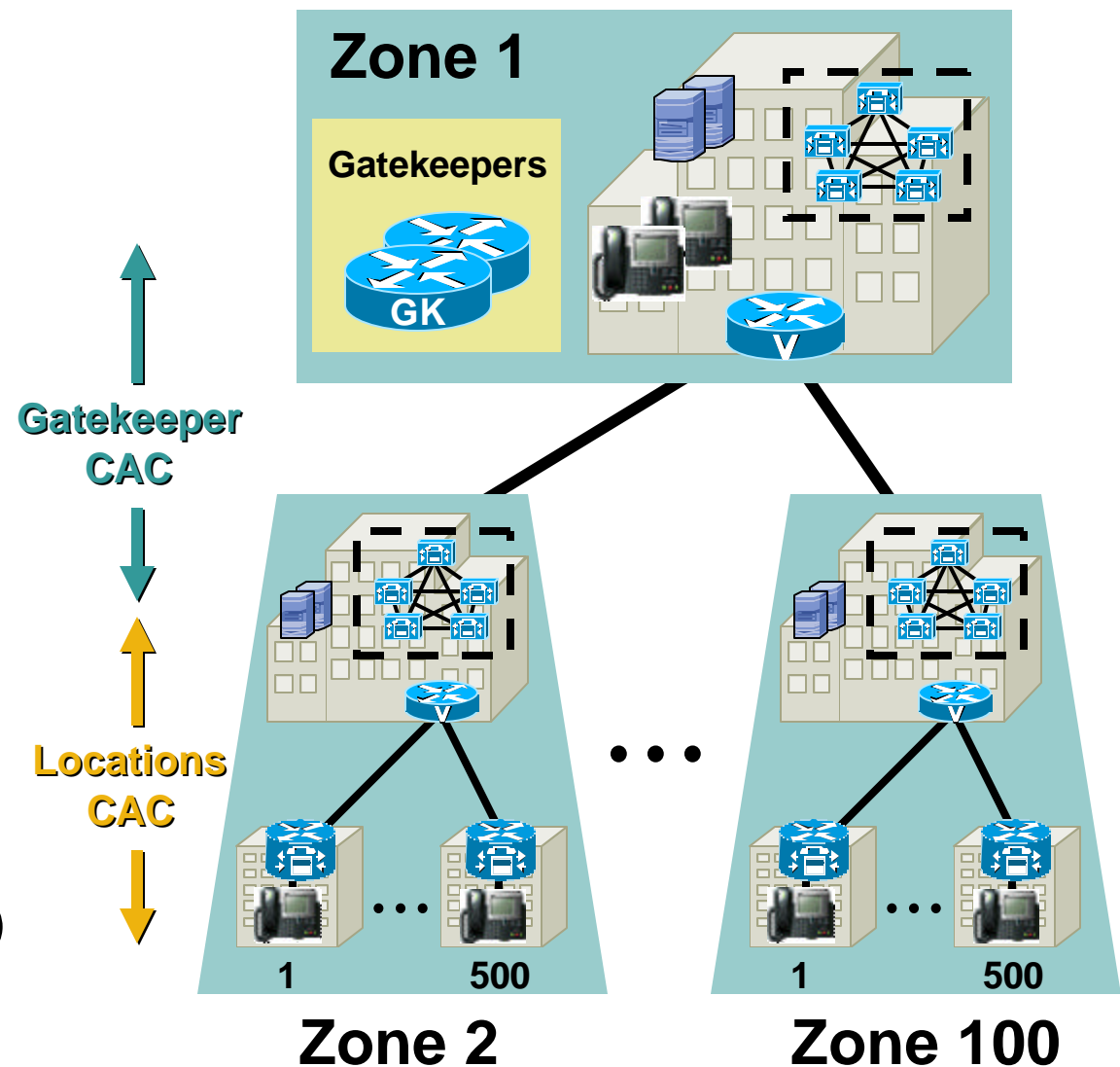
**!!VERY IMPORTANT!!!**

Video endpoints typically only support G.728, G.711 and G.722  
Audio endpoints typically only support G.729 and G.711

# Call Admission Control Up to 100 CallManager Clusters

Cisco.com

- Hub-and-spoke topology
- **1 CallManager cluster per zone**
- 100 CallManager clusters per gatekeeper
- Locations CAC used for remote sites with no CallManager (centralized model)



# Call Admission Control Gatekeeper

Cisco.com

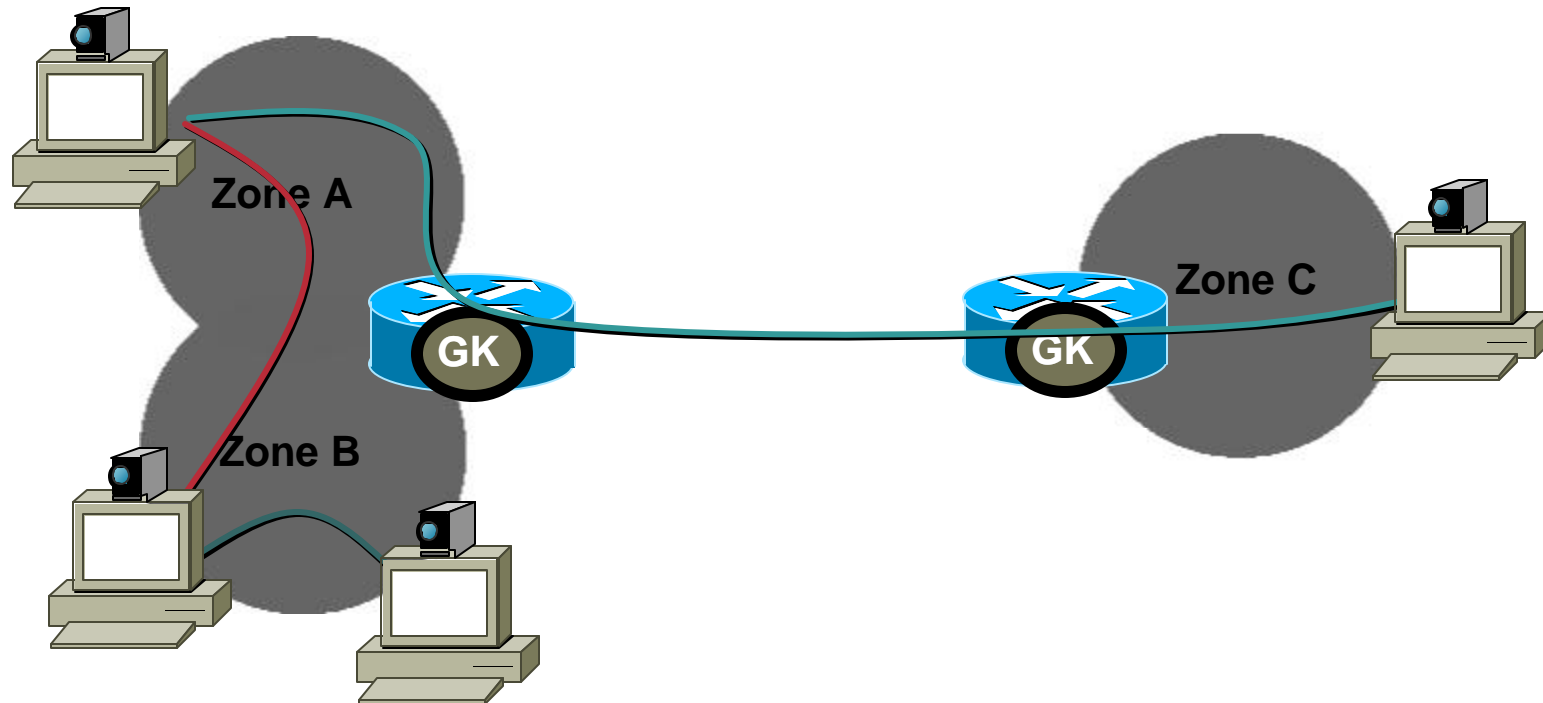


- Gatekeeper provides call admission control in presence of multiple CallManager clusters (distributed call processing deployments)
- Configure CallManager with “anonymous device” (CM 3.2) or “GK-controlled inter-cluster trunk” (CM 3.3↑) to use gatekeeper also to resolve E.164 addresses

# Call Admission Control

## Gatekeeper Bandwidth Commands Explained

Cisco.com



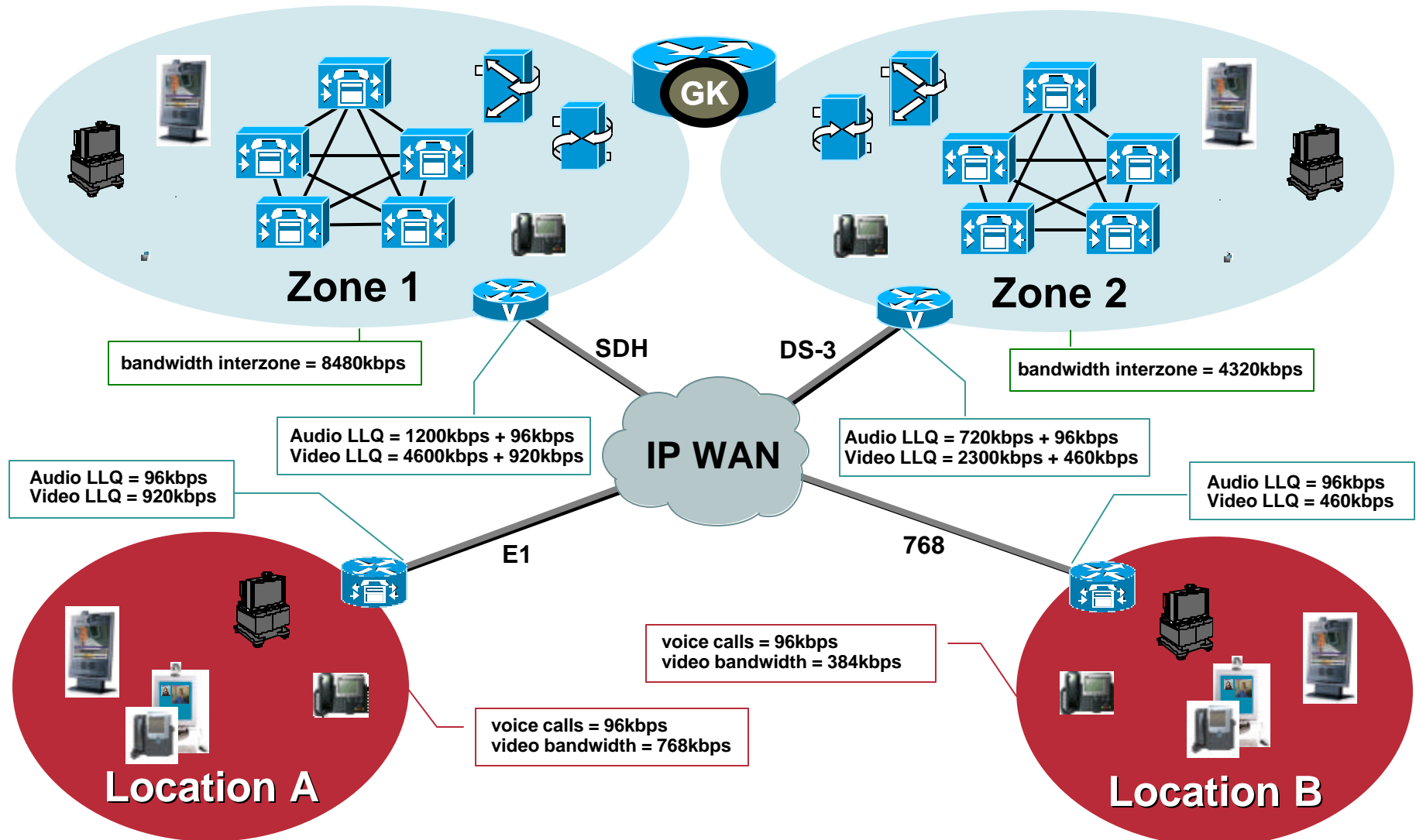
1. **Interzone** = Bandwidth of all calls for a local zone to/from all other zones
2. **Remote** = Aggregate bandwidth of all local zone(s) to/from any remote zones
3. **Total** = Bandwidth of all calls within an individual zone
4. **Session** = Bandwidth allowed on a per call basis

# Call Admission Control

## What Values to Use: Example

Zone 1	(50) G.729 calls and (10) 384kbps video calls
Zone 2	(30) G.729 calls and (5) 384kbps video calls
Location A	(4) G.729 calls and (2) 384kbps video calls
Location B	(4) G.729 calls and (1) 384kbps video call

Cisco.com

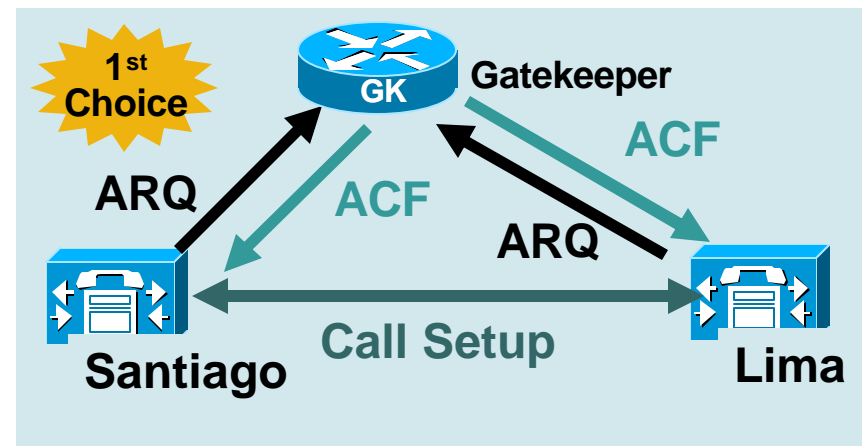


# Call Admission Control

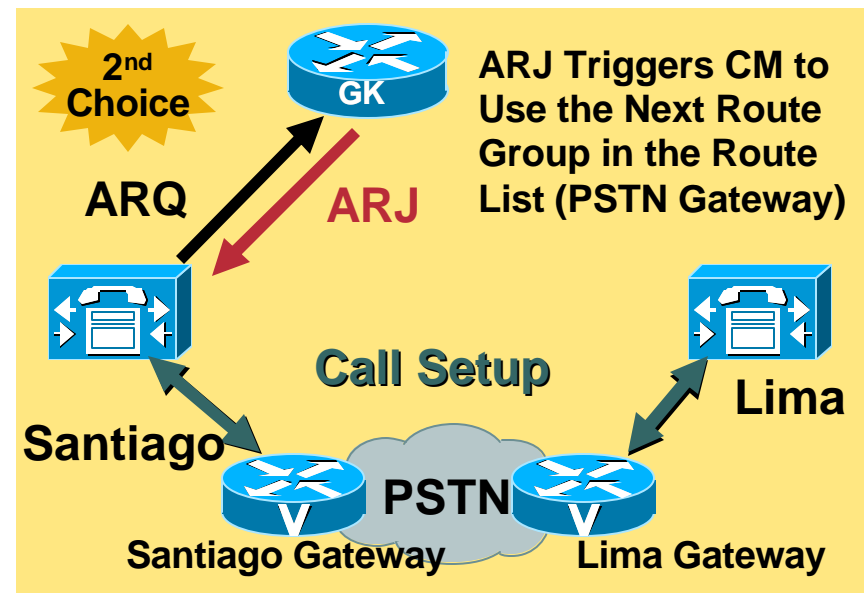
## Automatic Reroute with Gatekeeper

Cisco.com

1. CallManager sends a request to Gatekeeper before making a call between Santiago and Lima
2. Gatekeeper sends a confirmation to admit the call to the network



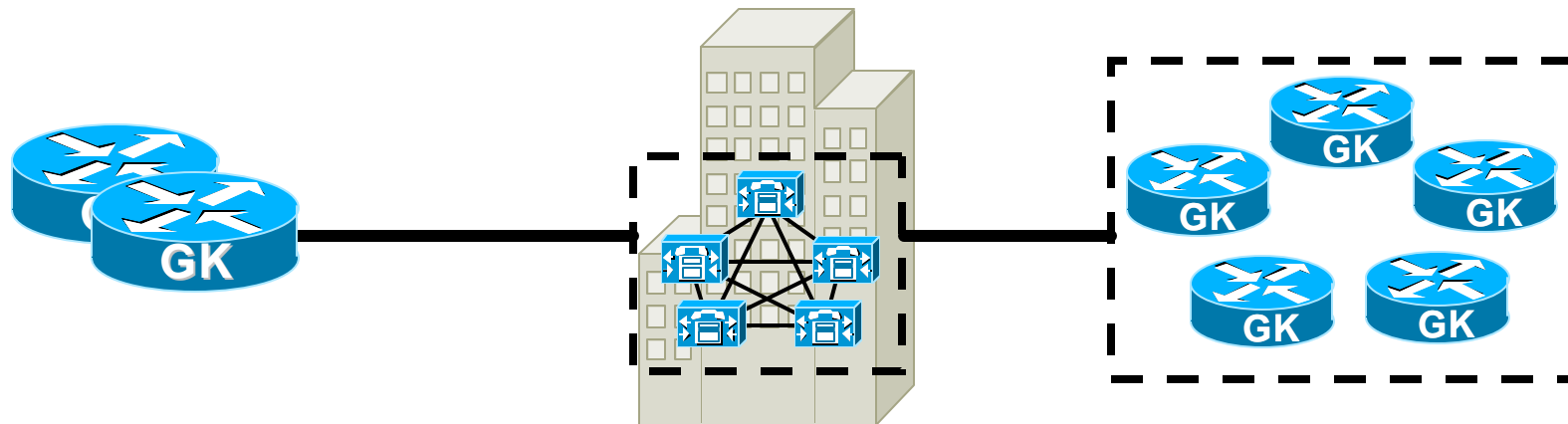
1. CallManager sends a request to Gatekeeper
2. Gatekeeper rejects the call
3. CallManager uses next route group in route list to place the call; In this example, the call to Lima is placed via the PSTN; The end user is unaware of the route taken by the call



# Call Admission Control

Cisco.com

## Gatekeeper Redundancy



### HSRP

Same VLAN

Single GK Performance

Works with < CM 3.3

### AltGatekeeper

Different Subnets

Load Balancing

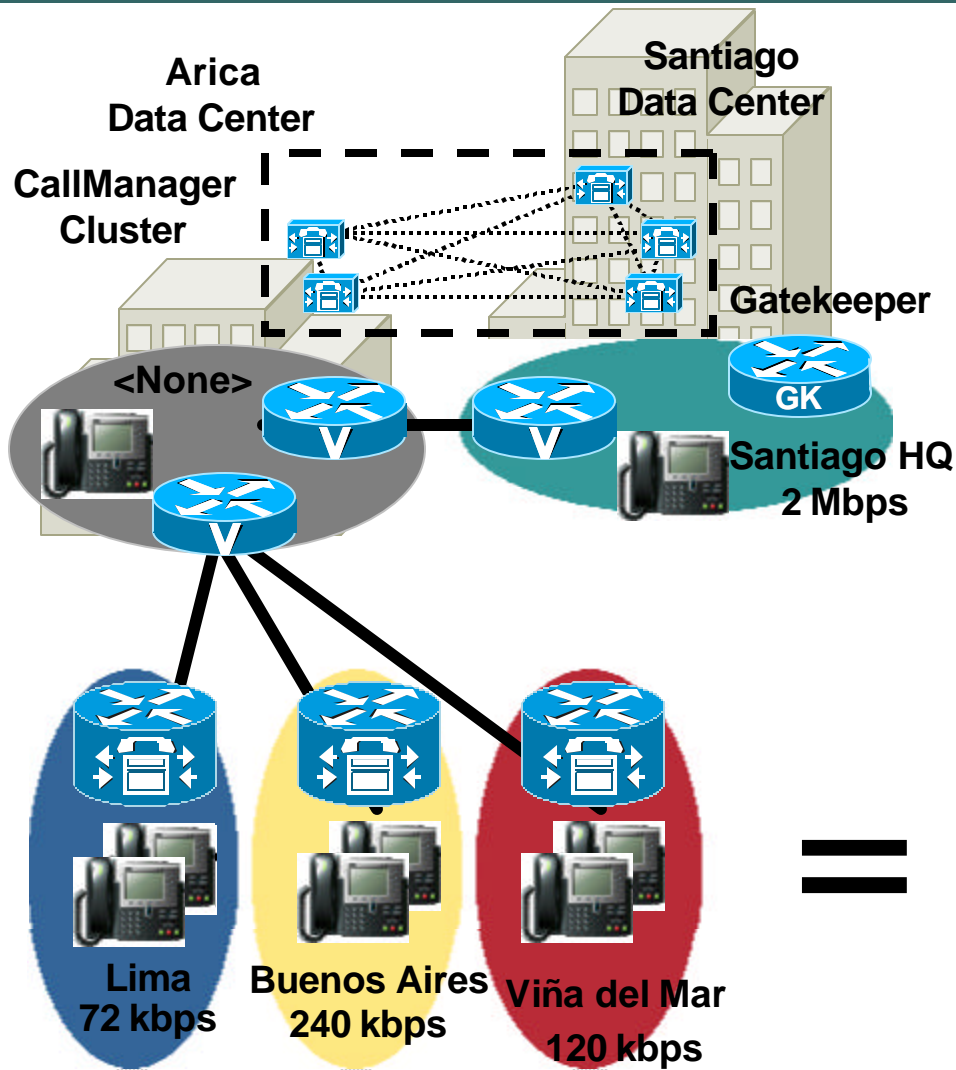
Up to 5 GK's in a Cluster

Faster Failover

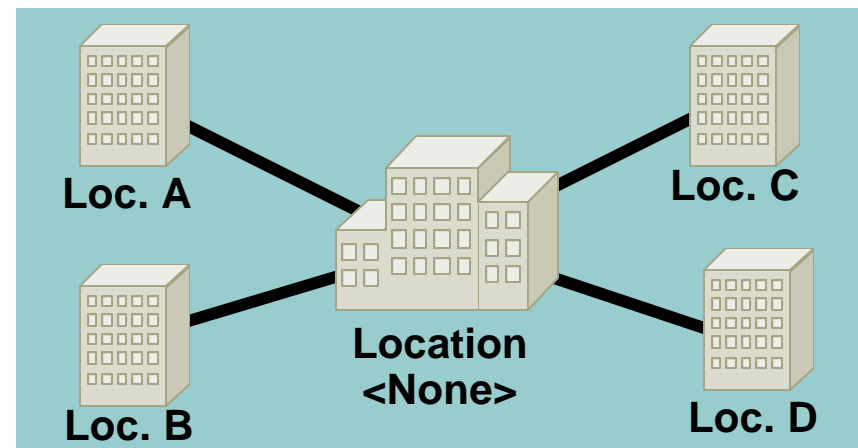


# Call Admission Control Clustering over the WAN Considerations

Cisco.com



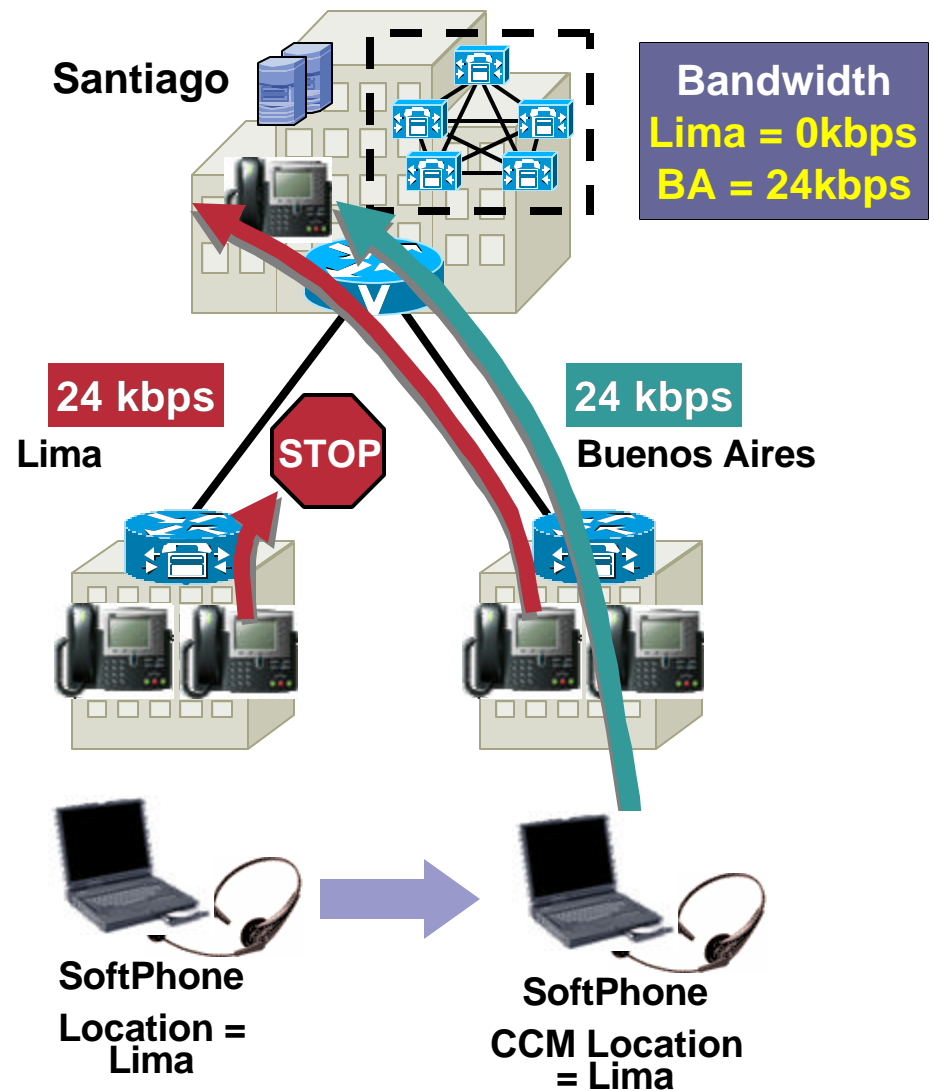
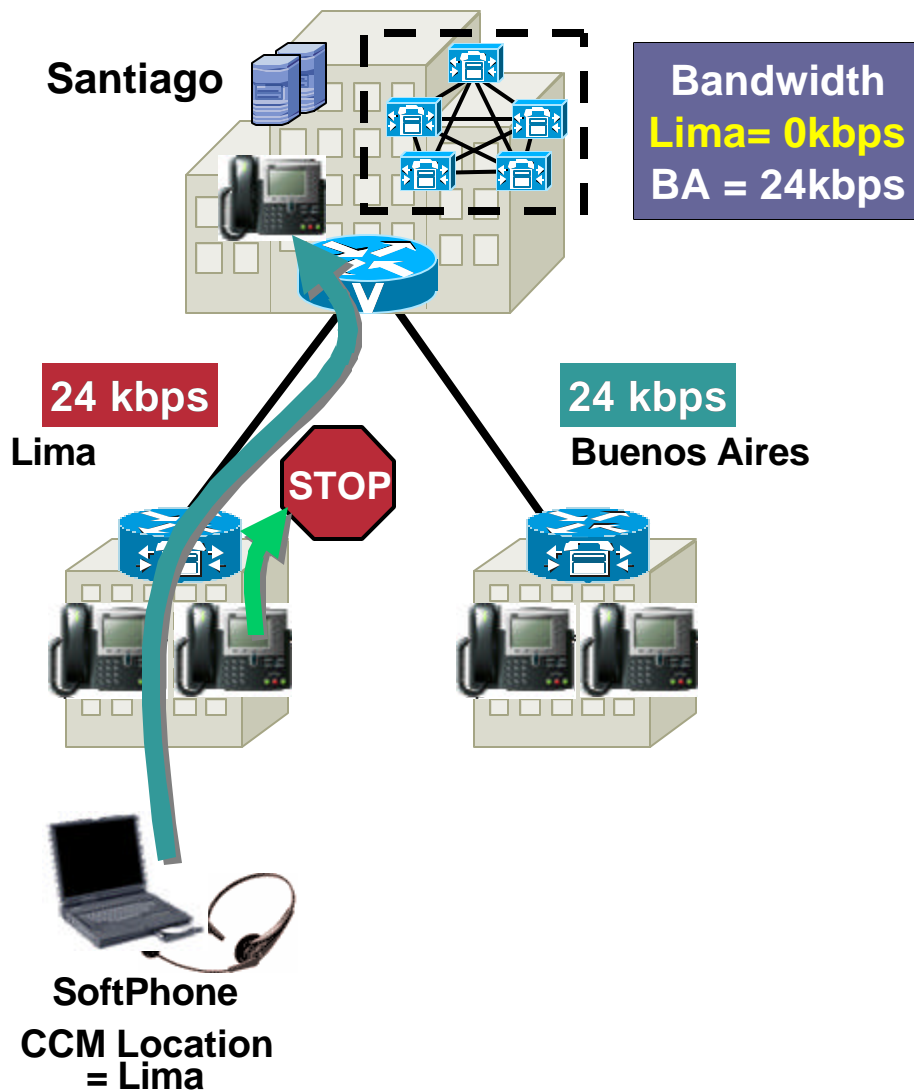
- Need to preserve **hub-and-spoke** topology
- Leave devices in Arica data center in the <None> location, assign all other sites to locations (up to 500)



# Call Admission Control

## Mobile Users and Locations CAC

Cisco.com



# Call Admission Control

## Mobile Users and Locations CAC

Cisco.com

- **Soft clients (such as Communicator) can be used on the road**
- **Many users combine remote access (e.g.: VPN) and internet-based telephony to access the intranet and the enterprise telephony network**
- **A possible approach to simplify the configuration of nomadic devices**

**Configure nomadic devices in a “nomad” region to select low BW codec**

**Configure nomadic devices in a “nomad” location with infinite bandwidth**

**Configure classification, trust boundary, and queuing to put media stream in non-priority queue**

**All “soft client” calls thus placed in a best effort queue, not competing for PQ access**

- **Results are generally very good on the internet and in the CB/WFQ of branches**
- **Advertise service to users as a best effort system**

# Telephony Infrastructure Agenda (2/2)

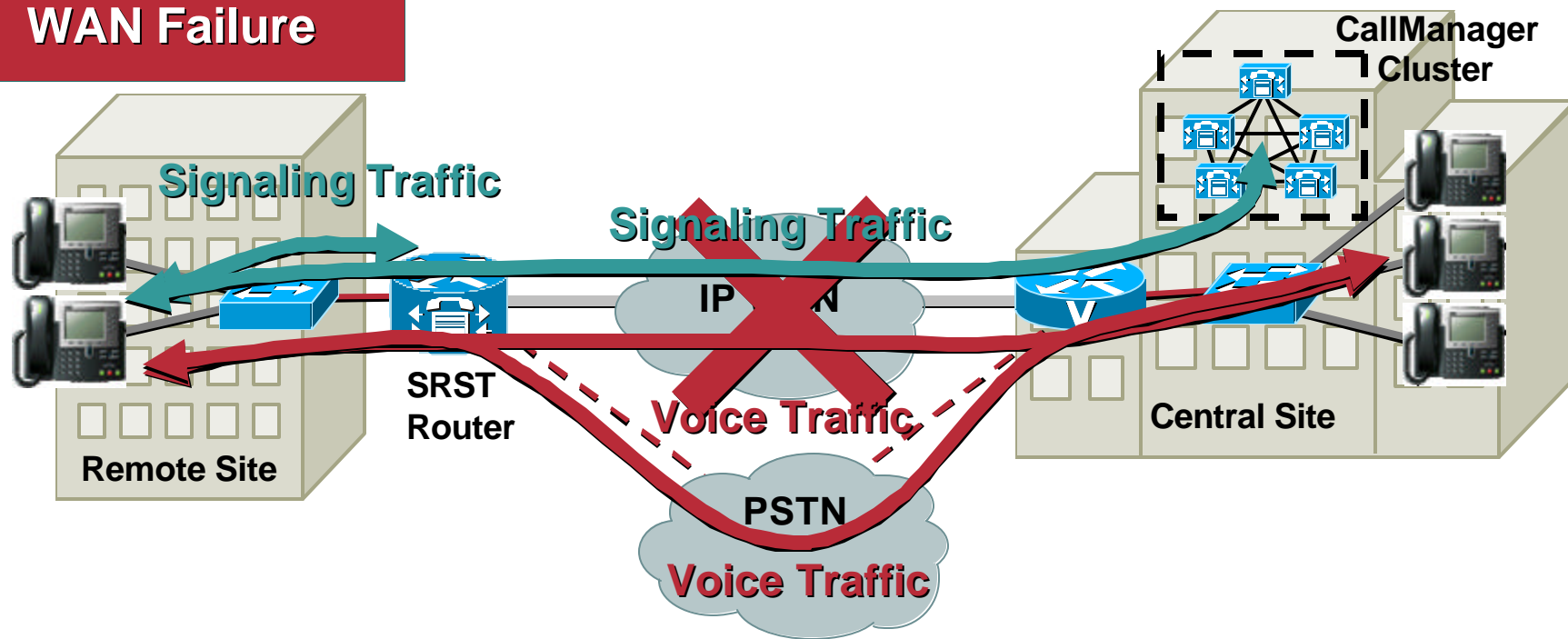
Cisco.com

- **Call Admission Control**
- **Survivable Remote Site Telephony**
- **Call Manager Express**
- **Dial Plan**
- **Voice Mail**
- **Security**
- **Video Telephony**
- **Management**
- **LDAP Directories**

# Survivable Remote Site Telephony (SRST) Mode of Operation

Cisco.com

## WAN Failure



- SRST router needs minimal configuration
- Subset of features available to the phones (DID, DOD, Call Hold, Transfer, Speed Dial, Caller ID)

# SRST

## Configuration Example

Cisco.com

```
dial-peer voice 10 pots
  destination-pattern 0
  port 1/0/0
```

```
dial-peer voice 201 voip
  destination-pattern 562365....
  session target ipv4:10.2.10.100
```

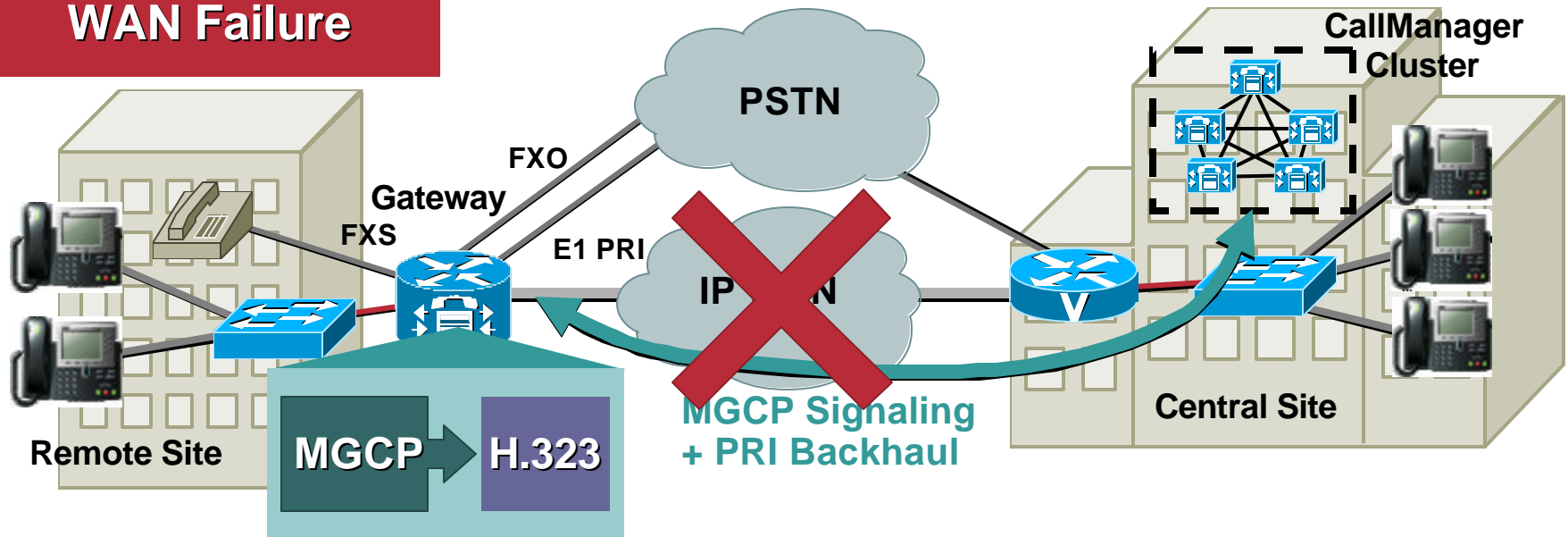
```
call-manager-fallback
  access-code fxo 0
  default-destination pattern 4000
  dialplan-pattern 1 562365.... extension-length 4
  ip source-address 10.10.10.10 port 2000
  keepalive 30
  max-ephones 24
  max-dn 48
  voicemail 05623651000
  call-forward busy 05623651000
  call-forward noanswer 05623651000
```

# SRST MGCP Fallback to H.323

IOS 12.2(11)T

Cisco.com

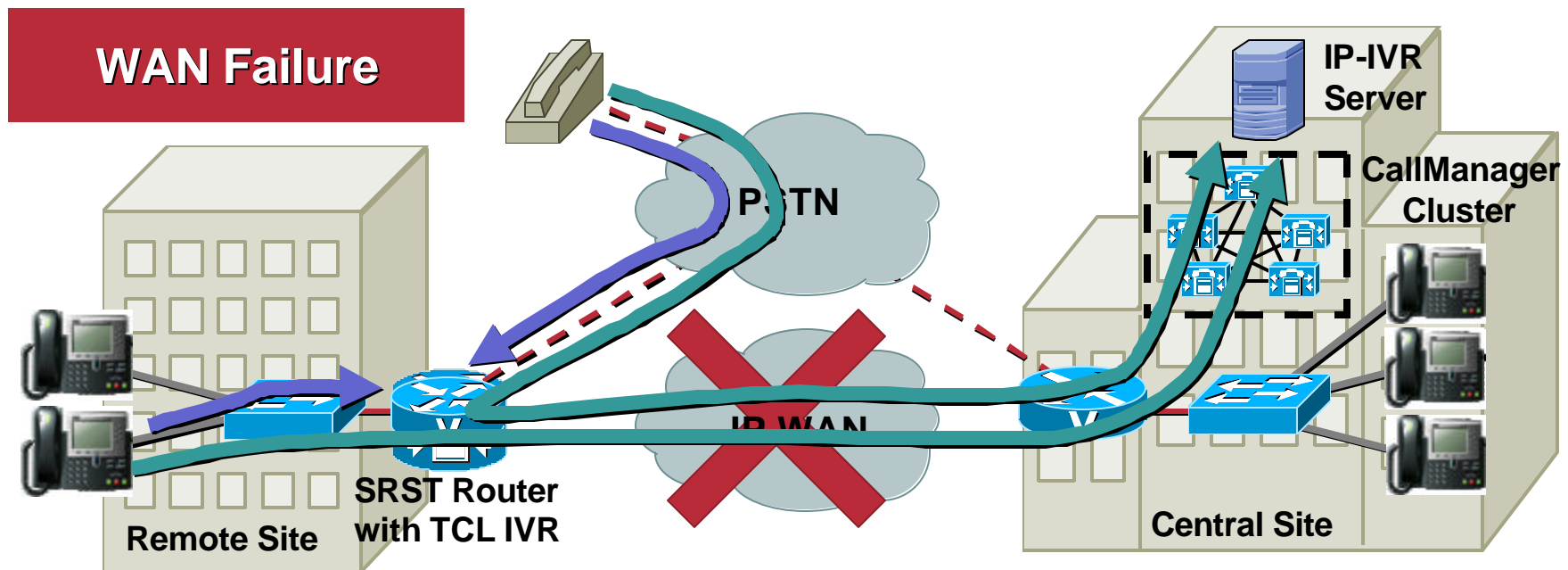
## WAN Failure



- Under normal operation, the gateway translates FXS/FXO signaling into MGCP and backhauls L3 PRI signaling to CallManager
- When the WAN fails, the gateway reverts to H.323 operation—SRST provides backup for the IP phones

# SRST and Applications: Centralized IP-IVR + Remote TCL IVR

Cisco.com



- When WAN is up, use centralized IP-IVR
- When WAN is down, use Cisco IOS IVR within SRST router (**subset of features**)



# SRST Feature Set Available Today

Cisco.com

## Phone Features:

- Support for all Cisco IP Phones; 7971-GIG, 7970, 7960, 7940, 7912, 7905, 7935, 7914
- Up to eight lines per phone
- Primary line on phone
- Speed and Last Number Dial
- Transfer (without consult)
- Call Hold

## Trunk Features:

- PSTN—E1 PRI and E1 R2 trunks support
- Analog FXS and FXO support
- ISDN BRI and PRI support
- WAN link Support: FR, ATM, MLPPP, Serial, DSL
- Distinctive ringing – Internal vs External
- H323 based transfer across Cisco IOS endpoints
- Translation Rules – allows user speed dials to be expanded to use PSTN during WAN outage

## System Features:

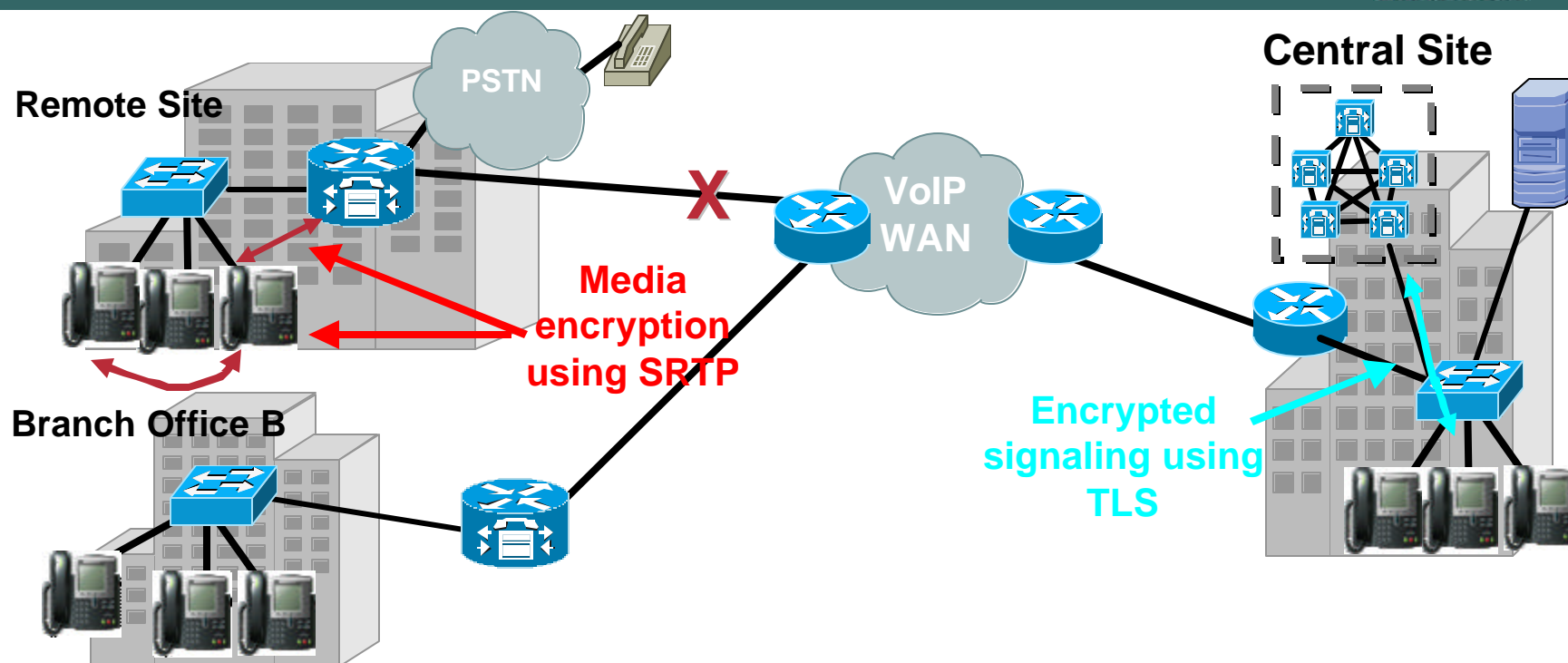
- Re-homing of IP phones upon failure to branch router for call processing
- International language support:
- Local ext.- to-ext. calls maintained
- Maintain Ext. to PSTN calls upon failure
- Maintain existing calls upon recovery
- Support for IP and POTs phones
- DID and DOD calling
- Caller ID and ANI support
- Calling Party Name
- Call Detail Recording via Billing Server
- Inter-working with Cisco Gatekeeper
- Tone / Music on hold and on Transfer
- Alias Lists - route calls meant for central site target to a selected local destination
- Transfer to central voicemail system - Call Fwd NA to Unity with Personal Greeting
- Class of Restriction

## Voicemail Features:

- Support with Cisco Unity Express on site
- Integration with Centralized Unity VM/UM

# Secure SRST Support

Cisco.com



- IP phone calls in SRST mode remain secure
- Calls are authenticated and encrypted
- Secure lock icon on IP phone gives visual confirmation to user
- Supported on IOS MGCP Gateways with PVDM2, NM-HDV2 and NM-HD modules. Support for H.323 available planned.
- Available with CCM 4.1(2) and 12.3(14)T March 2005

# CallManager Express – What is it?

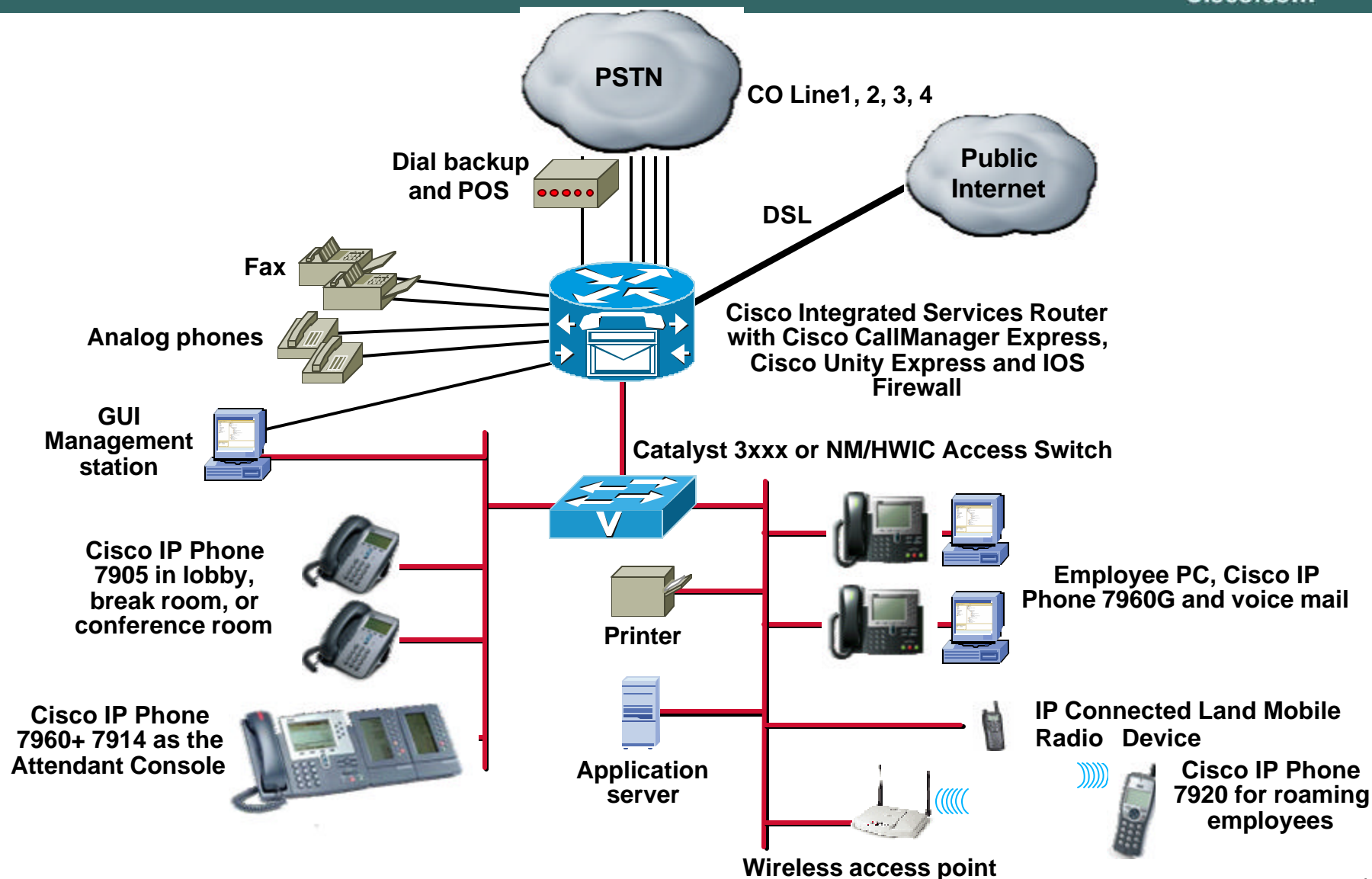
Cisco.com

- Configurable IP PBX or IP Key System functionality for 240 station market
- Primary Telephony Solution for small office or branch
- Many features (far more than SRST, some features even not supported on Call Manager yet)
- Provides Robust Networking Across Sites (H323 or SIP) – 5 digit dial, Toll Savings
- Voicemail Support with Cisco Unity Express (Spanish planned)
- Unified Messaging support with Cisco Unity
- Integrated GUI for day two system administration
- Number of phones supported determined by platform:  
24 – 17xx, 2801; 36 – 2811/2621/2611; 48 – 2821/2651; 96 - 2851; 144/192 – 3725/3745;  
168/240 - 3825/3845



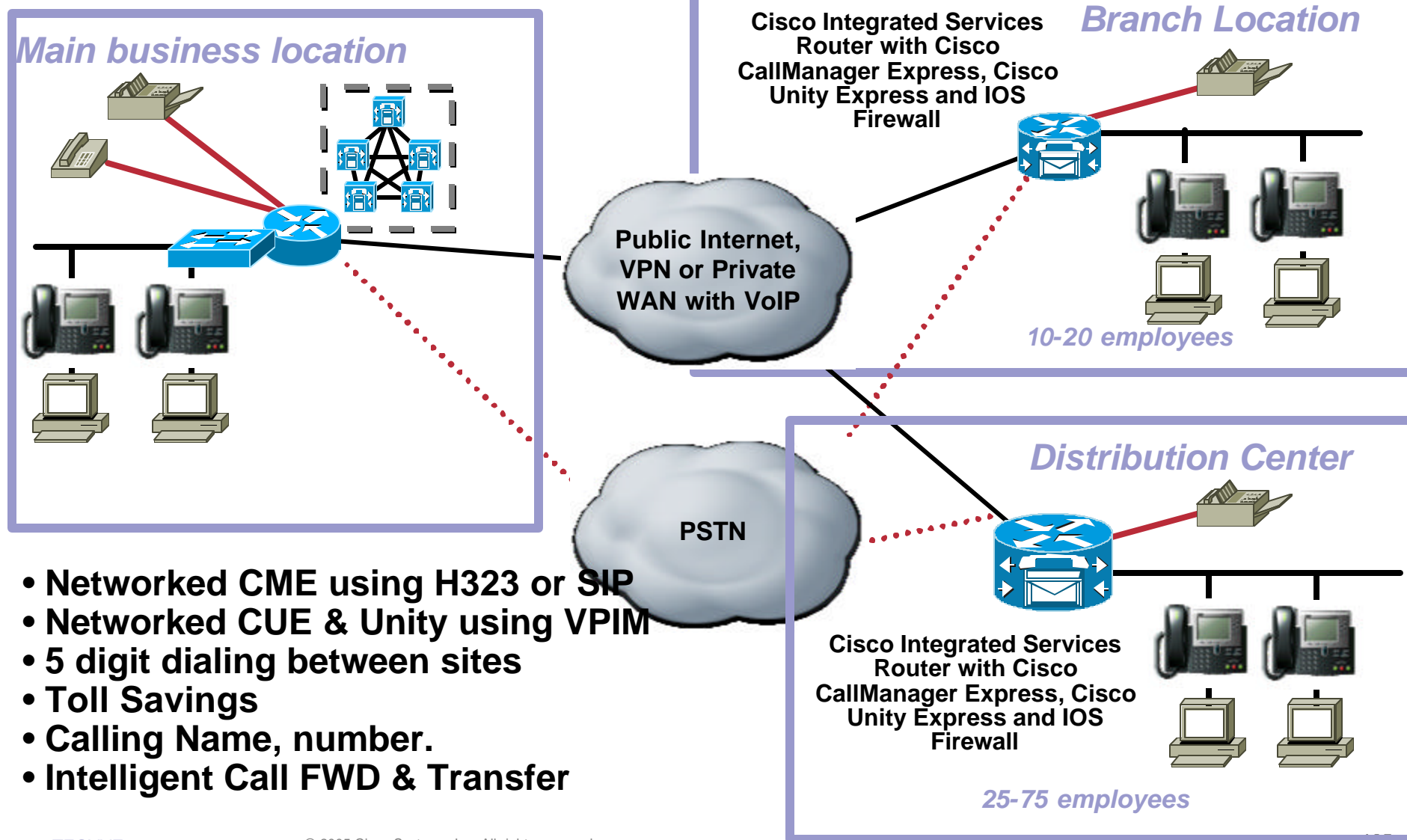
# IP Communications Express Application: Small Standalone Office Deployment

Cisco.com



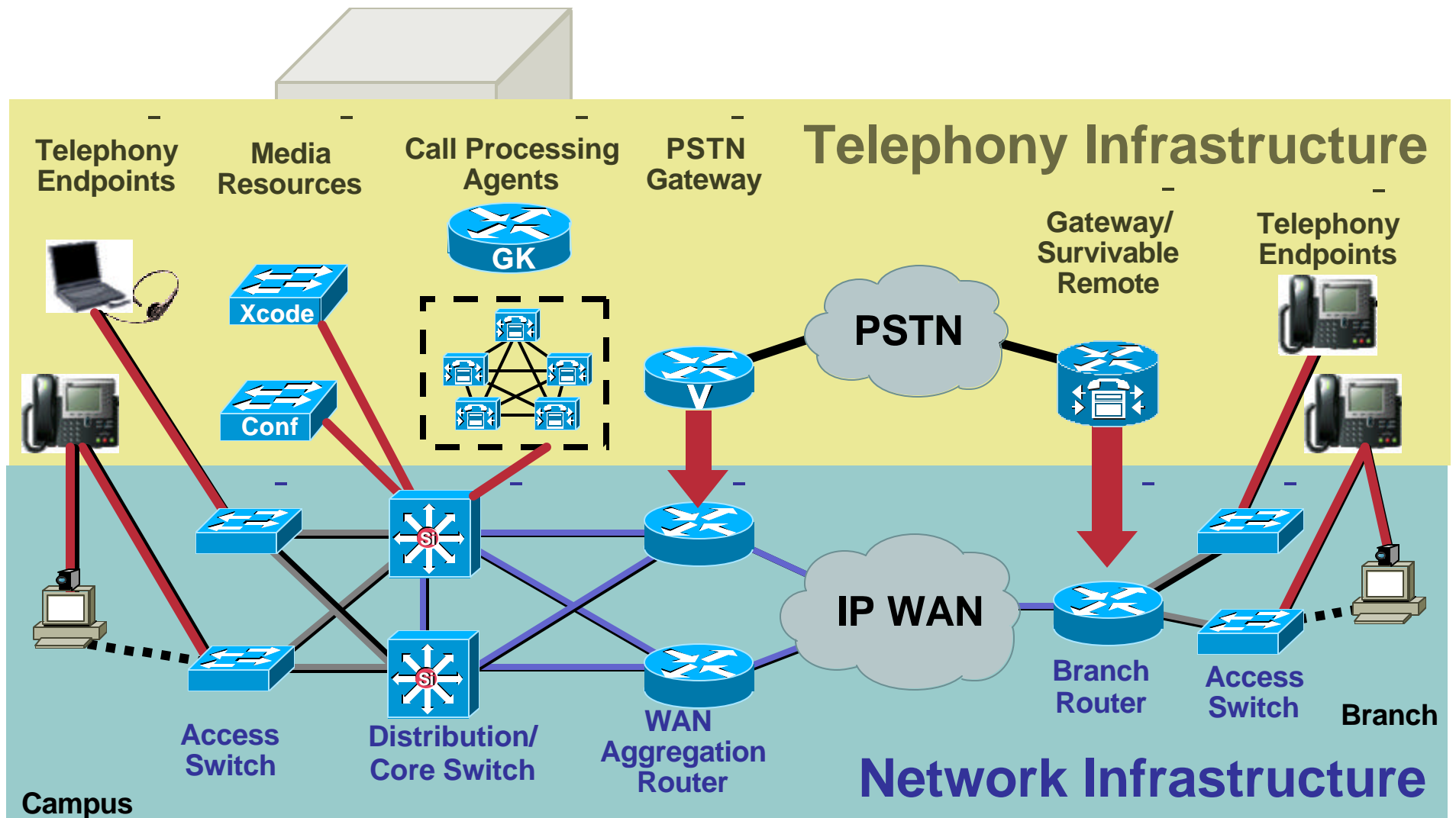
# IP Communications Express Application: Distributed Enterprise Branch Office

Cisco.com



# What We Have Built So Far

Cisco.com



# Telephony Infrastructure Agenda (2/2)

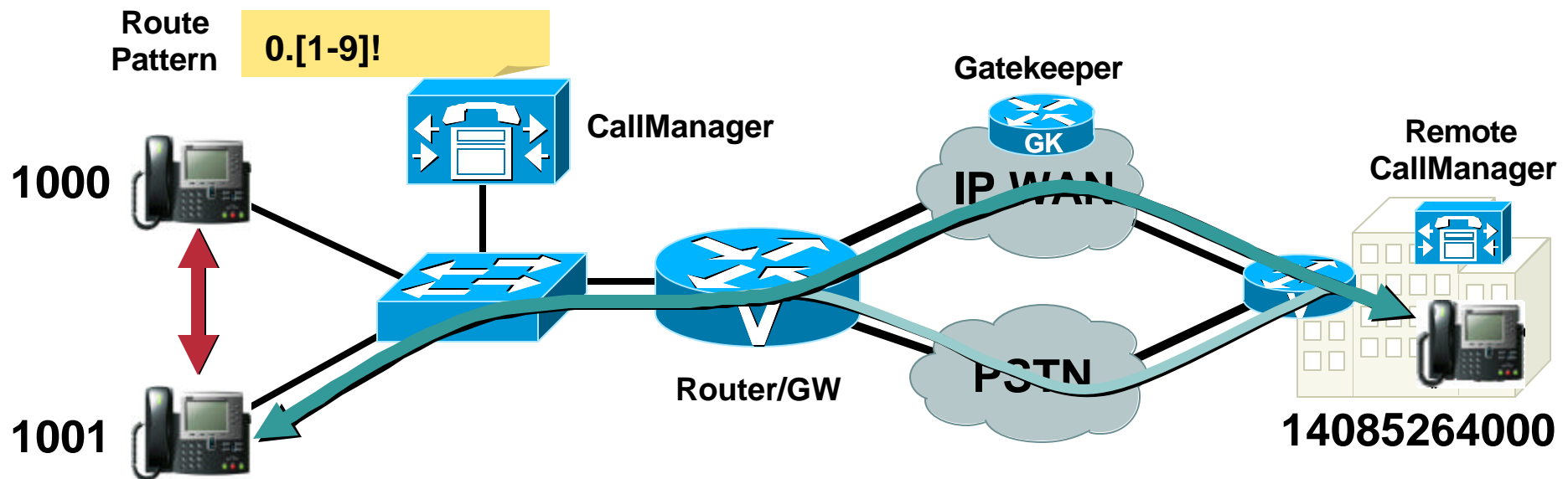
Cisco.com

- Call Admission Control
- Survivable Remote Site Telephony
- Call Manager Express
- **Dial Plan**
- Voice Mail
- Security
- Video Telephony
- Management
- LDAP Directories

# Dial Plan

## The “IP Routing” of IP Telephony

Cisco.com



### CallManager Routes Two Basic Call Types:

- **On-Cluster Calls**—Destination Directory Number (DN) is registered with CallManager
- **Off-Cluster Calls**—External route patterns must be configured on CallManager

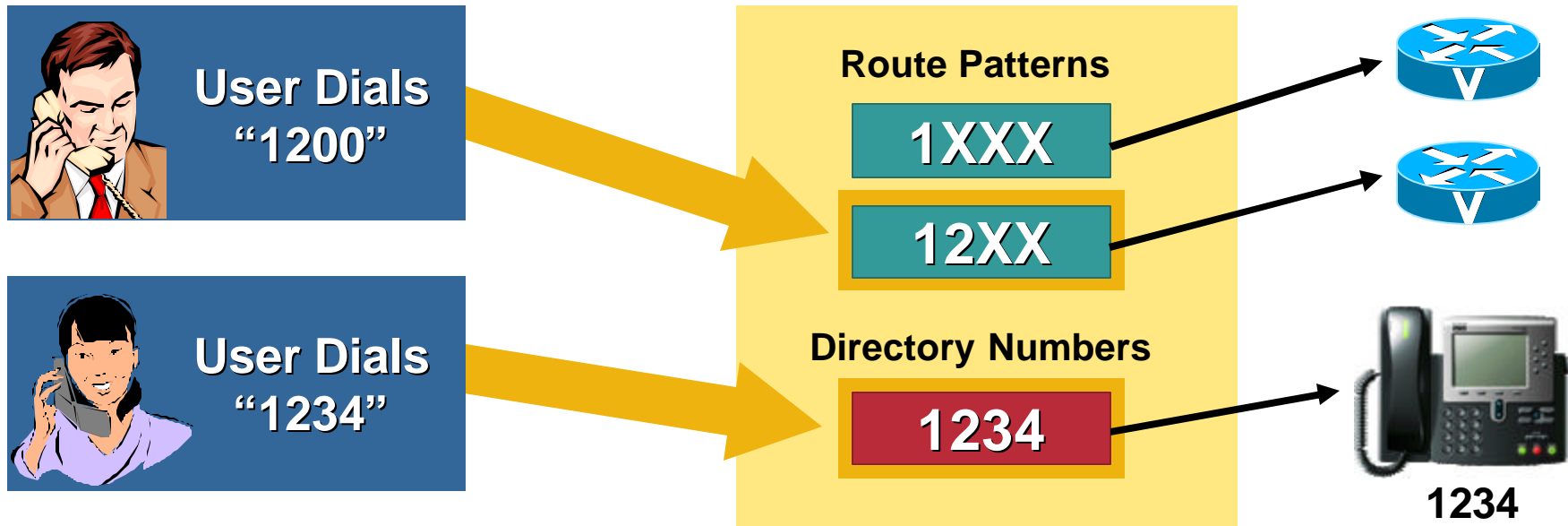


# Dial Plan

## CallManager Call Routing Logic

Cisco.com

### CallManager Call Routing Logic



- CallManager matches the most specific pattern (longest-match logic)
- An IP phone directory number is a special case of route pattern that matches a single number

# Dial Plan Agenda

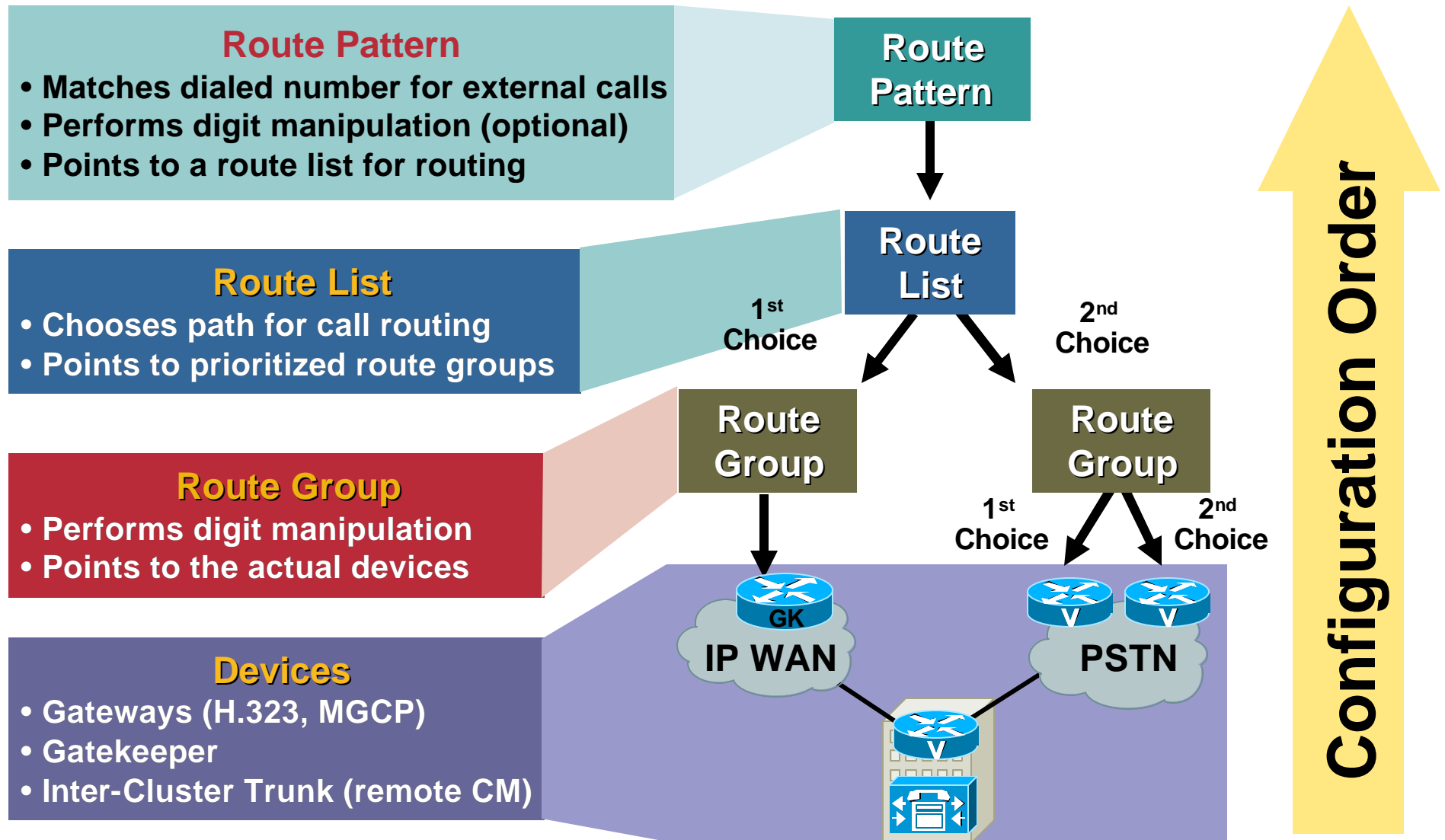
Cisco.com

- **Defining External Routes**
- **Building Classes of Service**
- **Distributed Call Processing Deployments**
- **Centralized Call Processing Deployments**
- **Tail-End Hop-Off (TEHO)**

# Defining External Routes

## External Route Elements in CallManager

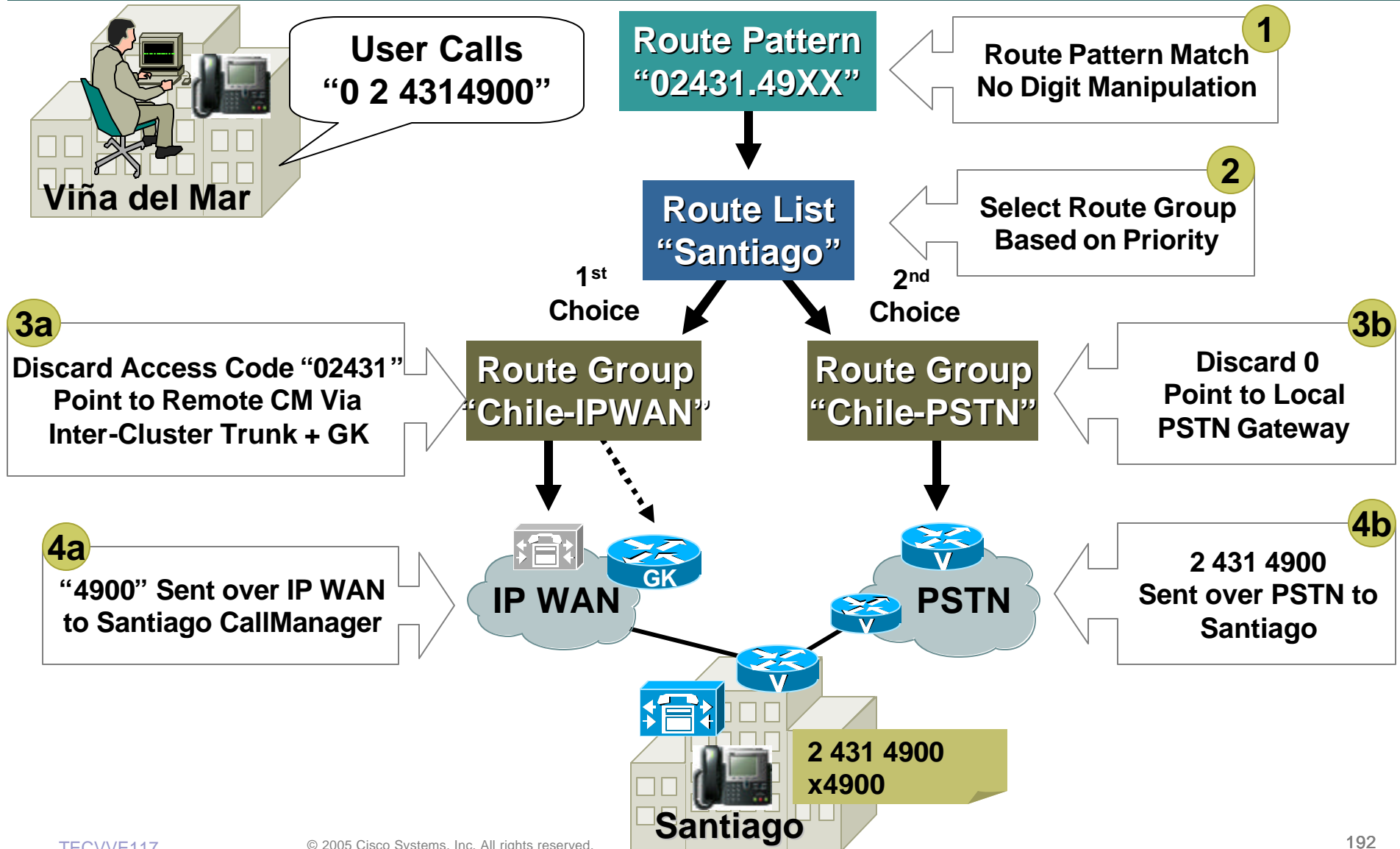
Cisco.com



# Defining External Routes

## Example: PHL to SJ

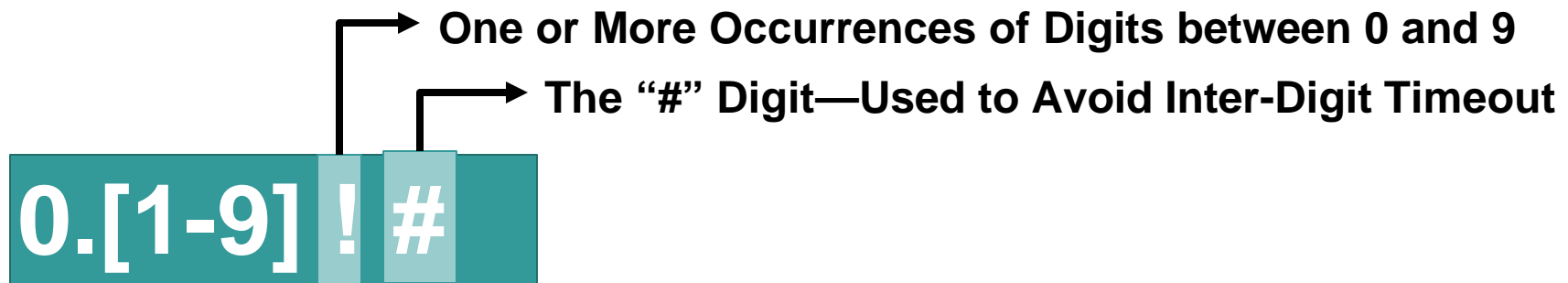
Cisco.com



# Defining External Routes

## Commonly Used Route Pattern Wildcards

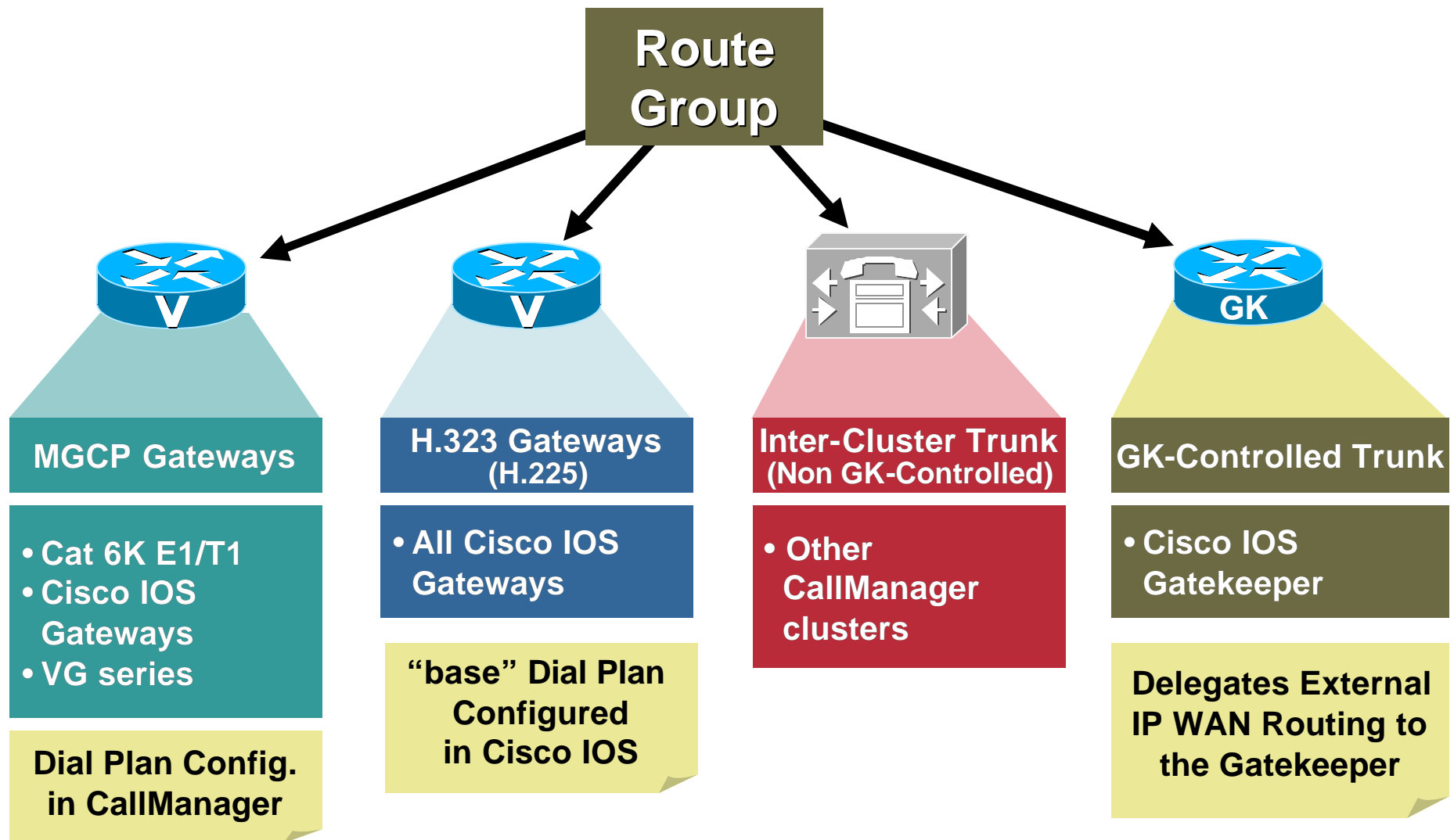
Cisco.com



# Defining External Routes

## Route Group Device Types

Cisco.com



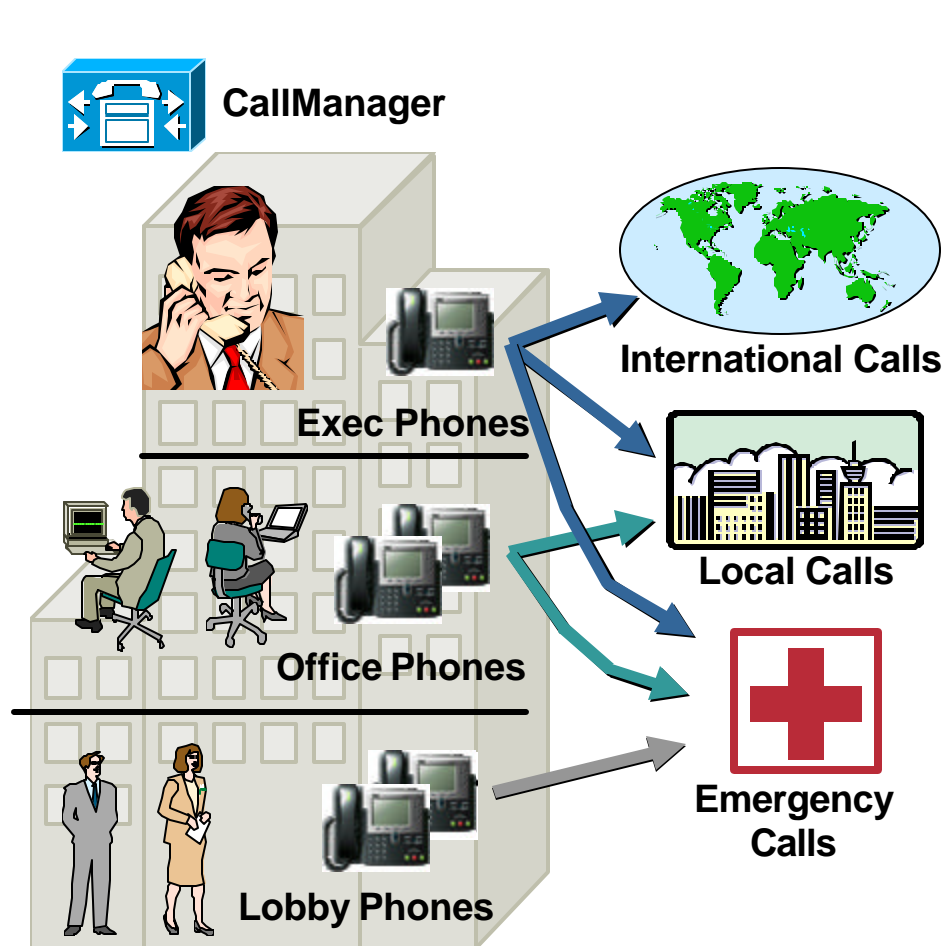
# Dial Plan Agenda

Cisco.com

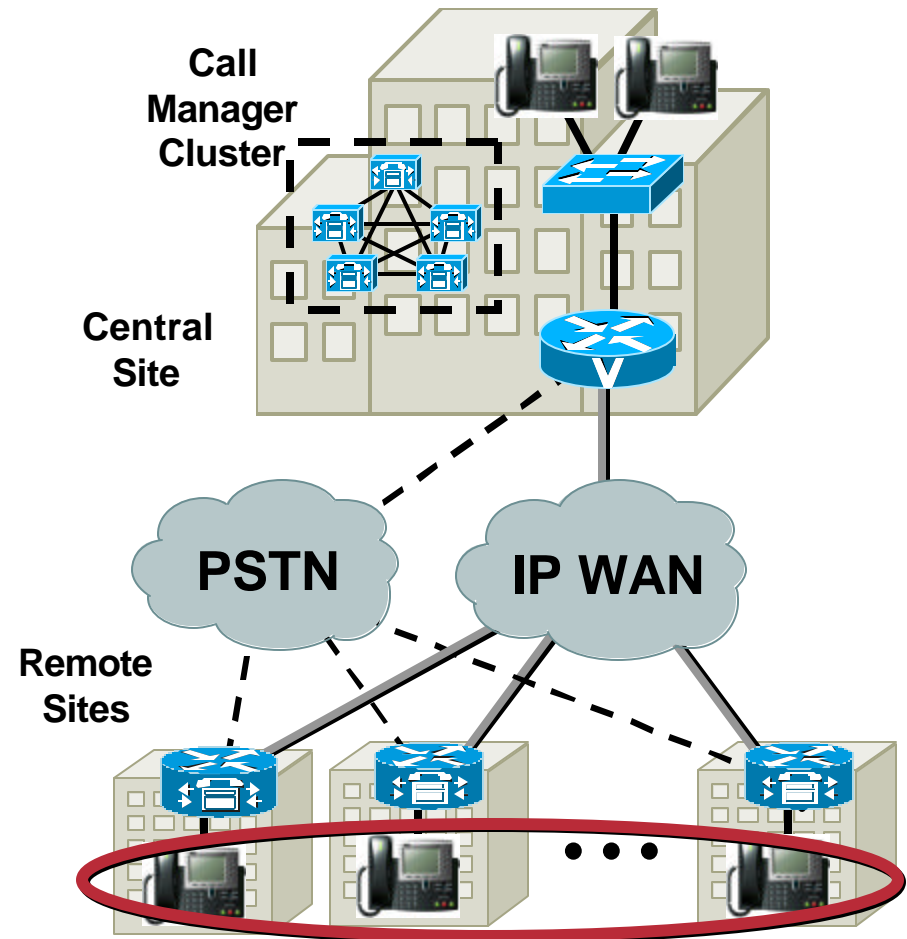
- Defining External Routes
- **Building Classes of Service**
- Distributed Call Processing Deployments
- Centralized Call Processing Deployments
- Tail-End Hop-Off (TEHO)

# Building Classes of Service Routing by User Class or Location

Cisco.com



Create “Dial Plan Policy Groups”  
to Define Calling Restrictions



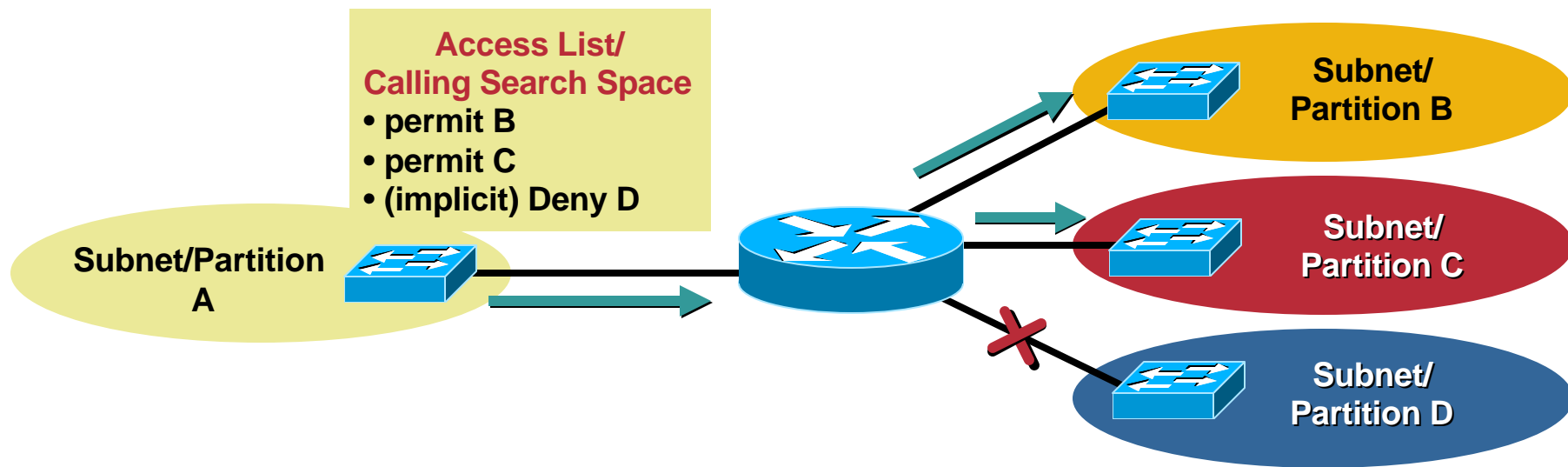
Instruct these Phones to Use Their  
Local Gateway for PSTN Access



# Building Classes of Service

## Analogy Partitions/CSS: Subnets/Access Lists

Cisco.com



### Partition— “Where You Are”

- Collects devices with similar “reachability” characteristics
- Items placed in partitions: Directory Numbers (DN), Route Patterns, Voice Mail Ports...

### Calling Search Space— “Where You May Call”

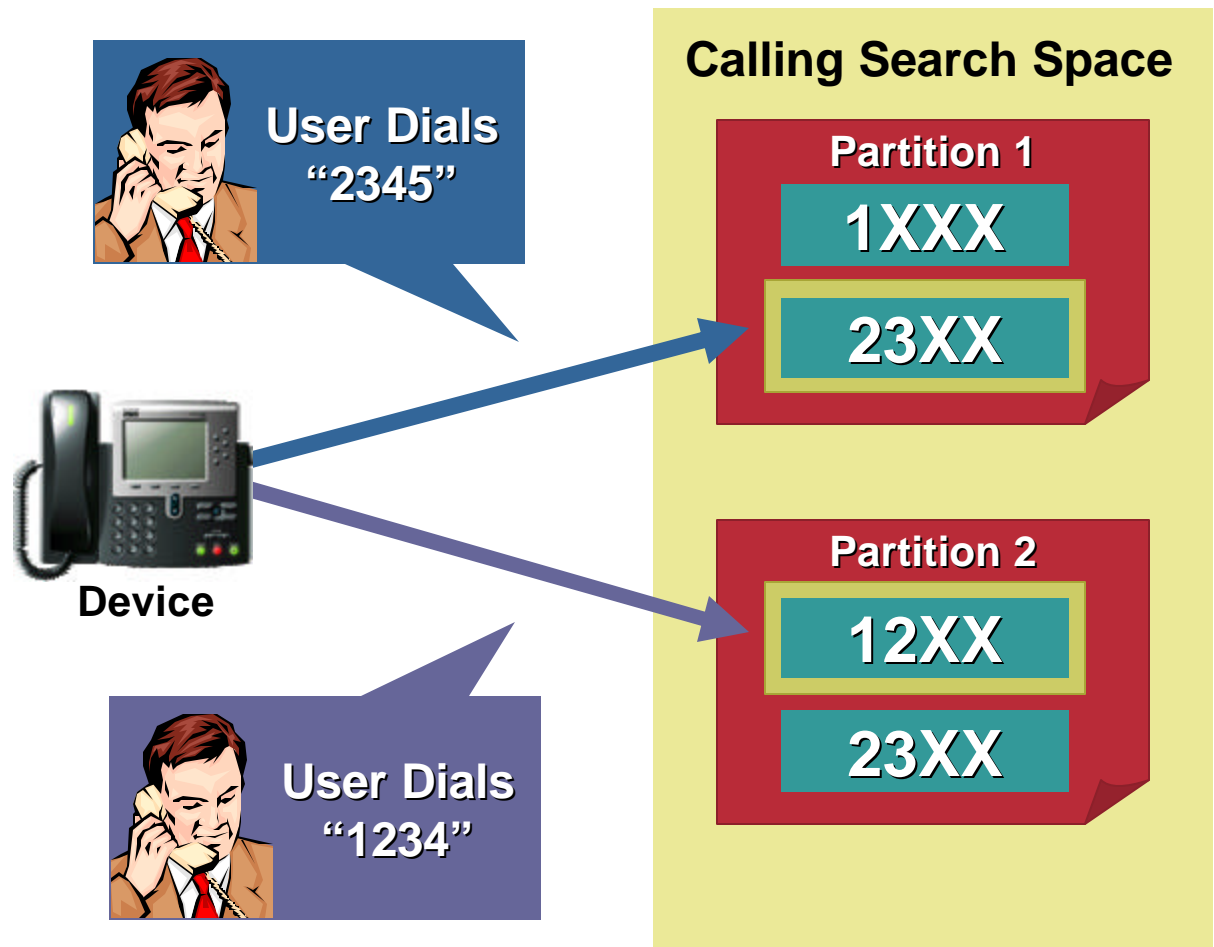
- Set of rules to set call restrictions/permissions
- Defines which partitions a device may search to reach a dialed number
- Is assigned to IP phones, GWs

# Building Classes of Service

## Impact of Partition Order

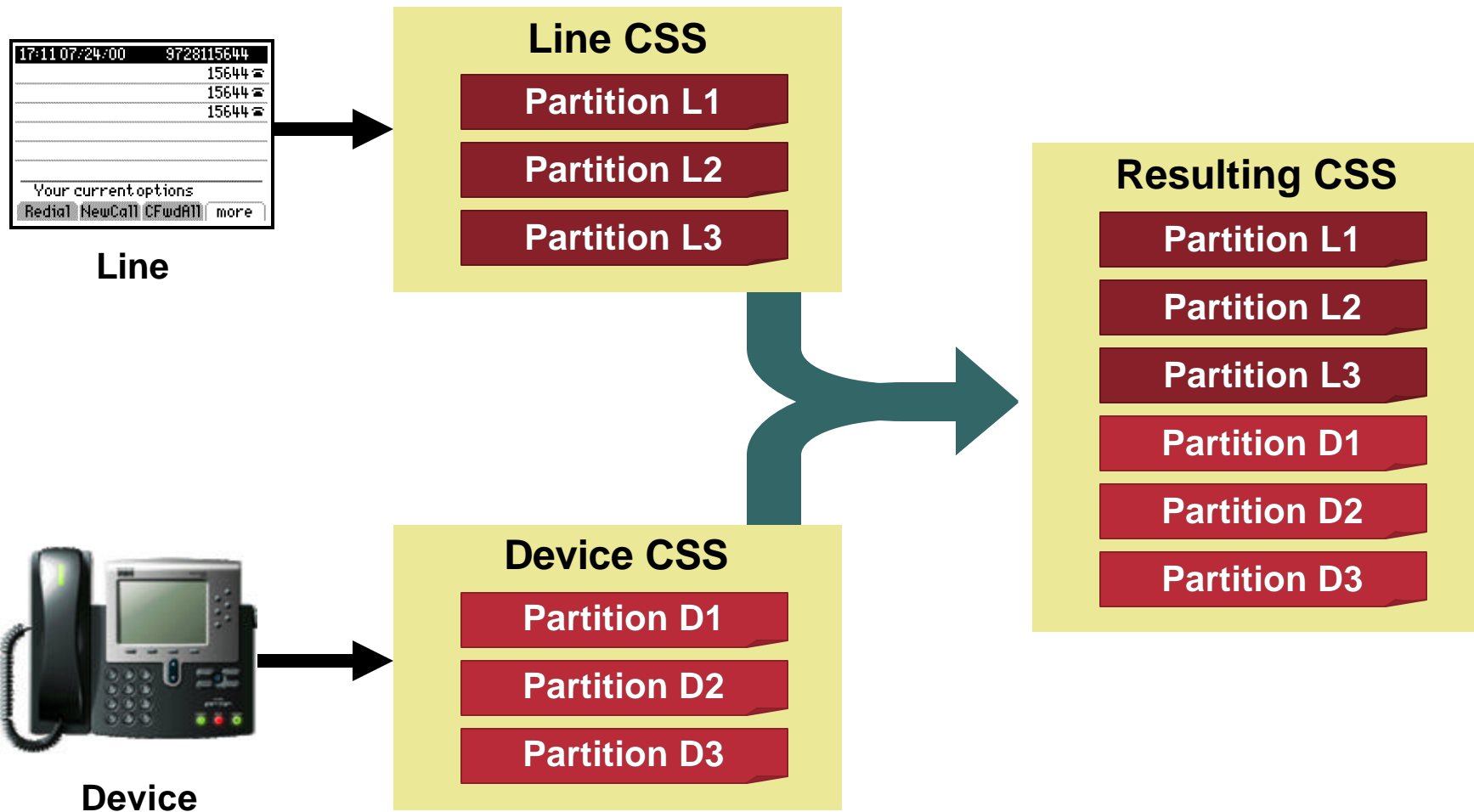
Cisco.com

- Most specific patterns are chosen irrespective of partition order
- Partition order is only used as a **tie-breaker** in case of equal matches



# Building Classes of Service Device-Line CSS Interaction

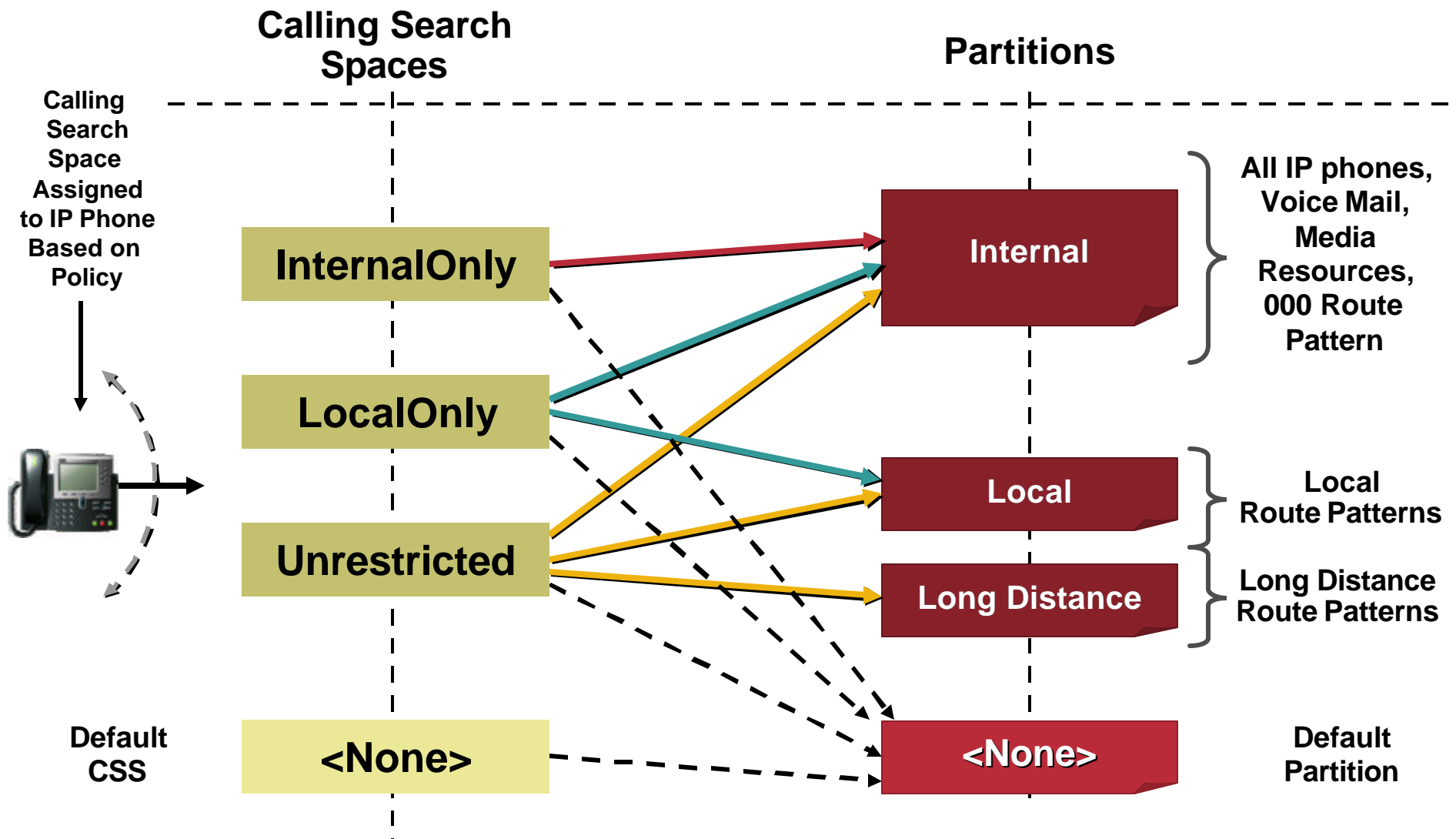
Cisco.com



# Building Classes of Service

## Typical Example of Classes

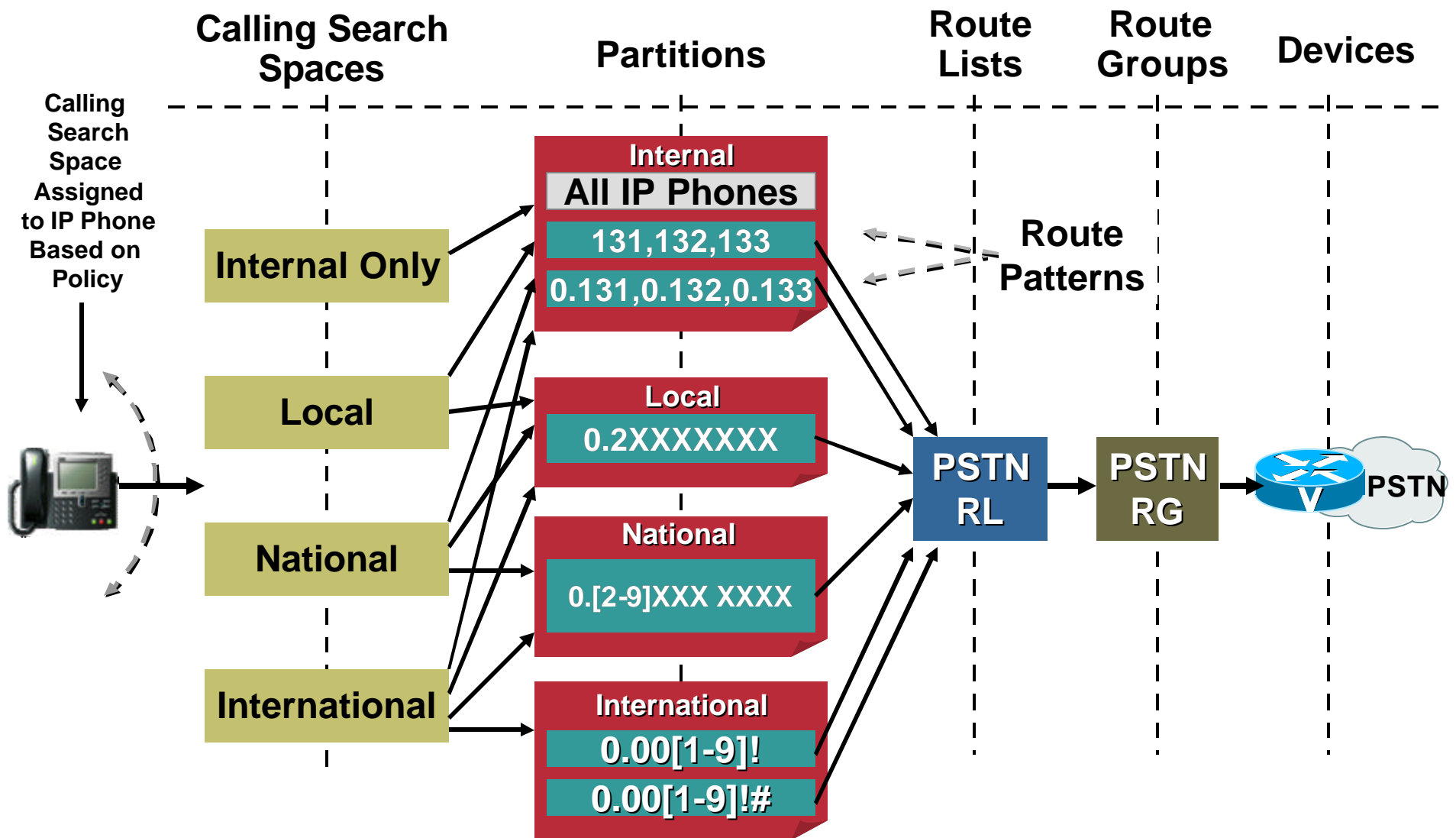
Cisco.com



# Building Classes of Service

## Example of Dial Plan Composite View

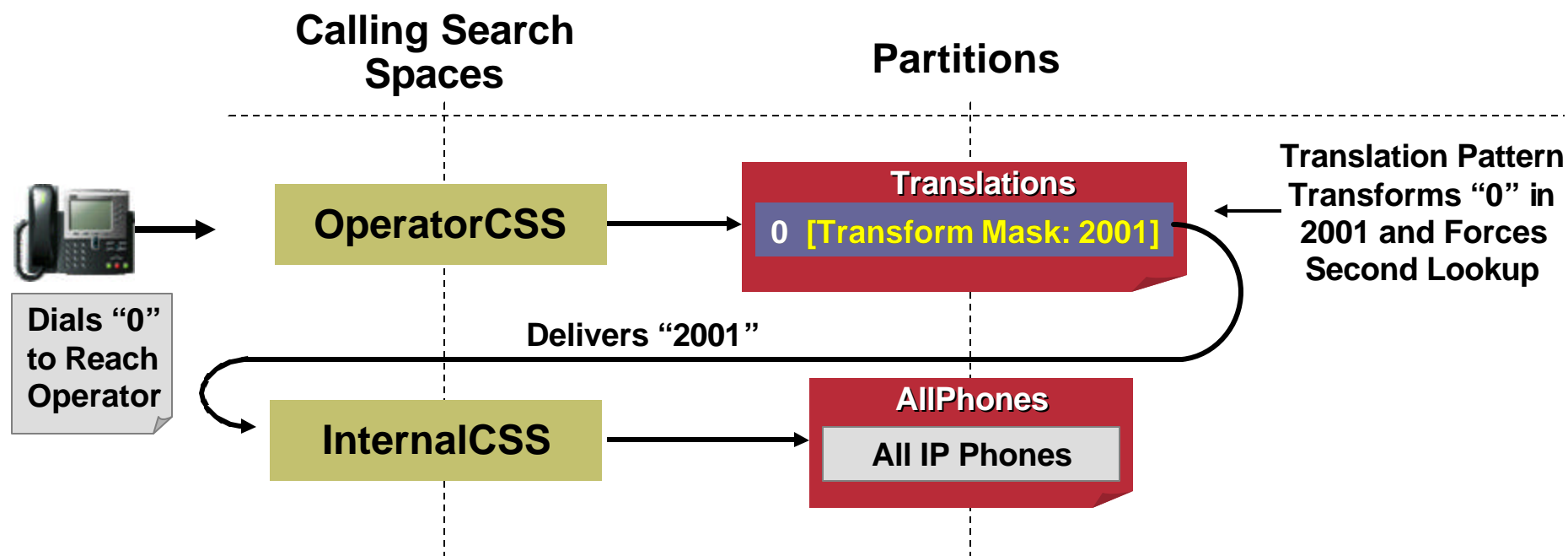
Cisco.com



# Building Classes of Service

## Translation Pattern Basics

Cisco.com

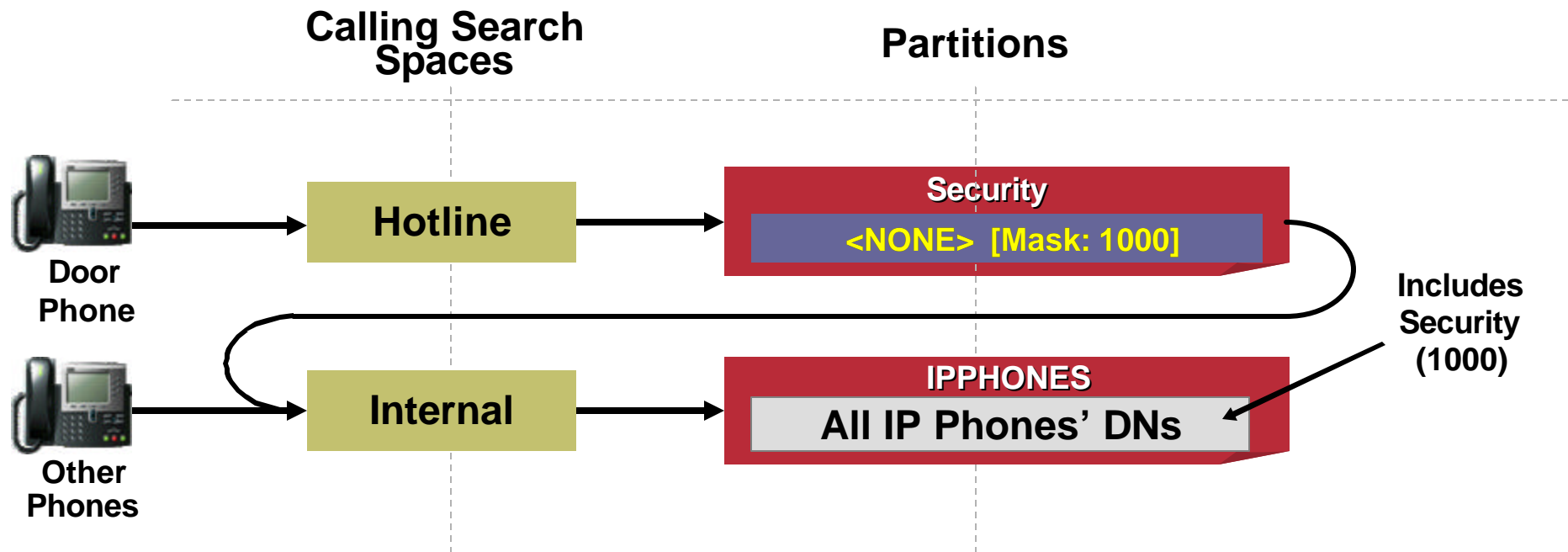


- Looks like a route pattern, allows digit manipulation
- Instead of sending calls outside via a route list, forces second lookup in CallManager, using a (possibly different) calling search space

# Building Classes of Service

## Configuring a Security Hotline (PLAR)

Cisco.com



Create Partition **SECURITY**

Create **HOTLINE** CSS with **SECURITY** Partition

Create Translation Pattern Matching **<NONE>** , Called Party Transformation Mask Equal to 1000, CSS Set for Internal; (Contains Partition with Security Phone)

Create Door Phone with CSS set to **HOTLINE**

# Dial Plan Agenda

Cisco.com

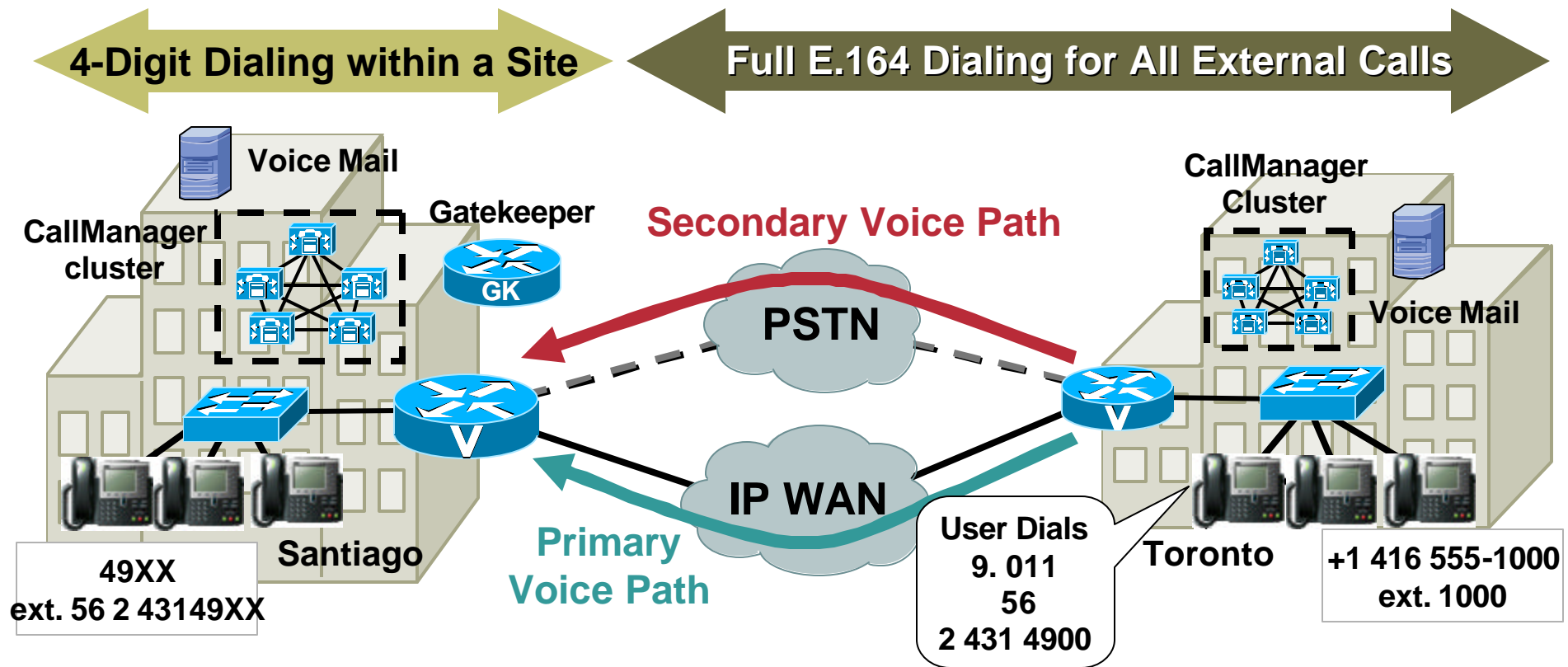
- Defining External Routes
- Building Classes of Service
- **Distributed Call Processing Deployments**
- Centralized Call Processing Deployments
- Tail-End Hop-Off (TEHO)



# Distributed Call Processing Deployments

## Example of Dial Plan Requirements

Cisco.com



### Primary Voice Path: IP WAN

- **Outgoing** (Tor cluster): strip “9.011” and deliver “56 2 4314900” to Gatekeeper
- **Incoming** (Santiago cluster): strip all but significant 4 digits

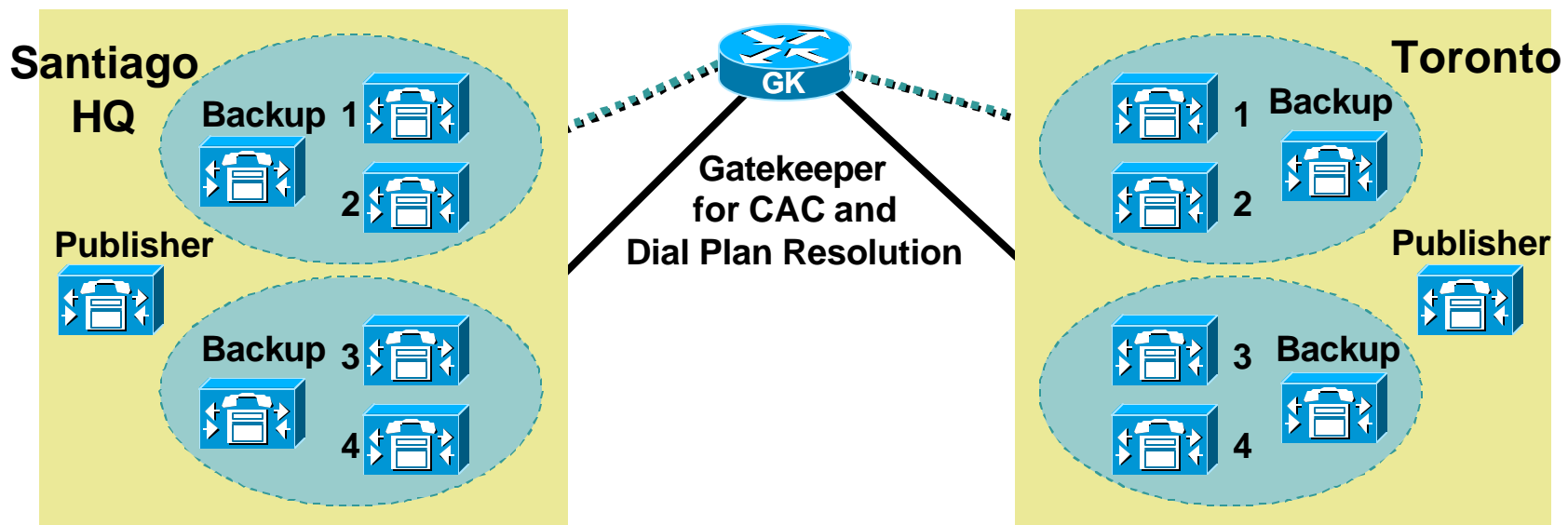
### Secondary Voice Path: PSTN

- **Outgoing** (Santiago cluster): strip “0” and deliver “0014165551000” to the PSTN
- **Incoming** (Toronto cluster): strip all but significant 4 digits

# Distributed Call Processing Deployments

## Gatekeeper for Dial Plan Resolution

Cisco.com

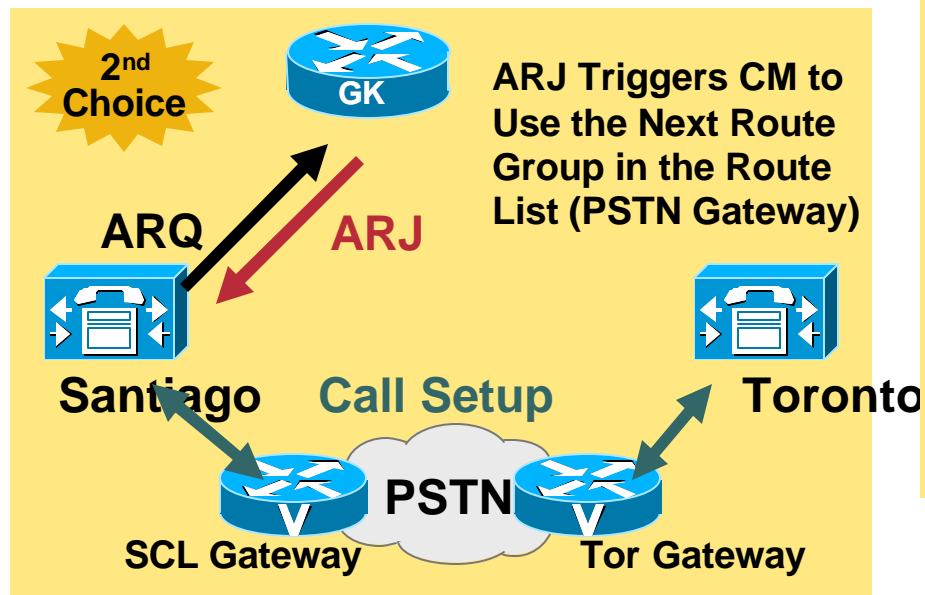
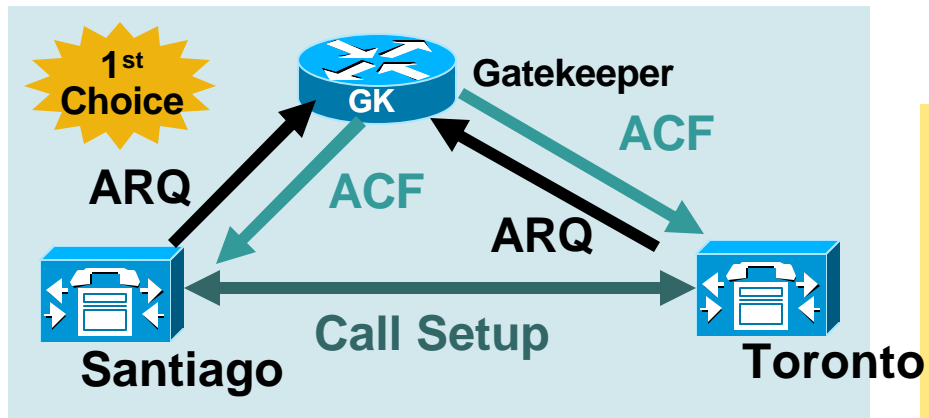


- Gatekeeper provides call admission control in presence of multiple CallManager clusters (distributed call processing deployments)
- CallManager configured with “anonymous device”— Uses gatekeeper also to resolve E.164 addresses
- Lower dial plan administration, highly scalable distributed model

# Distributed Call Processing Deployments

## Automatic Reroute with Gatekeeper

Cisco.com

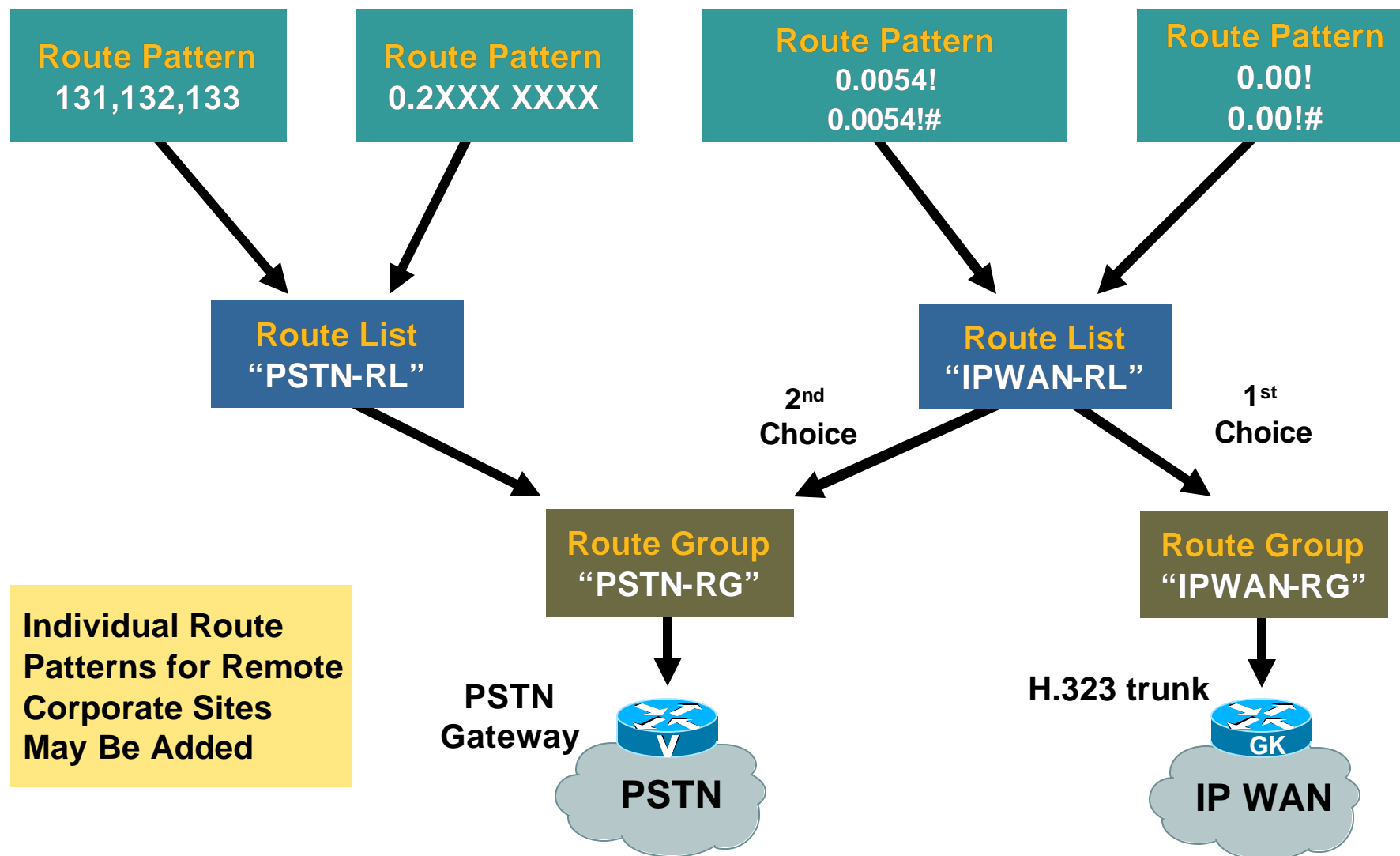


```
gatekeeper
  zone local SCL cisco.com
  zone local TOR cisco.com
  zone prefix SCL 56243149..
  zone prefix SCL 56243148...
  [...]
  zone prefix TOR 14165551...
  zone prefix TOR 151955568..
  [...]
  gw-type-prefix 1#* default-
                        technology
  bandwidth interzone zone SCL 480
```

# Distributed Call Processing Deployments

## Typical Route Patterns

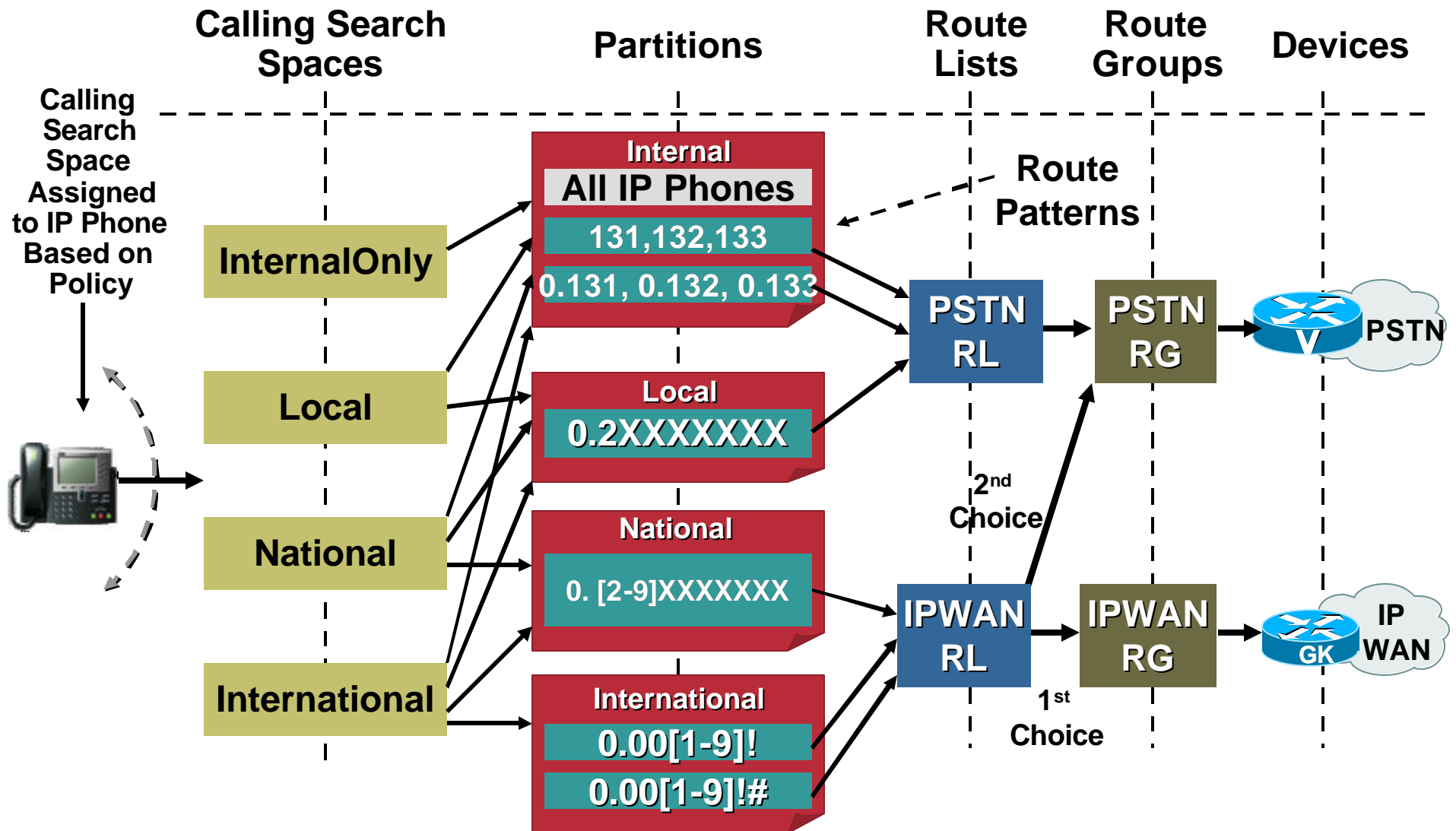
Cisco.com



# Distributed Call Processing Deployments

## Composite Dial Plan View

Cisco.com



# Dial Plan Agenda

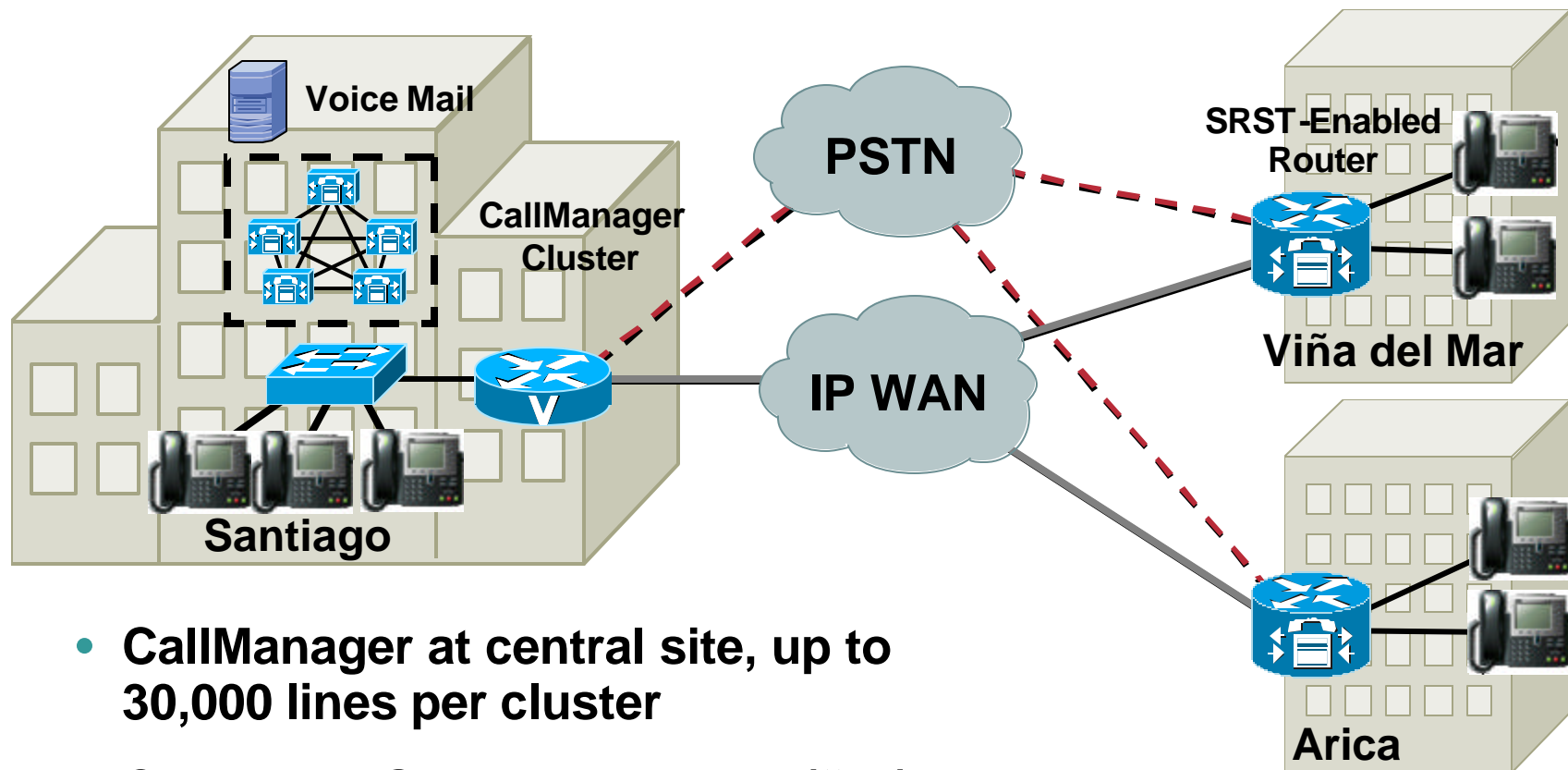
Cisco.com

- **Defining External Routes**
- **Building Classes of Service**
- **Distributed Call Processing Deployments**
- **Centralized Call Processing Deployments**
- **Tail-End Hop-Off (TEHO)**

# Centralized Call Processing Deployments

## Dial Plan Assumptions

Cisco.com

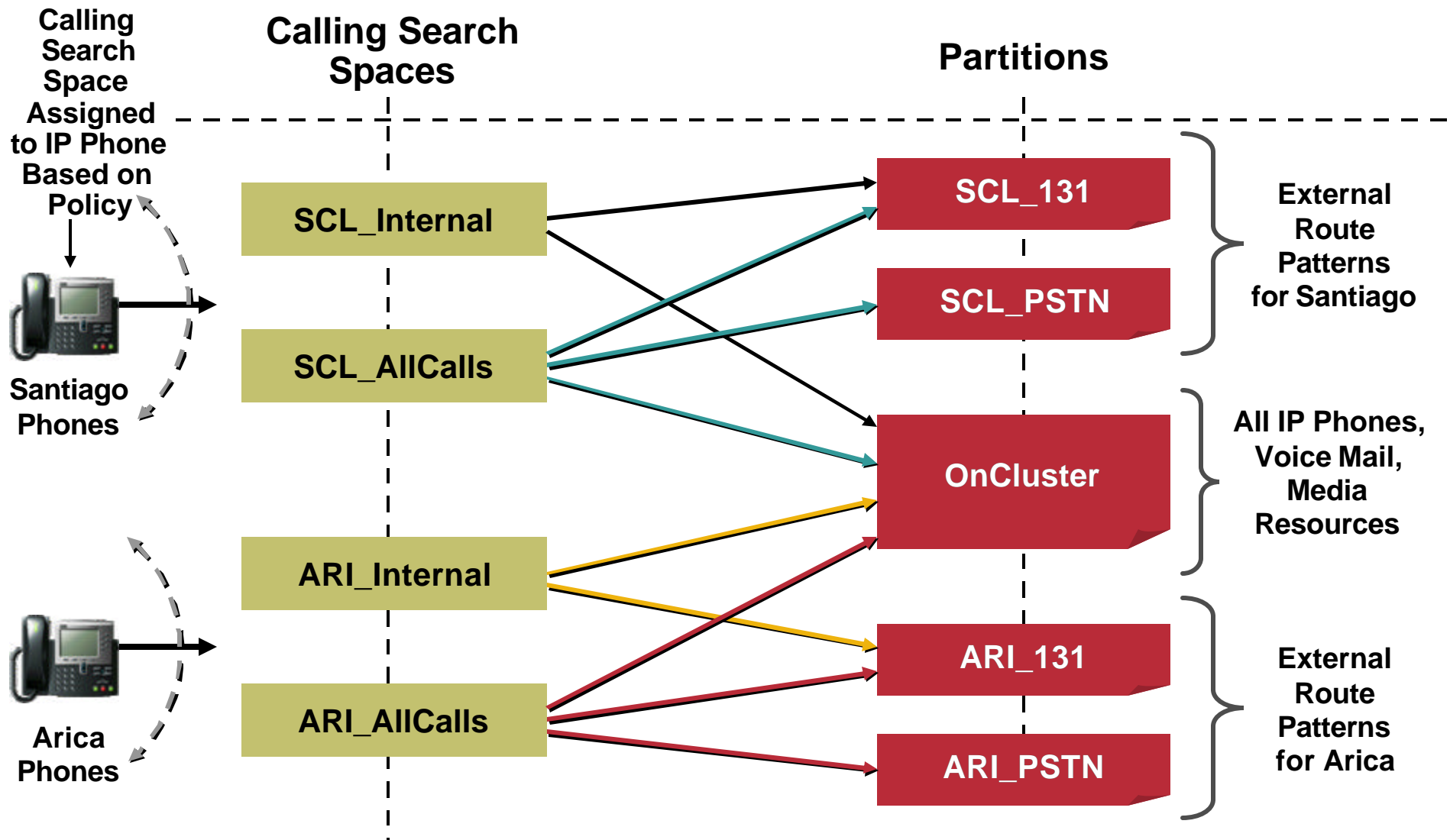


- CallManager at central site, up to 30,000 lines per cluster
- Common PSTN access code ("0")
- 131,132,133 and PSTN calls use each site's local gateway
- Non-overlapping extensions

# Centralized Call Processing Deployments

## View of Partitions/Calling Search Spaces

Cisco.com

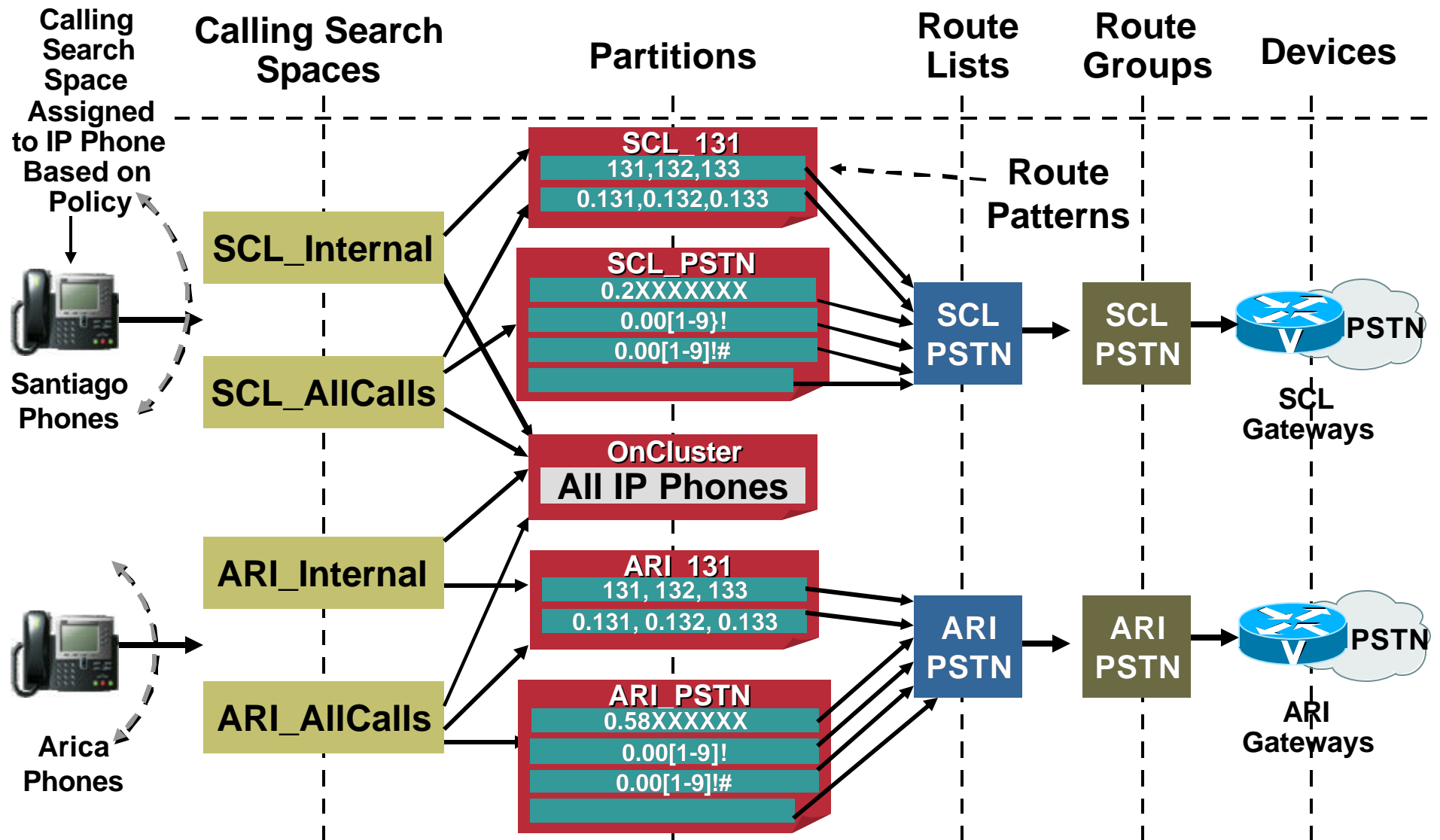




# Centralized Call Processing Deployments

## Composite Dial Plan View

Cisco.com



## General Recommendations

- **Keep it simple**
- **Plan for future growth**
- **Use a gatekeeper-controlled trunk when more than two CallManager clusters are present**
- **Normalize DNs to the full E.164 when using gatekeeper for dial plan resolution**

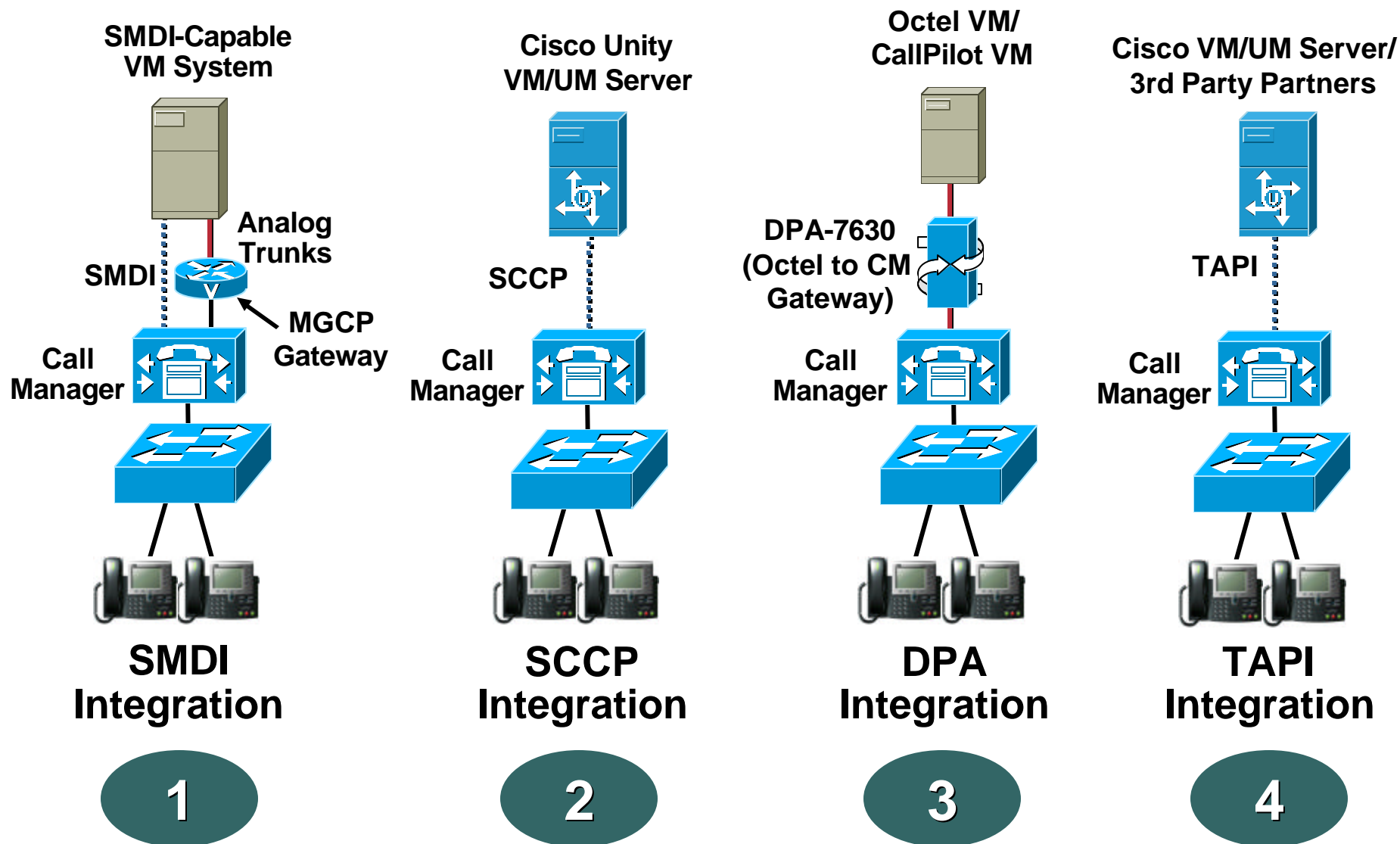
# Telephony Infrastructure Agenda (2/2)

Cisco.com

- Call Admission Control
- Survivable Remote Site Telephony
- Call Manager Express
- Dial Plan
- **Voice Mail Integration**
- Security
- Video Telephony
- Management
- LDAP Directories

# Voice Mail Integration Integration Methods

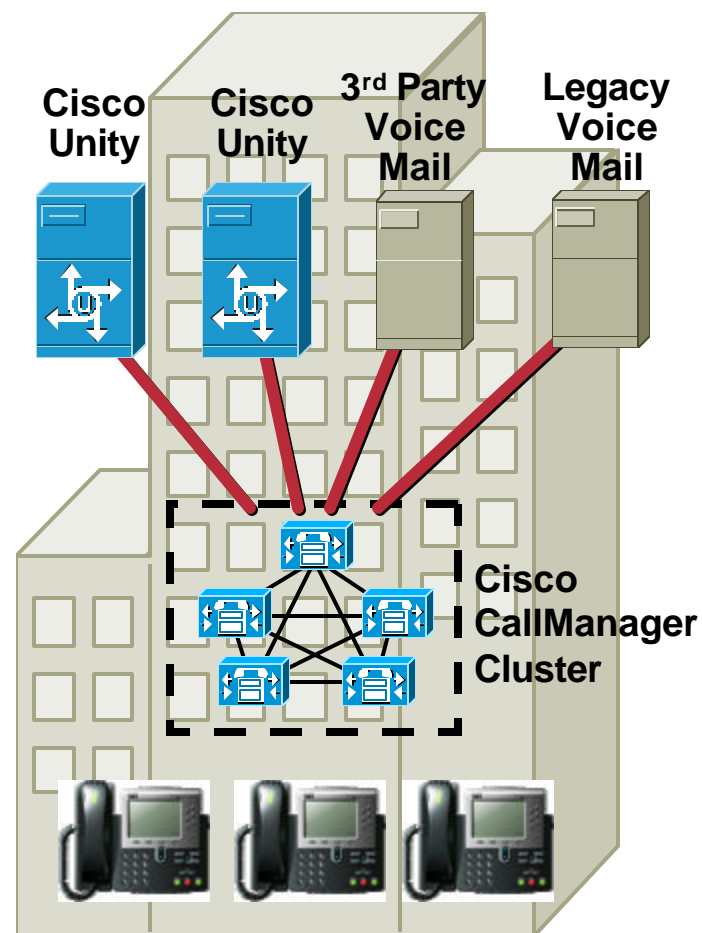
Cisco.com



# Voice Mail Integration General Considerations

Cisco.com

- Support for multiple voice mail systems per CallManager cluster (up to 4)
- Voice mail system selection configurable per DN
- Message Waiting Indicator (MWI) light behavior configurable per IP phone
- Simplified VM integration for multi-tenant deployments



# Voice Mail Integration

## Each DN Can Use a Different VM Profile

Cisco.com

**Directory Number Configuration** [Configure Device \(SEP003094C29056\)](#)

**Devices using this Directory Number**  
SEP003094C29056  
7960 (Line 1)

Directory Number: 2001  
Status: Ready

Update Delete Reset Devices Cancel Changes

**Directory Number**

Directory Number\* 2001  
Partition <None>

**Directory Number Settings**

Voice Mail Profile  
Calling Search Space  
User Hold Audio Source  
Network Hold Audio Source  
Call Waiting

Unity 1  
<None> (to use default)  
CallPilot  
NoVoiceMail  
Octel SMDI  
Unity 1  
Unity 2  
On

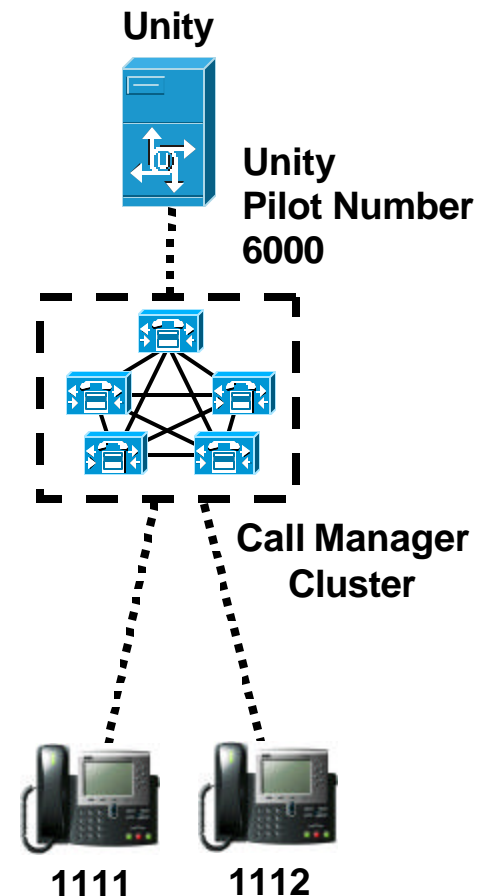
**VM Profile**

- Directly pressing “Messages” button calls primary DN’s voice mail pilot number
- Pressing line appearance button and then “Messages” button calls that line’s voice mail pilot

# Voice Mail Integration SCCP (Unity)

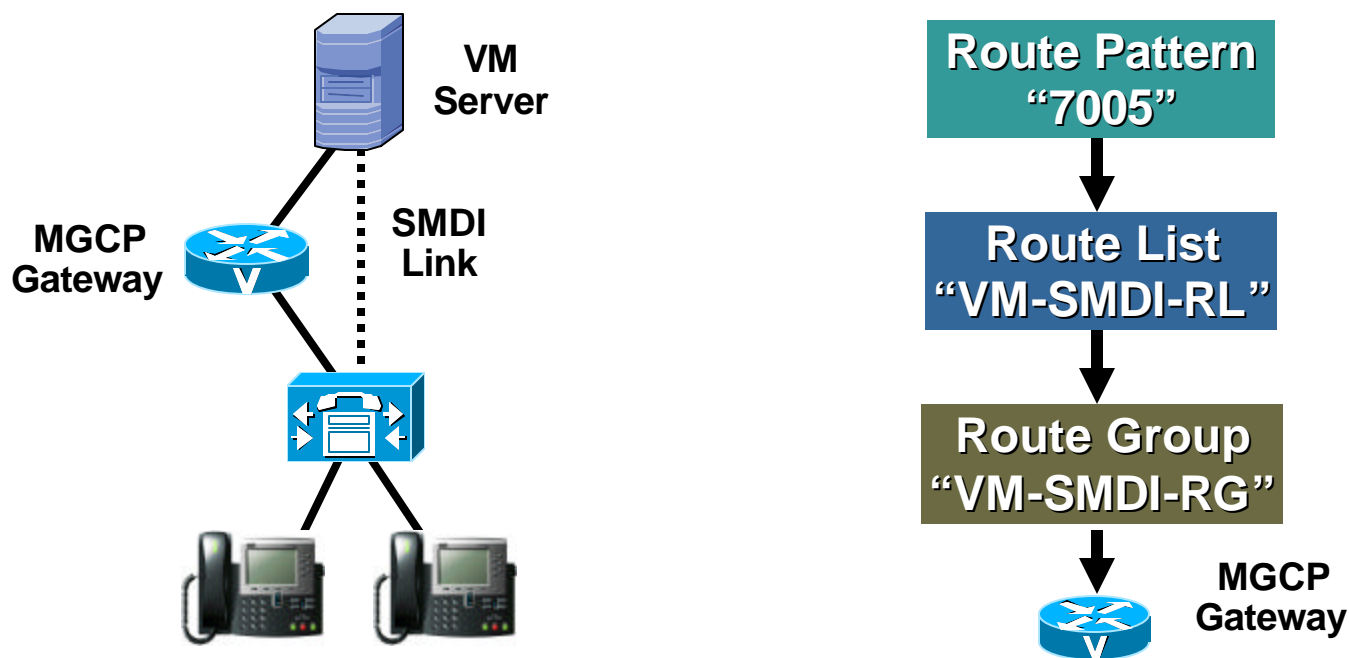
Cisco.com

- **Unity integrates with Call Manager via SCCP (like an IP phone)**
- **Assign DN and define VM ports using the “Voice mail port wizard” on CallManager**
- **“Messages” button on IP phones dials VM pilot number (according to VM profile assigned to each DN)**
- **Multiple MWI On/Off DNs can be configured in the same CallManager cluster**



# Voice Mail Integration SMDI Integration

Cisco.com



- Need to create a VM Route Pattern/List/Group
- VM system is connected through an MGCP gateway and an SMDI serial link to CallManager
- **Note:** MGCP gateway is required (no H.323), since CallManager needs to be in control of the VM ports



# Voice Mail Integration

## SMDI: Binding Voice Mail DN to SMDI Port


Cisco.com

Service:  
CMI

**Service Parameters Configuration**

[Select Another Server](#)  
[Select Another Service](#)

Current Server : SJC-CCM-1A

**Current Service: Cisco Messaging Interface**

Status: Ready

Parameter Name	Parameter Value	Suggested Value
VoiceMailDn	<input type="text" value="6000"/>	
VoiceMailPartition	<input type="text"/>	

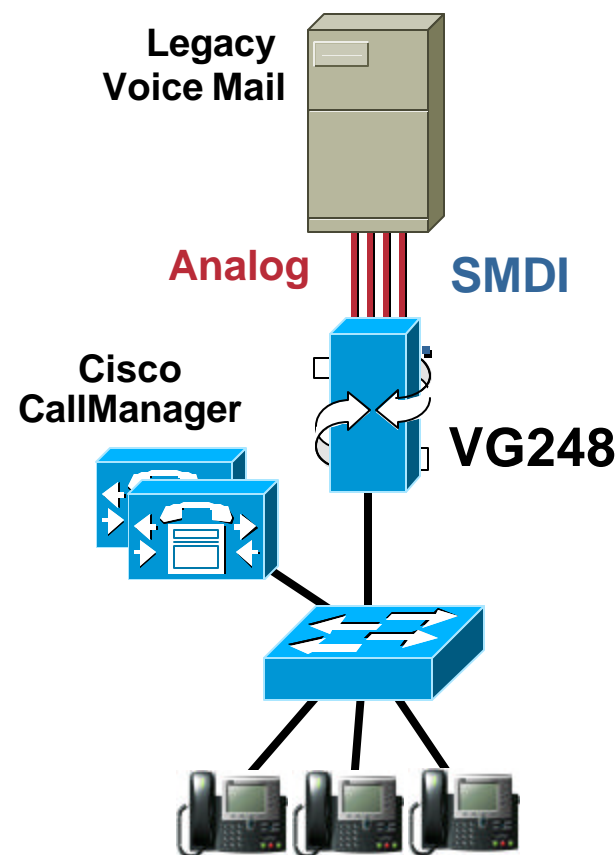
- Defines the voice mail Route Pattern DN and the partition it resides in
- Calls directed to this DN trigger SMDI messaging on the SMDI port
- Defining this parameter “awakens” SMDI on CallManager

# Voice Mail Integration

Cisco.com

## SMDI—Note on VG248 Integration

- VG248 analog phone gateway has SMDI port for voice mail integration
- SMDI configured on VG248
- From CallManager dial plan perspective, this is equivalent to integration via SCCP



# Telephony Infrastructure Agenda (2/2)

Cisco.com

- Call Admission Control
- Survivable Remote Site Telephony
- Call Manager Express
- Dial Plan
- Voice Mail Integration
- **Security**
- Video Telephony
- Management
- LDAP Directories

# Security

Cisco.com

## Overall Impact

Applications

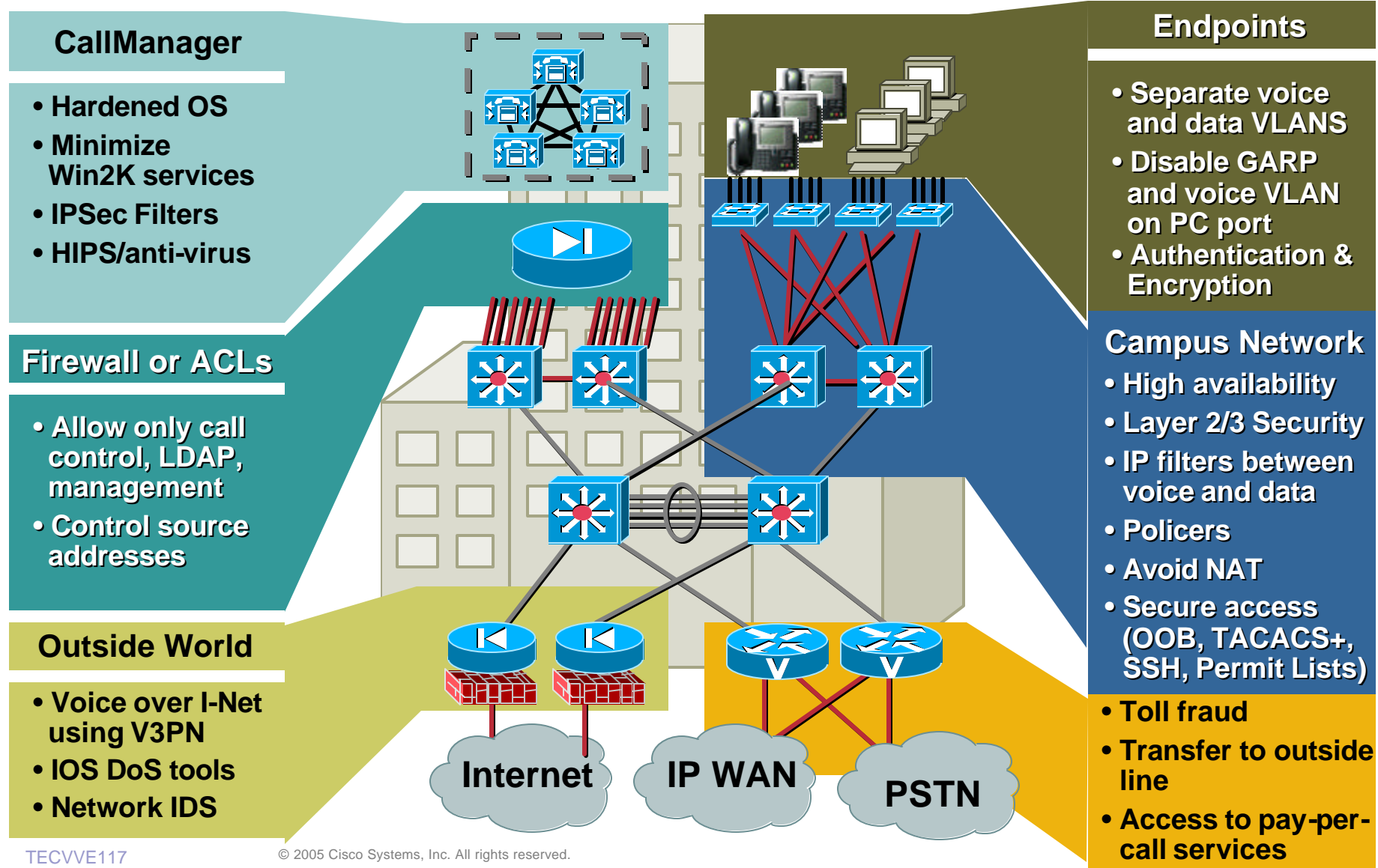
Telephony Infrastructure

Network Infrastructure

**Security**

# IP Telephony Security: Build It in Layers

Cisco.com



# NetworkWorldFusion 05/24/04 Declares Cisco IPT is Secure !!!

Cisco.com

“Cisco's maximum-security VoIP configuration earned our most **Secure** rating. Our attack team couldn't disrupt, or even disturb, Cisco's phone operations after three days of trying.”



“Security weaknesses earned the basic Avaya configuration a so-so **Vulnerable** rating, while the hardened package fared better with an overall **Resistant** rating.”

VoIP security rating scale	
Overall rating	Maximum impact that assault team could achieve
Secure	No perceptible disruption to voice service.
Resistant	Only minor and/or temporary disturbance(s).
Vulnerable	Phone service affecting many phone users could be disrupted for a protracted period, via a sophisticated or coordinated attack.
Open	Phone service affecting most phone users could be significantly disrupted, indefinitely, via a fairly straightforward assault.
Unsecure	Phone system or service affecting all users could be readily and indefinitely disabled.

# What Are We Worried About?

Cisco.com

- **Eavesdropping**
  - With TDM, Butt Set or Digital Analyzer: Requires knowledge and access to a specific pair of wires
  - With VoIP, Sniffer, dsniff, ettercap: Anywhere in the broadcast domain
- **DoS, Worms, and the Virus-De-Jour**
  - Targeted or Anonymous Attacks against Windows
  - TCP Vulnerabilities, L2/L3 Exploits
- **Toll Fraud Exploits – Similar to a PBX**



# Security Agenda

Cisco.com

- **Secure the Infrastructure for Voice**
- **Protect IP Phones**
- **Harden the Operating System**
- **Prevent Toll Fraud**

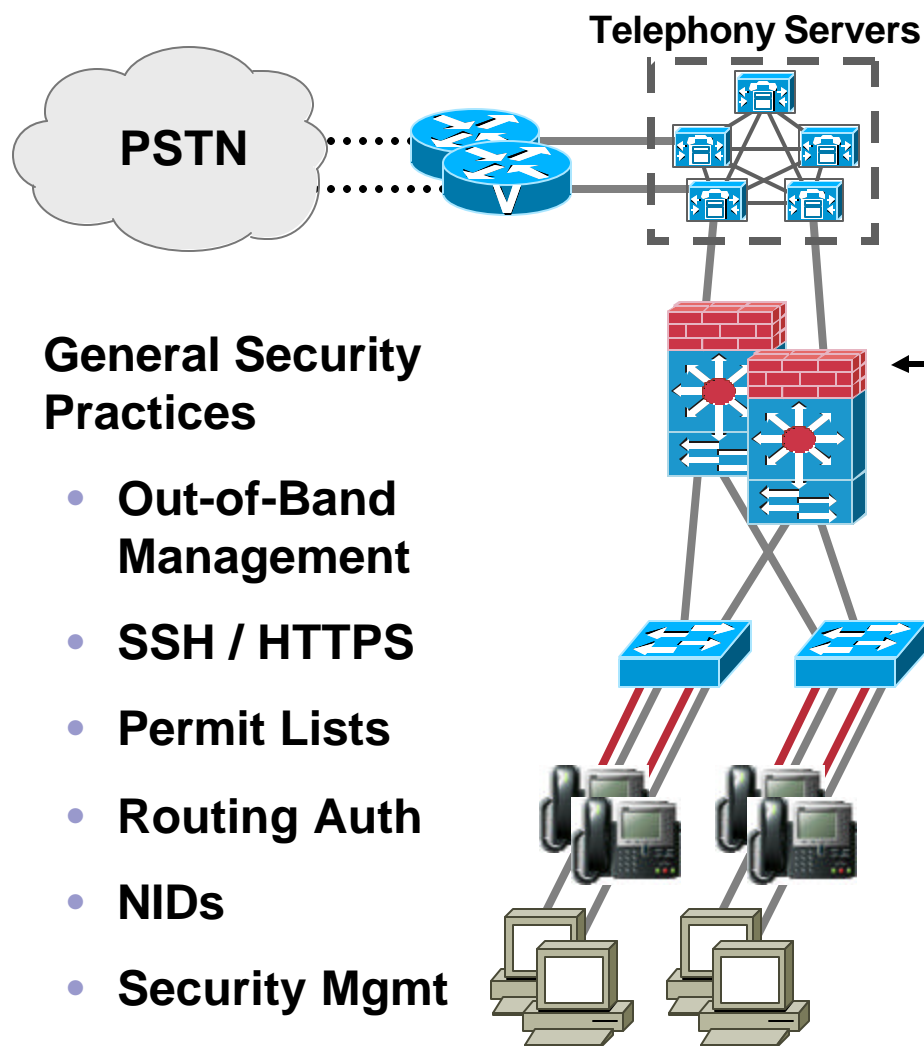


# Securing the Infrastructure for Voice



# Single Site

Cisco.com



**Refer to SAFE and SRND for more detailed information**

## General Security Practices

- Out-of-Band Management
- SSH / HTTPS
- Permit Lists
- Routing Auth
- NIDs
- Security Mgmt

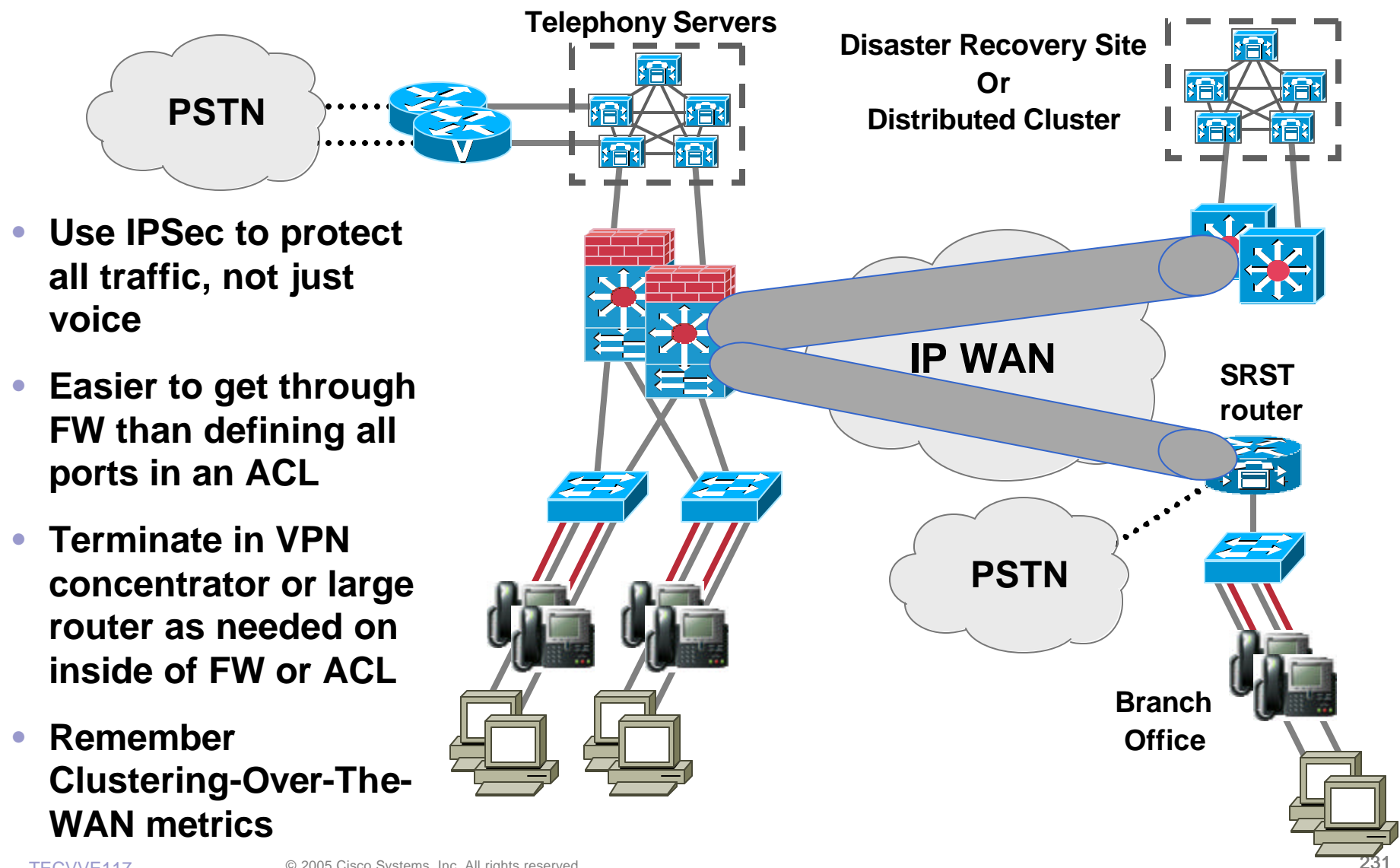
← **Firewall or ACL in front of telephony servers with Rate Limiting**

## Layer 2 Best Practices

- Separate voice & data VLANs
- VLAN ACLs (VACLs)
- DHCP Snooping
- Dynamic ARP Inspection
- IP Source Guard
- Port Security
- Conditional Trust

# Connecting to a Branch Office or DR Site

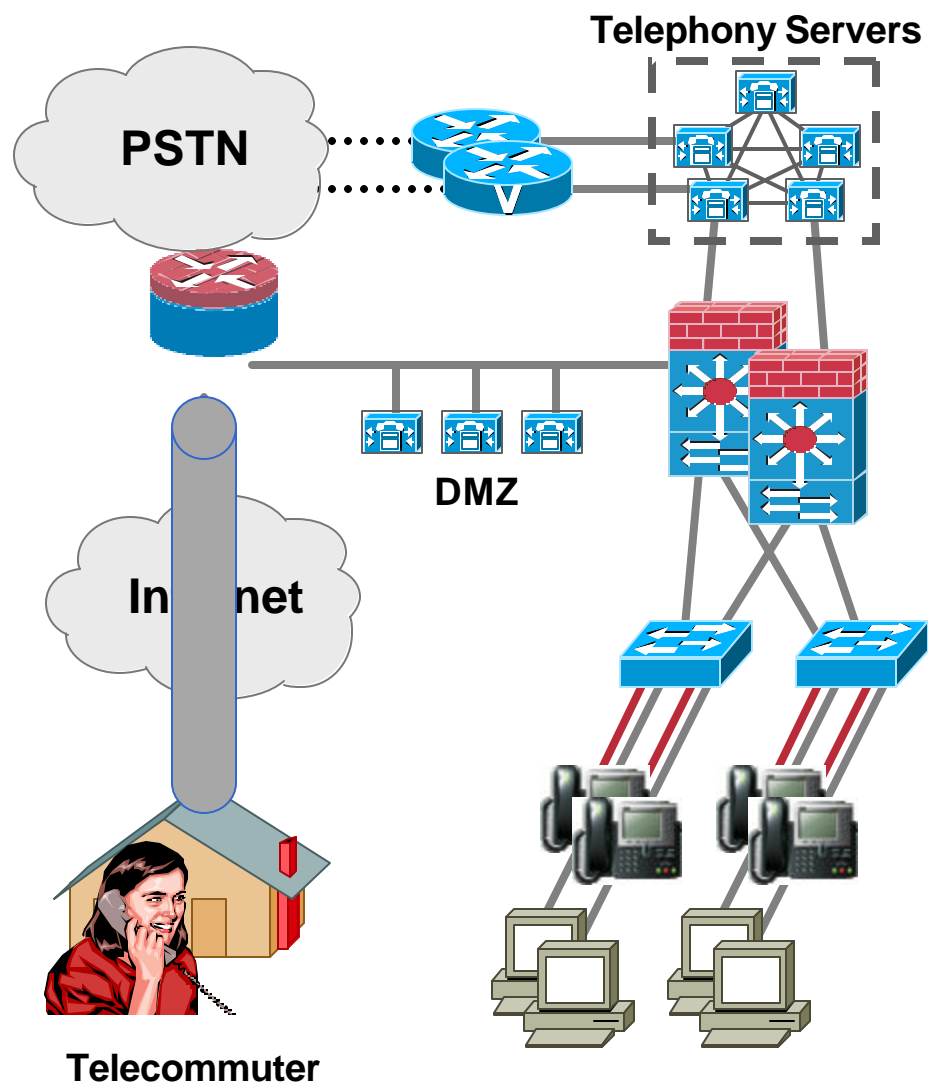
Cisco.com



# Connecting Telecommuters over the Internet

Cisco.com

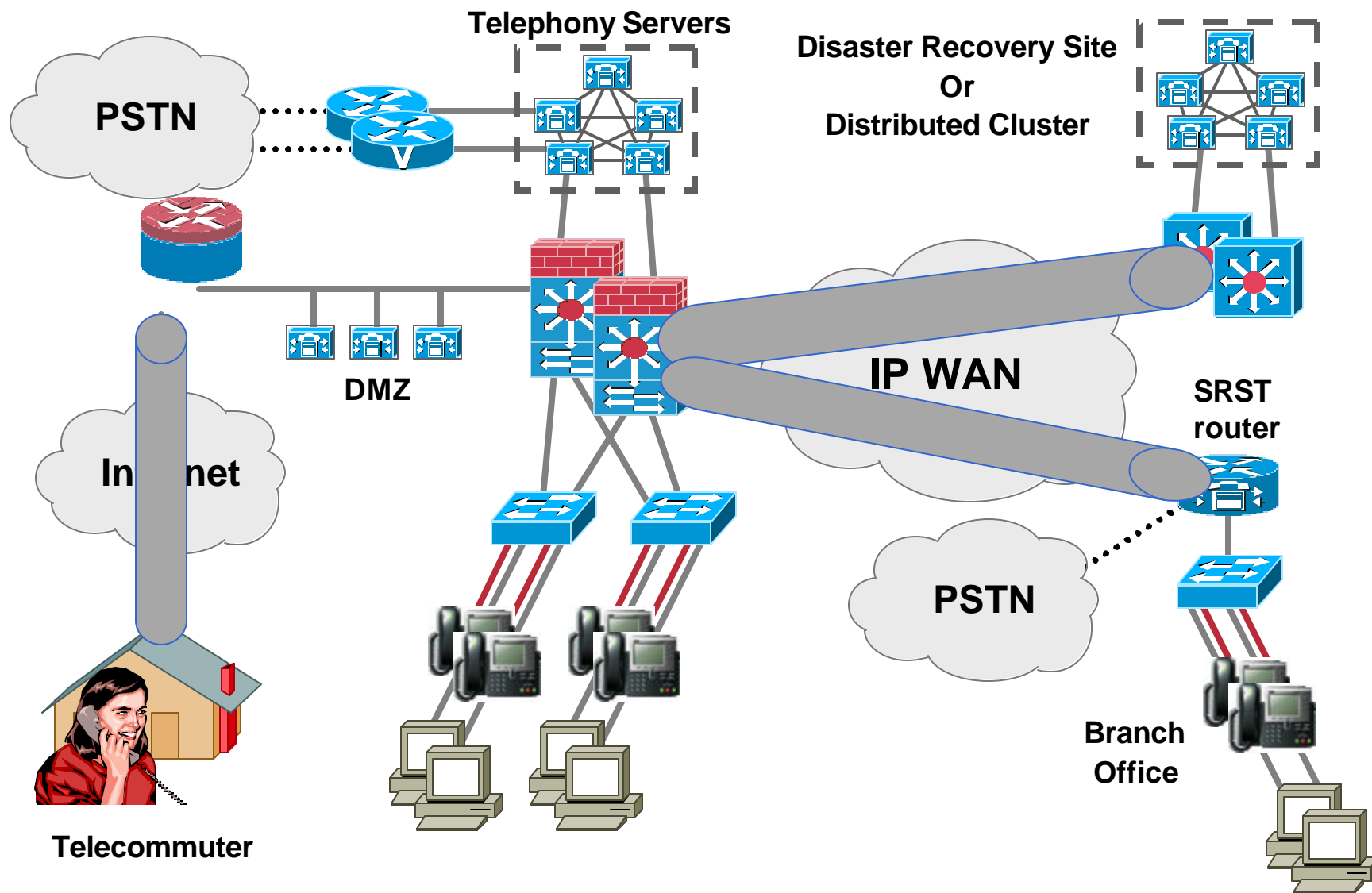
- Use V3PNs with IPSec to protect all traffic from SOHO location, not just voice
- Terminate at HQ end in VPN concentrator or large router



# Putting it all Together

[www.cisco.com/go/safe](http://www.cisco.com/go/safe) & [www.cisco.com/go/srnd](http://www.cisco.com/go/srnd)

Cisco.com



# Firewall & NAT Voice ALGs

Cisco.com

## **ALG = Application Layer Gateway = Fixup**

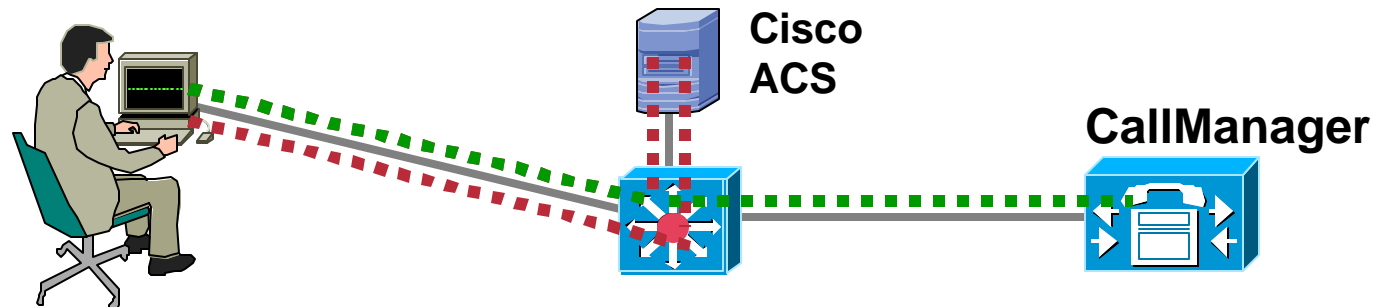
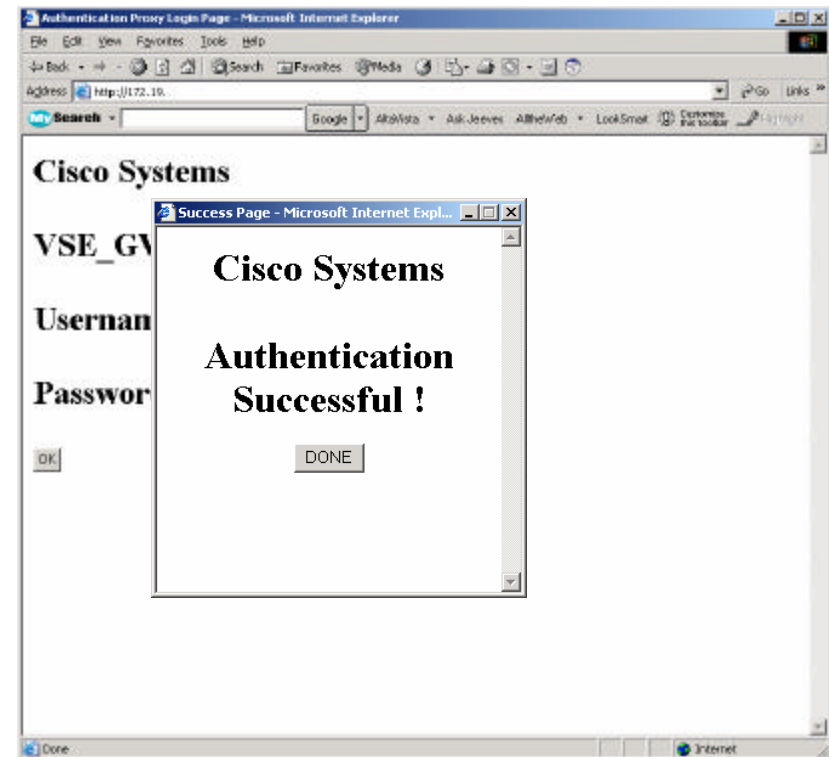
- **Stateful inspection of voice signaling protocols**
- **Exist for SIP, SCCP, H.323, and now MGCP on PIX and IOS Firewalls & NATs**
- **Firewall ALG**
  - **Inspects signaling packet to discover what UDP port the RTP stream is going to use**
  - **Dynamically opens pinhole for that UDP port**
  - **Watches for end-of-call signaling to close pinhole**
- **NAT ALG**
  - **Modifies the private originating source IP address and port number in the signaling packet to a publicly addressable NAT'ed IP address and port**
- **Note: Current ALGs not applicable when voice is authenticated or encrypted!!!**

# Lock Down Most Vulnerable Ports

Cisco.com

- Authentication Proxy - Dynamic ACL in IOS
- Allows vulnerable ports to be opened after a AAA challenge when a user makes a connection through a router
- HTTP, FTP, Netbios, etc.
- Authorization persists for configurable time
- Can be put in L3 in front of CCM for admin and users

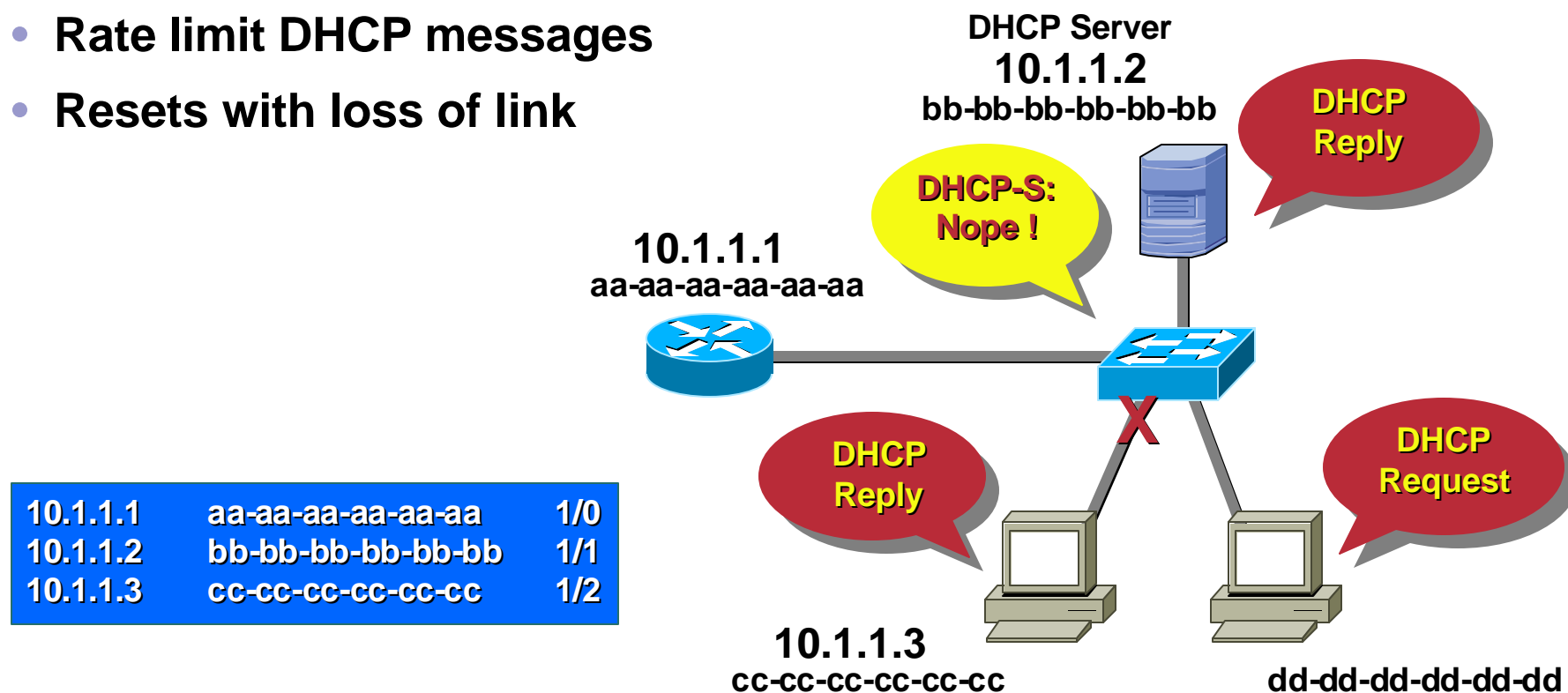
<http://10.32.1.10/ccmadmin>



# Prevent DHCP Spoofing and Exhaustion

Cisco.com

- DHCP Snooping creates binding of IP address to MAC address
- Defines ports that can DHCP Reply
- Rate limit DHCP messages
- Resets with loss of link





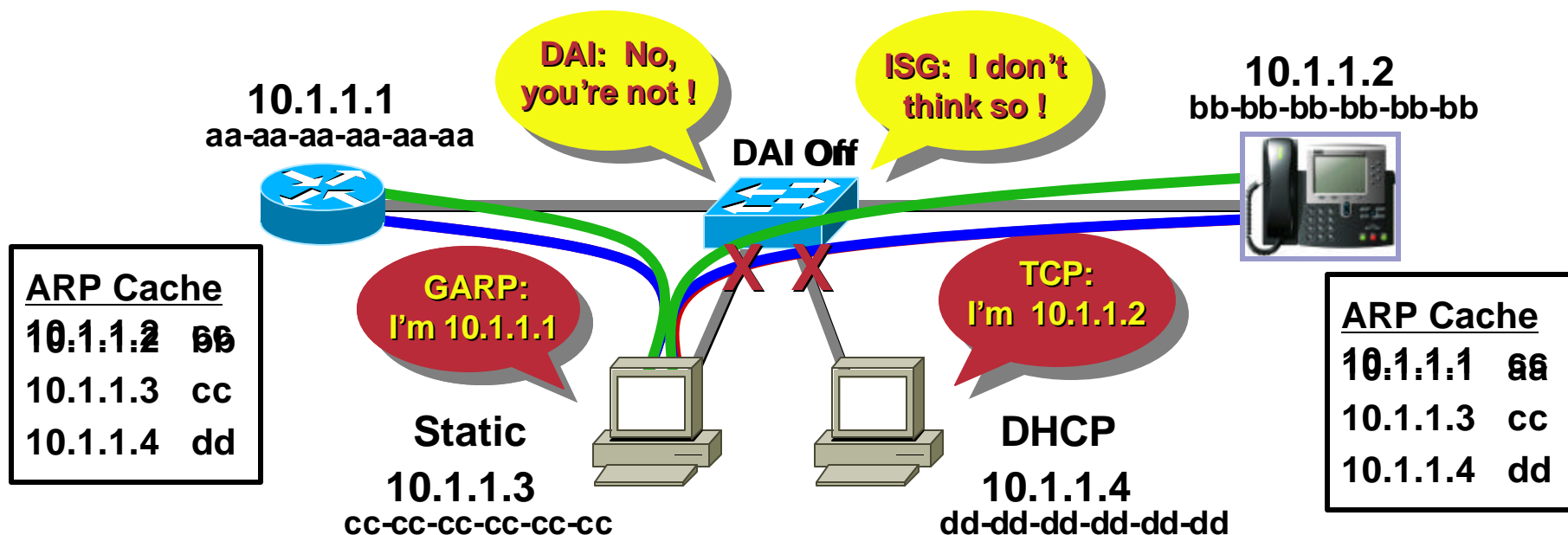
# Stop Man-in-the-Middle Attacks

Cisco.com

- Built on DHCP Binding Table
- Dynamic ARP Inspection watches ARP / GARP for violations
- IP Source Guard examines every packet
- Will shun packets or disable port

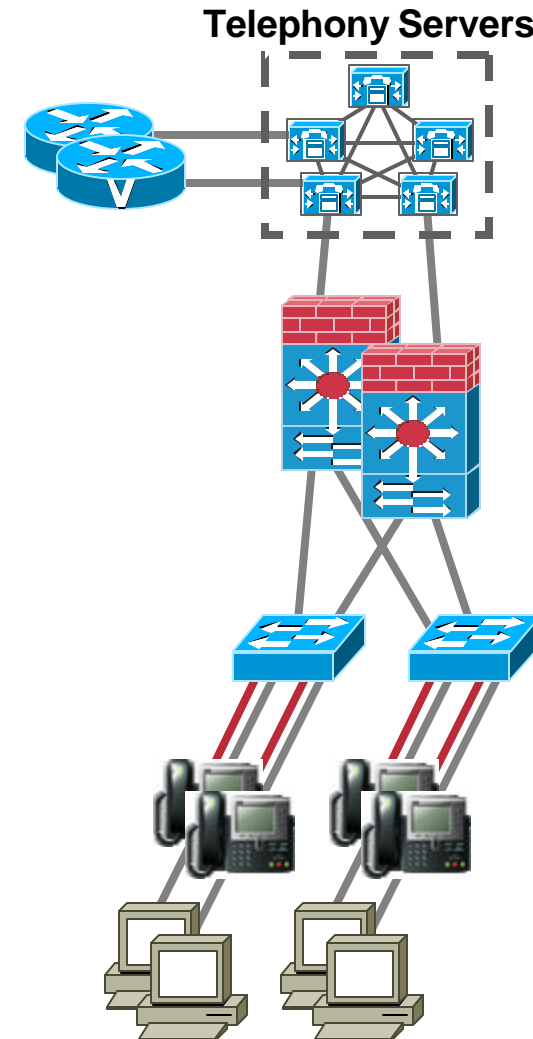
*Successfully stops ettercap, dsniff*

10.1.1.1	aa-aa-aa-aa-aa-aa	1/0
10.1.1.2	bb-bb-bb-bb-bb-bb	1/1
10.1.1.4	dd-dd-dd-dd-dd-dd	1/3



# Stop Attacks at the Edge

- Phones only need to send RTP to each other and TCP to the servers
- Use a simple VACL to limit traffic to exactly that
- Stops any and all TCP attacks against the phones !!!



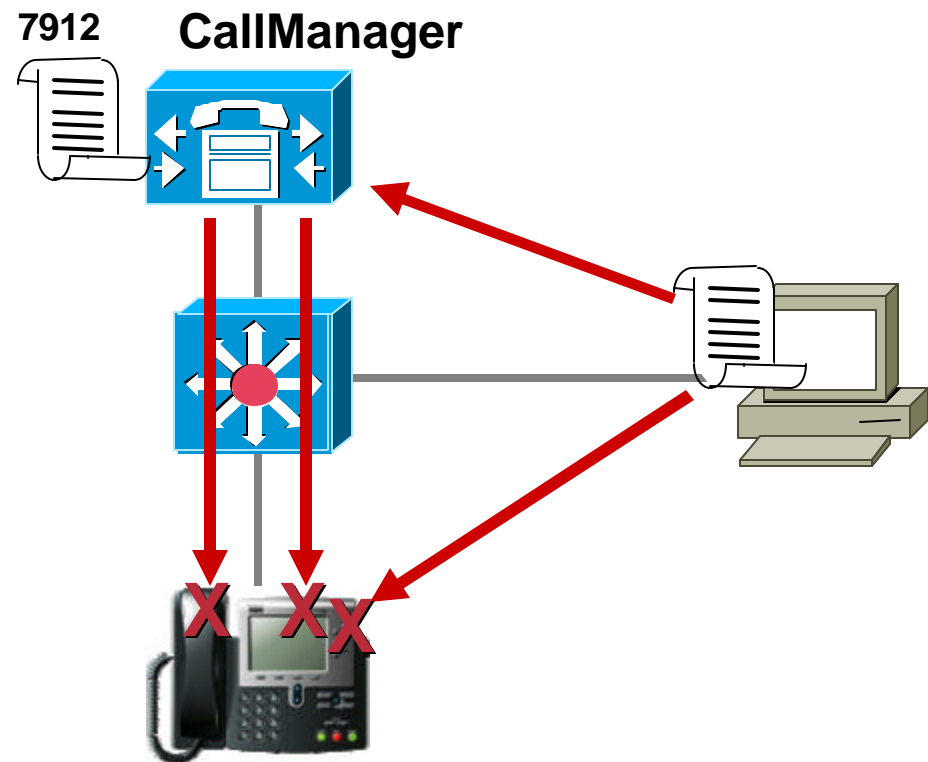
# Protecting Cisco IP Phones



# Stop Rogue Images From Entering Phones

Cisco.com

- **Signed Firmware Images**
  - Guaranteed from Cisco
  - Unique signature for each phone model
  - Can't subvert security features!
  - CCM 3.3(3)
- **Signed Config Files**
  - 7940, 7960 and 7970
  - CCM 4.0



# Protect the Phone at Layer 1 and 2

Cisco.com

## Configurable Options:

- **Disable**
  - PC Port
  - “Settings” Button
  - Speakerphone
  - Web Access
- **Ignore Gratuitous ARPs (GARPs)**
- **Block voice VLAN from PC port**

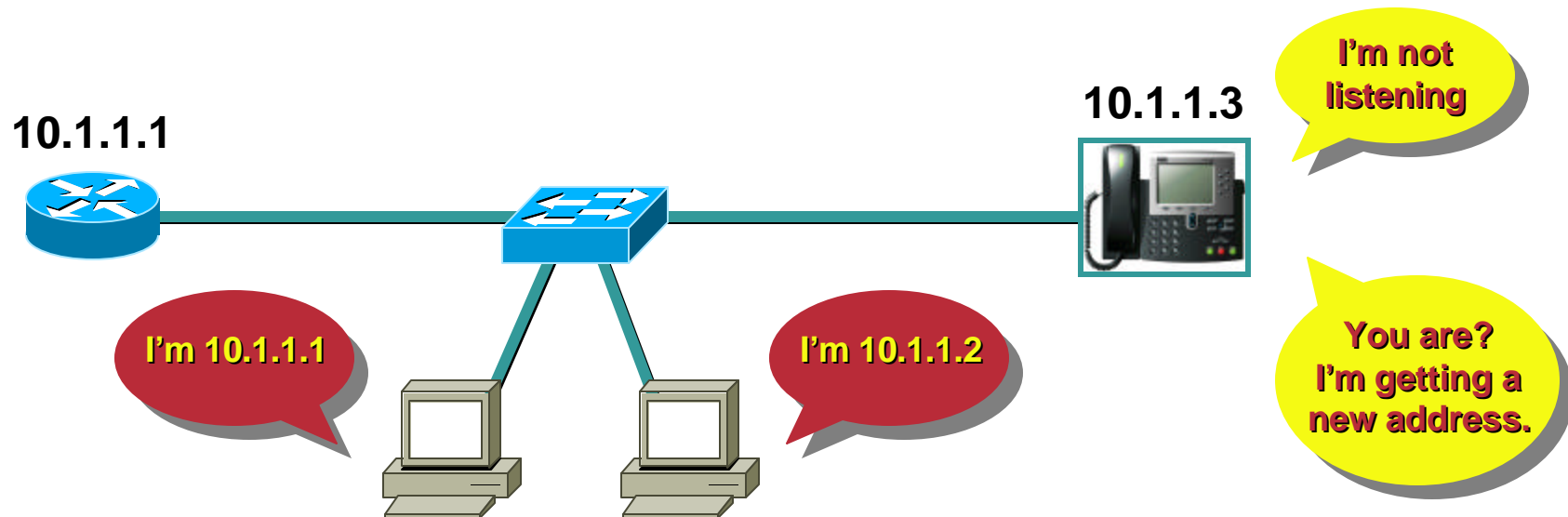
Product Specific Configuration	
Disable Speakerphone	<input type="checkbox"/>
Disable Speakerphone and Headset	<input type="checkbox"/>
Forwarding Delay*	Disabled
PC Port*	Disabled
Settings Access*	Disabled
Gratuitous ARP*	Disabled
PC Voice VLAN Access*	Disabled
Video Capabilities*	Disabled
Auto Line Select*	Disabled
Web Access*	Disabled

**These features were all introduced in CCM 3.3(3), except Signed Config Files and Disable Web Access which were introduced in CCM 4.0**

# Ignore Gratuitous ARP

Cisco.com

- Block acceptance of Gratuitous ARP (GARP) by the phone
- Prevents malicious device from assuming the identity of something else (default router) to become man-in-the-middle
- Doesn't really ignore it. Just doesn't update ARP cache
- Can lead to DoS attack – “I have your address”
  - Better to do this in layer two

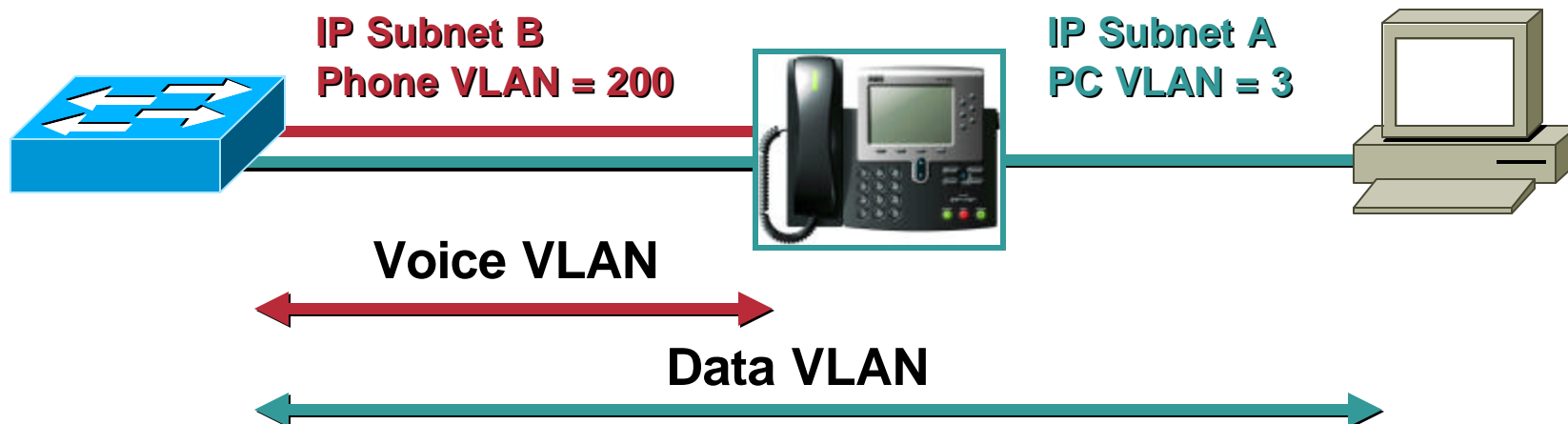


# Block PC Access to Voice VLAN

Cisco.com

- Blocks 802.1q tagged with voice VLAN being sent to or received from the PC port on the phone.
- Blocks the malicious sniffing of voice streams from the PC port of a phone.
- Also blocks intentional sniffing in troubleshooting or monitoring situations.
- There are better ways to sniff, such as the SPAN and R-SPAN feature on Catalyst switches.

***Successfully stops VOMIT***

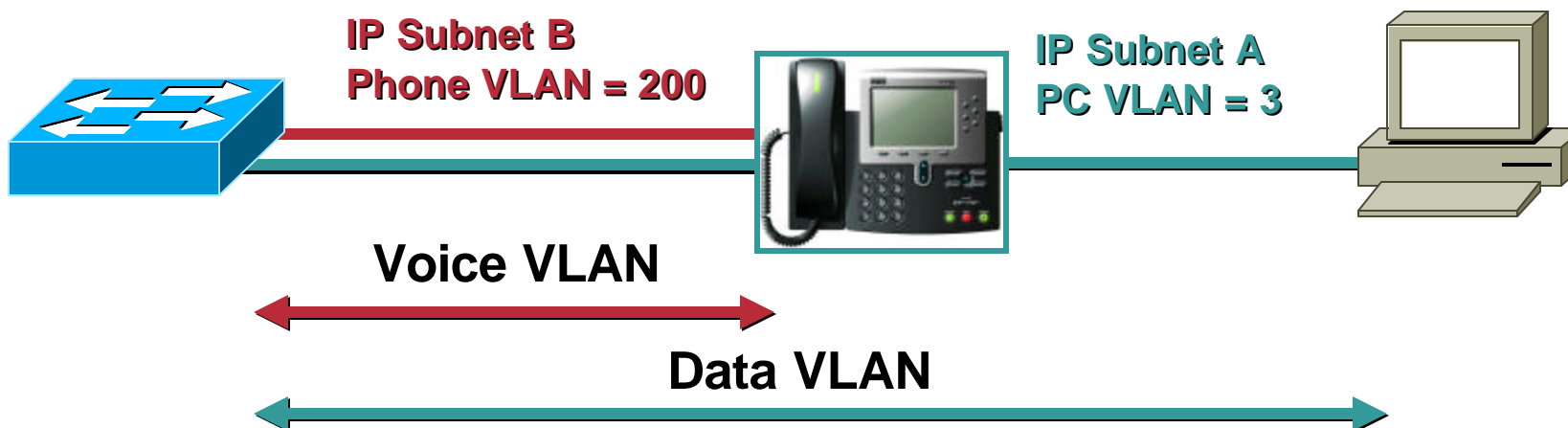


# Block PC Access to Voice VLAN

Cisco.com

Differences between phone model implementations.

- 7940 & 7960 only block voice VLAN, allowing PC to run 802.1Q on any other VLAN. (Makes for an interesting Catalyst configuration.)
- 7970 blocks all packets containing an 802.1Q header.
- 7912 doesn't block anything.

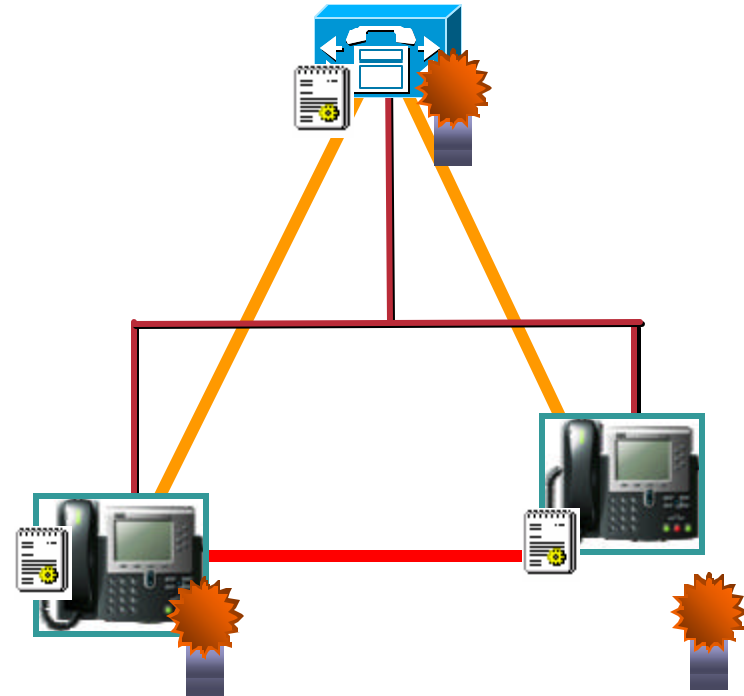




# Certificate-Based Authentication and Encryption

Cisco.com

- **Public Key / Private Key Pair**
- **X.509v3 Digital Certificate**
  - Self-Signed (CCM)
  - MIC from Cisco Mnfg (7970)
  - LSC from CAPF (7940/7960)
- **Certificate Trust List**
  - CTL Client
- **Transport Layer Security**
  - RSA Signatures
  - HMAC-SHA-1 Auth Tags
  - AES-128-CBC Encryption
- **Secure RTP**
  - HMAC-SHA-1 Auth Tags
  - AES-128-CM Encryption



**In CallManager 4.0,**

- 7970 supports MIC certs with auth & encr TLS & SRTP
- 7940/7960 support LSC certs with auth TLS

# Authentication and Encryption



# What is Encryption?

Cisco.com

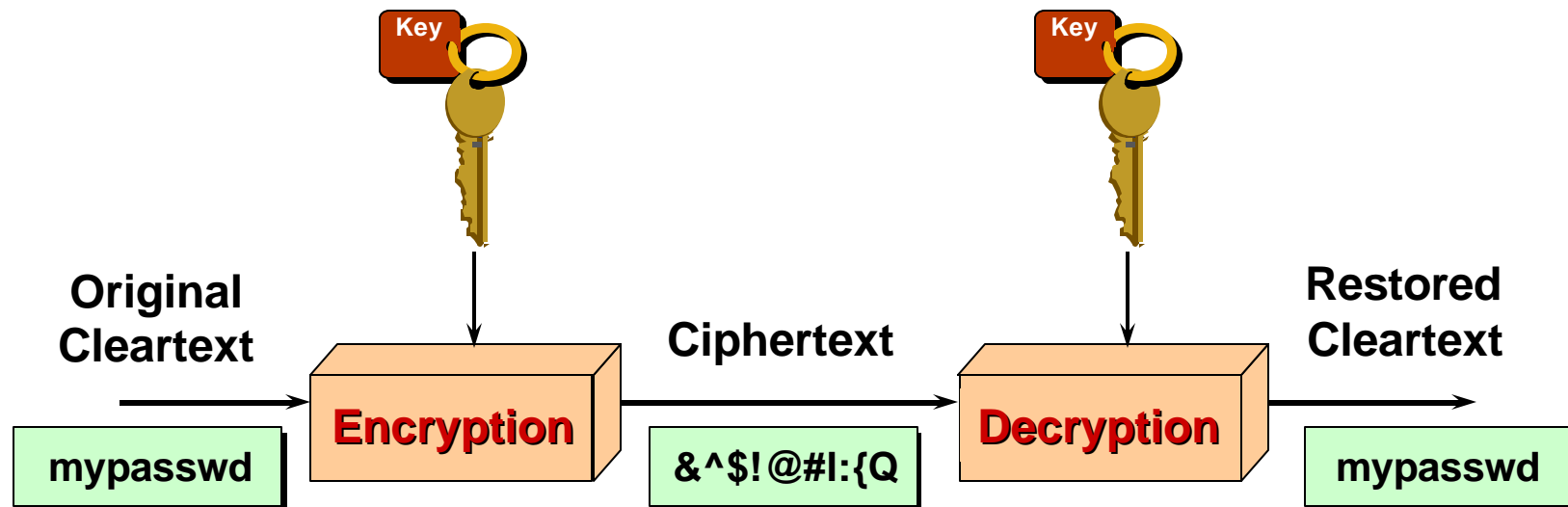
**Encryption** – A process whereby a message is converted to something incomprehensible by means of a cipher and key, such that it can only be reconverted back to the original message by the holder of the matching key and utilizing the same cipher .

**Cipher** – A system in which units of plain text are arbitrarily transposed or substituted according to a predetermined key.

**Key** – An initial, primary value input to a computational algorithm, producing a theoretically unique result exclusive to the input value.

# Encryption – Basic Model

Cisco.com



- Encryption turns cleartext into ciphertext
- Decryption restores cleartext from ciphertext
- Encryption and decryption using the same mathematical algorithm and the same key – symmetric encryption
- Examples: Digital Encryption Standard (DES, 3DES), IDEA, RC2, RC4

# Soft Key

**Soft Key** – A numerical value that acts as the algorithmic input to initiate the encryption or decryption process.



=

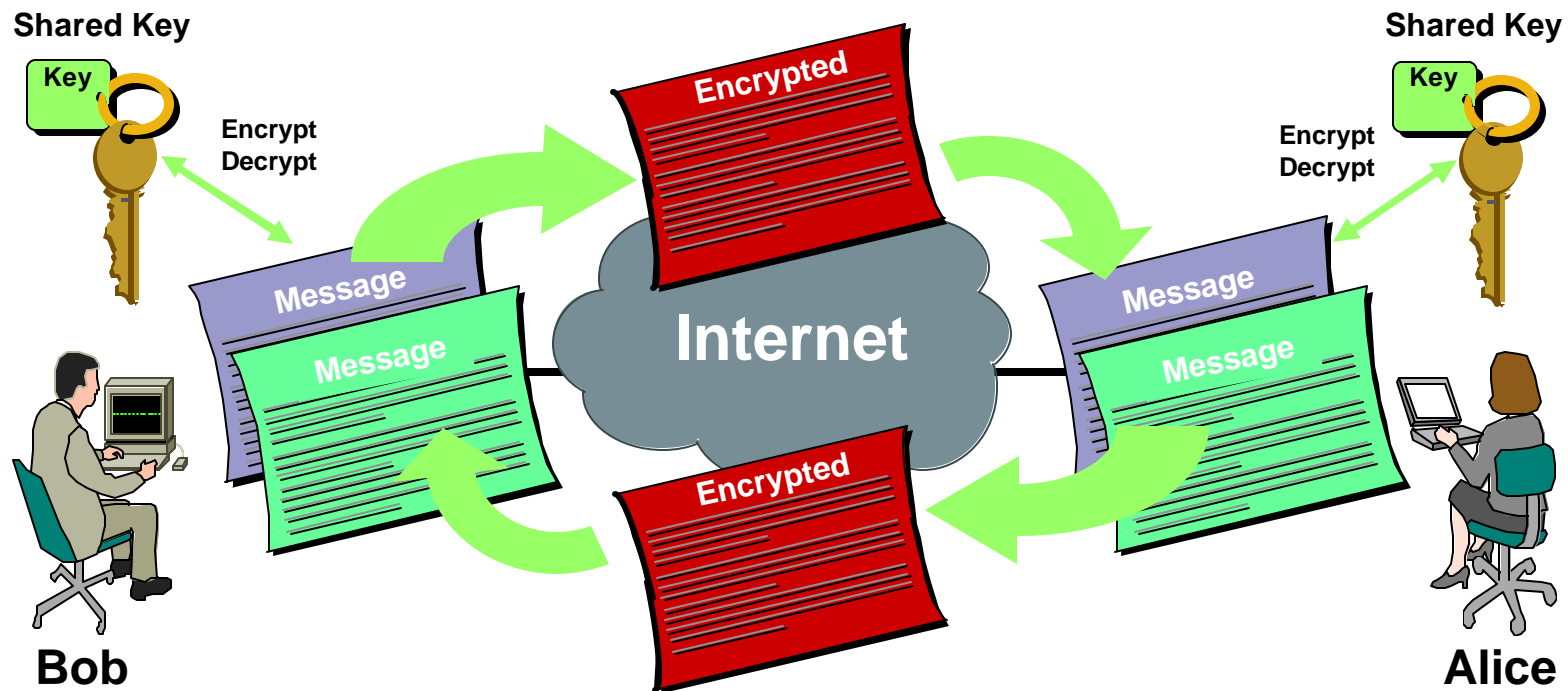
```
2081 8102 81A1 01AA A98B 2E27 1F0E EF1D
5747 2054 B4EE B1B3 BEDB 5676 45F3 1ED7
3737 CDD4 51B3 67AD D867 ECD0 FFC5 995B
E112 5411 7584 7F6A 3877 66FC 3C1F 45C2
7887 34A2 2413 6242 E243 6B84 6F06 1E73
B43A 9396 49C4 CB2E 9982 8AD7 B8AA 9C01
D689 9AE2 ABF3 1B84 42C0 F337 341C 42CB
1785 0B0D 8C54 C900 0B1B 6CE7 E7B5 28AD
727A 2F55 F1C1 A392 0301 0201
```

**1024 bit RSA Key**

# Pre-Shared Key (PSK)

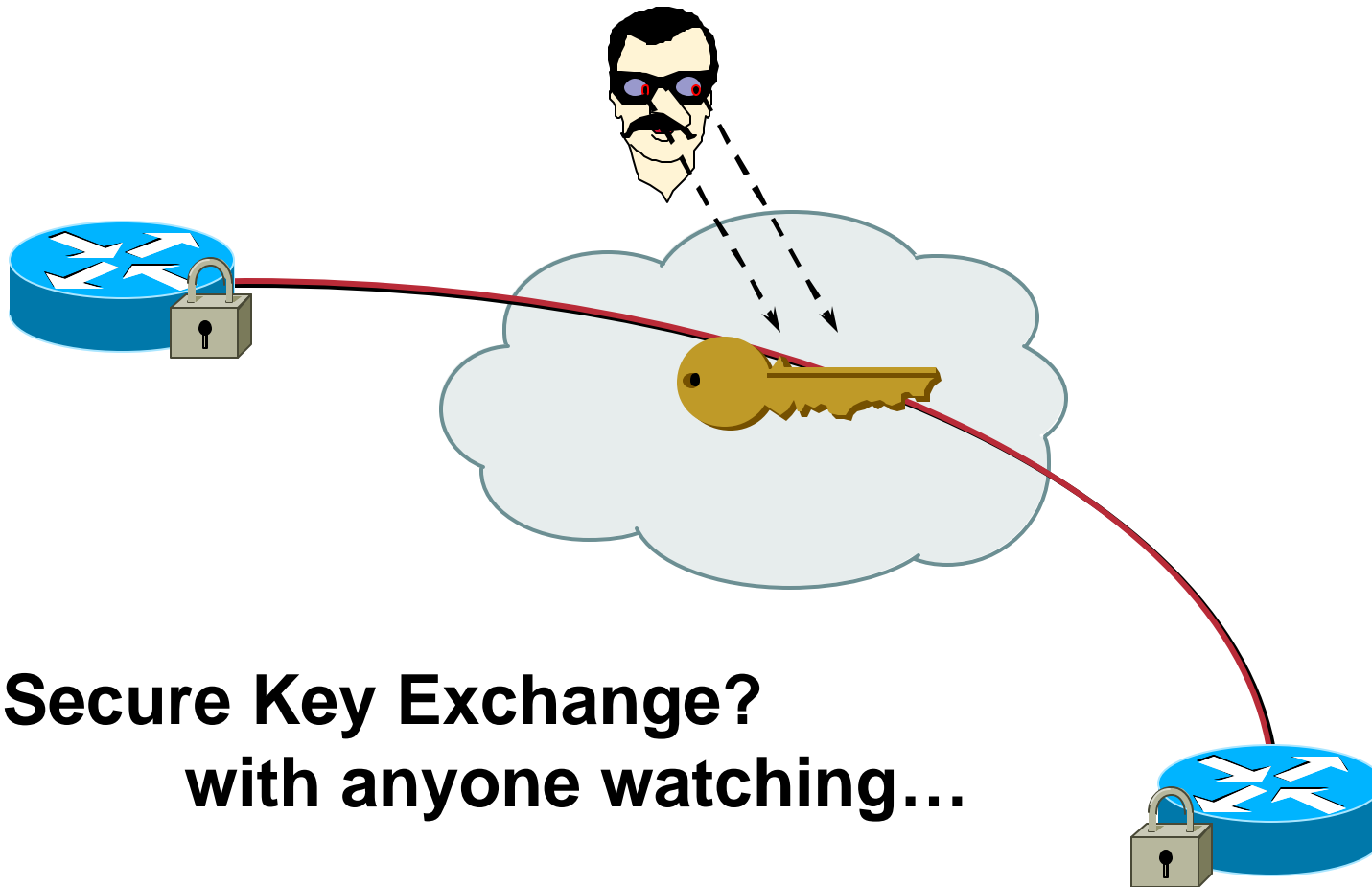
Cisco.com

**Symmetric Encryption** – Both parties exchange encrypted messages using the *same, shared key* for both encryption and decryption.



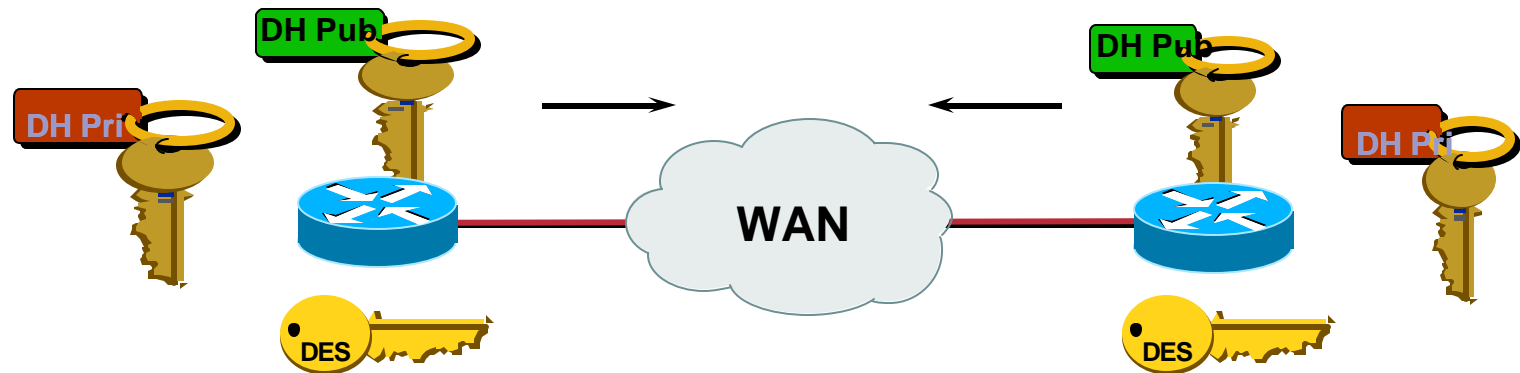
# Key Exchange

Cisco.com



# Deriving Secret Keys Using Public Key Technology (Diffie-Hellman)

Cisco.com



- Each device has three keys:
  1. A private key, generated by each device, which is kept secret and never shared
  2. A public key, calculated from the private key by each device, which is non-secret
  3. A shared secret key that is used to encrypt and decrypt data using a symmetric encryption algorithm (e.g. DES)



# The Diffie-Hellman Public Key Exchange

Cisco.com

## Site A

Private Value,  $X_A$

Public Value,  $Y_A$

Message,  $m$

$$Y_A = m^{X_A} \bmod p$$


## Site B

Private Value,  $X_B$

Public Value,  $Y_B$

Message,  $m$


$$Y_B = m^{X_B} \bmod p$$

$$Z = (Y_B^{X_A}) \bmod p \quad \xleftrightarrow{\text{shared secret}} \quad Z = (Y_A^{X_B}) \bmod p$$

- By exchanging numbers in the clear, two entities can derive a new unique number known only to them
- Result is a shared key which can be used as the DES key—repeated as often as required

Scalable and secure  
key generation

# Diffie-Hellman Example

Cisco.com

**Host A**

prime  $p = 5$ , primitive  $g = 3$

Choose  $X_a$  such that

$0 \leq X_a < p$ ,  $X_a = 2$

$Y_a = g^{X_a} \bmod p$

$= 3^2 \bmod 5$

$= 4$

**Exchange Values**

$p, g, Y_a \longrightarrow$

$Ke = Y_b^{X_a} \bmod p$

$= 1^2 \bmod 5$

$= 1$

**Host B**

prime  $p = 5$ , primitive  $g = 3$

Choose  $X_b$  such that

$0 \leq X_b < p$ ,  $X_b = 4$

$Y_b = g^{X_b} \bmod p$

$= 3^4 \bmod 5$

$= 1$

**Exchange Values**

$\longleftarrow p, g, Y_b$

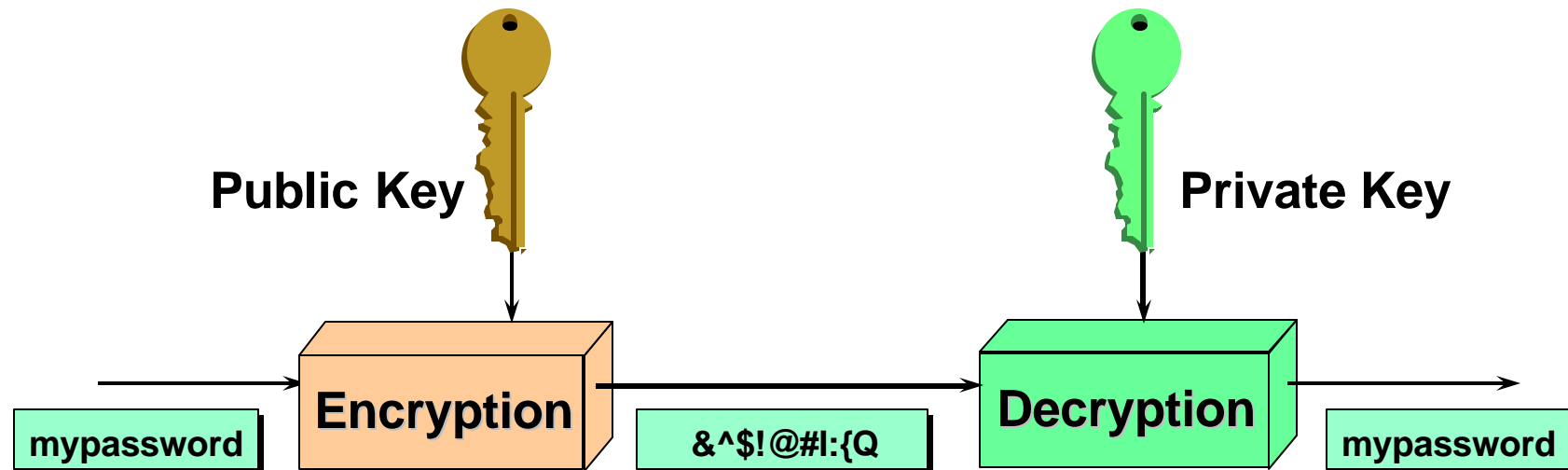
$Ke = Y_a^{X_b} \bmod p$

$= 4^4 \bmod 5$

$= 1$

# Asymmetric Encryption

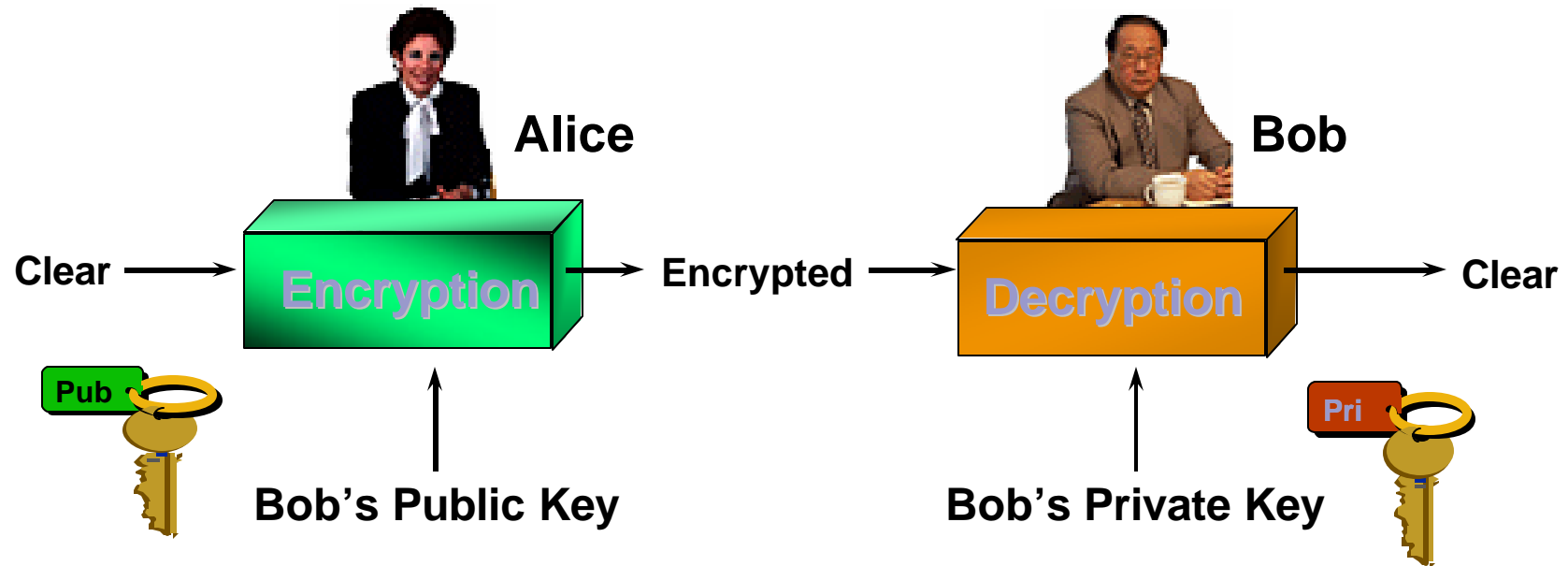
Cisco.com



- Encryption turns cleartext into ciphertext using **Public Key**
- Decryption restores cleartext from ciphertext using **Private Key**
- Encryption and decryption using the same mathematical algorithm but different keys – asymmetric encryption
- Examples: RSA and DSS

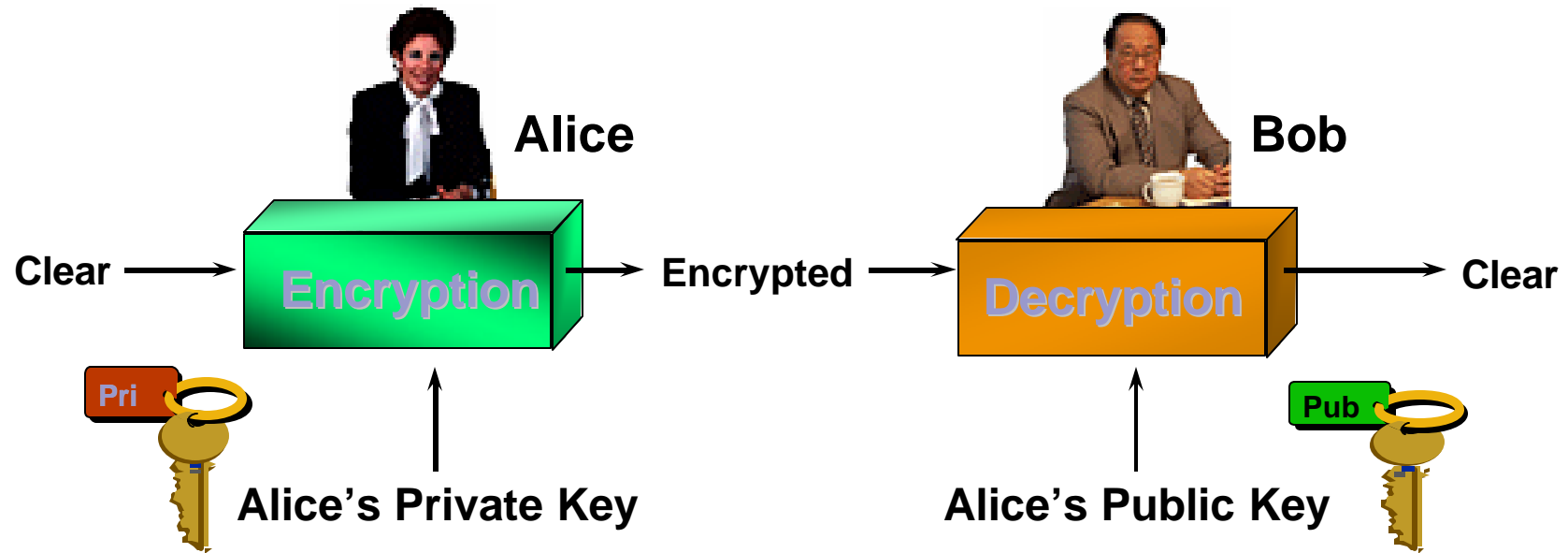
# Data Confidentiality

Cisco.com



- Alice gets Bob's public key
- Alice encrypts message with Bob's public key
- Bob decrypts using his private key

# Sender Authentication

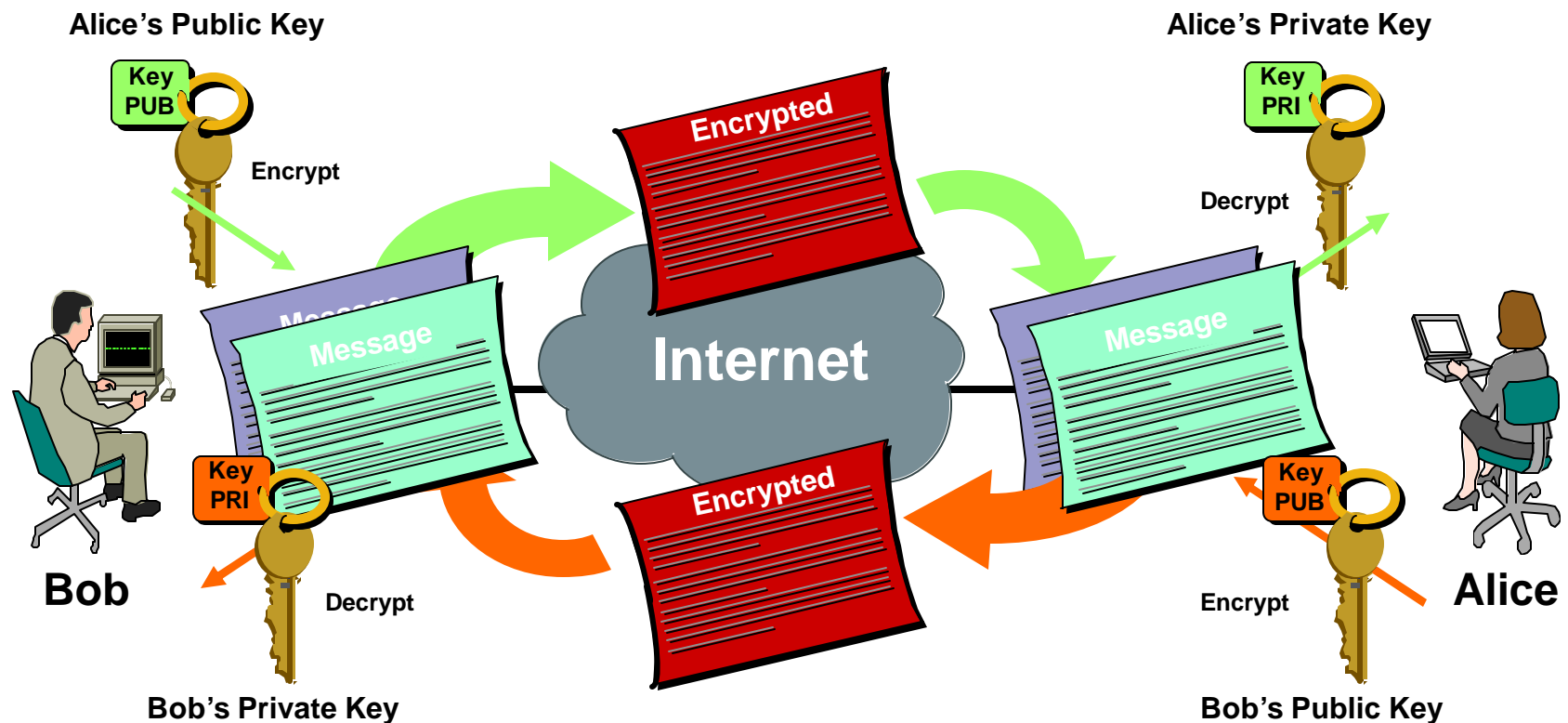


- Alice encrypts message with her private key
- Bob gets Alice's public key
- Bob decrypts using Alice's public key

# Public Key Infrastructure (PKI)

Cisco.com

**Asymmetric Encryption** – A distributed *public* key is used to encrypt messages that can only be decrypted with a *private* key held by the publisher of the public key.



# Secret Key and Public Key Systems

Cisco.com

- **Secret key encryption**
  - A single key**
  - Encryption key = decryption key**
  - Symmetric key**
- **Public key encryption**
  - A pair of keys**
  - Public key and private key**
  - Asymmetric key**

# Secret Key Encryption Algorithms

Cisco.com

- **AES-128 (Advanced Encryption Standard)**
- **DES (Data Encryption Standard)**
- **Triple DES**
- **Others: IDEA, Blowfish, CAST-128, ...**



# DES/3DES Vulnerability

Cisco.com

**By brute force attack:**

- A single Pentium III class workstation can break a DES key in *less than 10 hours*
- A million Pentium III class workstations can break a (3-key) 3DES key in 10,000,000,000,000 years

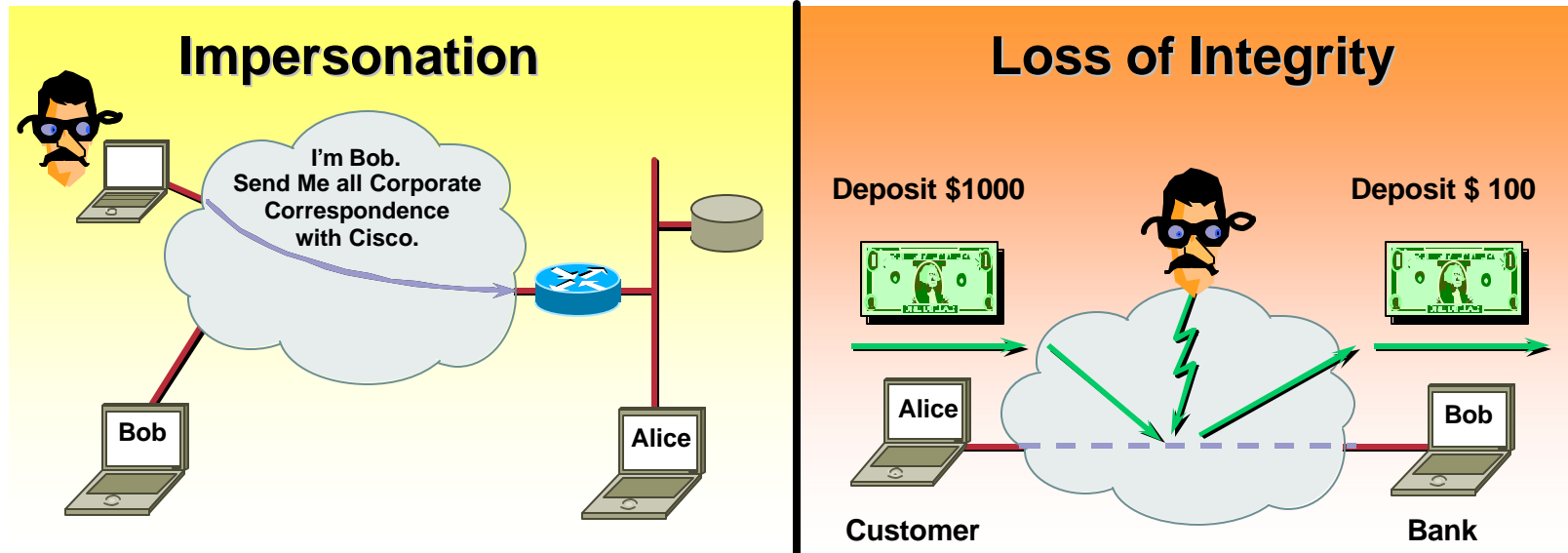
**3DES is subject to crypto-analytical attacks by insertion of a “known” payload.**

# Hashing



# Hash/Signature Protection

Cisco.com



**Hashes and Signatures** guarantee identity of peers and message integrity during transport over un-trusted or public networks

**Integrity**—ensuring that data is transmitted from source to destination without undetected alteration

**Authentication**—knowing that the data received is the same as the data that was sent and that the claimed sender is in fact the actual sender

# What is a Hash?

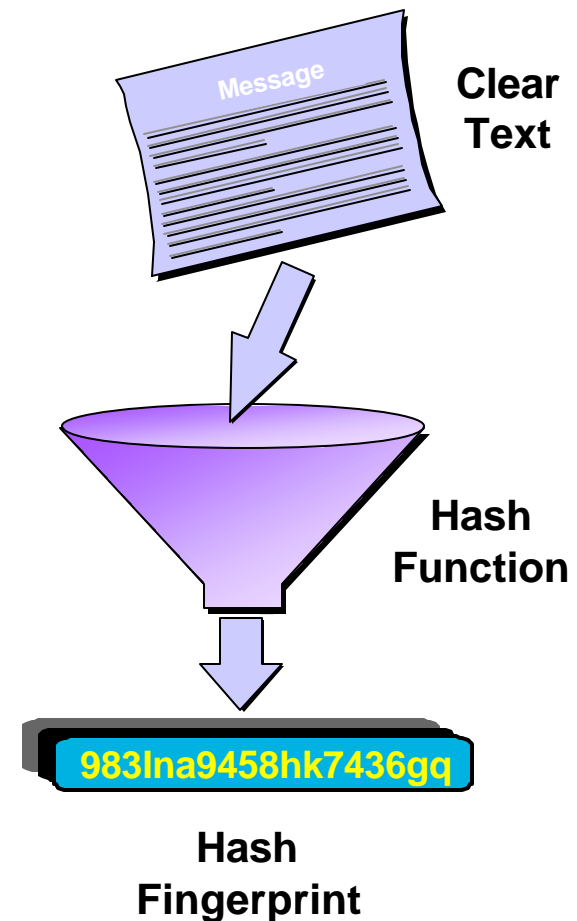
Cisco.com

**Hash** – A one-way mathematical summary of a message such that the hash value cannot be (easily) reconstituted back into the original message – even with knowledge of the hash algorithm.

## Two popular hash functions

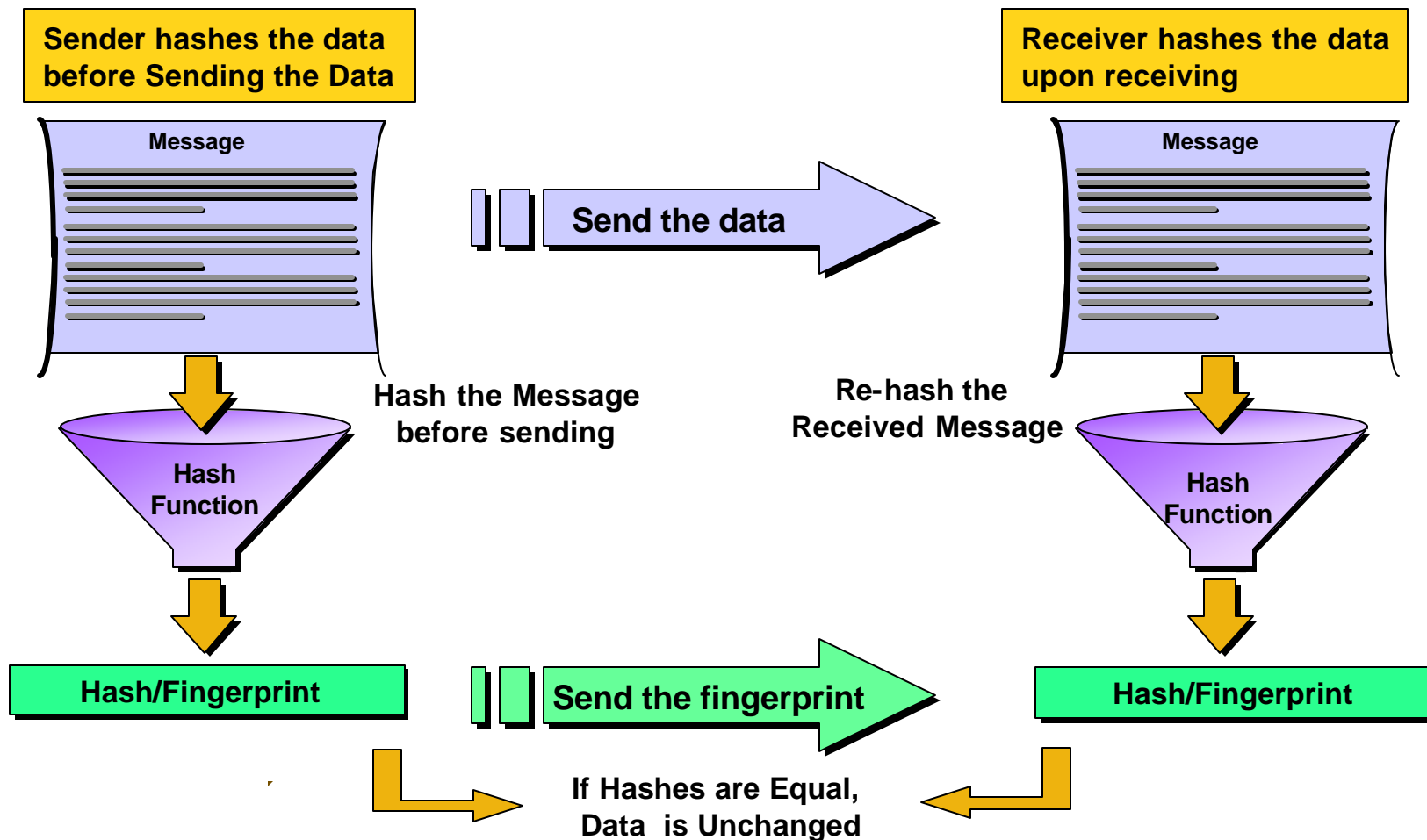
MD5: Produces 128 bit fingerprints

SHA: Produces 160 bit fingerprints



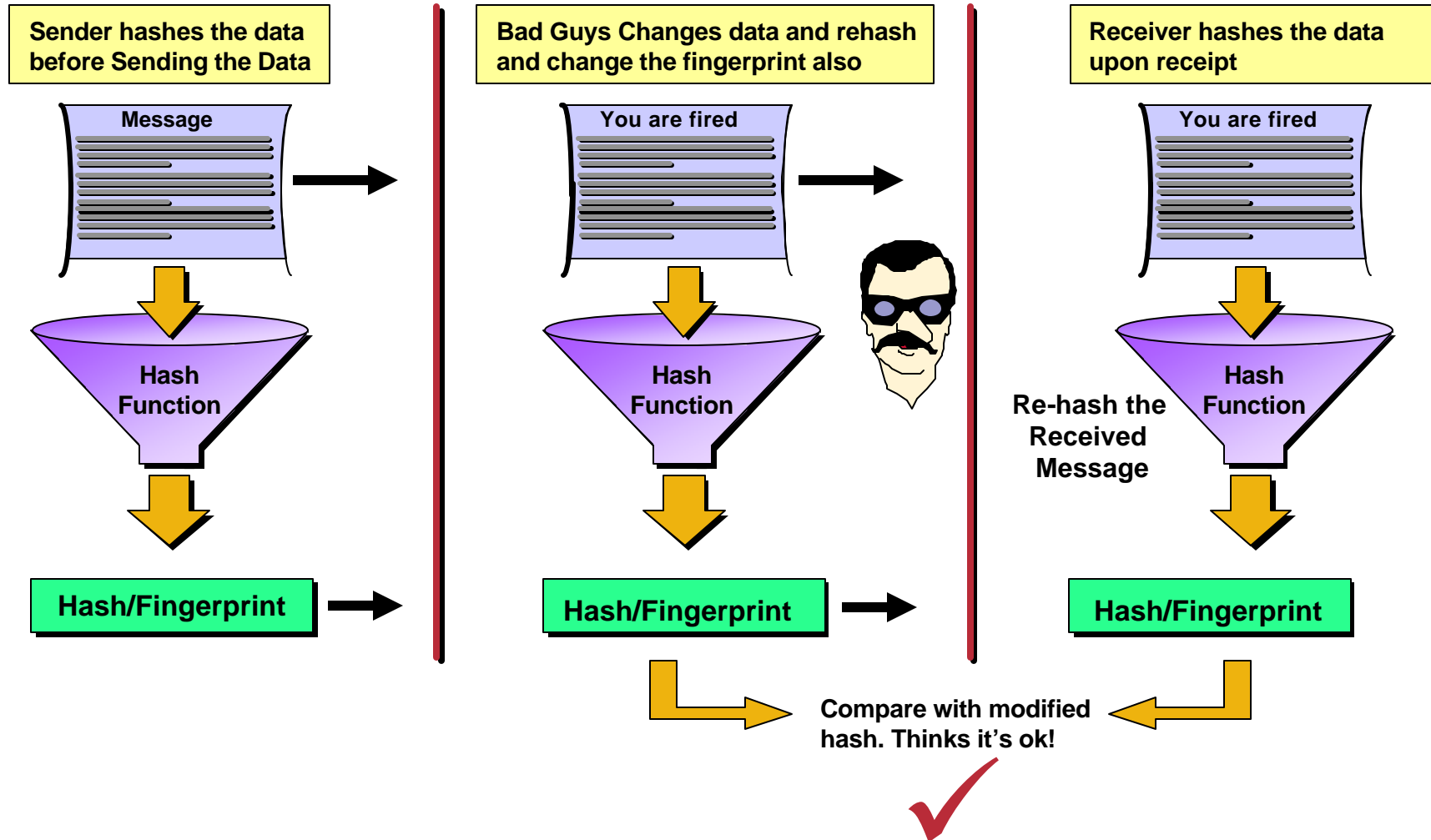
# Using a Hash

**Check that ensure data has not been changed!**



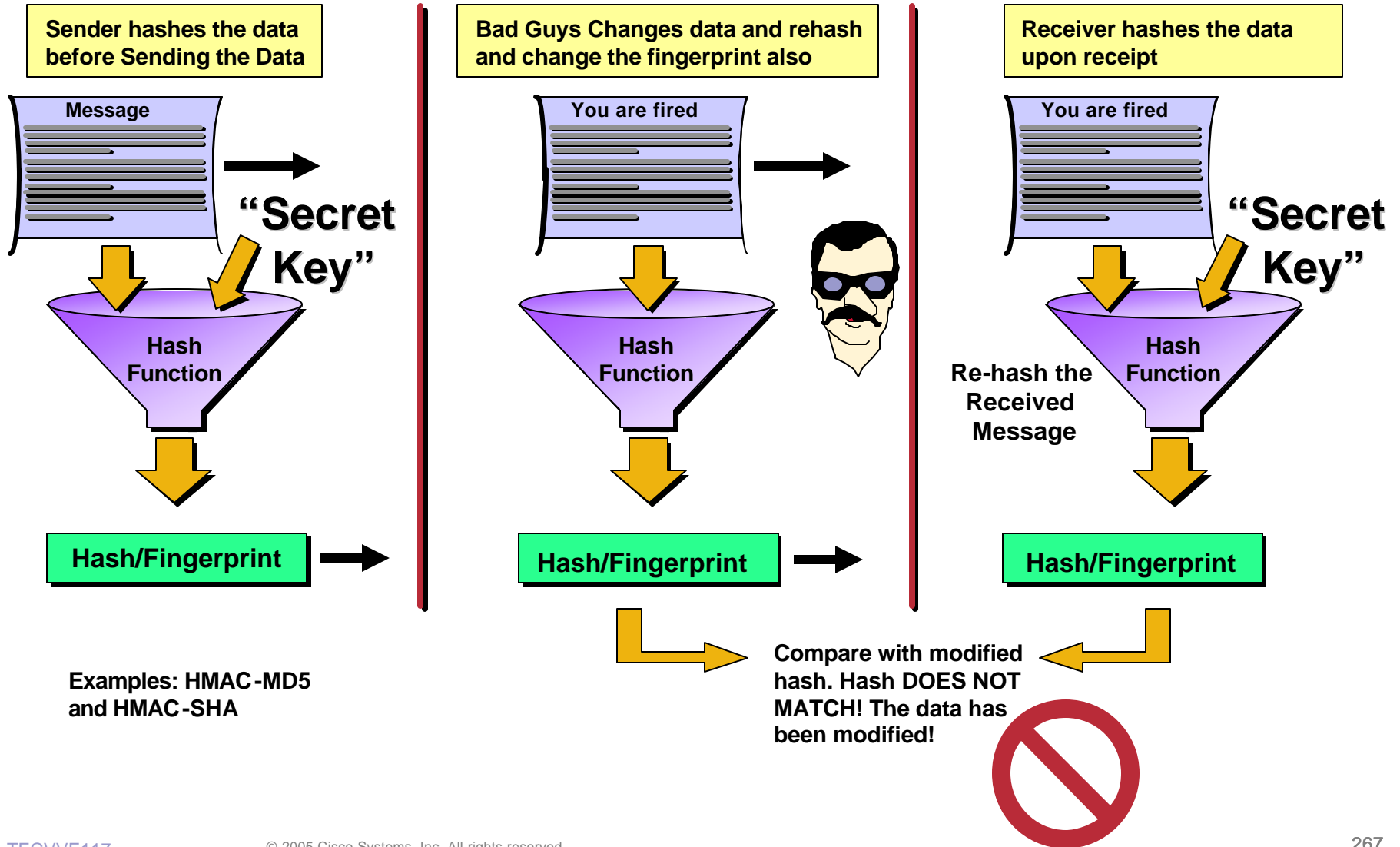
# Problem with basic hashing

Cisco.com



# Proving integrity

Cisco.com



# Hashing Algorithms

Cisco.com

- **MD5** (Message Digest v5)  
Older but most widely supported hash algorithm
- **SHA** (Secure Hashing Algorithm)  
Newer and more secure hash than MD5
- **HMAC** (Hash-based Message Authentication Code)  
Mechanism for two parties to sign hash values, providing for proof of sender identity

**HMAC-MD5 and HMAC-SHA are  
used by IPSec to authenticate data**



# Signature Algorithms

- **RSA** (Rivest, Shamir, Adelman)
  - Most popular and widely implemented signature algorithm
  - Can be used for both signatures and message encryption
  - Typically slower than DES for message encryption
- **DSA** (Digital Signature Algorithm)
  - Proposed by NIST (National Institute of Standards) as FIPS (Federal Information Processing Standard) digital signature standard (DSS)
  - Slower signature verification than RSA and 512 or 1024 bit key size
  - Plagued by patent infringement issues (Schnorr – expires 2008)

# Authentication and Encryption In Cisco IP Communications



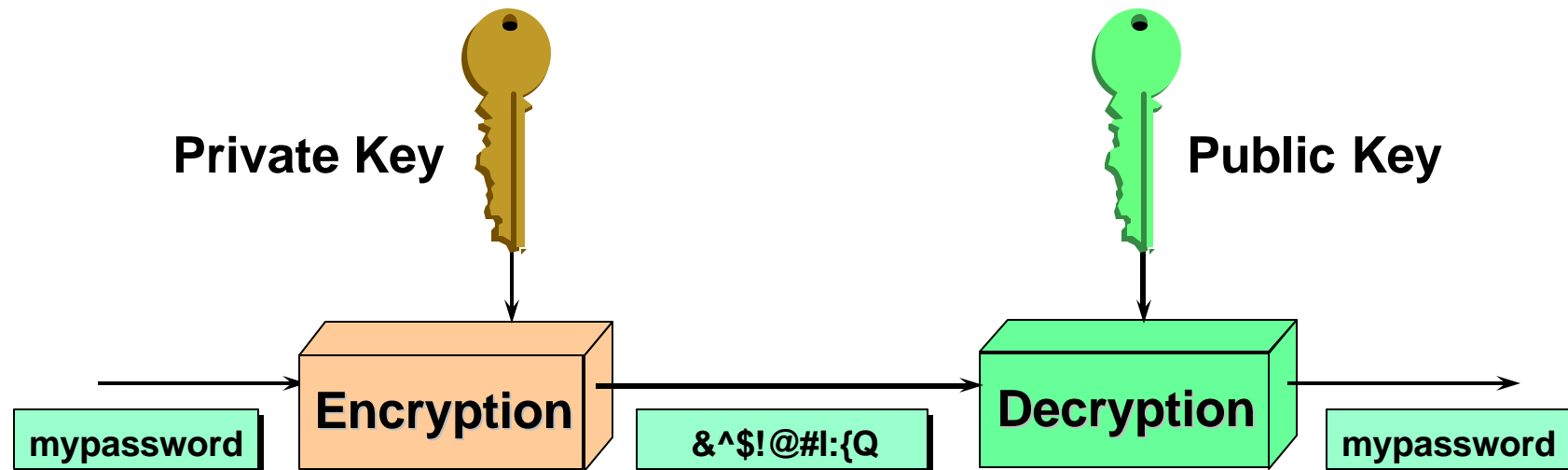
# Authentication and Encryption In Cisco IP Communications

Cisco.com

- **Public Key / Private Key Pair**
- **Certificate**
- **Certificate Trust List**
- **Transport Layer Security (TLS)**
- **Secure RTP (SRTP)**

# Public Key / Private Key Pair

Cisco.com



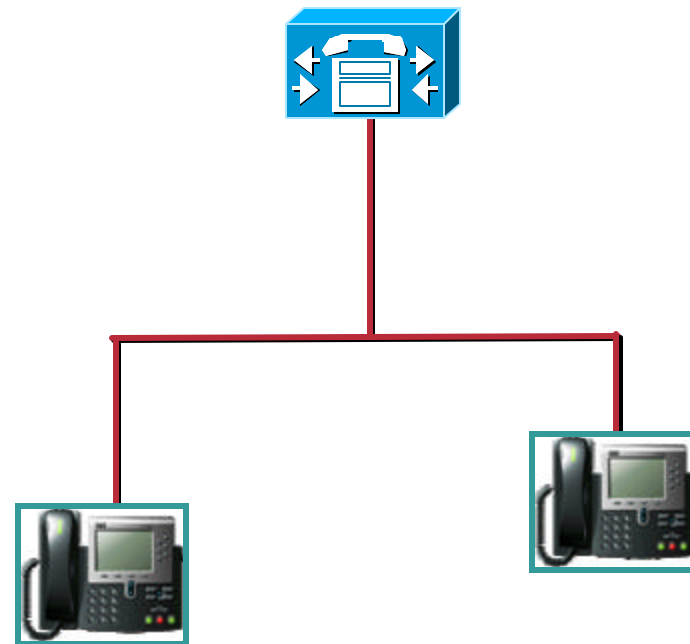
## Asymmetric Key Pair

- Anything encrypted with a private key can only be decrypted by it's corresponding public key
- Anything encrypted with a public key can only be decrypted by it's corresponding private key pair
- Devices keep their private key strictly private and share their public key with all interested parties

# Public Key / Private Key Pair

Cisco.com

- Every device has a **Public Key / Private Key pair**
- Derived internally so **Private Key never crosses the wire**
- Can be 1024 or 2048 bits
- Used for identity and signatures
- Asymmetric keying is too CPU intensive for sustained encryption



# Authentication and Encryption In Cisco IP Communications

Cisco.com

- **Public Key / Private Key Pair**
- **Certificate**
- **Certificate Trust List**
- **Transport Layer Security (TLS)**
- **Secure RTP (SRTP)**

# X.509v3 Digital Certificate

Cisco.com

*A digital document that establishes the **identity** of a subject and provides their public encryption key issued by a trusted Certificate Authority*

Version	V3
Serial Number	5B74 F440 66CC 70CD B972 4C5B 7E20 68D1
Signature Algorithm	md5RSA
Issuer	CN = VeriSign Class 1 CA Individual Subscriber-Persona Not Validated OU = www.verisign.com/repository/RPA Incorp. By Ref.,LIAB.LTD(c)98 OU = VeriSign Trust Network O = VeriSign, Inc.
Valid From	Thursday, June 22, 2000 8:00:00 PM
Valid To	Saturday, June 23, 2001 7:59:59 PM
Subject	E = jmccloud@cisco.com CN = Joshua McCloud OU = Digital ID Class 1 - Microsoft Full Service OU = Persona Not Validated OU = www.verisign.com/repository/RPA Incorp. by Ref.,LIAB.LTD(c)98 OU = VeriSign Trust Network O = VeriSign, Inc.
Public Key	3481 8B02 9181 01AC AF8B...
Thumbprint	7A52 28D0 1A0C FFD6 859A...

◀ Certificate Version

◀ Certificate ID

◀ Encryption Algorithm

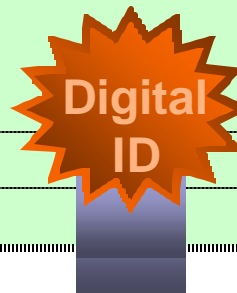
◀ Certificate Authority

◀ Certificate Lifetime

◀ Certificate User ID

◀ RSA 1024 bit Public Key

◀ Digital Signature



# Certificate Infrastructure Entities

Cisco.com

**Certificate:** Digital identity document signed by a Certificate Authority

**Certificate Authority (CA):** Trusted, third party responsible for authorizing certificate

**Certificate Authority Proxy Function (CAPF):** Trusted party delegated authority for authorizing certificate from CA for phones

**Certificate Trust List (CTL):** List of trusted devices used by the certificate holder

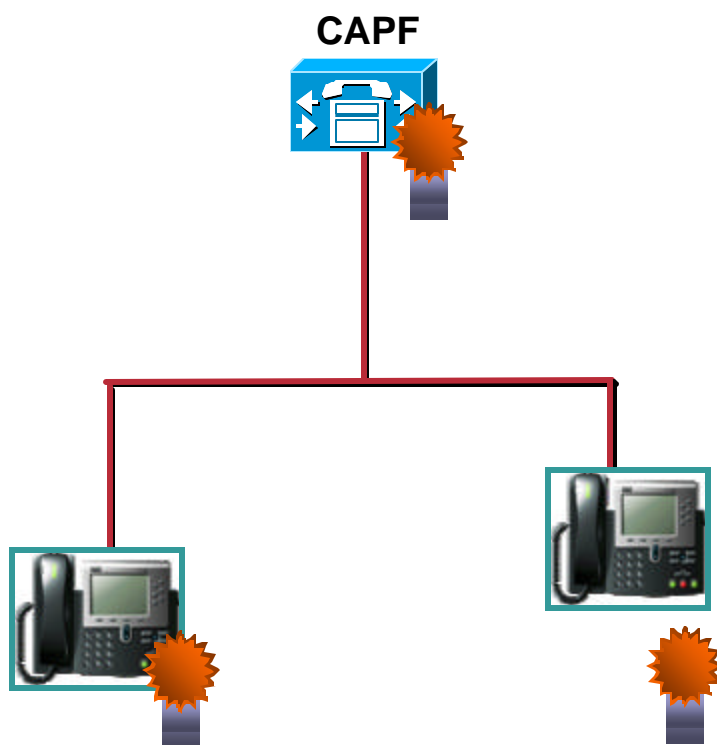


# Where do Phone Certificates Come From ?

Cisco.com

- **Cisco – for Manufacturing Installed Certs (MIC) in 7970**
  - Installed by Cisco in non-erasable, non-volatile memory
  - Rooted in Cisco Certificate Authority
  - In 7970 and all future phone models
- **CAPF – for Locally Significant Certs (LSC) in 7940/7960**
  - Runs co-resident with Publisher
  - Installed by customer in erasable memory
  - Self-Signed Certificate Server bundled with CAPF
  - Customer's own Certificate Authority
    - Microsoft Certificate Services Manager
    - Keon from RSA

# X.509v3 Certificates



- Every Device has a unique certificate
- How device advertises its Public Key
- Signed by a trusted Certificate Authority to establish validity
- Come from a variety of sources
  - CCM – Self-signed
  - 7970 – MICs installed by Cisco
  - 7940/60 – LSCs from CAPF

# Authentication and Encryption In Cisco IP Communications

Cisco.com

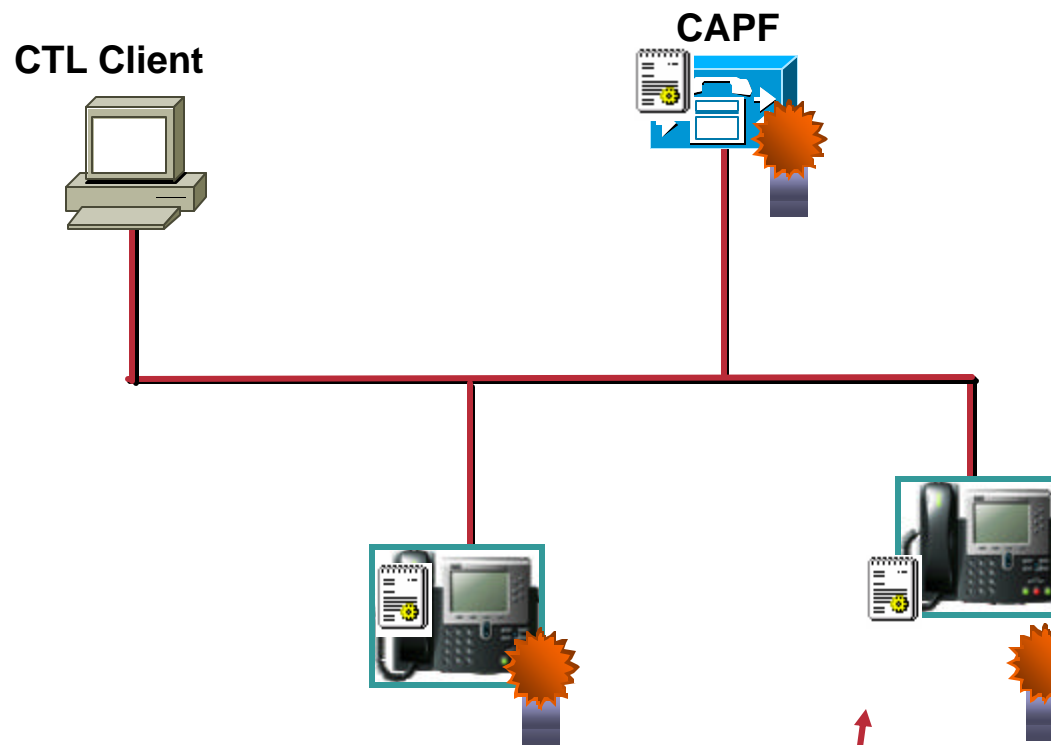
- **Public Key / Private Key Pair**
- **Certificate**
- **Certificate Trust List**
- **Transport Layer Security (TLS)**
- **Secure RTP (SRTP)**

# Certificate Trust List

- **List of devices (certificates) that a device should trust on the network and the roles they perform**
- **Similar to the list of Trusted Root CAs in IE**
- **You have to trust who you're talking to – like a third-party introduction**
- **Phones need to trust CCM, TFTP, CAPF, etc.**
  - **Created by CTL Client on admin workstation**
  - **Signed by USB eToken**
  - **Loaded to phone during TFTP**

# Certificate Trust List

Cisco.com



- Certificate Trust List contains list of trusted devices
- Generated by CTL Client
- Loaded into phones during TFTP download
- All phones in a cluster have the same CTL file
- CCM has a dynamic CTL file
  - Populated during TLS registration
  - Contained in OpenSSL database

Who do I trust ?

Who am I ?

# Authentication and Encryption In Cisco IP Communications

Cisco.com

- **Public Key / Private Key Pair**
- **Certificate**
- **Certificate Trust List**
- **Transport Layer Security (TLS)**
- **Secure RTP (SRTP)**

# TLS: Transport Layer Security

Cisco.com

Formerly known as SSL: Secure Sockets Layer 3.0

Supports any application protocol

HTTP	SCCP	FTP	LDAP
TLS			
TCP			
IP			

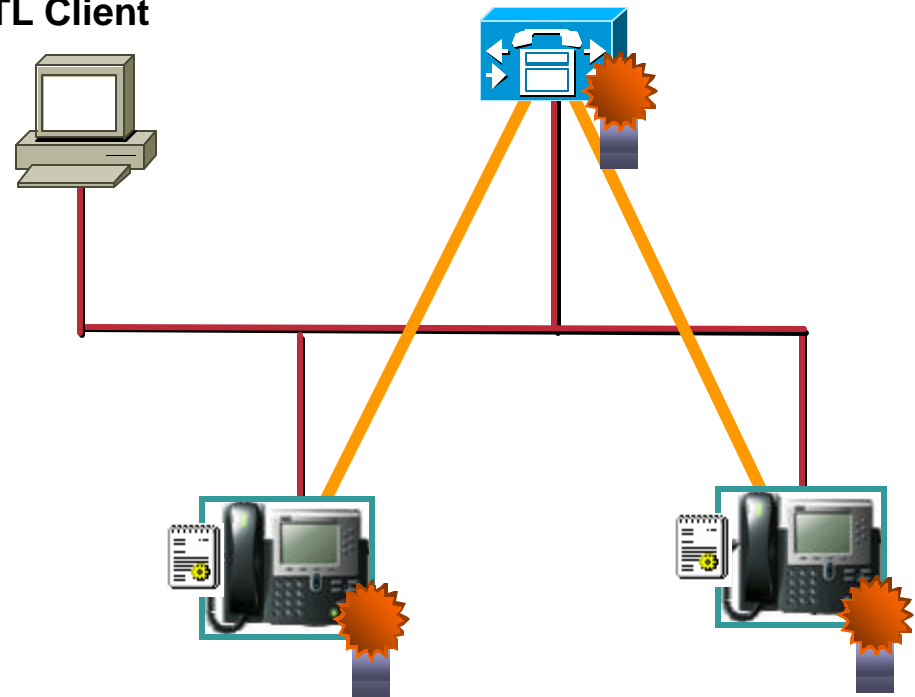
- Bi-directional exchange of certificates establishes **Identity**
- HMAC provides **Integrity**
- Encryption offers **Privacy**
- Needs secure method to exchange shared secret
  - Bi-directional PKI pairs for mutual authentication
  - Trust based on certificates
  - Shared secret using RSA
- Computes Hashed Message Authentication Code (HMAC)
  - Allows MD5 or SHA1
- Conventional cryptography using shared secret
  - DES, 3DES, AES
  - RC2, RC4
  - IDEA

# TLS: Transport Layer Security

Cisco.com

- Cisco uses TLS for secure signaling between CCM and IP phones
  - Bi-directional exchange of certificates for mutual authentication
  - RSA Signatures
  - Encryption of session keying material
  - HMAC-SHA-1 authentication tags insure packet integrity
  - AES-128-CBC encryption protects session keys, DTMF tones & other data

CTL Client



**A phone running TLS has a 20-25% greater impact on CCM than a phone not running TLS**



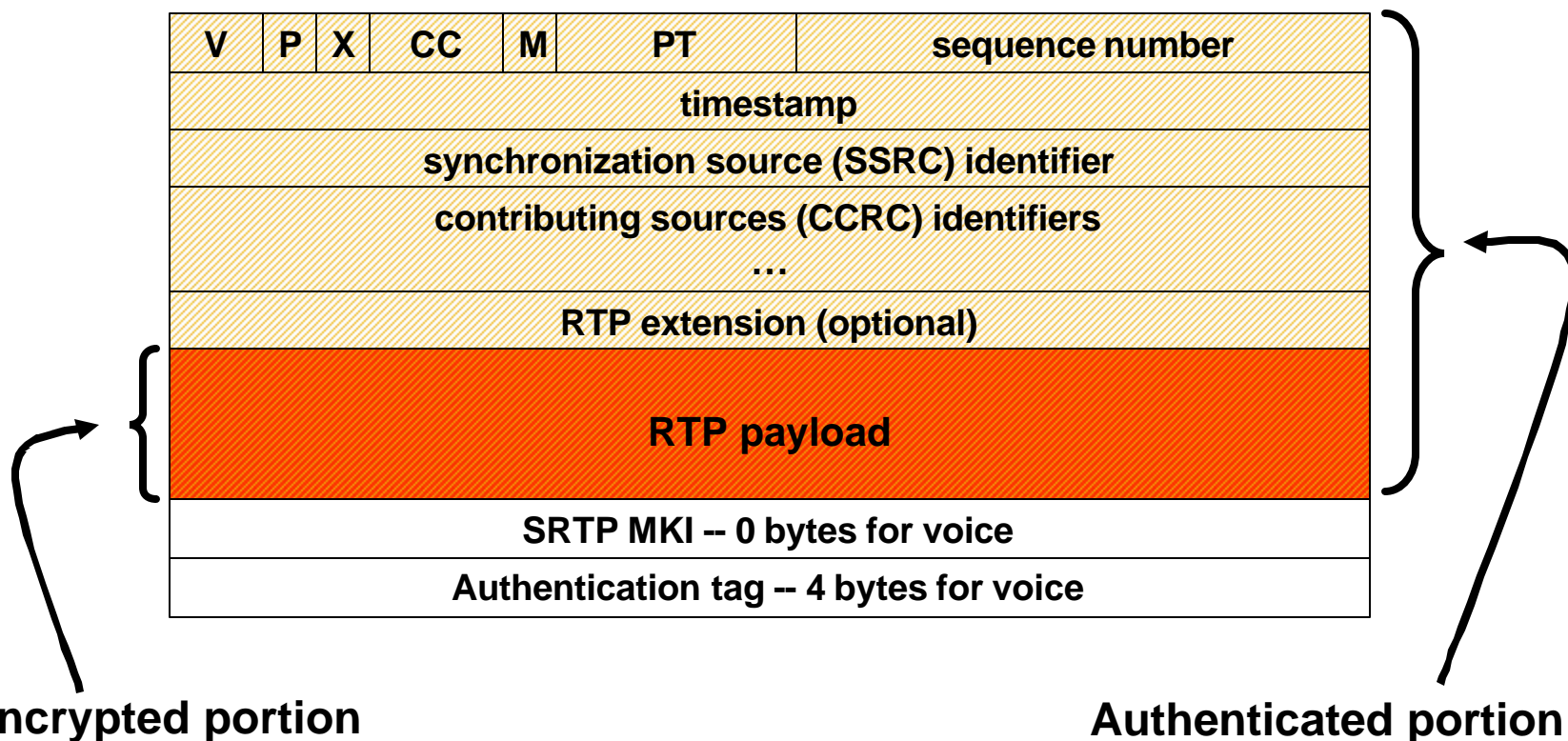
# Authentication and Encryption In Cisco IP Communications

Cisco.com

- **Public Key / Private Key Pair**
- **Certificate**
- **Certificate Trust List**
- **Transport Layer Security (TLS)**
- **Secure RTP (SRTP)**

# SRTP: Secure RTP

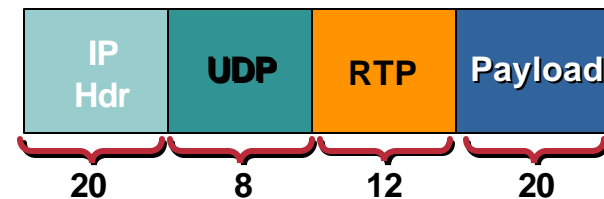
- IETF RFC3711 for transport of secure media
- Uses AES-128 for both authentication and encryption
- High throughput, low packet expansion



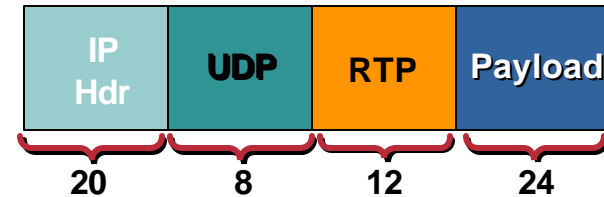
# SRTP Comparison with GRE and IPSec (G.729)

Cisco.com

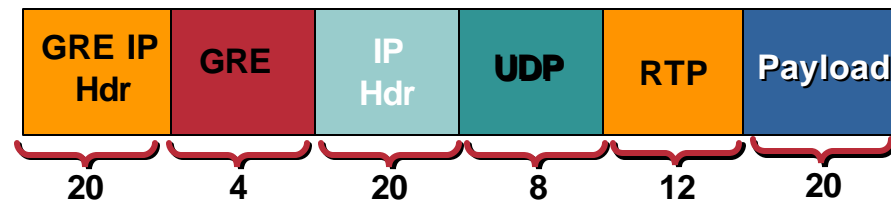
(1) Original packet – 60 bytes



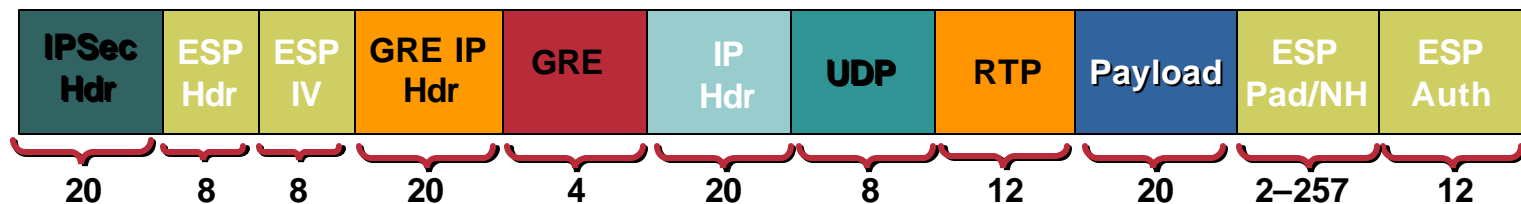
(2) With SRTP – 64 bytes



(3) With IP GRE – 84 Bytes



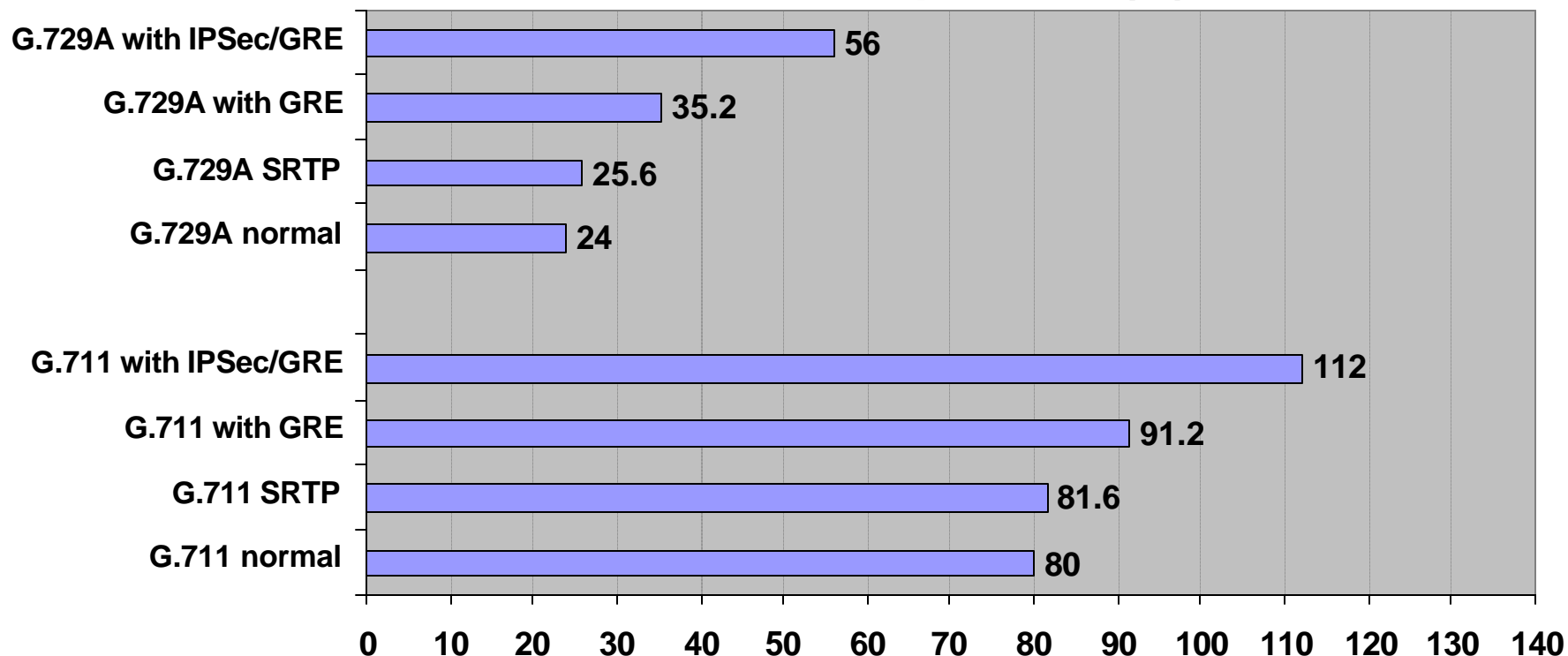
(4) IPSec ESP Tunnel Mode – 136 Bytes



# Call Bandwidth Use

Cisco.com

## L3 Bandwidth Use per Call (K)



- V3PN solutions significantly bloat BW use per call, especially for G.729 calls
- SRTP offers significant BW savings, as well as e2e encryption

# TI-5510 DSP Channel Capacity with SRTP

Cisco.com

	Regular Mode	With SRTP 12.3(5 <sup>th</sup> )T
<b>Flex Complexity G.711</b>	<b>16 calls</b>	<b>10 calls</b>
<b>Medium Complexity</b>	<b>8 calls</b>	<b>8 calls</b>
<b>High Complexity</b>	<b>6 calls</b>	<b>6 calls</b>

**The only channel density impact is for Flex mode and all calls G.711**

# Scalability and Delay

- **No increase in delay**

**Call setup delay: Key exchange is done as part of normal MGCP call setup – no extra messages introduced, i.e. no extra call setup delay**

**Voice media delay: SRTP encryption is done in the DSP, and not by the router CPU – i.e. no extra CPU for SRTP**

- **Scalability**

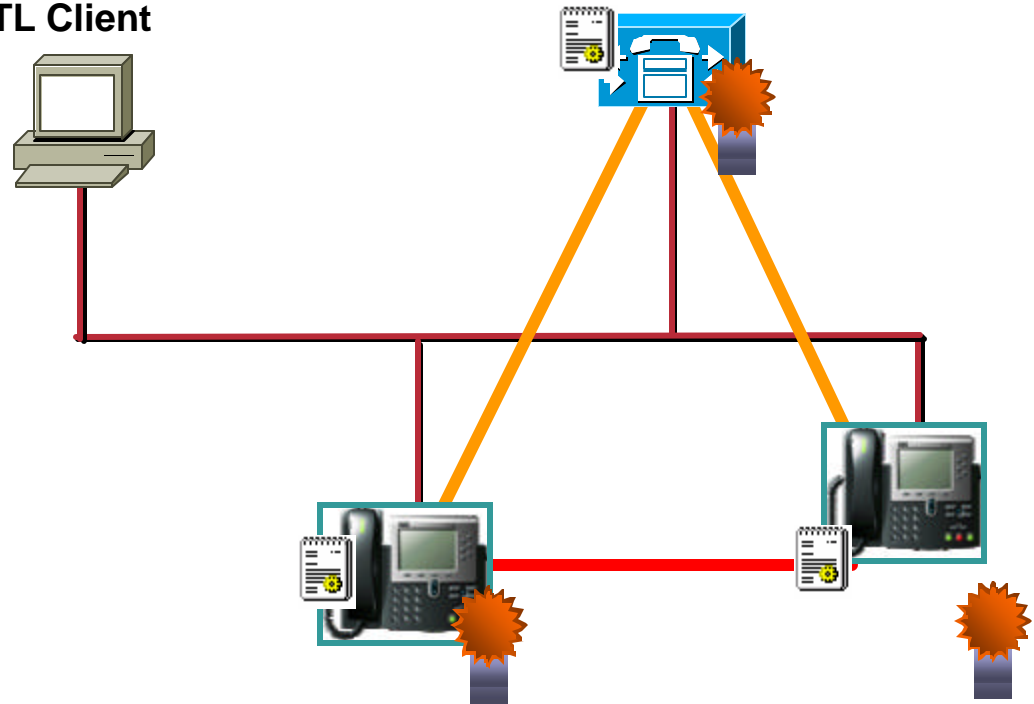
**SRTP encryption is in the DSPs and a DSP is available per call**

**Very scalable solution as more GWs and voice interfaces are added, more DSP power is automatically added too and no extra scalability engineering is needed**

**Scalability impacts of IPSec tunnels on the CCM servers, but the traffic in these tunnels is low (signaling only) and one tunnel per GW is needed, not one per call**

**Cisco.com**

- ## CTL Client

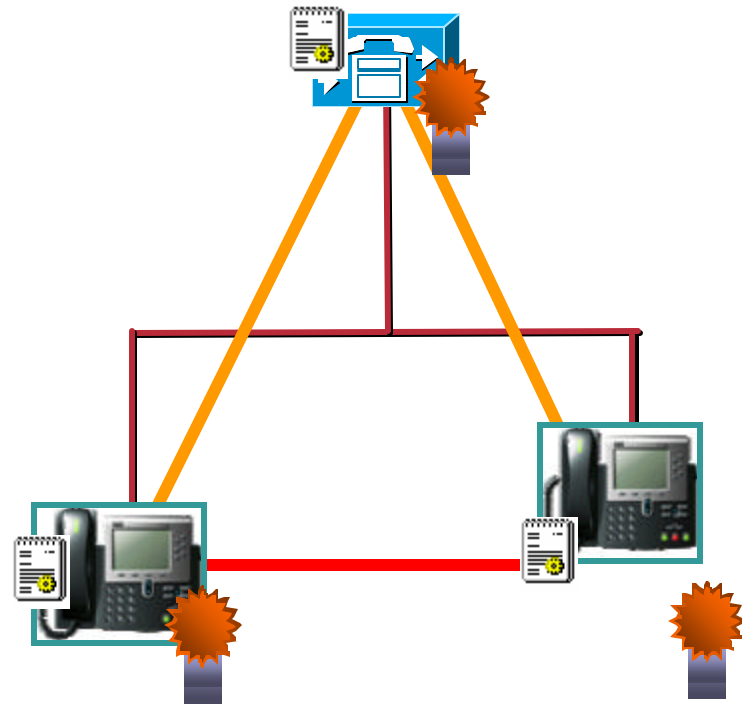


TECVVE117

# Certificate-Based Authentication and Encryption

Cisco.com

- **Public Key / Private Key Pair**
- **X.509v3 Digital Certificate**
  - Self-Signed (CCM)
  - MIC from Cisco Mnfg (7970)
  - LSC from CAPF (7940/7960)
- **Certificate Trust List**
  - CTL Client
- **Transport Layer Security**
  - RSA Signatures
  - HMAC-SHA-1 Auth Tags
  - AES-128-CBC Encryption
- **Secure RTP**
  - HMAC-SHA-1 Auth Tags
  - AES-128-CM Encryption





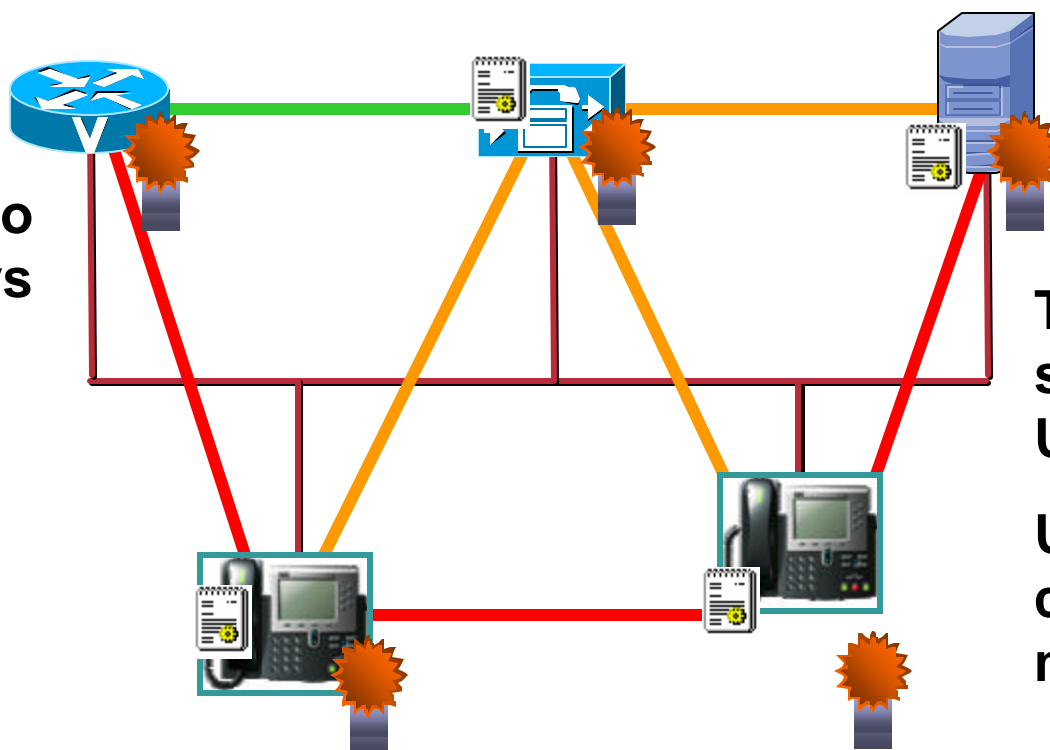
# Expanded Certificate-Based Authentication and Encryption in CCM 4.1

Cisco.com

## IPSec & SRTP to MGCP Gateways (12.3.11T1)

- VG224
- 2600-XM
- 2691
- 2800
- 3640a
- 3660
- 3700
- 3800

\* SRTP in SRST mode – Q105



TLS and SRTP supported to Unity 4.0(5)

User-Defined confidential messaging

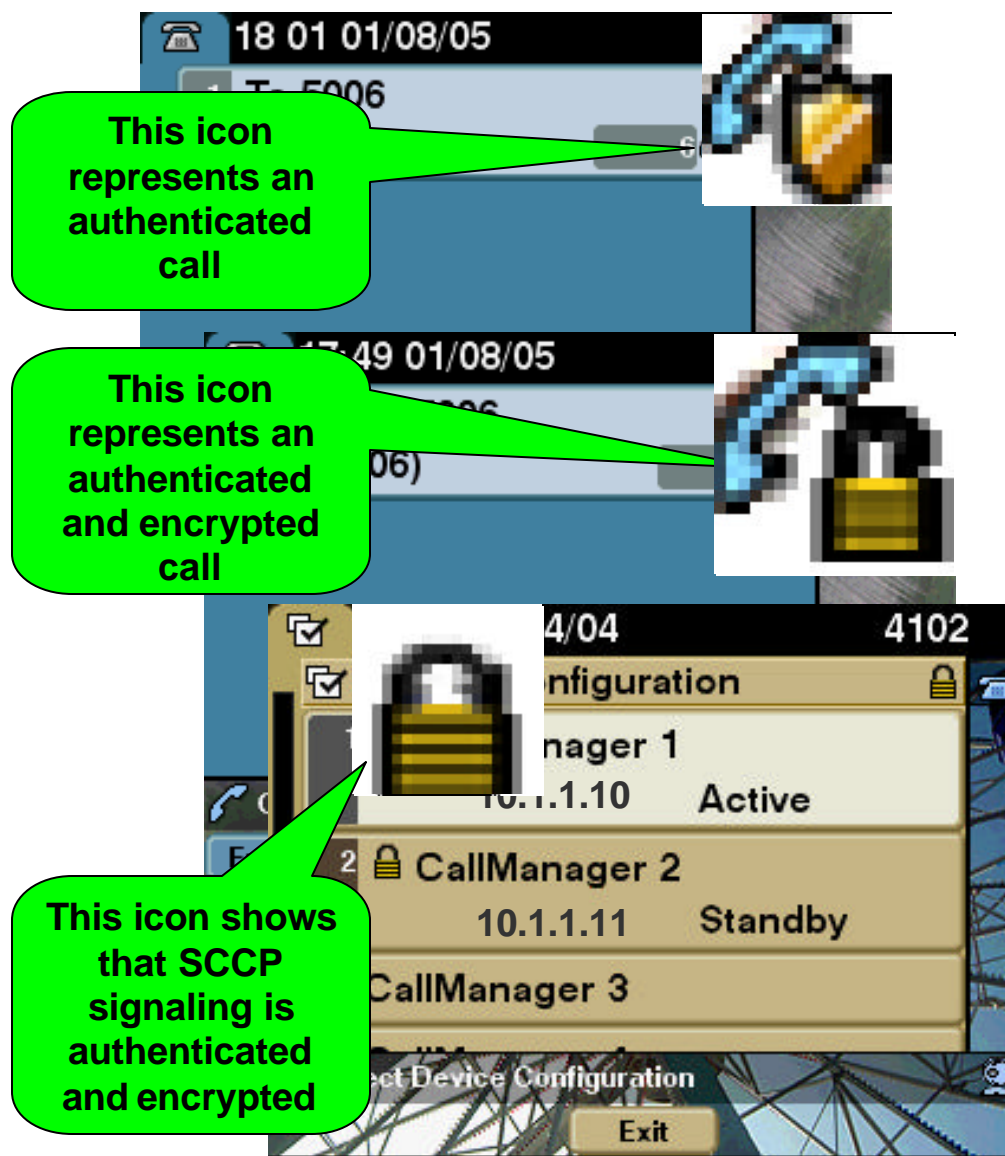
Full TLS and SRTP support in 7940 / 7960 / 7970

— TLS  
— IPsec  
— SRTP

# Authentication and Encryption Summary

Cisco.com

- “Device Identity” establishes mutual authentication using RSA signatures
- “Signaling Integrity” - SCCP messages authenticated using HMAC-SHA-1
- “Signaling Privacy” - SCCP message contents encrypted using AES-128-CBC
- “Media Integrity and Privacy” – SRTP packets authenticated and encrypted with AES-128-CM
- Mixed-Mode Support – CCM and phones do negotiate highest common capability
- User interface notification (via phone icon) of phone security status



# Hardening the Windows Operating System



# Hardening the Operating System

Cisco.com

- Hardened Win2K OS Shipped By Default, and downloadable from Cisco Connection Online

*Every version gets incrementally more secure*

- Aggressive Security Patch and Hotfix Policy

- ? Critical: Tested and posted to CCO within 24 hours

- ? Others: Consolidated and posted once per month

- ? New email alias tells you when new patches are available

- [http://www.cisco.com/warp/public/779/largeent/software\\_patch.html](http://www.cisco.com/warp/public/779/largeent/software_patch.html)

*Sasser patch was available on CCO two weeks before it hit the Internet!*

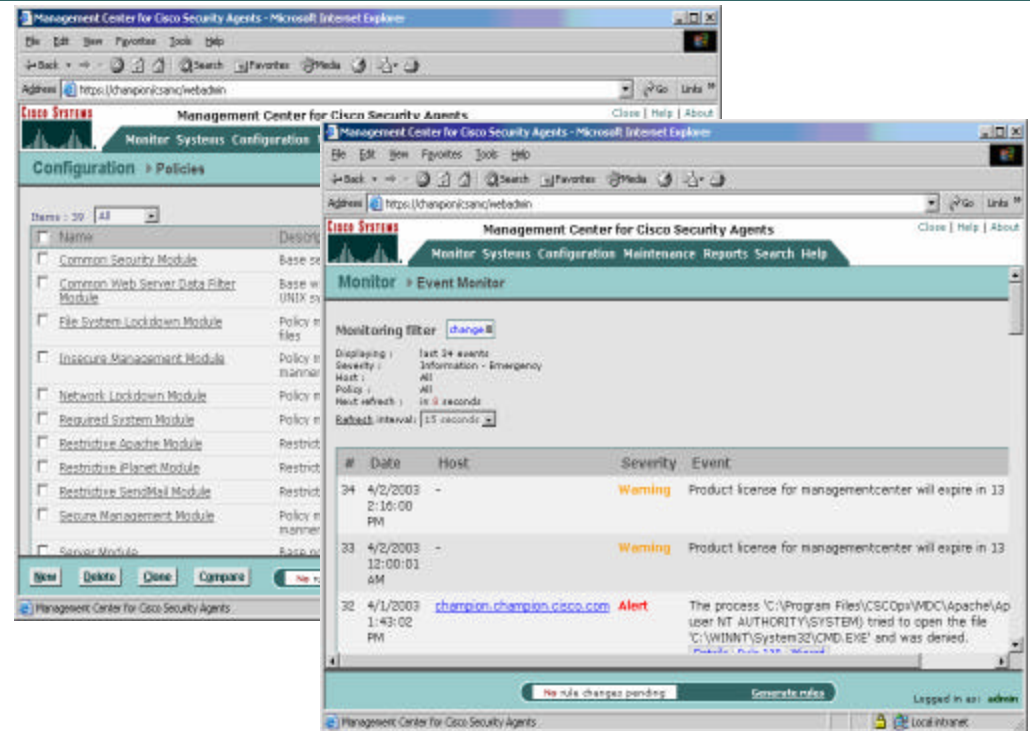
- Install McAfee 7.1, Symantec 8.1, or Trend Micro ServerProtect5 Anti-Virus Protection

*Disable heuristic scanning – if not - the web pages may not work!*

# Host-Based Intrusion Prevention Cisco Security Agent

Cisco.com

- Available for all telephony applications
  - Headless Bundled
  - Managed Optional
- **Policy-Based**, not signature based
- **Zero Updates**
- **“Day Zero”** support
- Centrally administered, with distributed, autonomous policy enforcement
- Effective against existing & previously unseen attacks
- Stopped Slammer, nimda & code red sight unseen with out-of-the-box policies






## CSA Server Protection:

- Host-based Intrusion Protection
- Buffer Overflow Protection
- Network Worm Protection
- Operating System Hardening
- Web Server Protection
- Security for other applications

# Optional OS Security Script

Cisco.com

- Additional password restrictions, event logs, NTLM auth., registry settings, file & IIS ACLs, deletes un-needed files & folders, etc.
- C:\Utils\SecurityTemplates directory
  - CCM-OS-OptionalSecurity.cmd
  - CCM-OS-OptionalSecurity-Readme.doc
- C:\Utils directory
  - ore-CallManager-Upgrade.htm
  - IPSec-W2KSQL-Readme.htm
- Part of OS Build 2.6 – April 2004
- Can be run  CallManager 3.3(2) or greater
- Not supported  on other applications.

# Manual Security Settings

- Create individual users placed in Administrators group
- Rename Administrator – **Must be named back to administrator prior to upgrades**
- Create a decoy Administrator account ?
- Create an Auditors group
  - Give Auditors very little privilege, but full access to logs
  - Give Administrators read-only access to logs
- Add Screensaver, CMOS & iLO Passwords
  - Disable iLO if not used
- Remove Everyone group from Share permissions
- Scripted IP Security Filter – Blocks fixed Windows & SQL ports
- Details in the OptionalSecurity Readme

# Protect Windows Against Common Exploits

Cisco.com

**Most XML apps go to the Internet to get data**

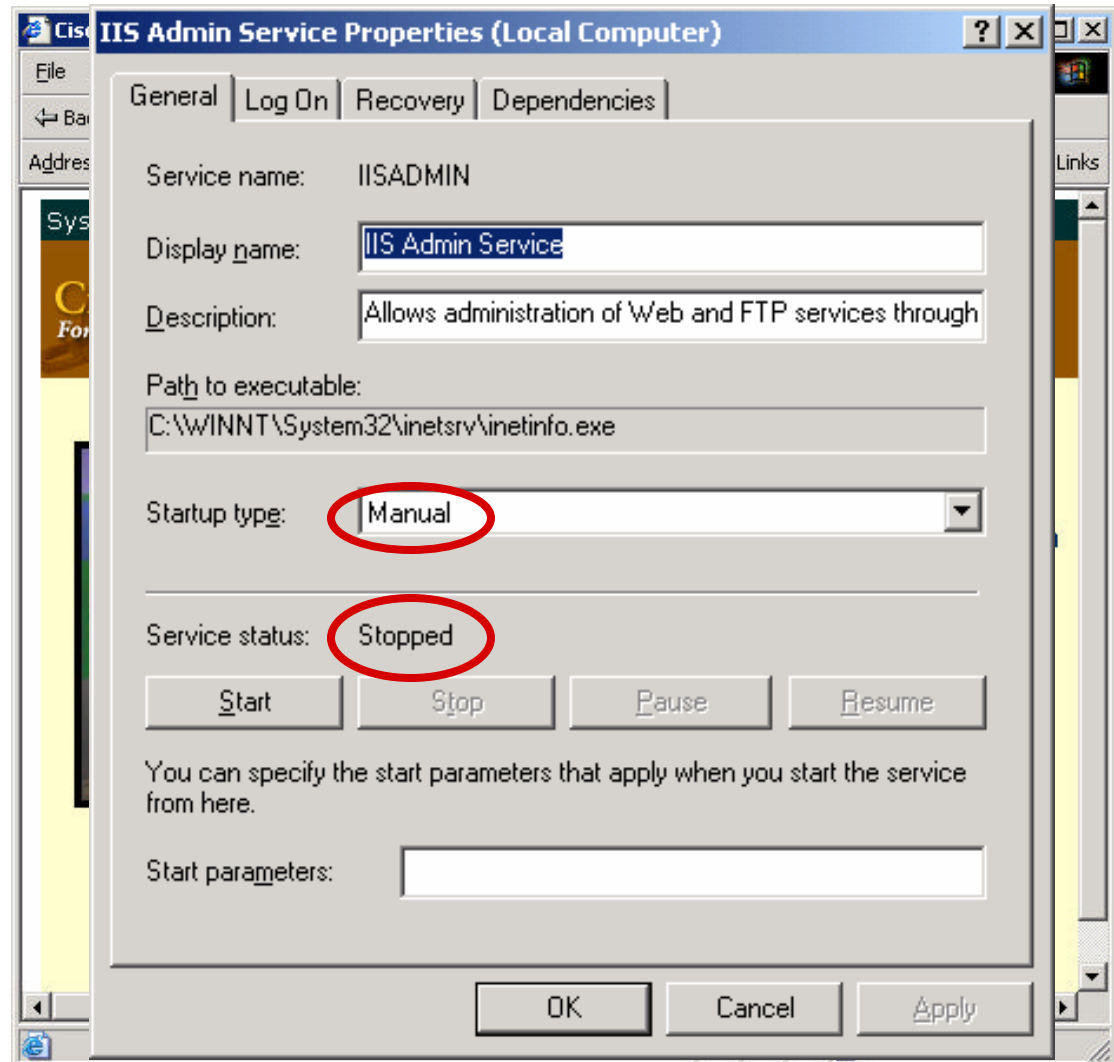
- Offload XML to dedicated server

**DHCP can be served from the infrastructure**

- Deploy DHCP close to the endpoints

**80% of attacks against Windows are targeted at IIS !!!**

- Turn off IIS on the Subscribers - Set to Manual for Installer
- Change Script Error Message setting to not detailed





# Multi-Level Admin (MLA)

Cisco.com

System Route Plan Service Feature Device User Application Help

**Cisco CallManager Administration**  
For Cisco IP Telephony Solutions

**Assign Privileges to User Group**

[View Privileges Report](#)  
[Add a New Functional Group](#)  
[Add a New User Group](#)

**User Groups**

- GatewayAdministration
- PhoneAdministration
- ReadOnly
- ServerMaintenance
- ServerMonitoring
- SuperUserGroup

**User Group: GatewayAdministration**  
Status: Ready

Functional Group	Access Privilege
Standard Feature	Read Only
Standard Plugin	Read Only
Standard Serviceability	Read Only
Standard RoutePlan	Full Access
Standard Gateway	Full Access
Standard Service Management	Read Only
Standard User Privilege Management	Read Only
Standard System	Read Only
Standard Phone	Read Only
Standard Service	Read Only
Standard User Management	Read Only

- Users are added to LDAP directory and assigned to “User Groups”.
- User Groups are then given access to “Functional Groups”.
- Functional Groups have access to individual pages

# Secure Remote Access

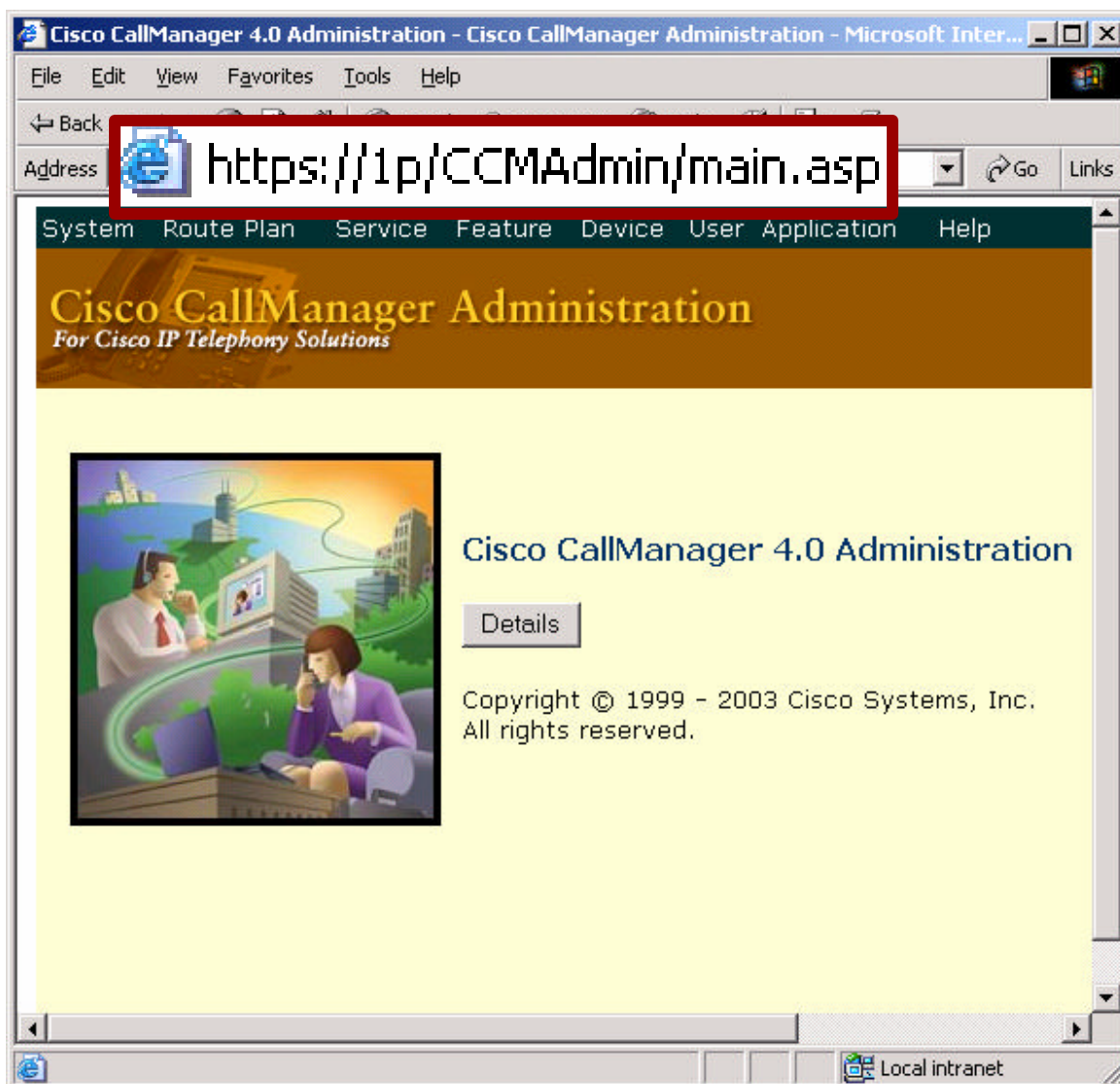
Cisco.com

## New in CCM 4.1

### All CallManager Administrator and User Webpages over HTTPS

- Usernames and Passwords
- Configuration changes
- Serviceability
- Speed dials, call forwarding

**On by default –  
Not configurable**



# Multi-Level Admin (MLA)

Cisco.com

System Route Plan Service Feature Device User Application Help

Cisco CallManager Administration  
For Cisco IP Telephony Solutions

CISCO SYSTEMS

## Assign Privileges to User Group

[View Privileges Report](#)  
[Add a New Functional Group](#)  
[Add a New User Group](#)

**User Groups**

- GatewayAdministration
- PhoneAdministration
- ReadOnly
- ServerMaintenance
- ServerMonitoring
- SuperUserGroup

**User Group: GatewayAdministration**  
Status: Ready

Functional Group	Access Privilege
Standard Feature	Read Only
Standard Plugin	Read Only
Standard Serviceability	Read Only
Standard RoutePlan	Full Access
Standard Gateway	Full Access
Standard Service Management	Read Only
Standard User Privilege Management	Read Only
Standard System	Read Only
Standard Phone	Read Only
Standard Service	Read Only
Standard User Management	Read Only

## New in CallManager 4.1

- LDAP lookups to DC Directory and AD Plug-in over SSL (SLDAP)

**On by default –  
Not configurable**

- Users are added to LDAP directory and assigned to “User Groups”.
- User Groups are then given access to “Functional Groups”.
- Functional Groups have access to individual pages

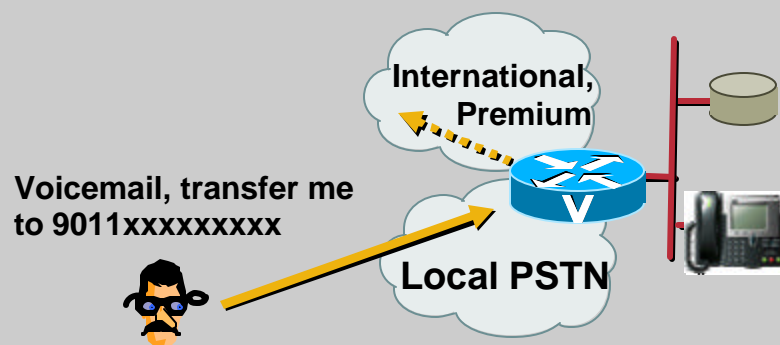
# CallManager Toll Fraud Prevention



# Exploits of Toll Fraud

Cisco.com

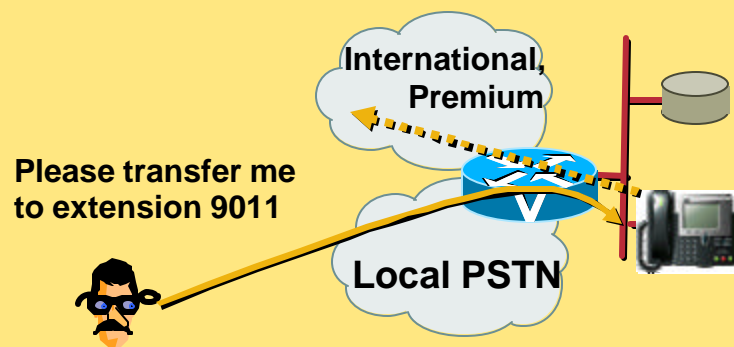
## Toll Fraud 1: Transfer from Voicemail



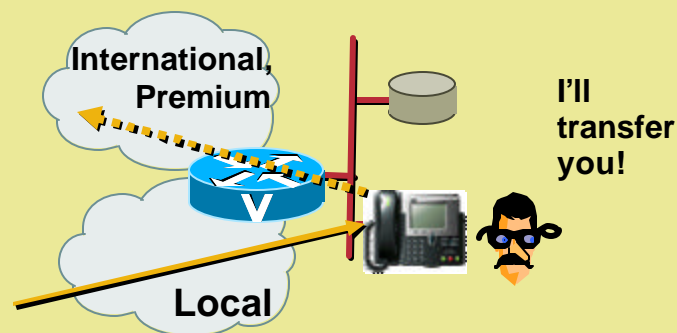
## Toll Fraud 2: Call Forward All



## Toll Fraud 3: Social Engineering



## Toll Fraud 4: Inside Facilitators



# Prevent Authenticated User Toll Fraud

Cisco.com

- **Essentially a dial plan control exercise**  
May not be a need to allow CFALL to Bermuda...  
**Call Forward All CSS controls these exploits**
- **Exploits of Voicemail (similar to Call Forward All)**  
**Restricted CSS on VM ports to on-net destinations only**

# Prevent External Transfer

Cisco.com

- Prevents users from transferring calls from one external device to another external device
- Disabled by default
- Internal devices:
  - SCCP (StationD, NCallStationD)
  - MGCP FXS (MGCPStationD)
  - H323 Phone (NetMeeting)
  - Conference Bridge (UnicastBridgeControl)
- External devices:
  - H323 Gateway device
  - MGCP FXO trunk
  - MGCP E1/E1 trunk
  - Inter cluster trunk

The screenshot shows the Cisco CallManager Administration web interface. At the top, there is a navigation bar with links: System, Route Plan, Service, Feature, Device, User, Application, and Help. Below this is the header "Cisco CallManager Administration For Cisco IP Telephony Solutions" and the Cisco Systems logo. The main content area is titled "Parameters for All Servers" and includes links for "Back to Service Parameter", "Out of Sync Parameters for All Servers", and "Modified Parameters for All Servers". It also shows the "Current Service: Cisco CallManager" and a note that the list contains values for all parameters under all configured servers. A table lists parameters for different components: Route Plan (Dial Plan Path), DAISY-CM, System (Block External To External Transfer), and DAISY-CM. The "Block External To External Transfer" parameter is highlighted with a red box and has a value of "False".

Parameter/Server Name	Suggested/Current Value
No parameters to display	
<b>Route Plan</b>	
Dial Plan Path	c:\Program Files\Cisco\DialPlan\
DAISY-CM	c:\Program Files\Cisco\DialPlan\
<b>System</b>	
Block External To External Transfer	False
DAISY-CM	False

In CCM 3.3(4)

# Drop Conference Call When Originator Hangs Up

Cisco.com

- Specifies whether to drop a conference when the originator leaves
- Default false
- If changed to True and the originator hangs up, the conference will be dropped
- When the originator transfers, redirects or parks the call and the retrieving party hangs up, the conference will be dropped

The screenshot shows the Cisco CallManager Administration web interface. The top navigation bar includes links for System, Route Plan, Service, Feature, Device, User, Application, and Help. The main header displays 'Cisco CallManager Administration For Cisco IP Telephony Solutions' and the Cisco Systems logo. The page title is 'Service Parameters Configuration', with a link to 'Select Another Server/Service Parameters for all servers'. The current server is 'DAISY-CM' and the current service is 'Cisco CallManager'. The status is 'Ready'. There are buttons for 'Update', 'Set to Default', and 'Advanced'. A note states: 'All parameters apply to the current server except those in the Clusterwide group(s)'. The 'Route Plan' section is expanded, showing a table with 'Parameter Name' and 'Parameter Value'. The 'Dial Plan Path\*' parameter is set to 'c:\Program Files\Cisco\DialPlan\'. Below this, the 'Clusterwide Parameters (Feature - General)' section is expanded, showing a table with 'Parameter Name' and 'Parameter Value'. The 'Barge Enabled Flag\*' parameter is set to 'False'. The 'Drop Adhoc Conference When Creator Leaves\*' parameter is highlighted with a red box and is also set to 'False'. The 'Suggest' column for the highlighted parameter shows 'False'.

Parameter Name	Parameter Value	Suggest
Dial Plan Path*	c:\Program Files\Cisco\DialPlan\	c:\Prog Files\Cis

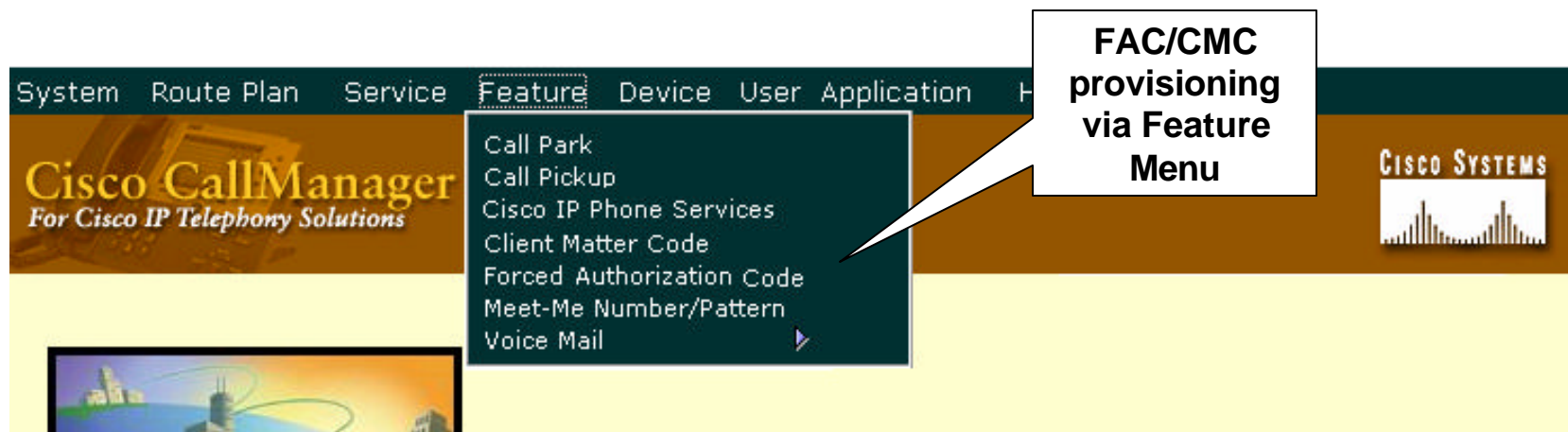
Parameter Name	Parameter Value	Suggest
Barge Enabled Flag*	False	False
Drop Adhoc Conference When Creator Leaves*	False	False

In CCM 3.3(4)



# Forced Authorization Codes and Client Matter Codes

Cisco.com



- Allows a system administrator to force all calls going to a specific route pattern to enter an authorization code before the call is extended
- Prevents an unauthorized user from making toll calls
- Allows for billing and tracking of calls made

In CCM 3.3(4)

# Filter Toll Numbers from Dial Plan

Cisco.com

- Many commonly exploited area codes
- The following list is just a start and may not apply to your organization...

**Research the problem for your particular area**

Country	Area Code	Blocked CM Pattern
Bahamas	242	9.1242xxxxxxx
Anguilla	264	9.1264xxxxxxx
Antigua/ Barbuda	268	9.1268xxxxxxx
Barbados	246	9.1246xxxxxxx
Bermuda	441	9.1441xxxxxxx
British Virgin Is	284	9.1284xxxxxxx
Cayman Islands	345	9.1345xxxxxxx
Dominica	767	9.1767xxxxxxx
Dominican Repub	809	9.1809xxxxxxx
Grenada	473	9.1473xxxxxxx

Jamaica	876	9.1876xxxxxxx
Montserrat	664	9.1664xxxxxxx
Puerto Rico	787	9.1787xxxxxxx
St. Kitts & Nevis	869	9.1869xxxxxxx
St. Lucia	758	9.1758xxxxxxx
St. Vincent & the Grenadines	784	9.1784xxxxxxx
Toll Charge	900 976	9.1900xxxxxxx 9.1976xxxxxxx
Trinidad & Tobago	868	9.1868xxxxxxx
Turks & Caicos Is	649	9.1649xxxxxxx
U.S. Virgin Islands	340	9.1242xxxxxxx

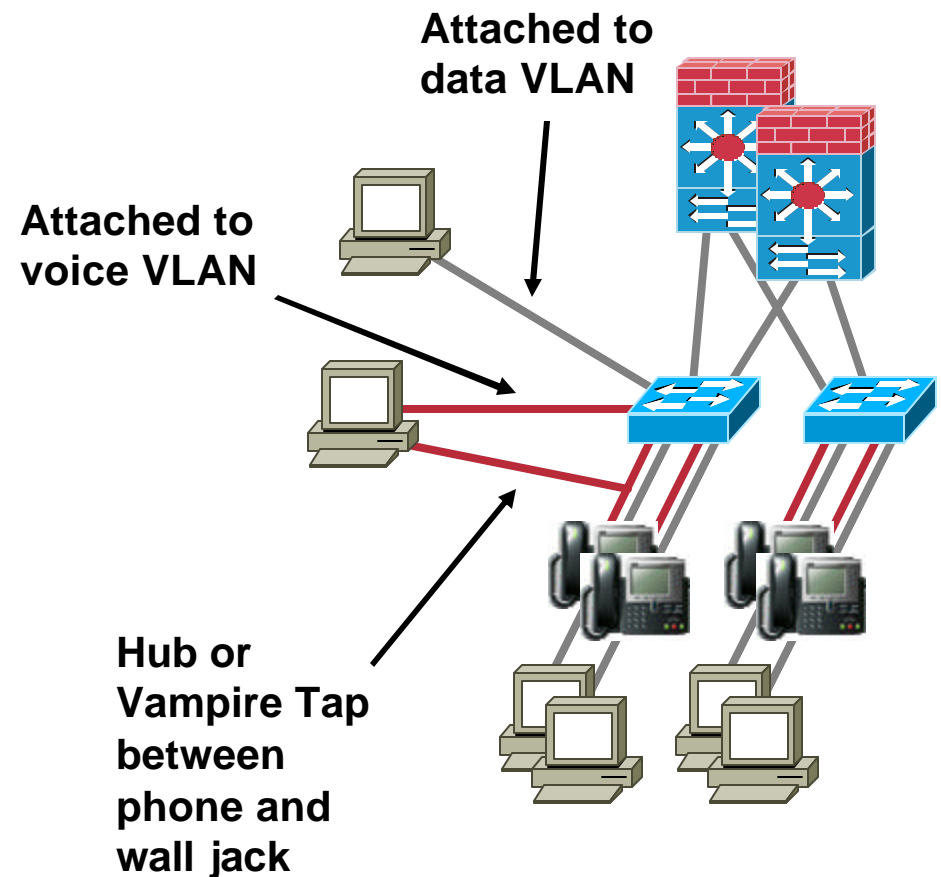
# Summary



# Mitigating Attacks Against Endpoints

Cisco.com

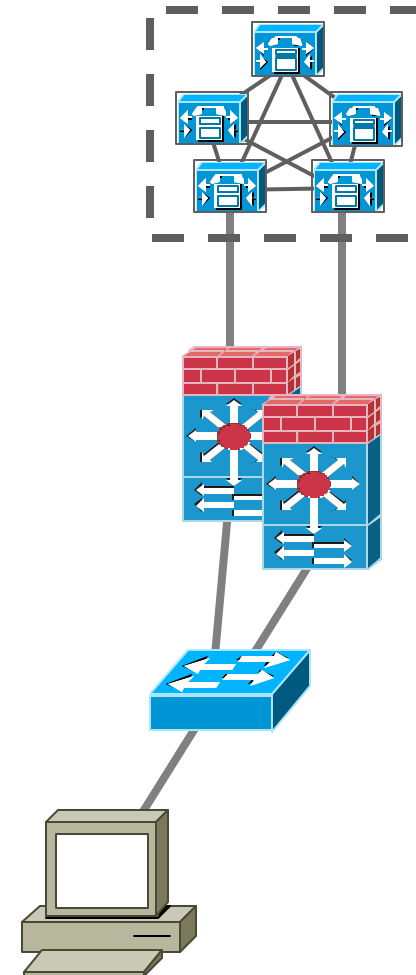
- Blocking PC access to voice VLAN stops eavesdropping attacks (VOMIT)
- DAI & Source Guard prevent man-in-the-middle attacks or traffic interception (ettercap, dsniff)
- VACLs stop directed TCP attacks
- DHCP Snooping stops DHCP spoofing and starvation attacks
- Signed firmware and config files prevent security features from being subverted
- Certificates disallow rogue CCM and phone insertion
- Encryption prevents media interpretation (if intercepted)



# Mitigating Attacks Against Servers

Cisco.com

- **FW, ACL & VACL prevent targeted TCP and UDP attacks & port scans**
- **Authentication Proxy limits access to vulnerable ports at L3**
- **Rate limiting prevents DoS and DDoS attacks on signaling ports to servers**
- **Common Windows exploits thwarted by hardened OS**
- **Targeted and anonymous illicit behavior stopped by CSA**



# How Do You Secure Your Voice Network?

Cisco.com

	Open	Better	Best
Isolate Servers	Open	ACLs	Firewalls & Rate Limiting
Protect the OS	Open	CSA / AV / Patches / Manual Settings	Optional Script / Managed CSA
Remote Administration	Open	Authentication Proxy	Out-of-Band Management
Phone Hardening	Open	Signed Images & L1/L2 Toggles	Authentication & Encryption
Network Connectivity	Open	VACLs Ignore GARP	DHCP Snooping, DAI, ISG
Forensic Information	Open	syslog	NIDS / VMS / CWSIM

**It all depends on your situation**

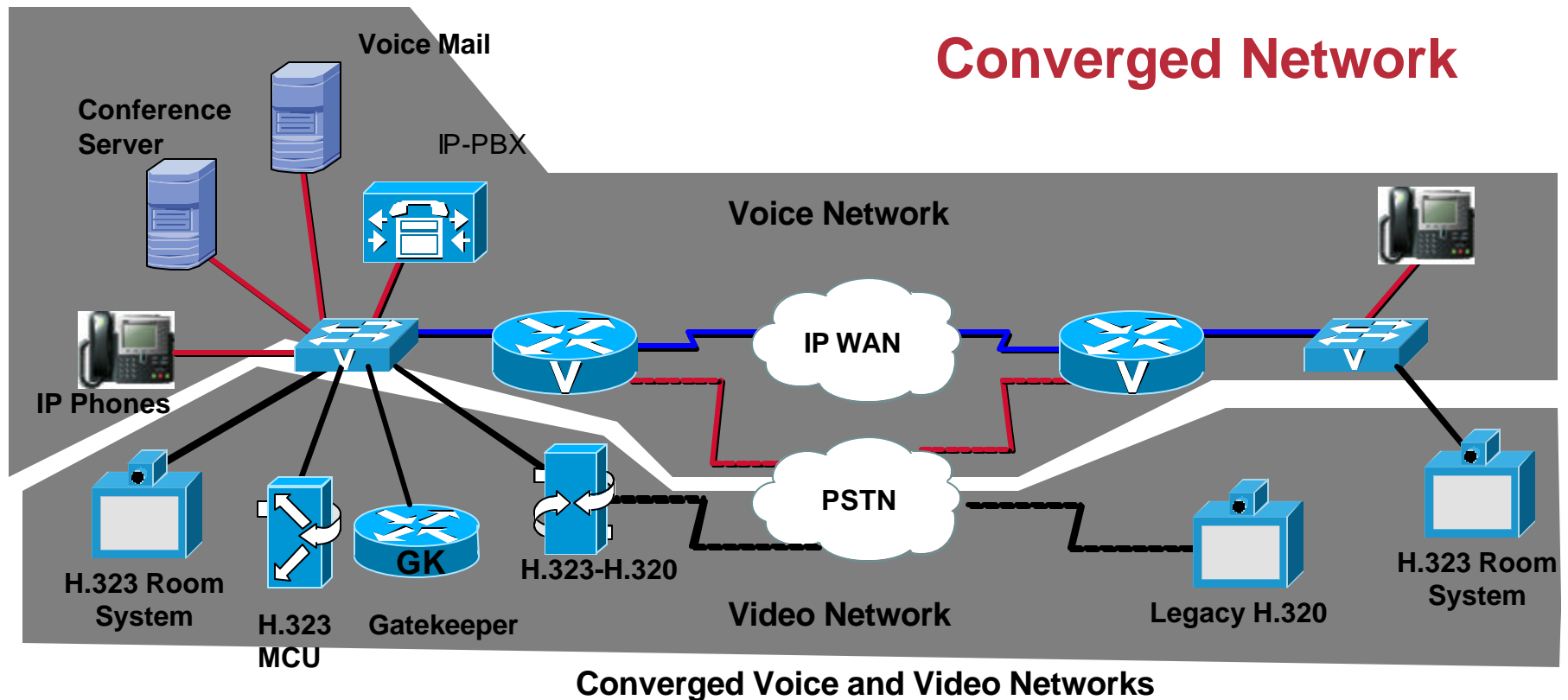
# Telephony Infrastructure Agenda (2/2)

Cisco.com

- **Call Admission Control**
- **Survivable Remote Site Telephony**
- **Call Manager Express**
- **Dial Plan**
- **Voice Mail Integration**
- **Security**
- **Video Telephony**
- **Management**
- **LDAP Directories**

# Separate IP Voice and Video Networks

Cisco.com



## Video

- Dial Plan Administration: Gatekeeper
- PSTN Access: H.320 Gateway
- Conferencing: Video MCU

## Voice

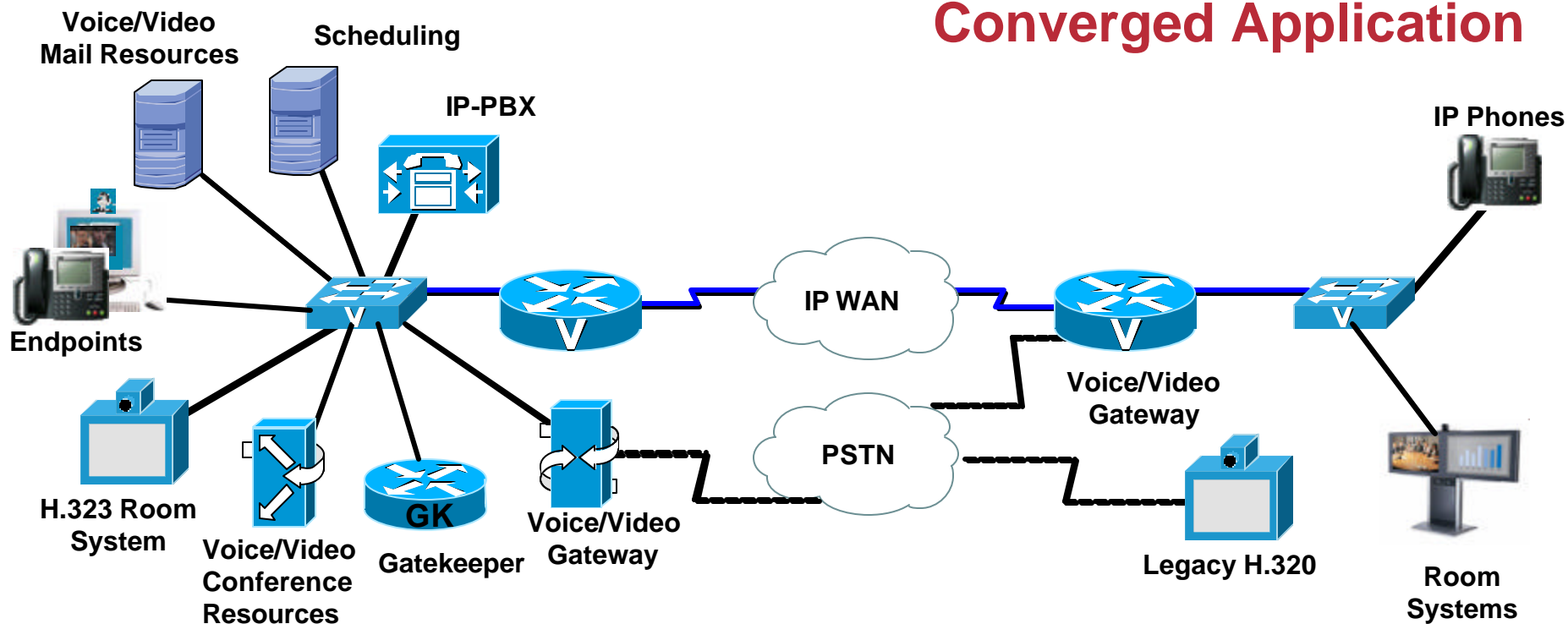
- Dial Plan Administration: IP-PBX
- PSTN Access: Voice gateways
- Conferencing: Audio MCU



# IP Video Telephony

Cisco.com

## Converged Application



### Voice/Video Telephony

- Dial Plan Administration: IP-PBX
- PSTN Access: Common Gateway Platform
- Conferencing: Common Platform

# Why Is Video Telephony Different Than Videoconferencing?

Cisco.com

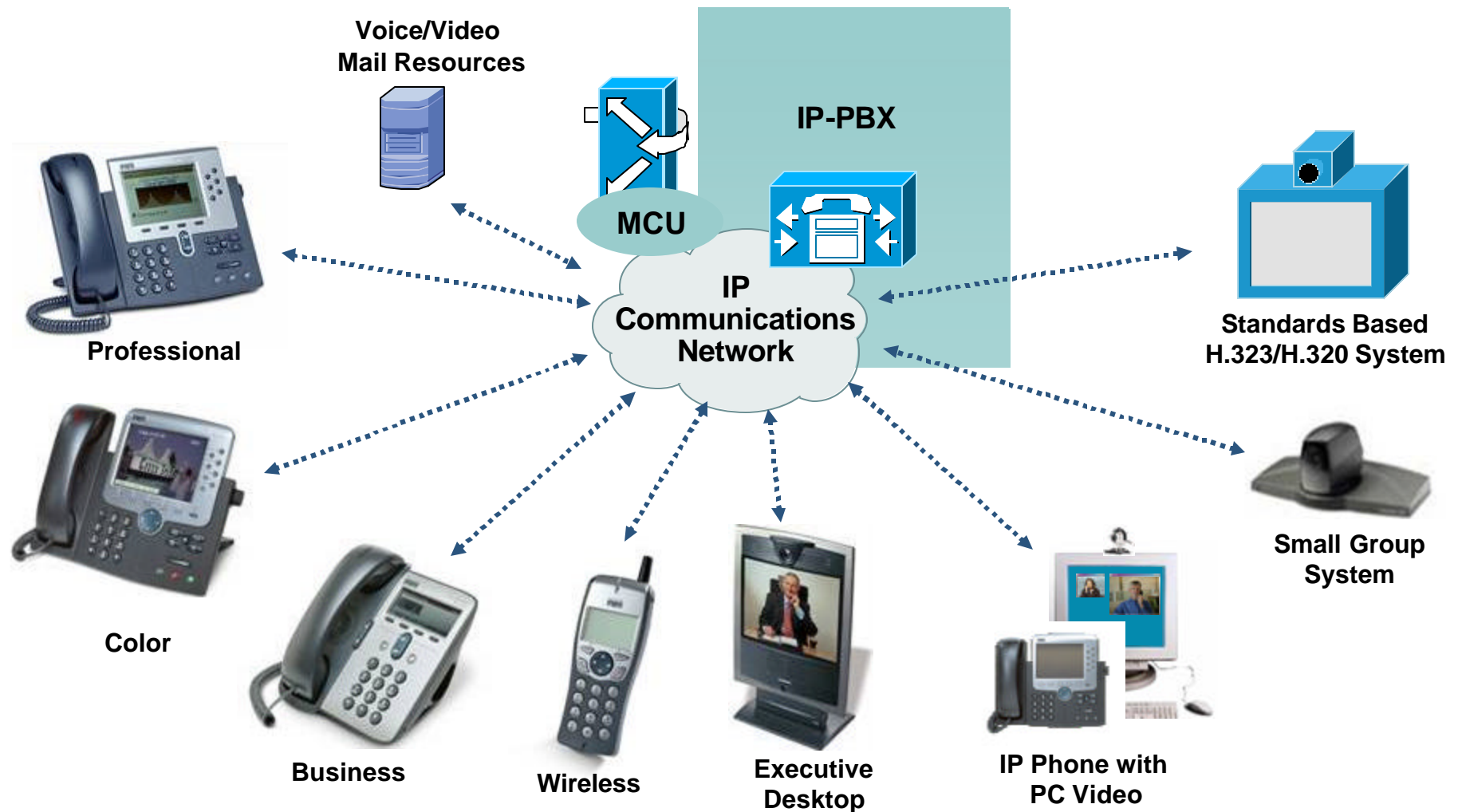
## Application Layer Integration

- **Common Call Control**
- **Common Bridging Resources**
- **Common Gateway Resources**
- **Common Network Services**
  - Voice/Video Mail
- **Common Features/Experience**
  - Conference, transfer, park, CFW

**Allows Ease of Use Through Unified Experience  
Leverages Infrastructure and Tools Allowing Efficiencies in Scale**

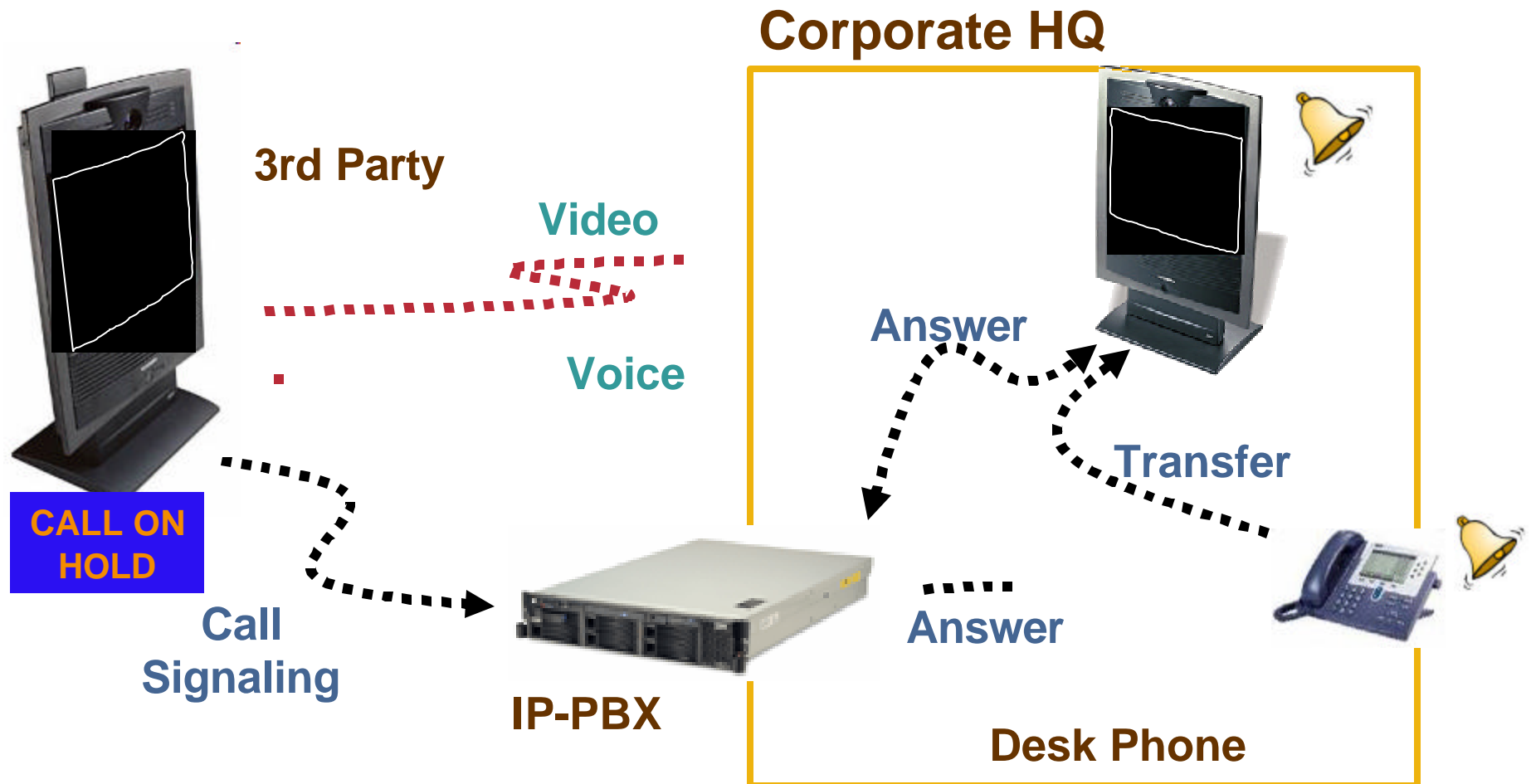
# Elements of IP Video Telephony

Cisco.com



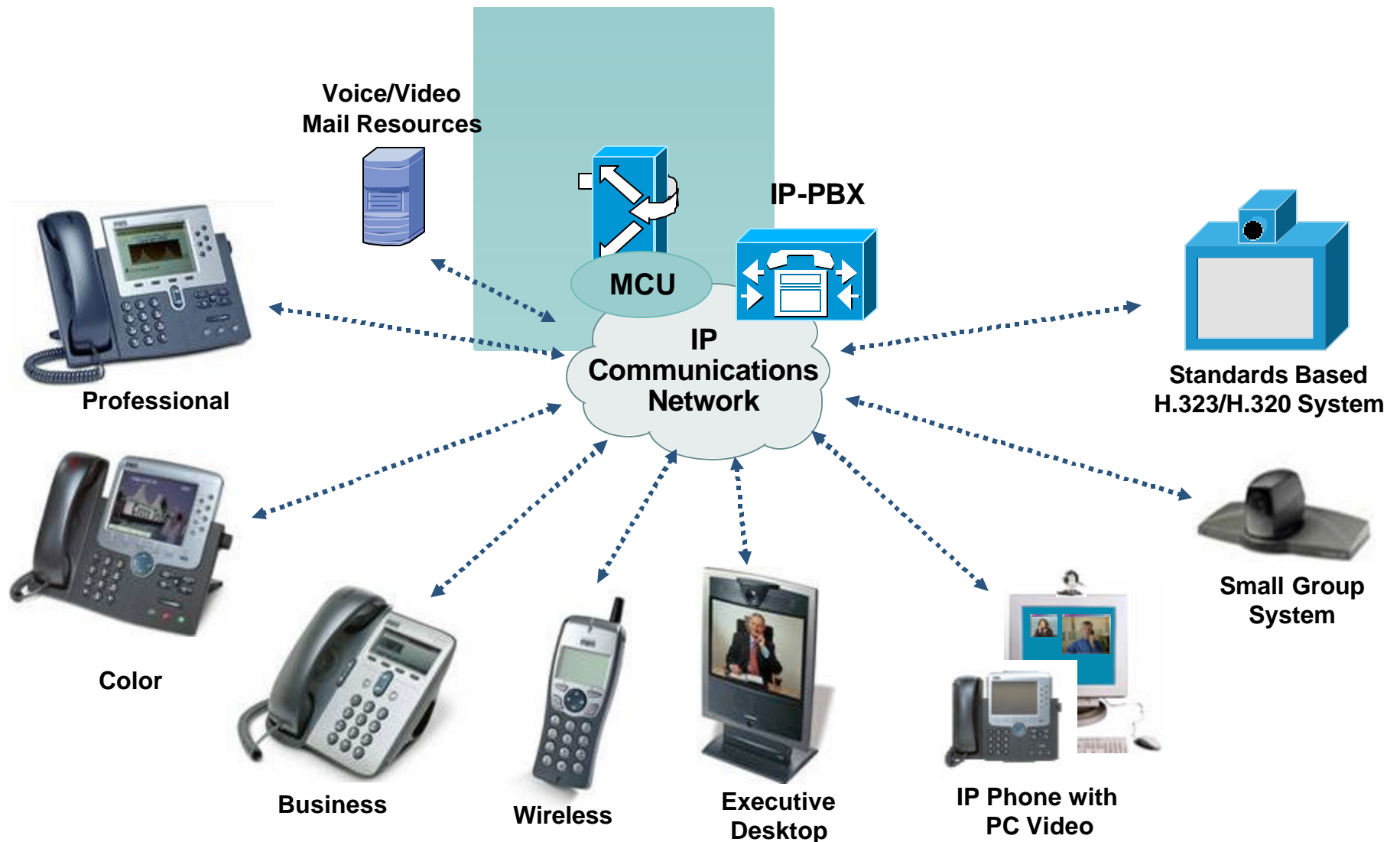
# User Experience: Transfer

Cisco.com



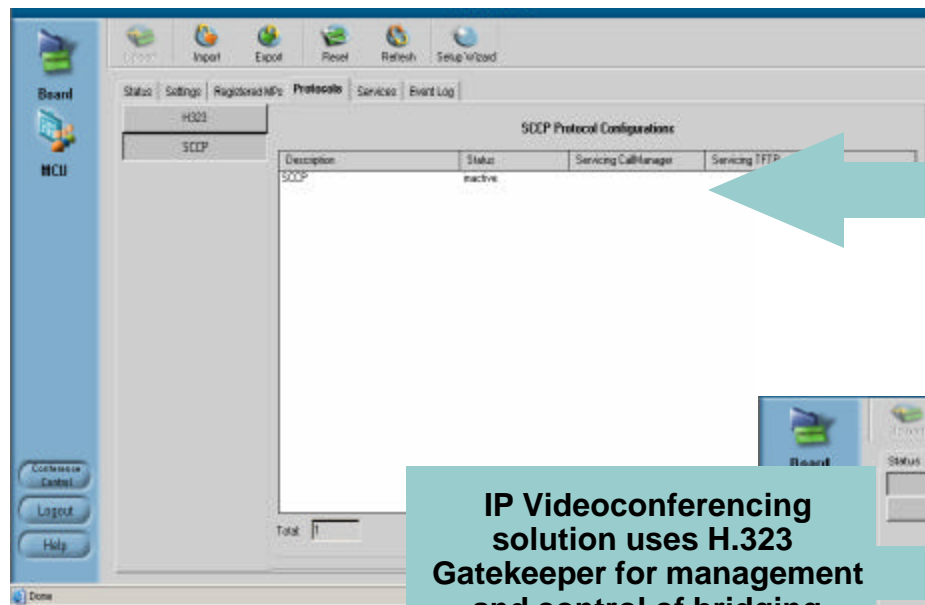
# Elements of IP Video Telephony

Cisco.com



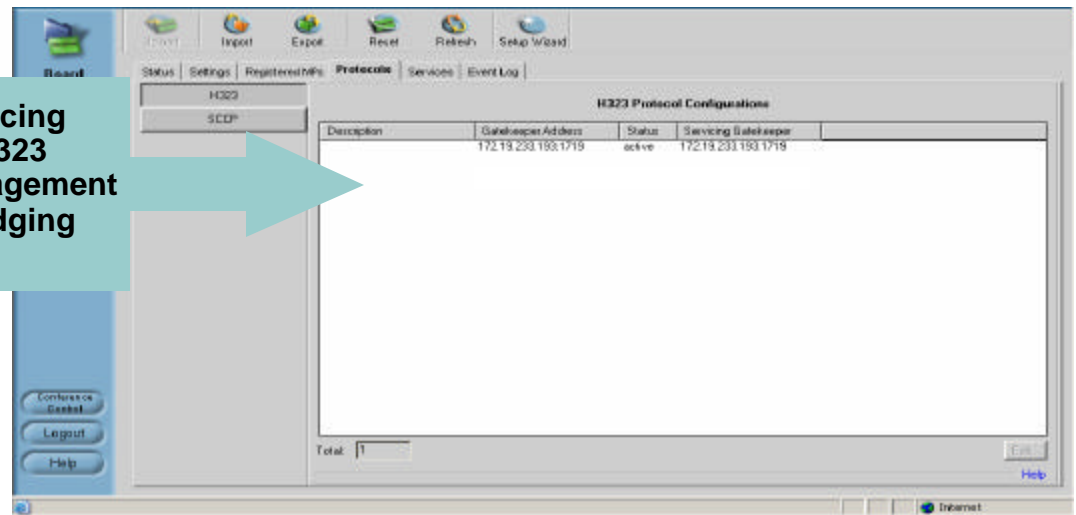
# IP-PBX vs. H.323 Gatekeeper Control

Cisco.com



IP Videoconferencing solution using targets IP-PBX for management and control of bridging resource

IP Videoconferencing solution uses H.323 Gatekeeper for management and control of bridging resource

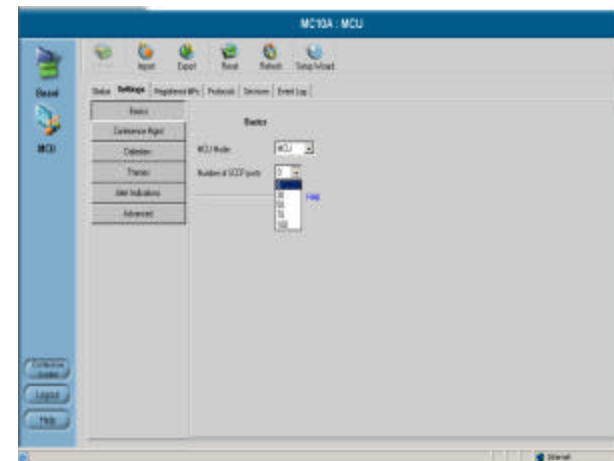


# Multipoint Conference Unit

Cisco.com

- IP-PBX has direct control of video MCU resource
- Configured in the IP-PBX as a Conferencing Resource
- Identify Media Resource Group (MRG) will help define endpoint video capabilities
- Automatically invoked when a video-capable device hits the conference soft key
  - Allows additional participants to be added to the conference
- Enables ad-hoc videoconferencing

The screenshot shows the 'Conference Bridge Configuration' page. At the top right, there are links: 'Add a New Conference Bridge', 'Modify the Number/Pattern Configuration', 'Cisco CallManager Service Parameters', and 'Back to First/Last Conference Bridges'. The main section is titled 'Conference Bridge: New' with a status of 'Ready'. Below this is an 'Insert' button. The configuration fields include: 'Conference Bridge Type' (set to 'Cisco Video Conference Bridge(PVC-3500)'), 'MAC Address\*' (empty), 'Description' (empty), 'Device Pool\*' (set to 'Not Selected'), and 'Location' (set to '< None >'). A 'Product Specific Configuration' section is expanded, showing a 'General' tab with 'DSCP for Control Messages\*' (set to 'CS3(prec 3) DSCP (111000)') and 'Local Base Port' (set to '11800').



# How Is “Ad-Hoc” Videoconferencing Enabled?

Cisco.com

- Allows one to create point-point calls then seamlessly expand into videoconference format
- Same video telephony experience through soft key:

## Confr

### In Call Feature

- Point to Point call
- To add participant
- Push ‘Confr’ button
- Get dial tone
- Dial participant’s number

(repeat as needed)

## MeetMe

### Pre Call Feature

- Pick up phone
- Push ‘Meet Me’ button
- Enter assigned number
- Notify participants via IM, e-mail, phone, etc.
- Everyone dials in

(Max 64 participants)

## Join

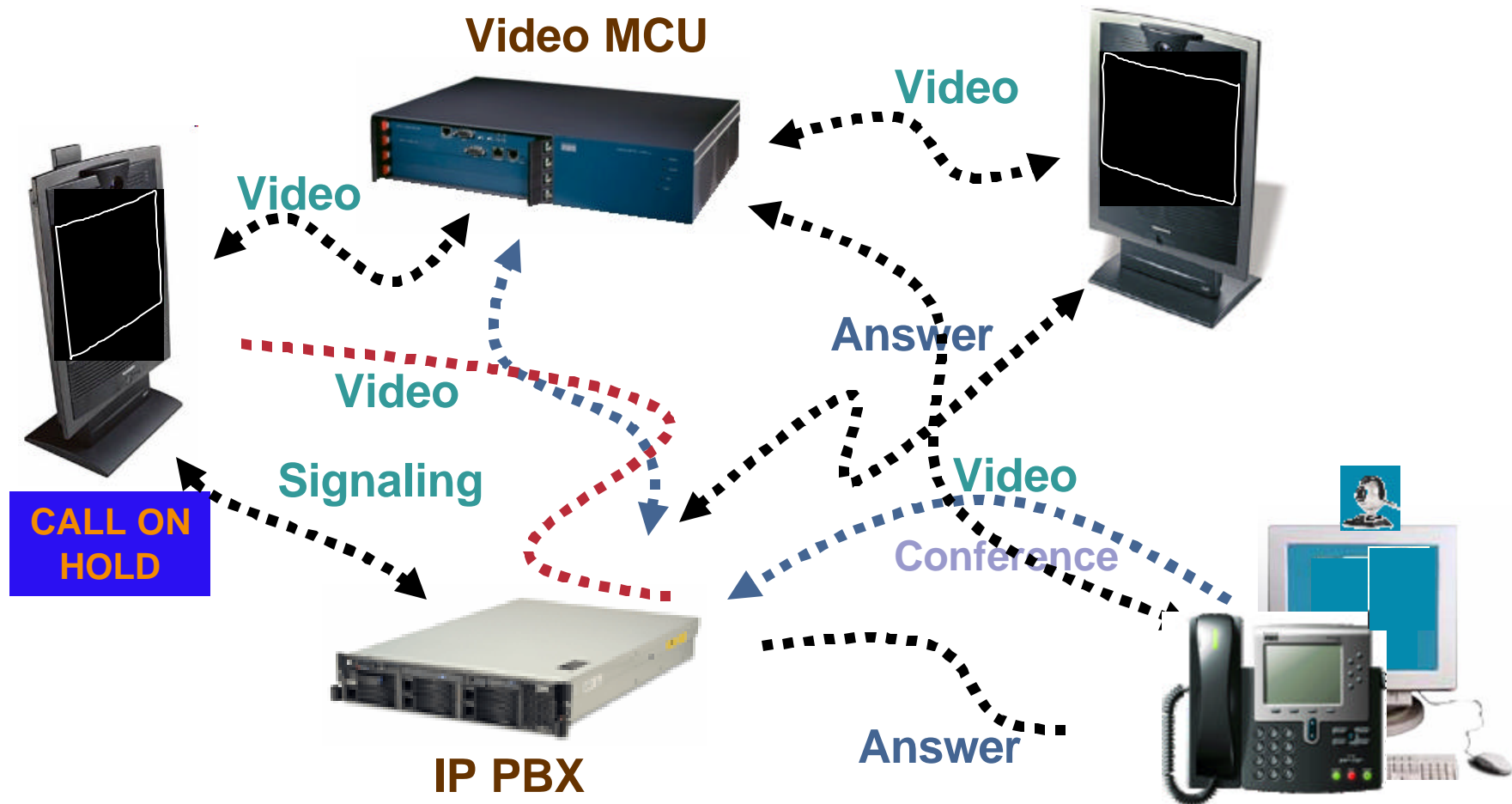
### In Call Feature

- Point to Point call
- Receive incoming call
- Place first call on hold
- Pickup second call
- Press ‘Join’ button
- Incoming caller joins existing call



# User Experience: Ad-Hoc Conferencing

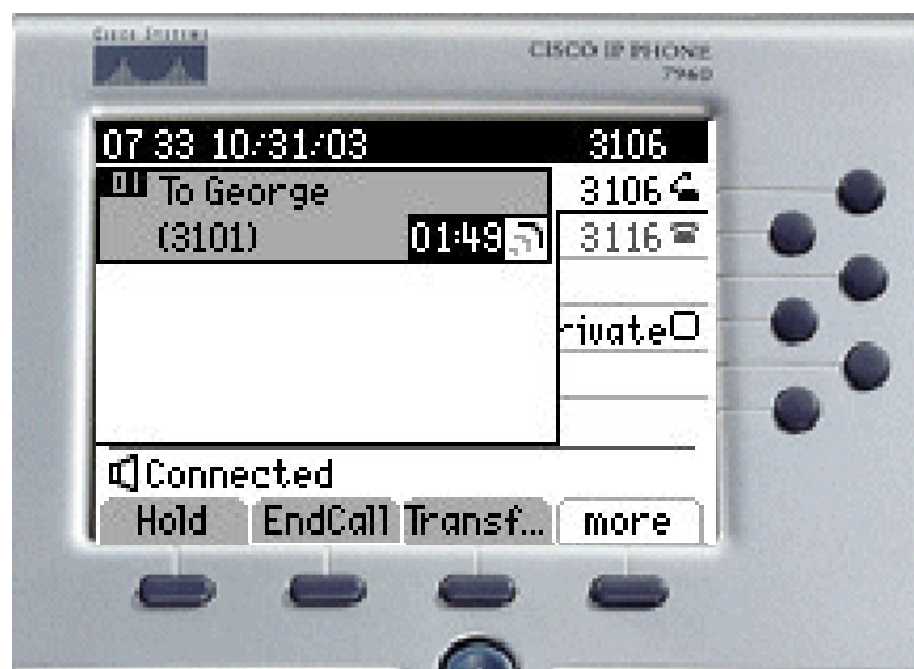
Cisco.com



# Ad-Hoc Conference Features

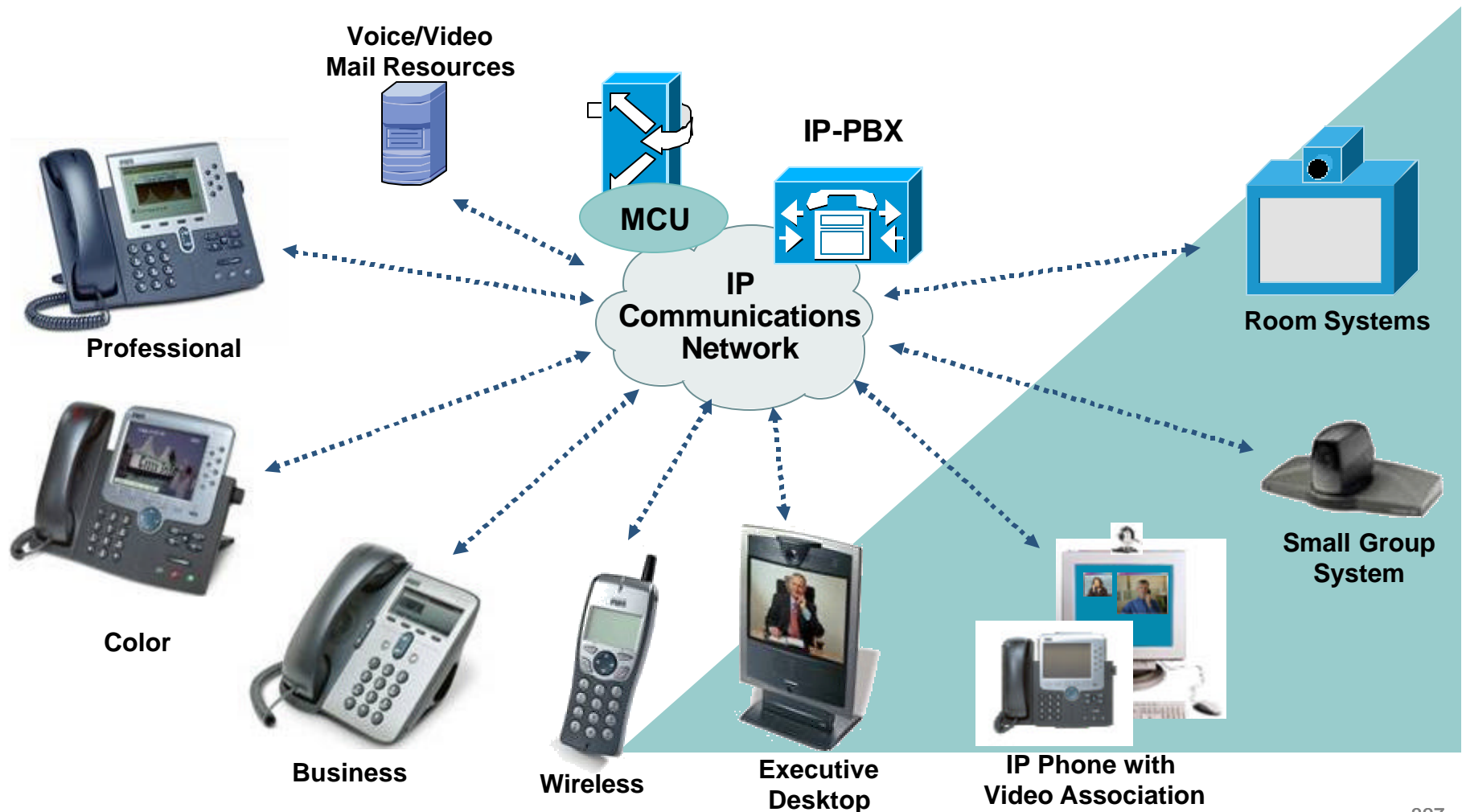
Cisco.com

- When only two participants remain in conference, conference will terminate and the two remaining participants are reconnected directly as a point to point call
- Example: Mary, George, and Sam are in a Conference
- Mary Hangs up
- George and Sam are in a point to point call
- The Conference Bridge Resource is released



# Elements of IP Video Telephony

Cisco.com



# Introducing Cisco Video Telephony Advantage

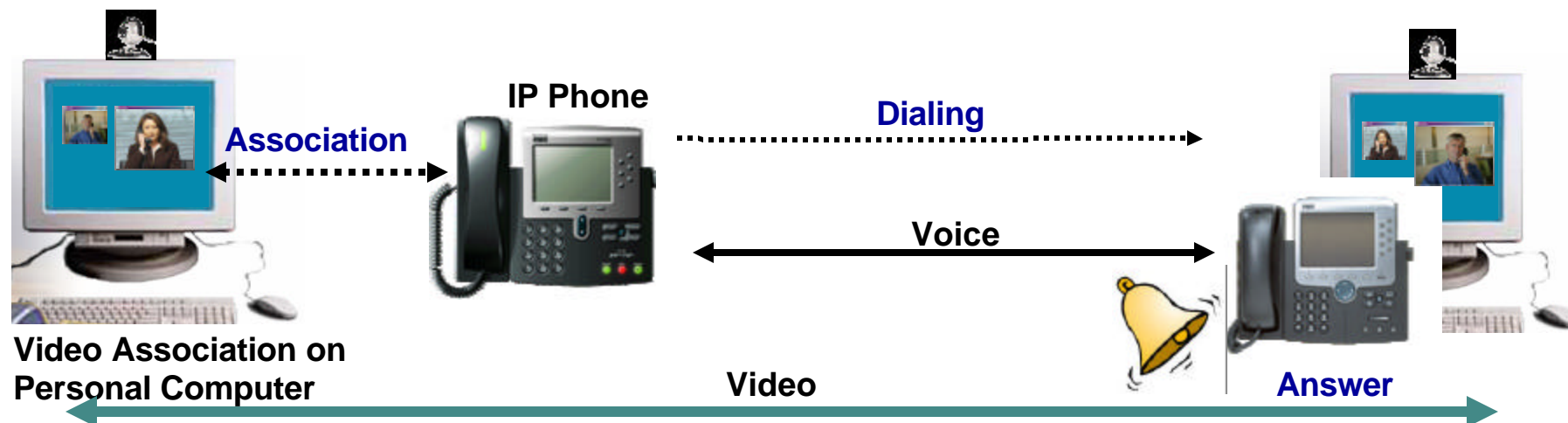
Cisco.com

- **Cisco VT Advantage enhances a phone call by automatically adding person-to-person video**
- **Uses phone features to enable users to transfer, conference, mute, forward, or put on hold the video-enabled phone call**
- **Cost-effectively integrates the simplicity of the phone call with the human element and personal effectiveness of video**



# Video Association

Cisco.com



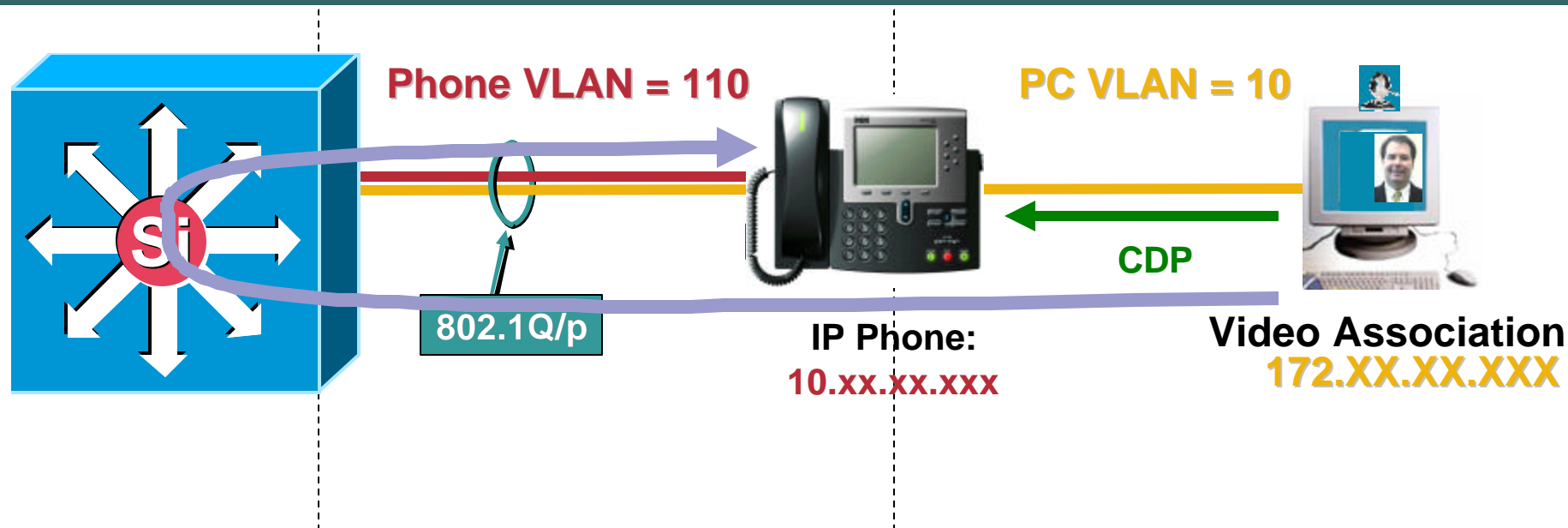
- Personal Computer associates with IP phone
- Phone registers as a video capable phone
- Initiate Voice/Video Call from IP phone

Audio on the Phone

Video on the Personal Computer

# Video Association

Cisco.com

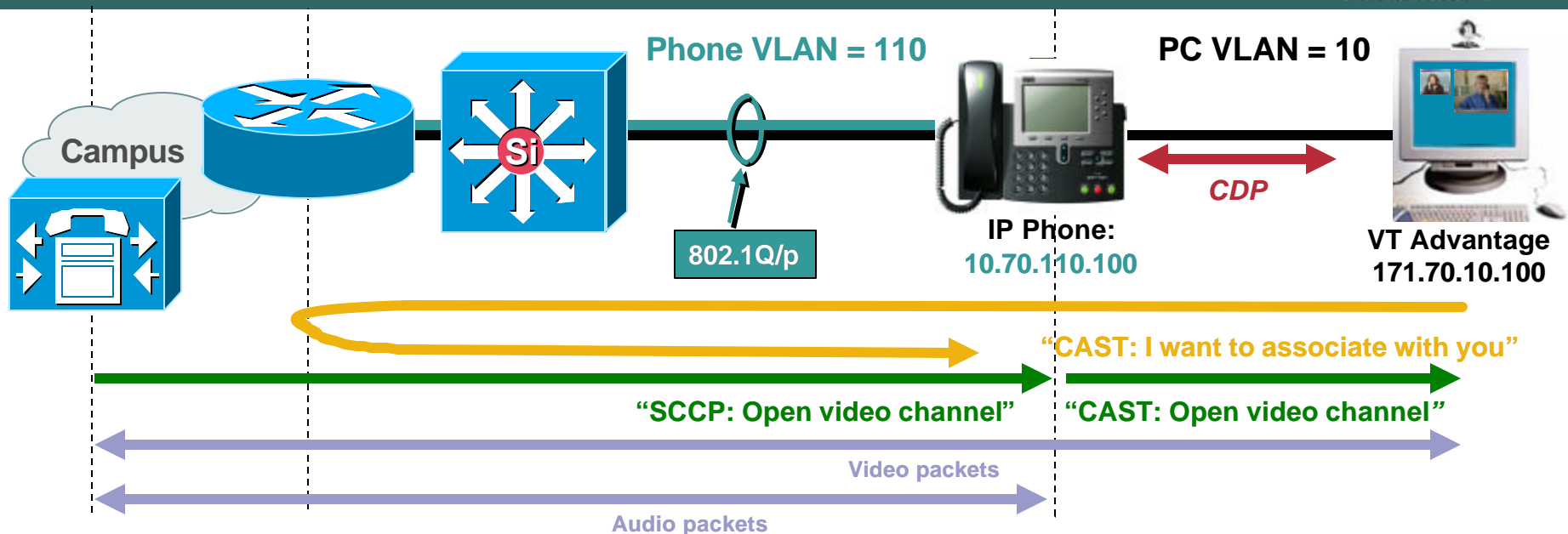


- 1 Phone traffic is placed on Voice VLAN
- 2 PC traffic is placed on Data VLAN
- 3 Phone and PC exchange CDP messages to discover each others IP addresses. Phone begins listening for messages from PC
- 4 PC sends messages to Phone over Layer-3 (IP)

# SCCP Endpoints

## How VT Advantage Works

Cisco.com



- 1 Phone and PC exchange CDP. Phone begins listening for CAST messages on TCP port 4224 from IP address of CDP neighbor
- 2 PC initiates CAST messages to phone over TCP/IP. CAST packets are routed up to layer-3 boundary between VLANs. Firewalls and/or ACLs must permit TCP port 4224
- 3 Phone acts as SCCP proxy between VT Advantage and CallManager. CallManager tells phone to open video channels per call. Phone proxies those messages to PC via CAST protocol
- 4 Phone sends/receives audio. PC sends/receives video. Audio and video marked DSCP AF41. Switch port must be set to trust DSCP (or use an ACL) instead of trust COS or else VT Advantage packets will be rewritten to DSCP 0

# Executive Desktop/Small Group Systems

Cisco.com

- **Videoconferencing systems communicate through same control protocol as IP-PBX**
- **Administration and management identical to existing IP telephony end points**
- **IP-PBX feature benefits extended to meeting room**

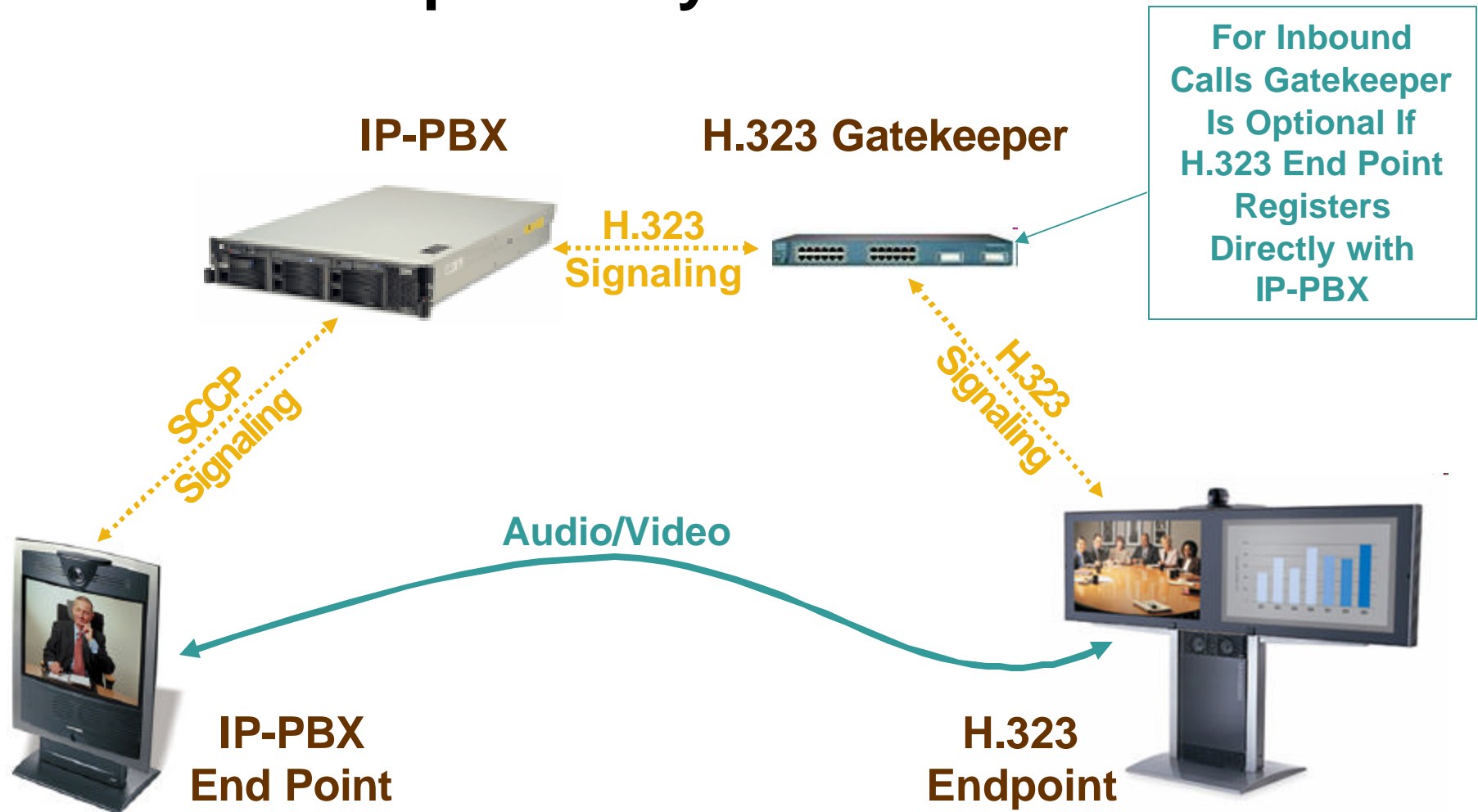




# Room Systems

Cisco.com

## H.323 Interoperability



# H.323 End Points

- **Call Routing features are supported**  
Common Dialing, Call Forwarding, Shared Lines,  
Hunt Groups
- **H.323 endpoint **initiation** of Supplementary Features is not supported**
- **H.323 end points can be subject to Supplementary Features depending on their support of Empty Capability Set**

# H.323 Empty Capability Sets

Cisco.com

- H.323 end points can be subject to Supplementary Features depending on their support of Empty Capability Set (ECS)

## Without ECS Implementation

### Unsupported Features

- Supplemental Features
- Park, Hold, Transfer,
- Conf, Join

### Supported Features

- Common Dialing
- Call Forward
- Shared Lines
- Hunt Groups

## With Improper ECS Implementation

### Limited Features

- Transfer/Conference do not work properly
- No Up-speeding from audio to video

### Supported Features

- Down-speeding is okay
- In call features do work Hold, Resume, Park

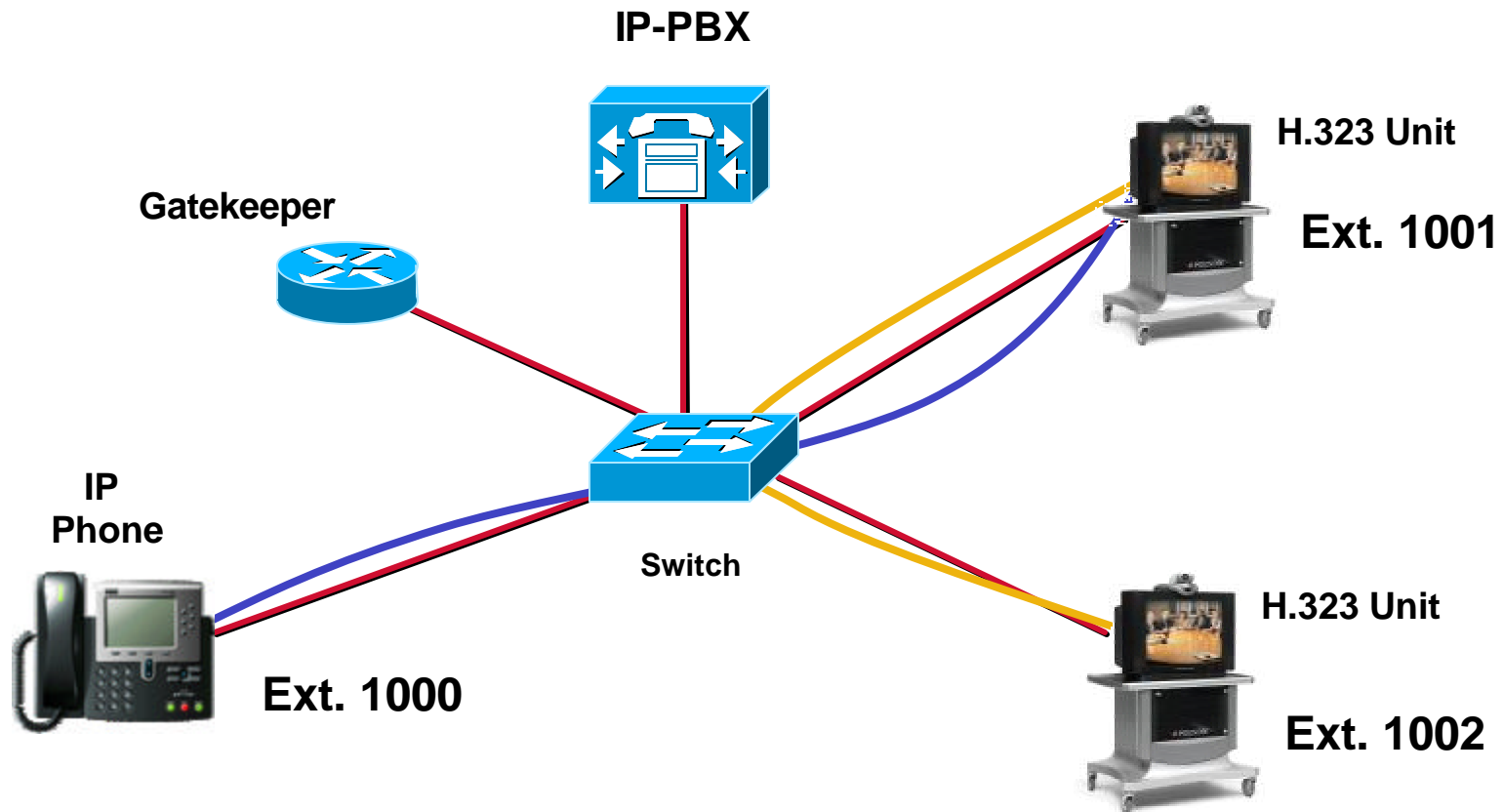
## Proper ECS Implementation

### Supported Features

- All Call Supplementary features are supported
- Can be subject to above features, allowing end point react when IP-PBX end point initiates feature request

# Transfer for H.323 Endpoints with Proper ECS Implementation

Cisco.com

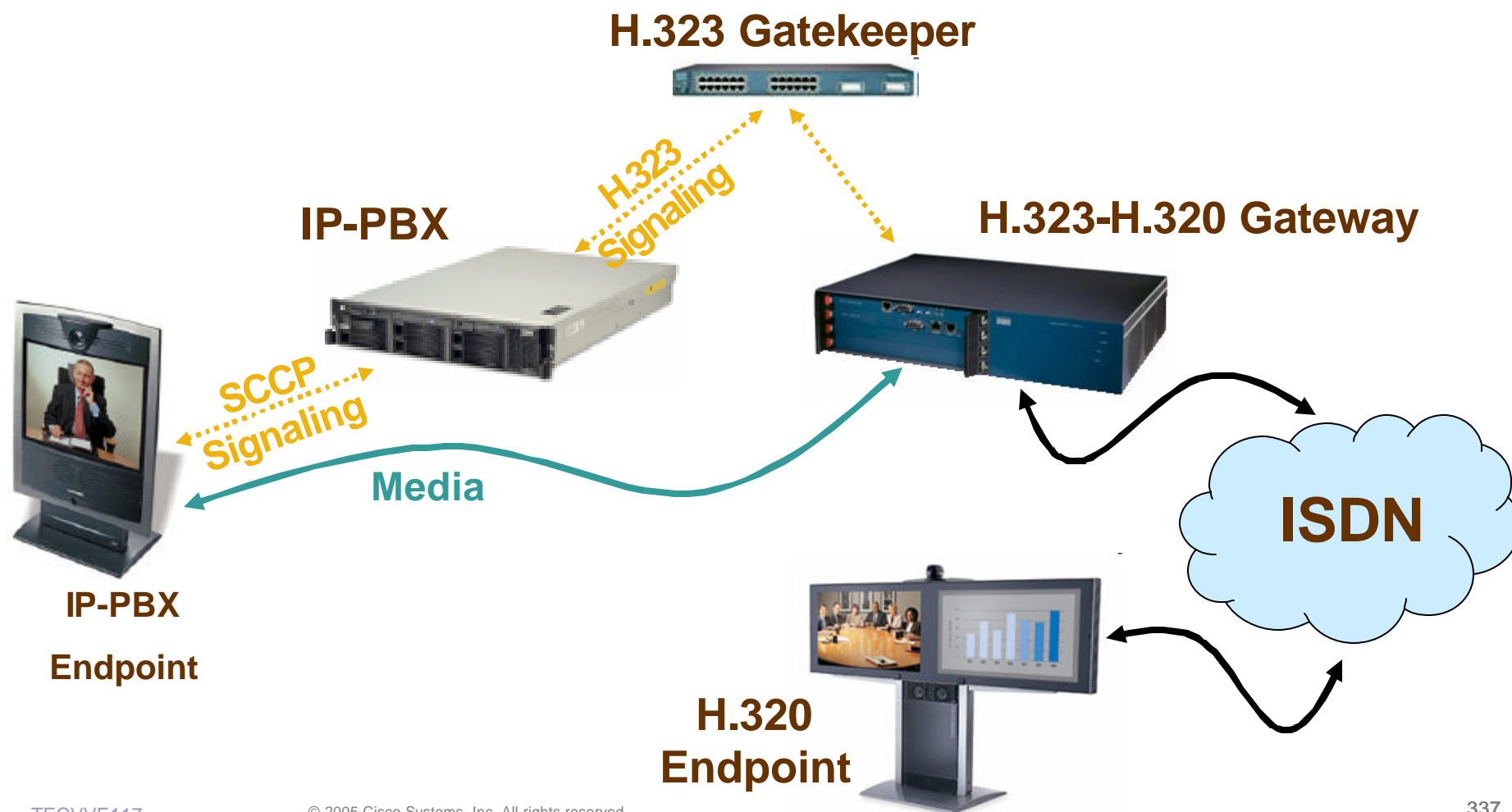


## Scenario:

1. Call from IP Phone (ext 1000) talking to H.323 End Point (ext 1001)—voice only
2. IP Phones Transfers ext 1001 to ext 1002—now a video call

# IP Video Telephony with H.320 Interoperability

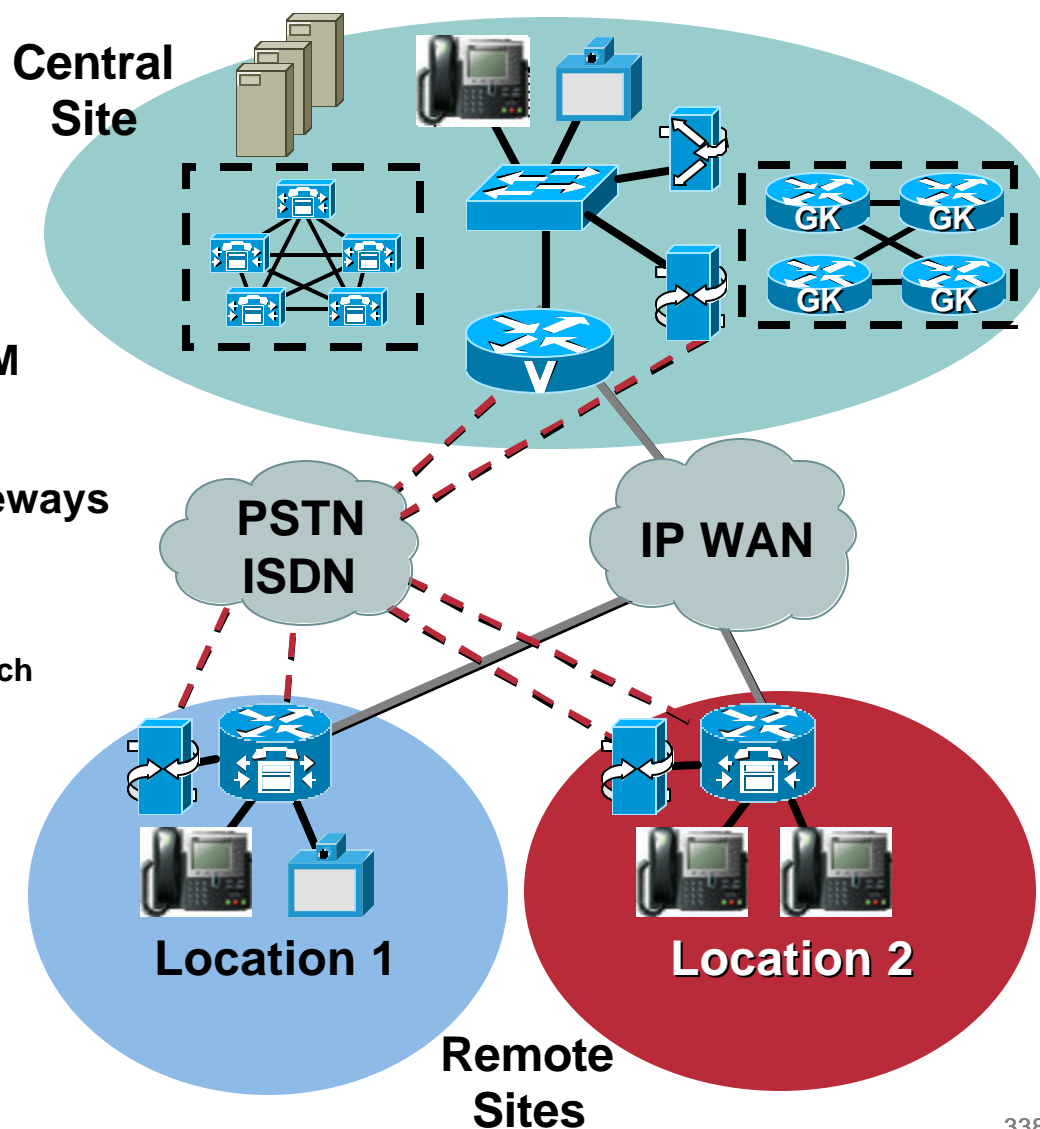
Cisco.com



# Centralized Call Processing AND Centralized Gatekeeper for H.323 Legacy and SCCP Video

Cisco.com

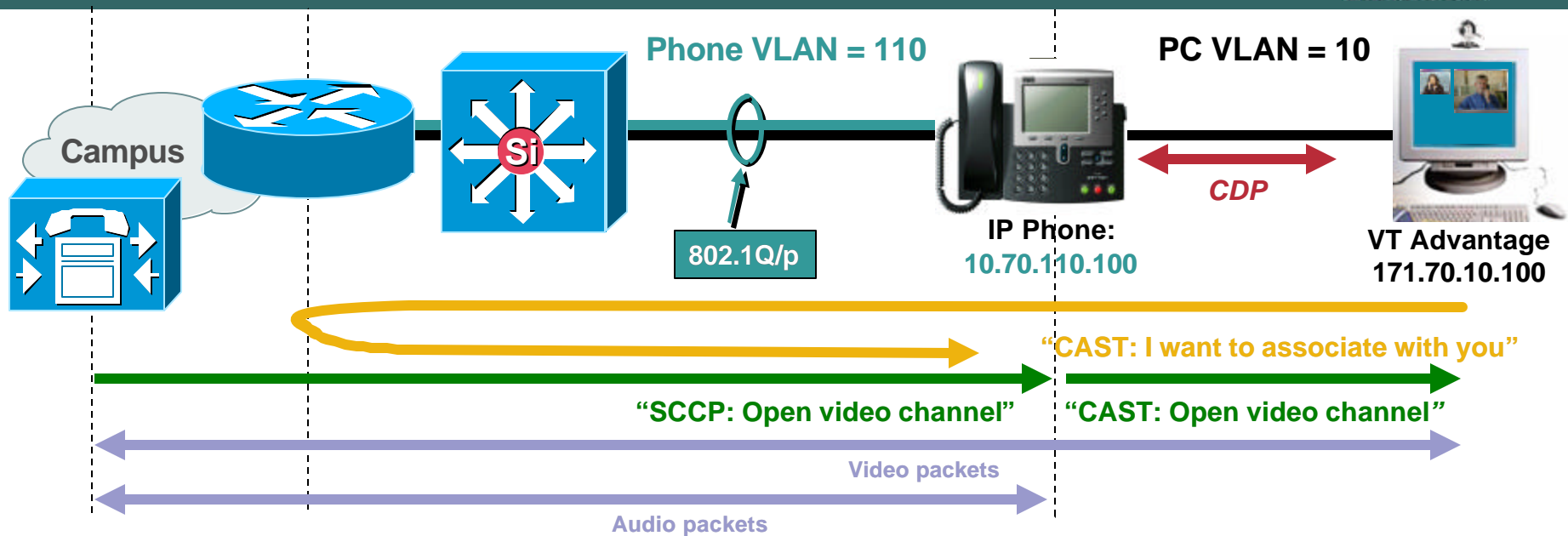
- Cisco CallManager and GK located at single site, endpoints distributed
- H.323 endpoints register to GK or CM
- SCCP endpoints register to CM
- CM locations and region CAC
- Centralized or distributed gateways and MCUs?
- Dial plan design  
Call routing, partitions, calling search spaces



# SCCP Endpoints

## How VT Advantage Works

Cisco.com



- 1 Phone and PC exchange CDP. Phone begins listening for CAST messages on TCP port 4224 from IP address of CDP neighbor
- 2 PC initiates CAST messages to phone over TCP/IP. CAST packets are routed up to layer-3 boundary between VLANs. Firewalls and/or ACLs must permit TCP port 4224
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# SCCP Dial Plan

**CM utilizes the same logic for class of service, call routing, etc., for video as it does for audio**

- **Shared Line Appearances**

**SCCP devices can share lines with full features**

**H.323 devices can share lines, but loss of features such as hold, etc, which require specific interface features not found on H.323 devices**

- **Call Forwarding**

**Across regions can be difficult, depending on H.245 and H.225 caps exchanges**

**H.323 devices must be on but not answered, or CF fails**

- **Hunt Groups**

**SCCP and H.323 devices can be in a hunt group**

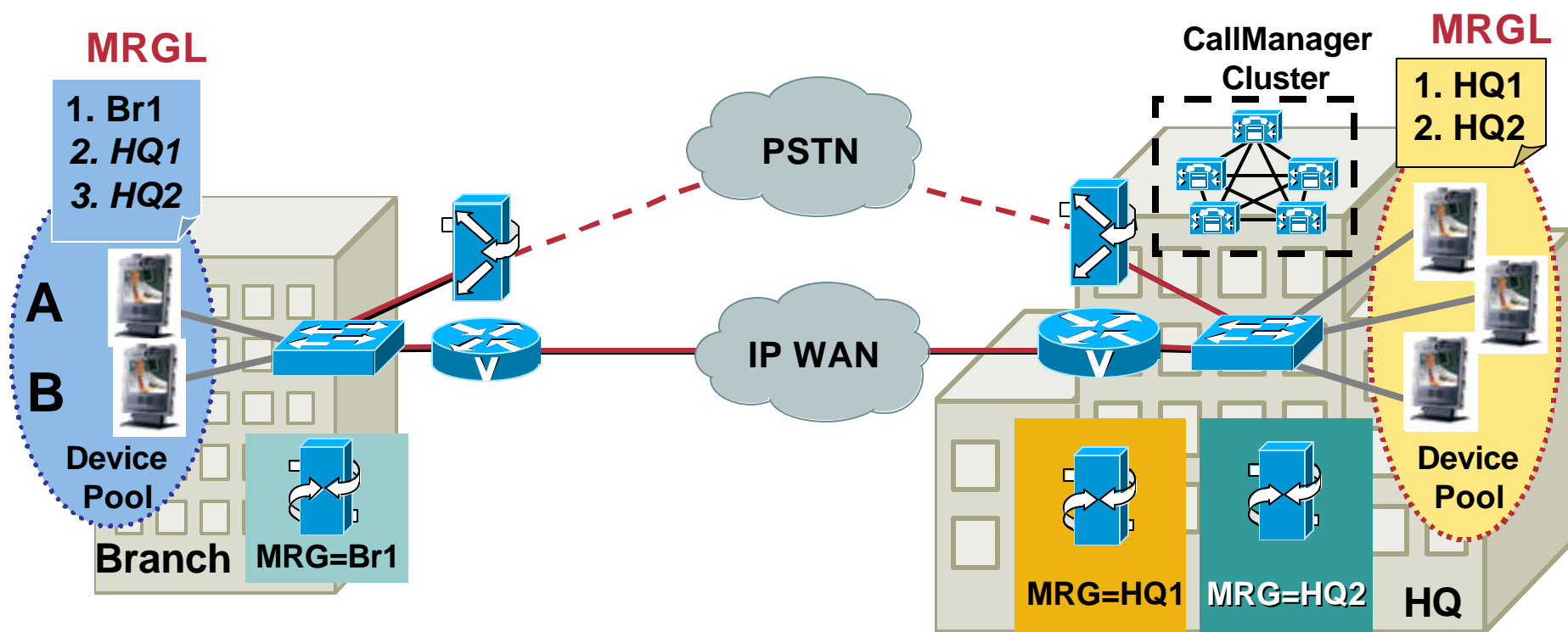
**If H323 device is in hunt, but is OFF, hunt terminates - use 'broadcast' to avoid this condition**



# SCCP Media Resources

## Distributed Conferencing Resources

Cisco.com



- Conference between A, B —no video across WAN
- MCU, Gateway resources at branch
- **Transcoding/Transrating resources are 'owned' and managed by the MCU**
- **No conferencing during WAN failures**

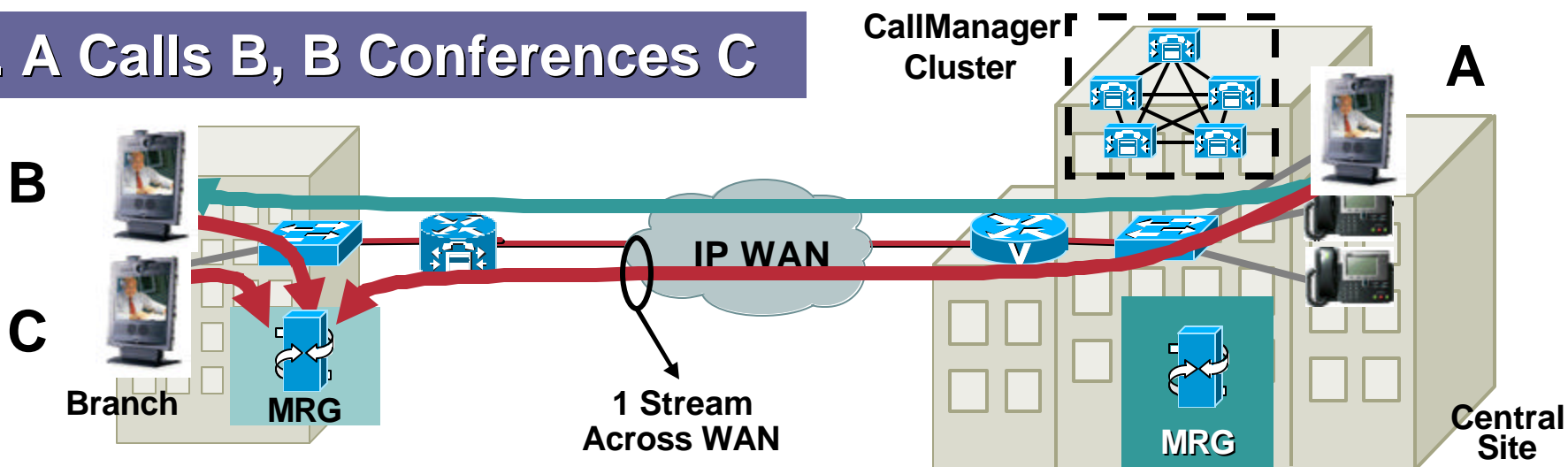
MRG = Media Resource Group  
MRGL = Media Resource Group List

# SCCP Media Resources “Conference Initiator” Concept

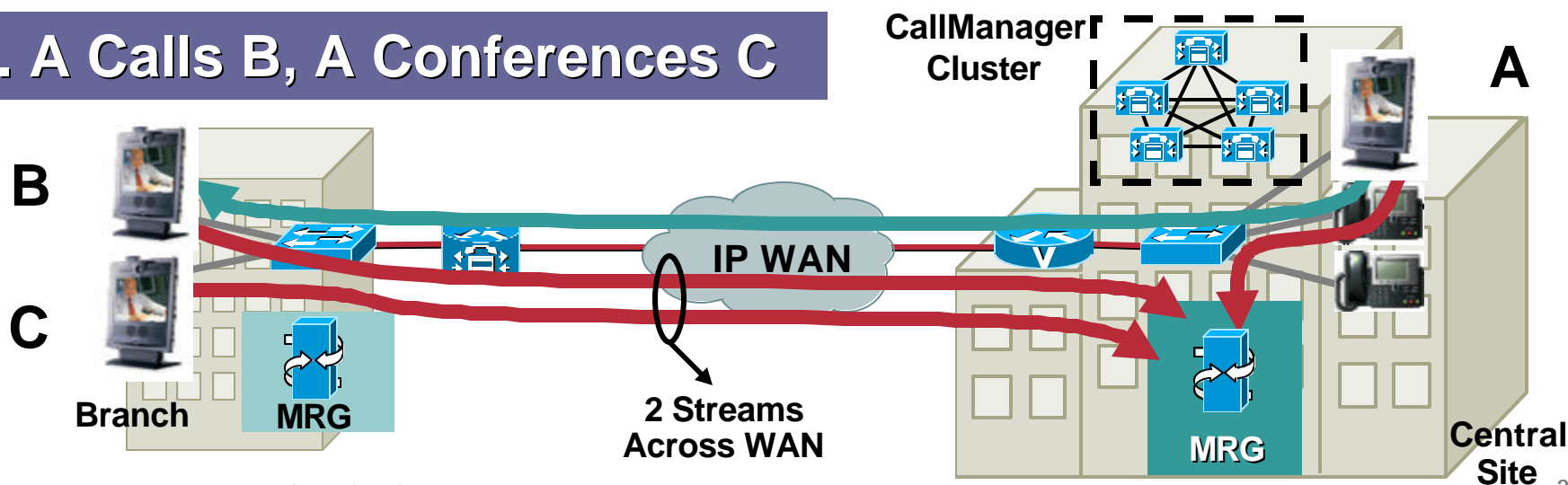
Overprovision WAN  
to Allow for This...

Cisco.com

## 1. A Calls B, B Conferences C

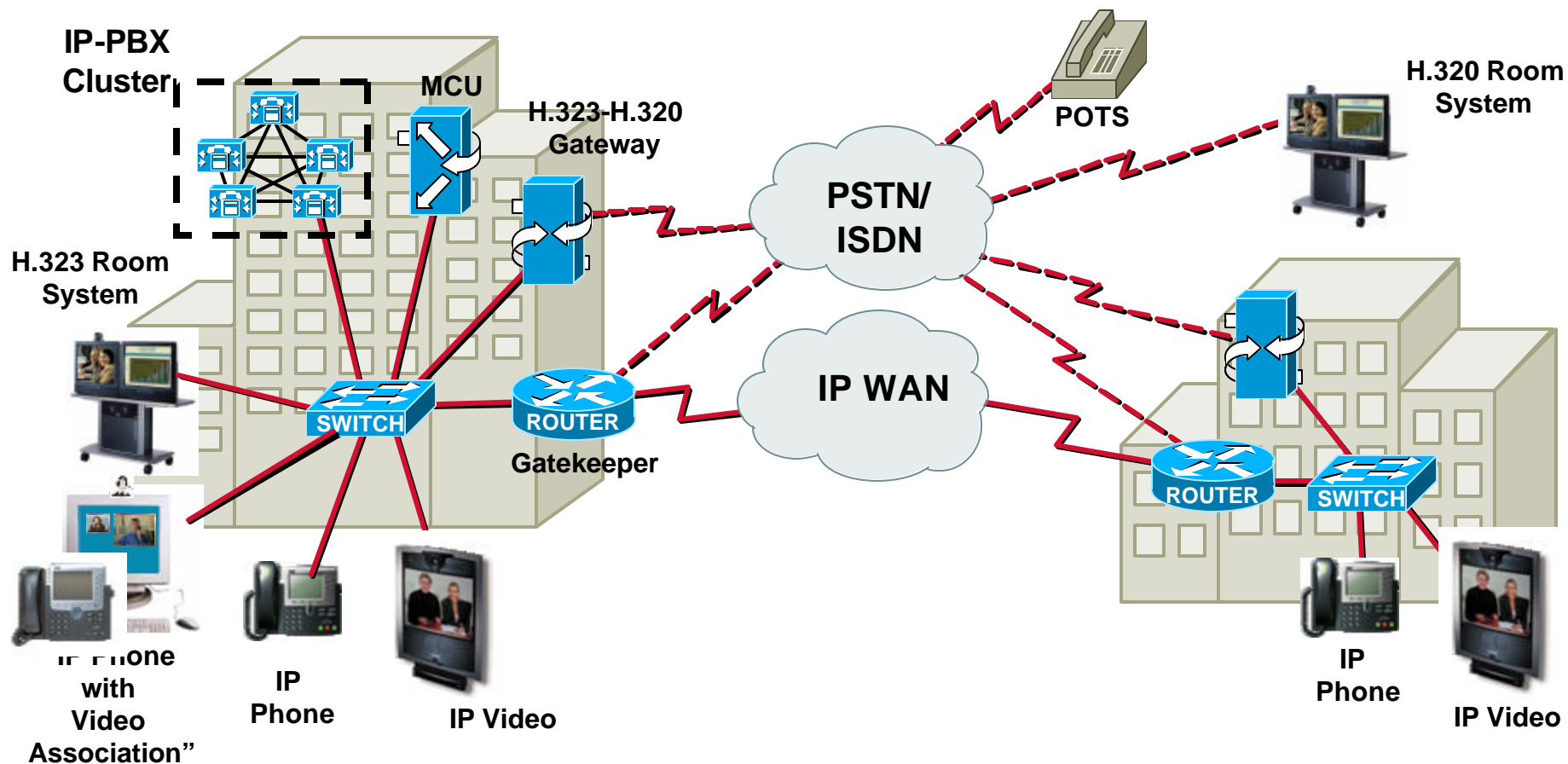


## 2. A Calls B, A Conferences C



# Bringing It All Together

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# Telephony Infrastructure Agenda (2/2)

Cisco.com

- **Call Admission Control**
- **Survivable Remote Site Telephony**
- **Call Manager Express**
- **Dial Plan**
- **Voice Mail Integration**
- **Security**
- **Video Telephony**
- **Management**
- **LDAP Directories**

# Management

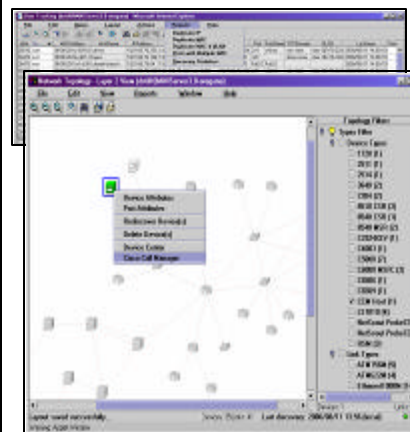
Cisco.com

## Provisioning and Reporting



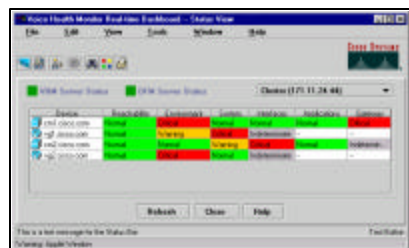
- **Provisioning:** BAT (IP phones), CVM (network), QPM PRO (QoS)
- **Reporting:** CAR

## Element Management



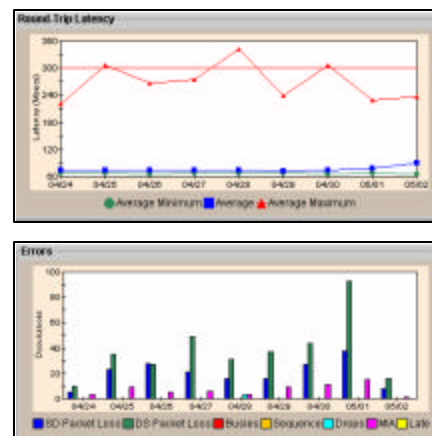
- CW2000: RME 3.2, Campus Mgr 3.1
- In-line powered switches, CCM
- Handset tracking
- CCM topology display

## Fault Detection



- IP Telephony Manager (ITEM)
- Pro-active fault detection
- Real-time status reports on CCM, GWs, Apps

## Performance Analysis



- IPM 2.2
- Real-time data on delay, jitter,...
- Generate alarms based on perf. thresholds

# Telephony Infrastructure Agenda (2/2)

Cisco.com

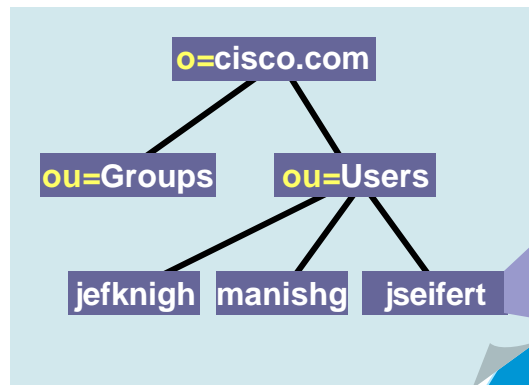
- **Call Admission Control**
- **Survivable Remote Site Telephony**
- **Call Manager Express**
- **Dial Plan**
- **Voice Mail Integration**
- **Security**
- **Video Telephony**
- **Management**
- **LDAP Directories**

# LDAP Directories

## What Is a Directory? What Is a Schema? What Is LDAP?

Cisco.com

**DIRECTORY:**  
A Specialized  
Database  
Used to  
Store User  
Information



**First Name:** Jeff  
**Last Name:** Seifert  
**Phone:** (416) 306-1234  
**Email:** jseifert  
**Building:** 181 Bay  
Controlled IP Phone: ...  
Speed Dials: ...  
Spoken Name: ...

**DIRECTORY  
SCHEMA:**  
Dictates Rules and  
Types of Objects  
That Can Be Stored  
in the Directory

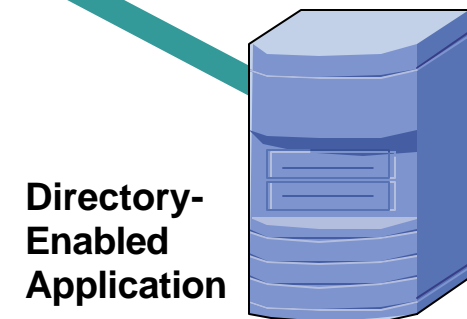
**LDAP:**  
Lightweight Directory  
Access Protocol, a  
**Standard** Protocol Used  
to Access Directories



IP  
Phone



User  
PC

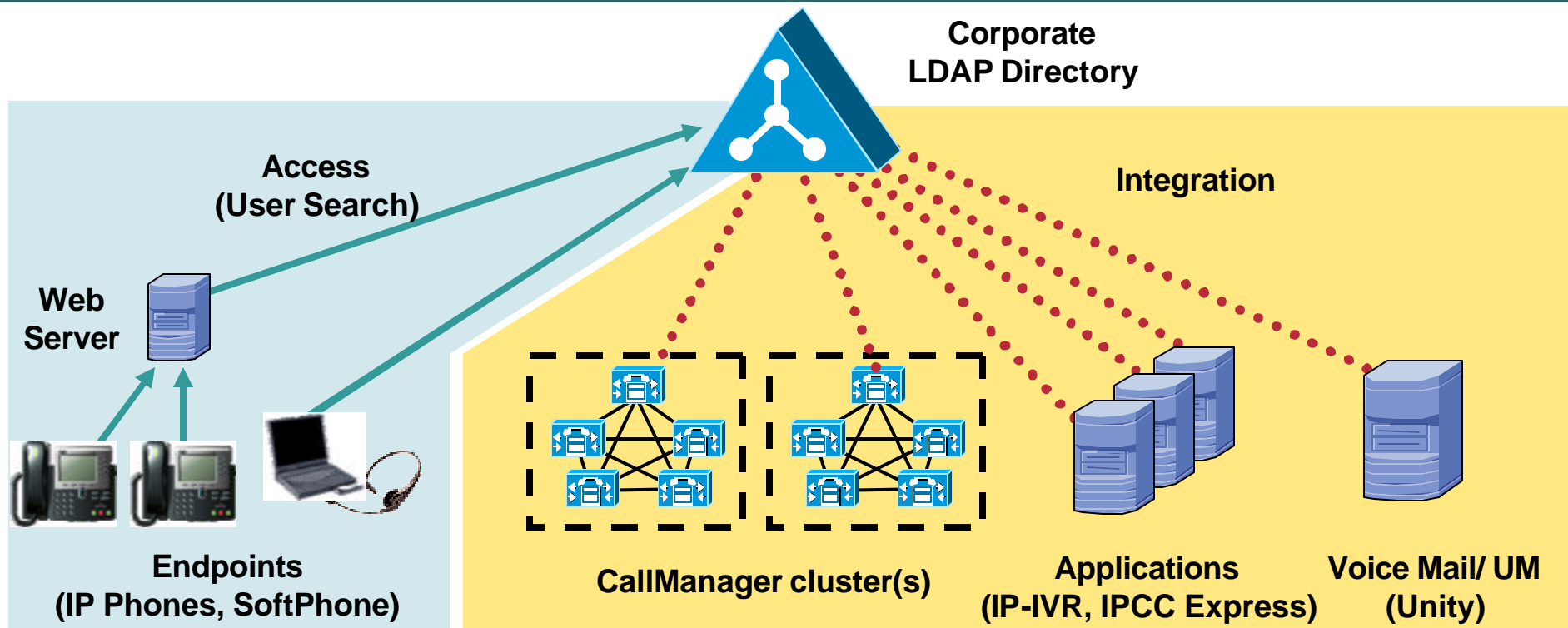


Directory-  
Enabled  
Application

# LDAP Directories

## Directory Access and Integration

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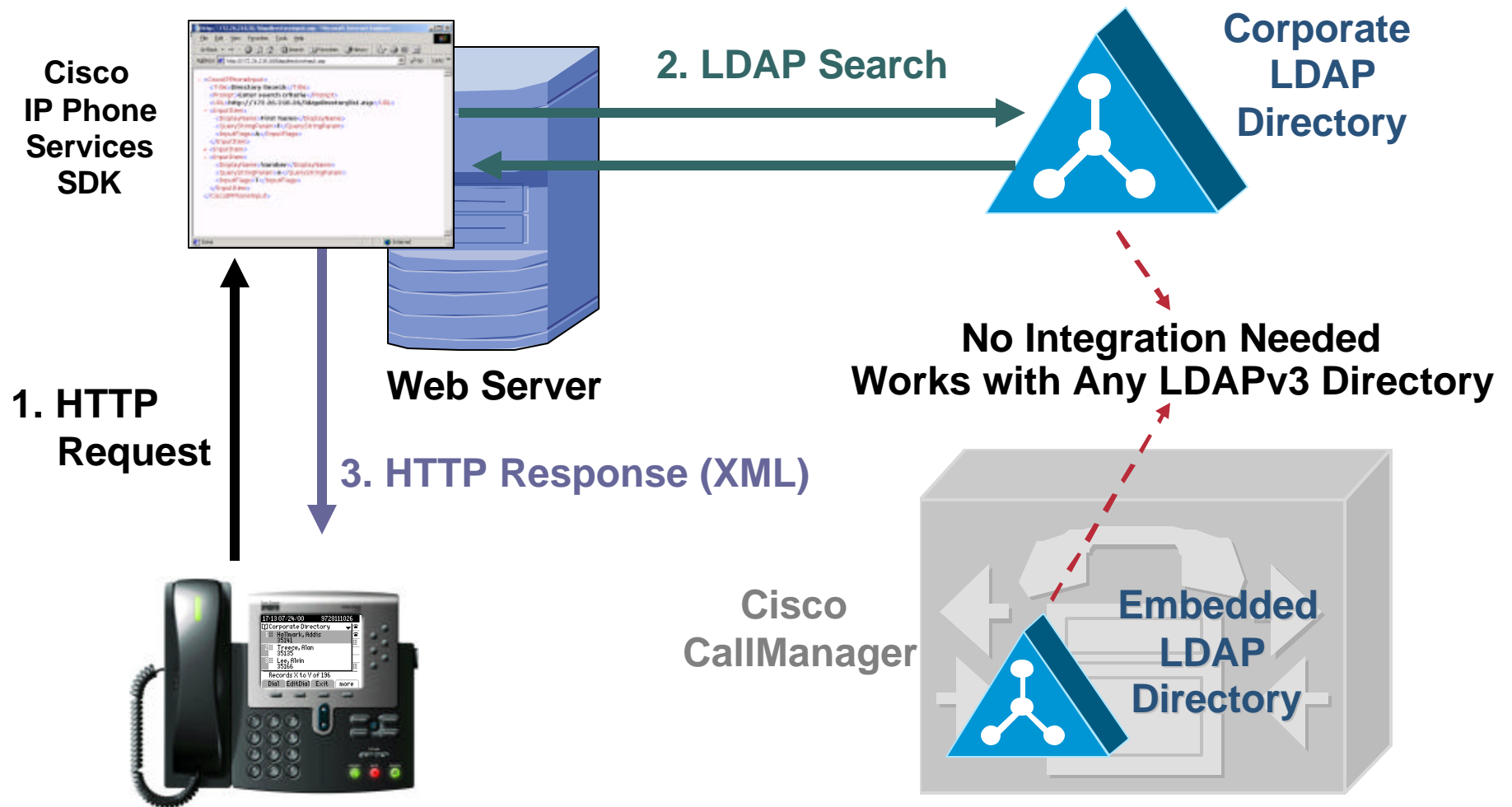
- **Directory Access:** Endpoints enabled to search corporate directory
- **Directory Integration:** User profile stored in a single repository—single point of user authentication



# LDAP Directories

## Directory Access for IP Phones

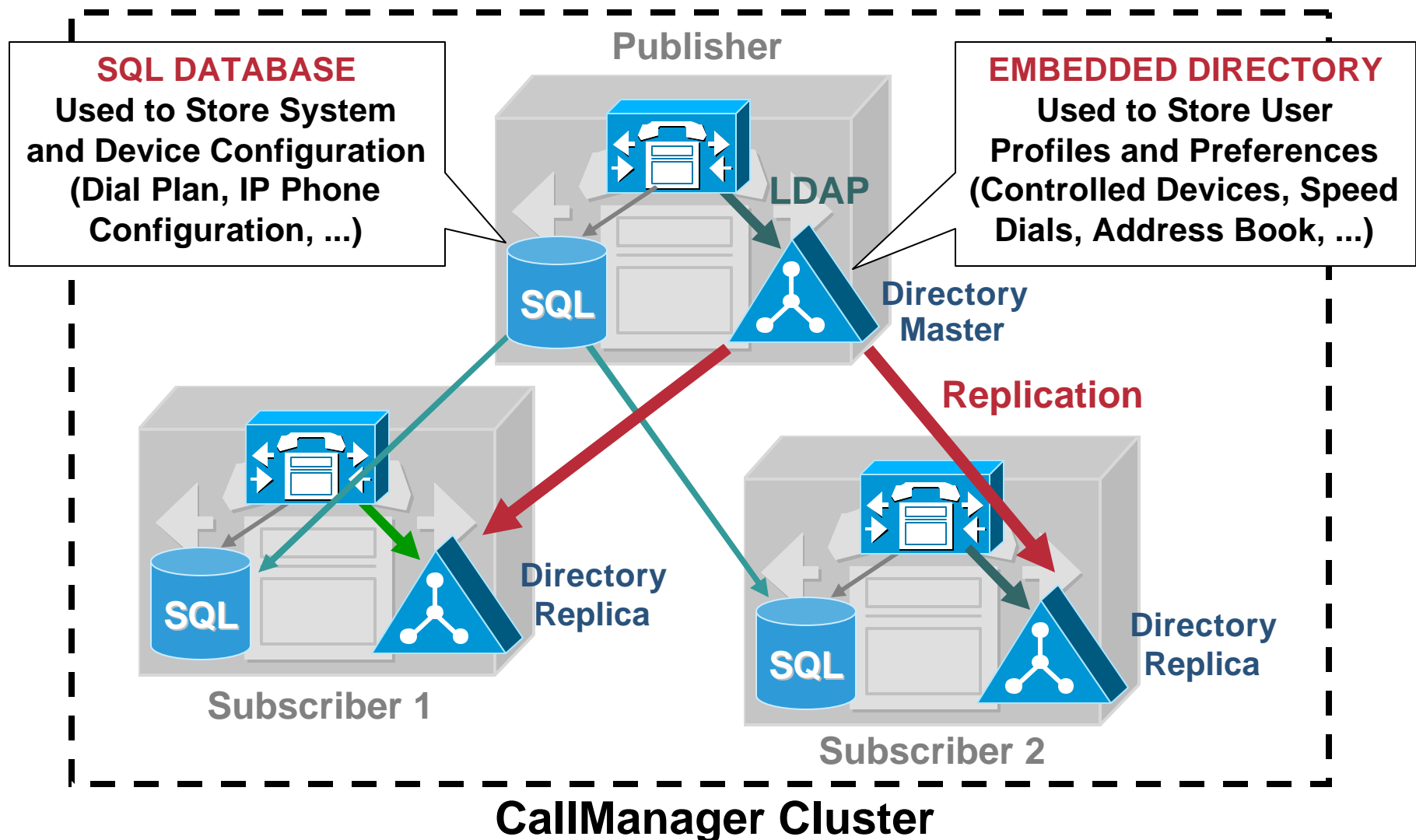
Cisco.com



# LDAP Directories

## CallManager Directory Architecture

Cisco.com

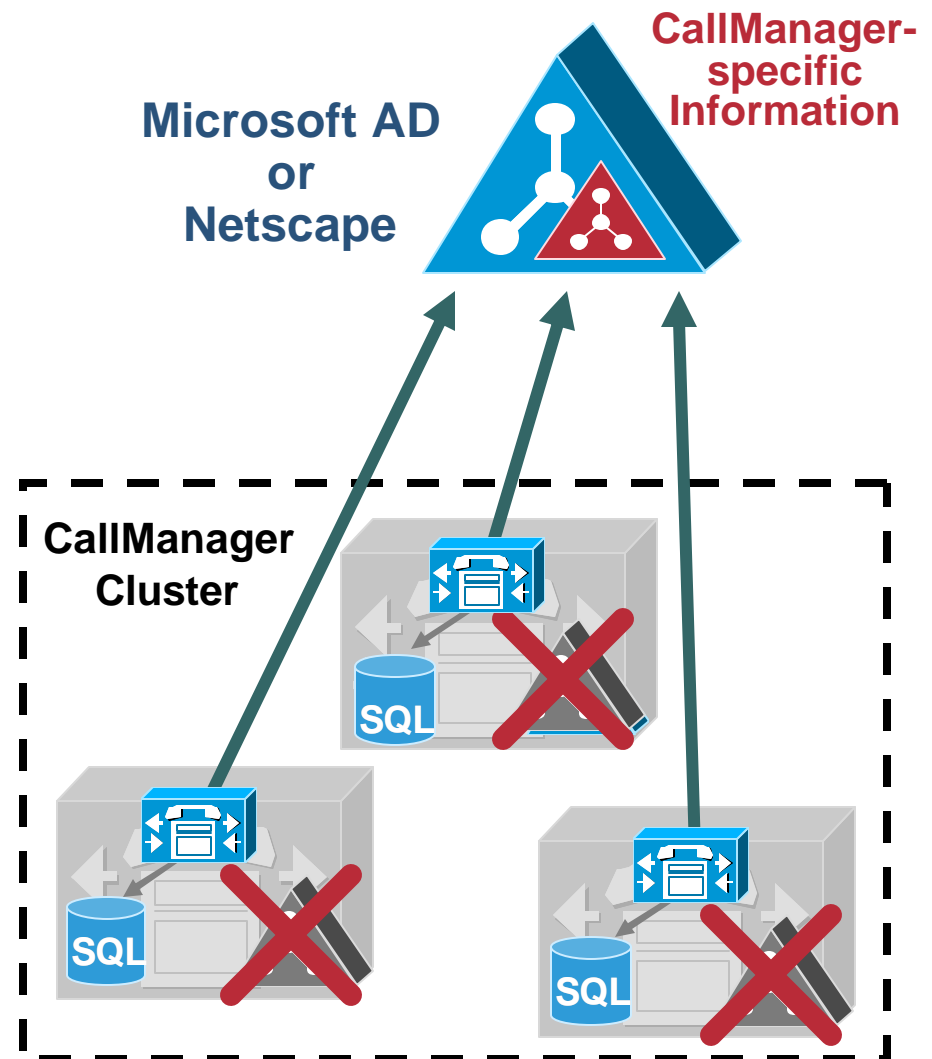


# LDAP Directories

## Integrating with a Corporate Directory

Cisco.com

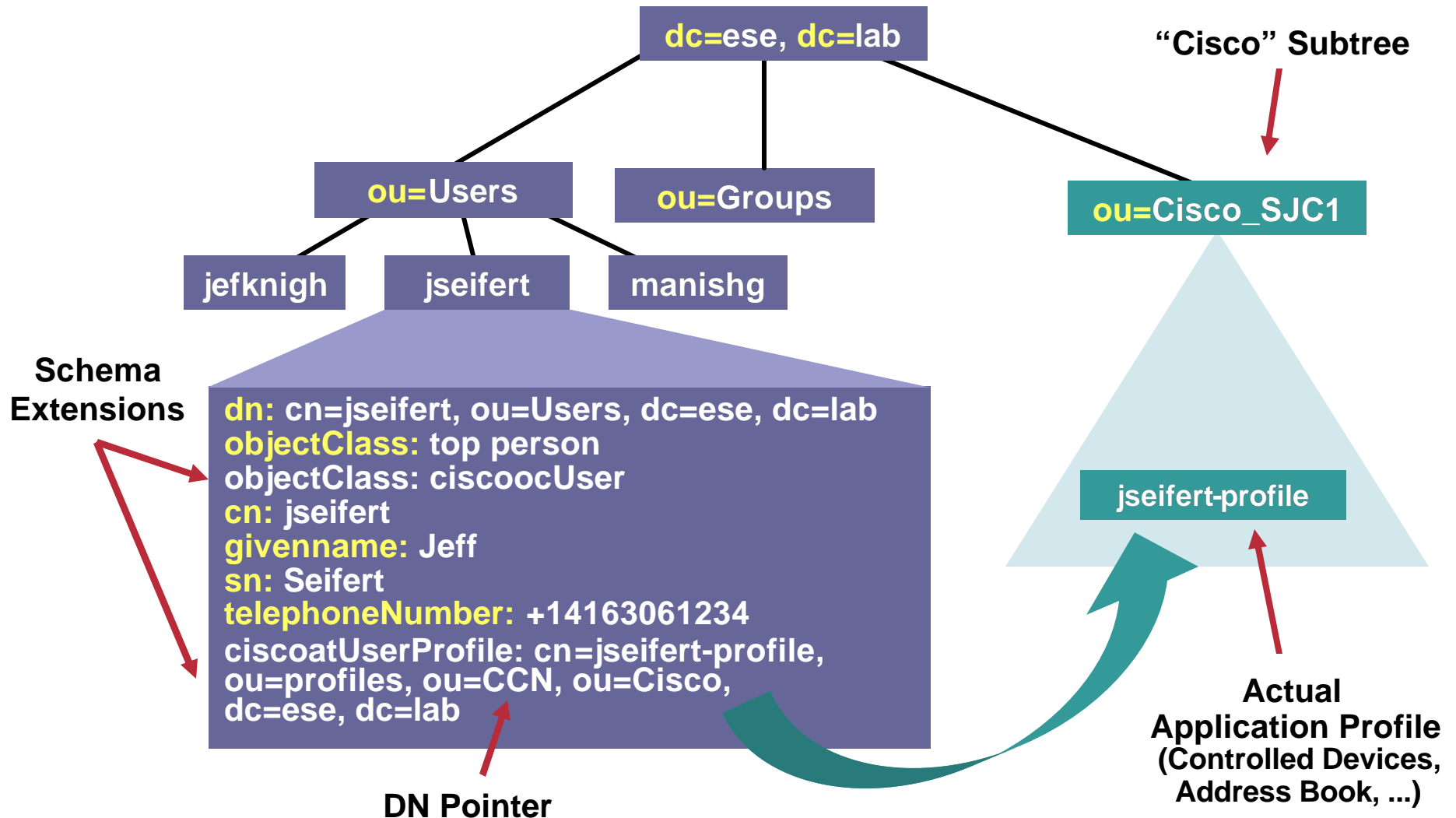
- Embedded directory is no longer used (stop DC Directory service)
- Need to extend the corporate directory schema to store application-specific info
- No standard for schema extension process
- **Supported directories: Microsoft AD, Netscape**



# LDAP Directories

## Directory Hierarchy Structure

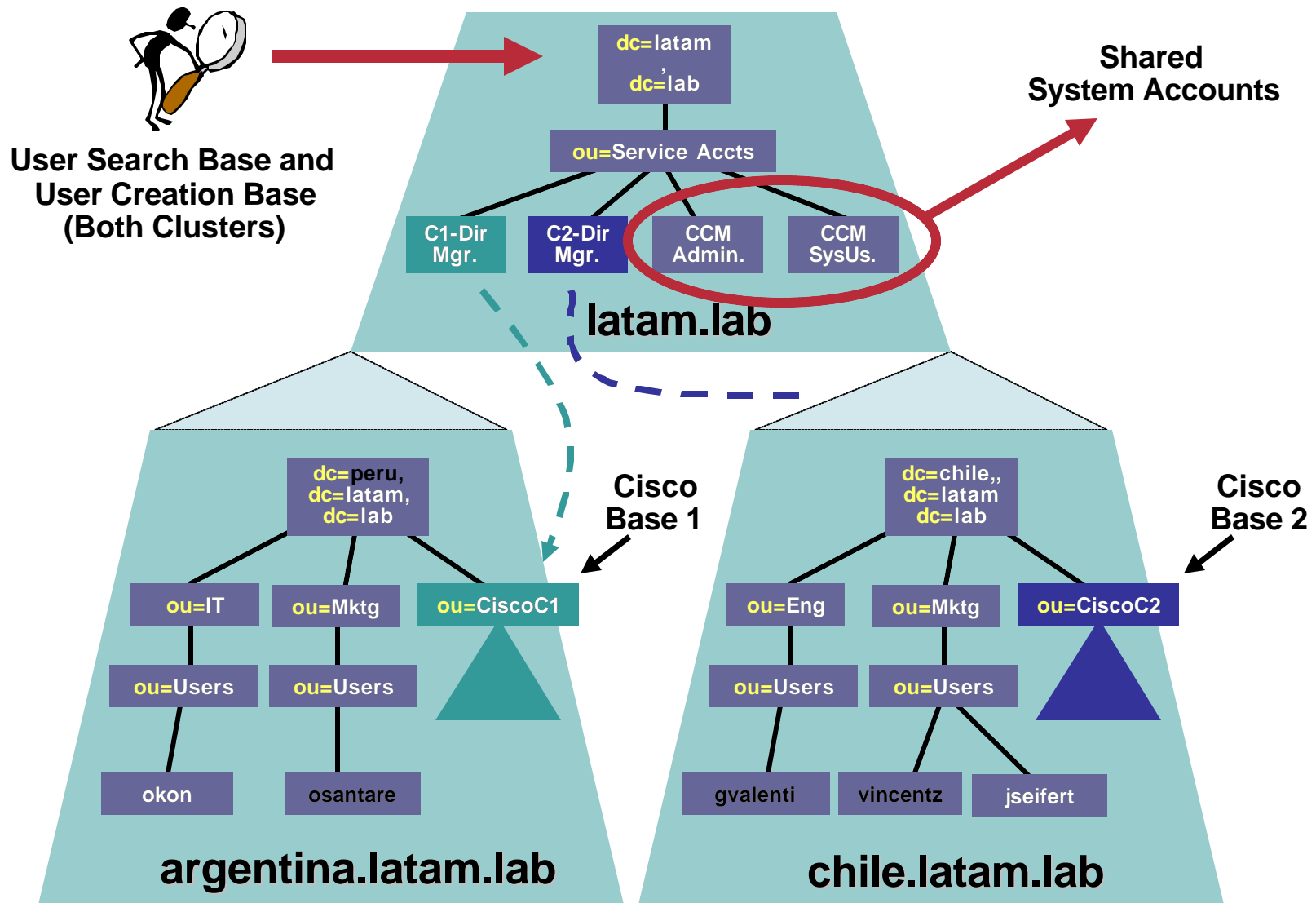
Cisco.com



# LDAP Directories

## Multiple CCM Clusters Integration (3.3(3) Needed)

Cisco.com



# LDAP Directories

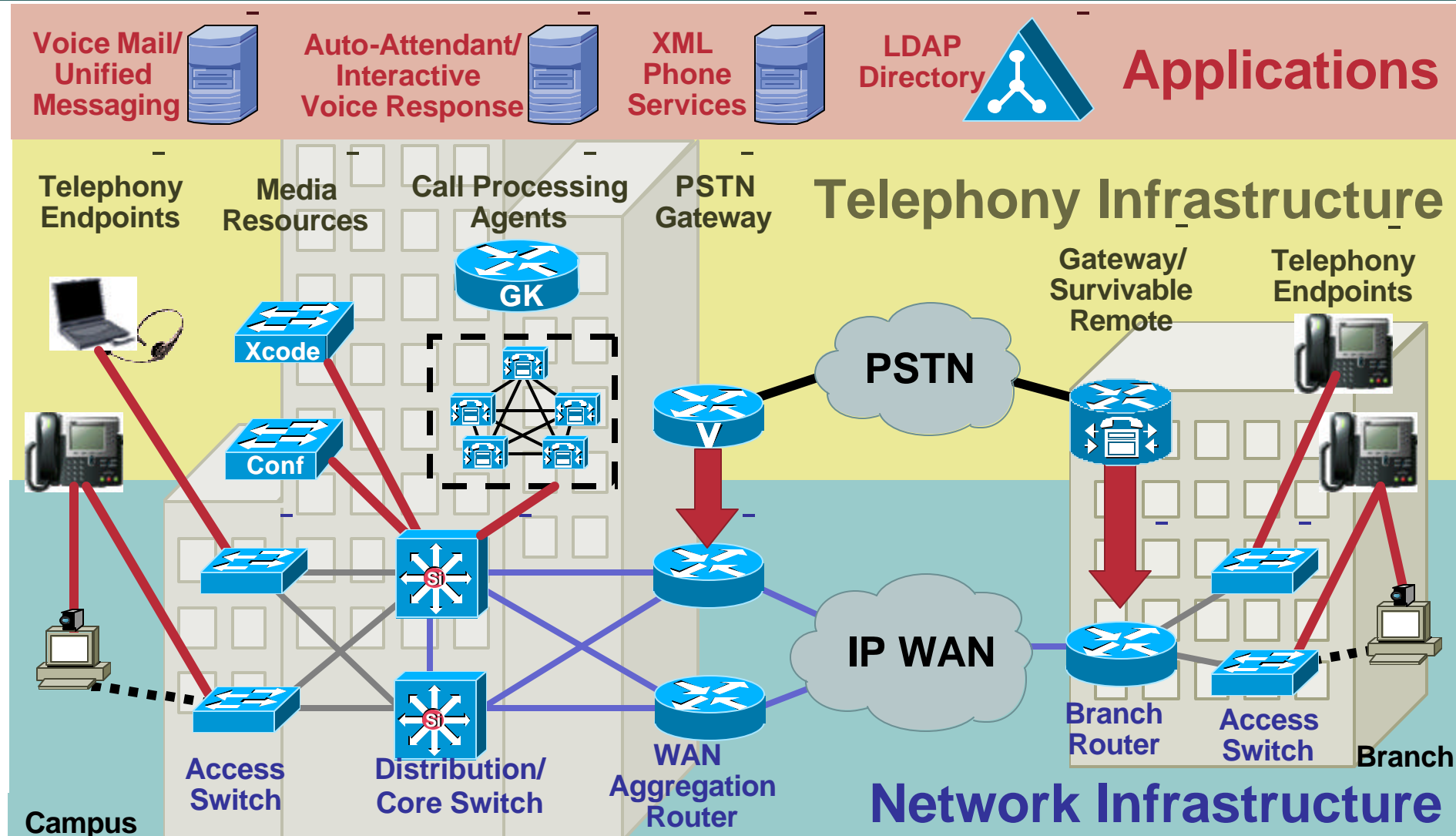
## Integration Best Practices

Cisco.com

- **Ensure that the integration is planned and implemented by your organization's AD experts**
- **Before integration, test in a lab setup against an exact replica of the production AD**
- **Back up the AD forest prior to integration**
- **Use DNS-resolvable domain names instead of specific AD server names in the Plugin configuration (for HA and load balancing)**
- **Use IOS SLB on a Cat6K if DNS load balancing is not available**

# What We Have Built So Far

Cisco.com



# Agenda

Cisco.com

- Introduction
- Network Infrastructure
- Telephony Infrastructure
- **Legacy Migration and Integration**



# Legacy Migration and Integration

Cisco.com

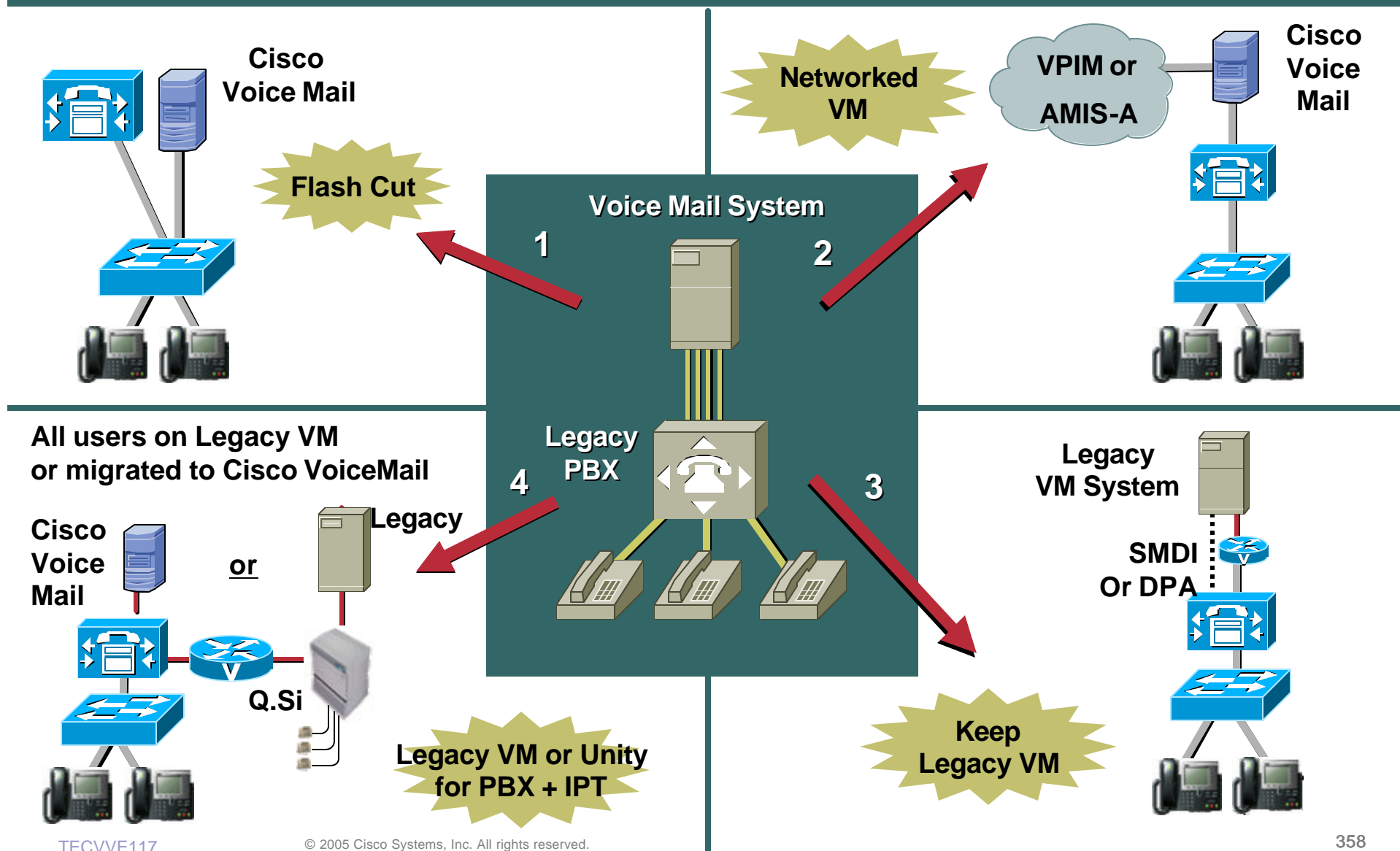
## Agenda

- **Flash Cut Migrations**  
**Pull the Band-Aid off Fast**
- **Slow Migrations (“Shrink and Grow”)**  
**Pull the Band-Aid off Slow**
- **Integration Matrices**

# Flash Cut Migrations

## Voice Mail Integration Options

Cisco.com



# Legacy Migration and Integration

Cisco.com

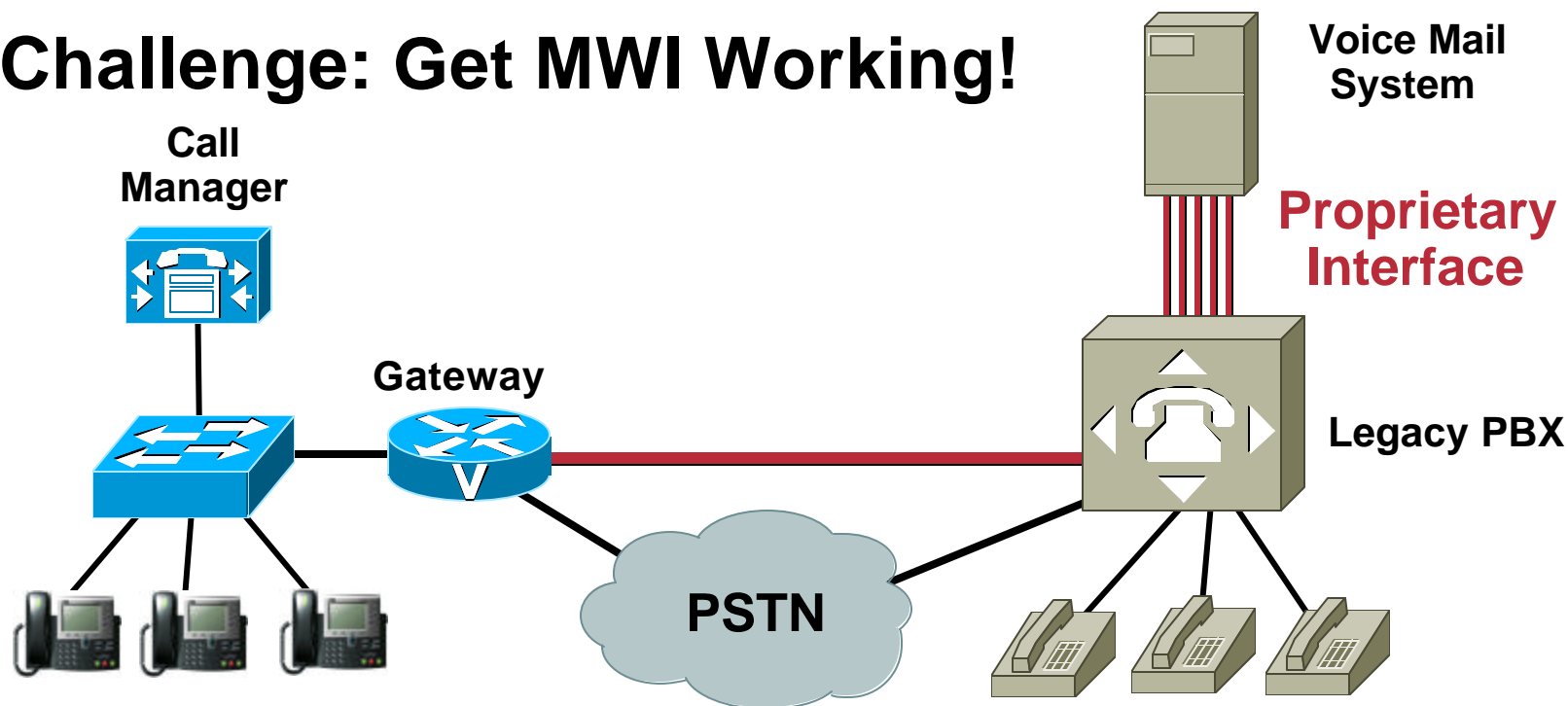
## Agenda

- **Flash Cut Migrations**  
Pull the Band-Aid off Fast
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Pull the Band-Aid off Slow
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# Slow Migrations

Cisco.com

## Challenge: Get MWI Working!



- **IF** PBX-Voice Mail Integration Is Done through Proprietary Interface:

**➔ IP Phones Do Not Have Transparent Voice Mail**

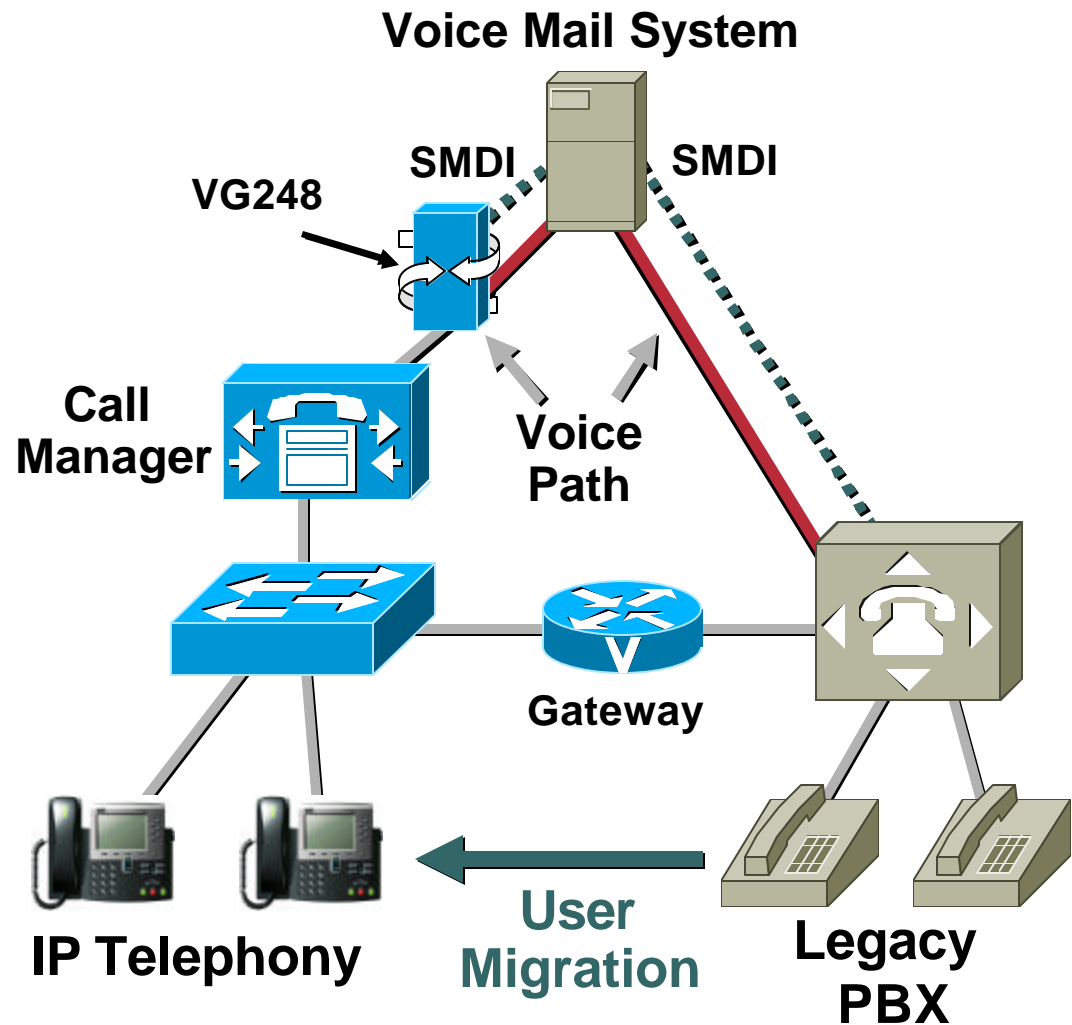
# Slow Migrations

## Dual SMDI Integration from Voice Mail System

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**Supported  
Voice Mail Systems:**  
Avaya Octel 250/350  
Avaya Intuity

**NOTE:**  
Assumes PBX  
– VM integration  
via analog/SMDI



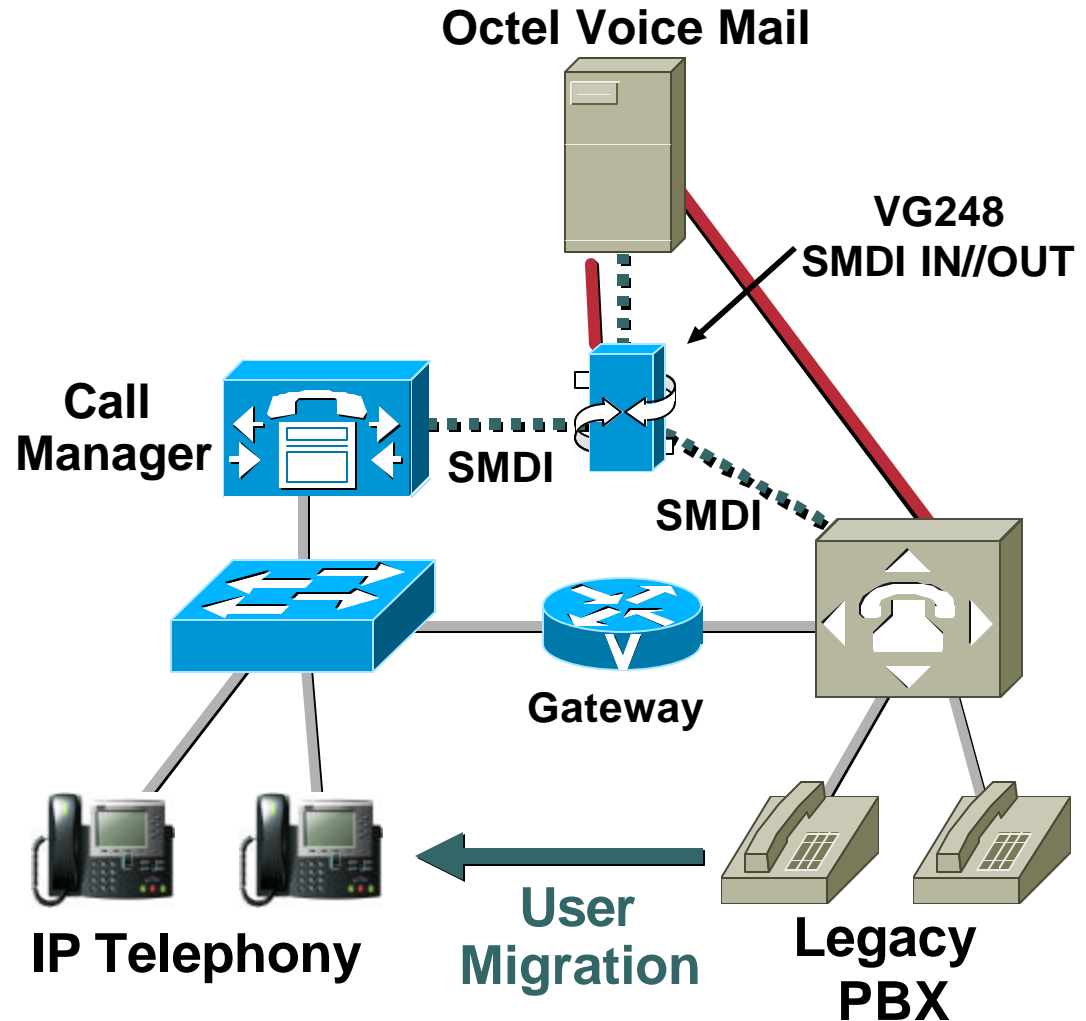
# Slow Migrations

## Single SMDI Integration from Voice Mail System

Cisco.com

**Needed if only Single SMDI RS-232 Supported on Voice Mail Systems:**  
Avaya Octel 200/300  
Siemens Phone Mail  
or if serial ports unavailable

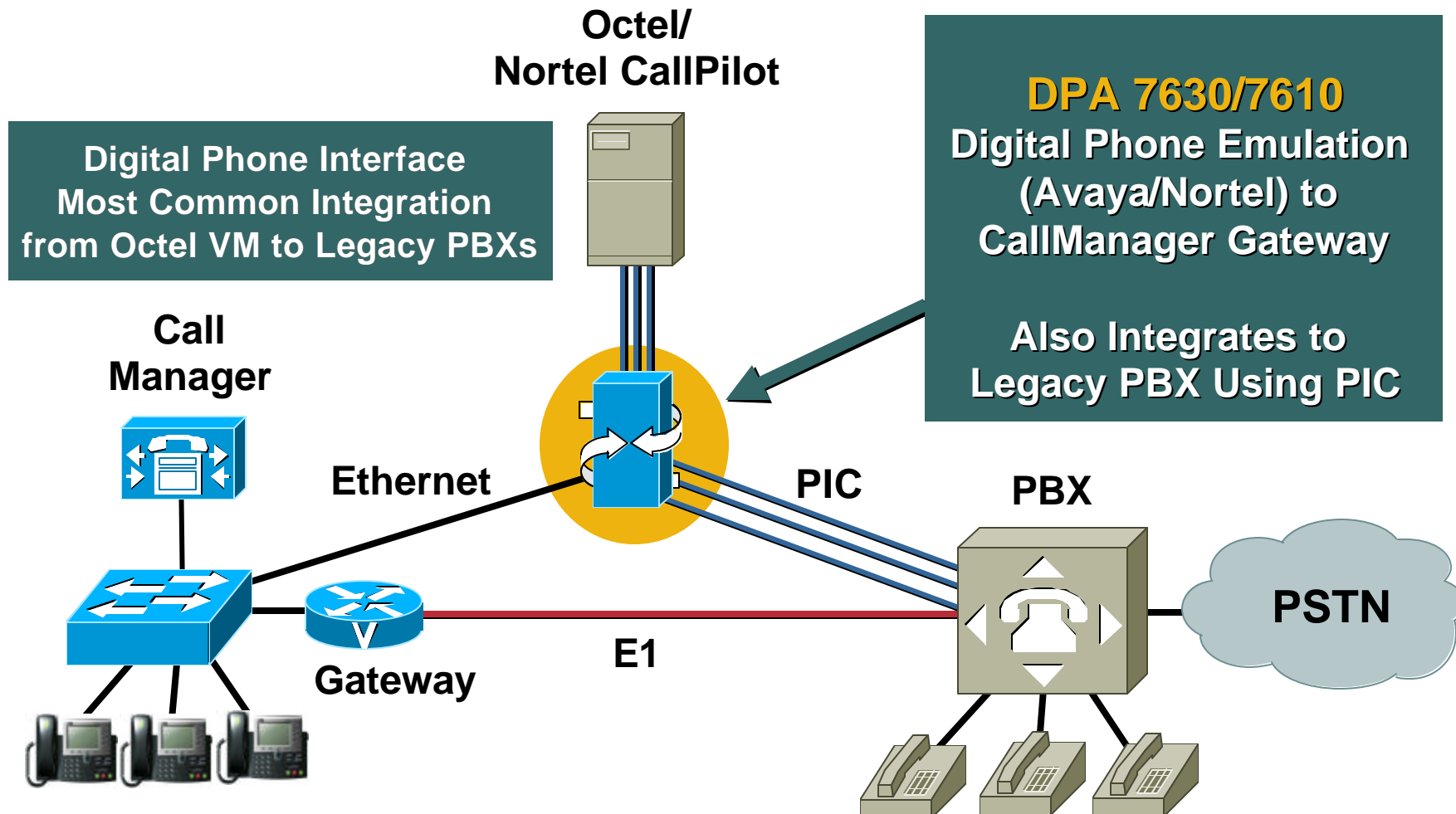
**NOTE:**  
Assumes PBX  
– VM integration  
via analog/SMDI



# Slow Migrations

## CallManager-Octel-PBX Integration via DPA

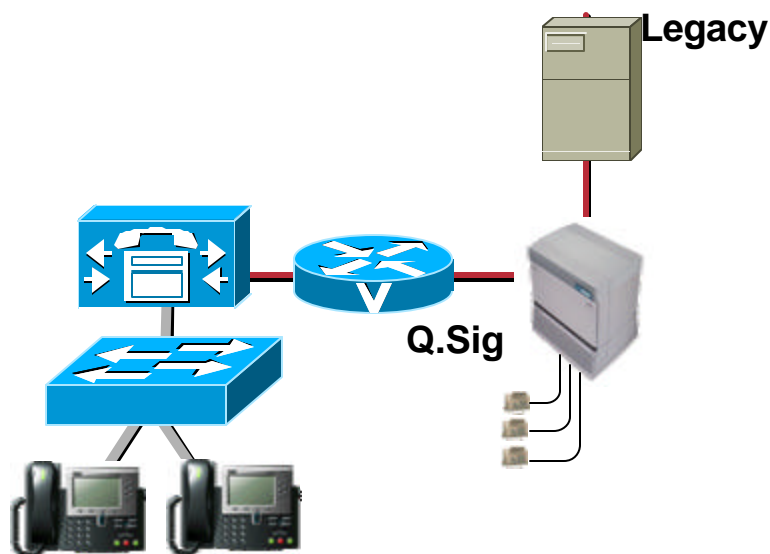
Cisco.com



# Slow Migrations: Cisco IP phones share other voicemail system

Cisco.com

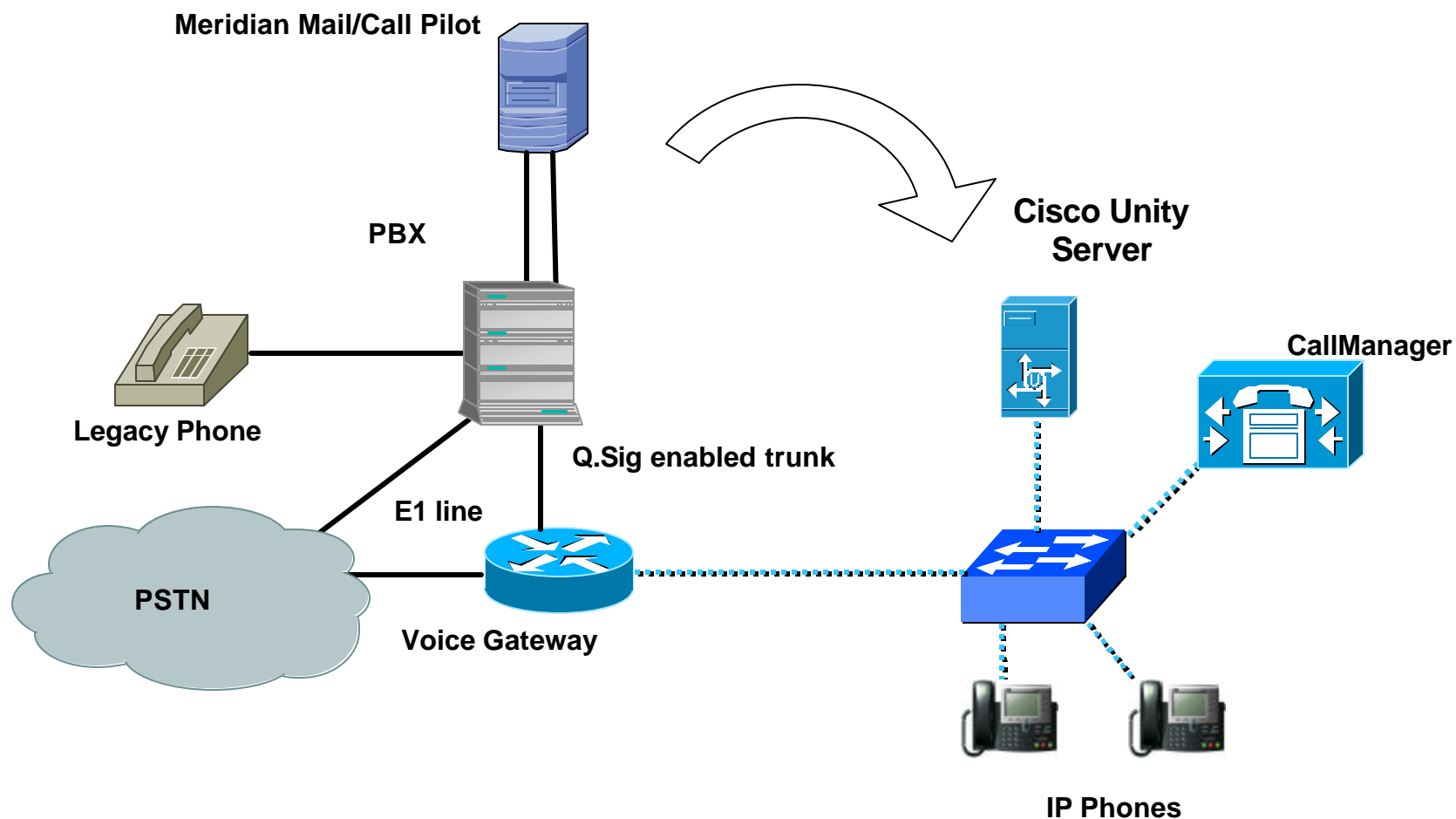
- Some voicemail systems do not support SMDI or digital emulation or are embedded in PBX (eg. Meridian Mail)
- Q.Sig allows IP phones to work with legacy VM





# Slow Migrations: Legacy VM end of life, flash cut users to new VM/UM, migrate phones over time

Cisco.com



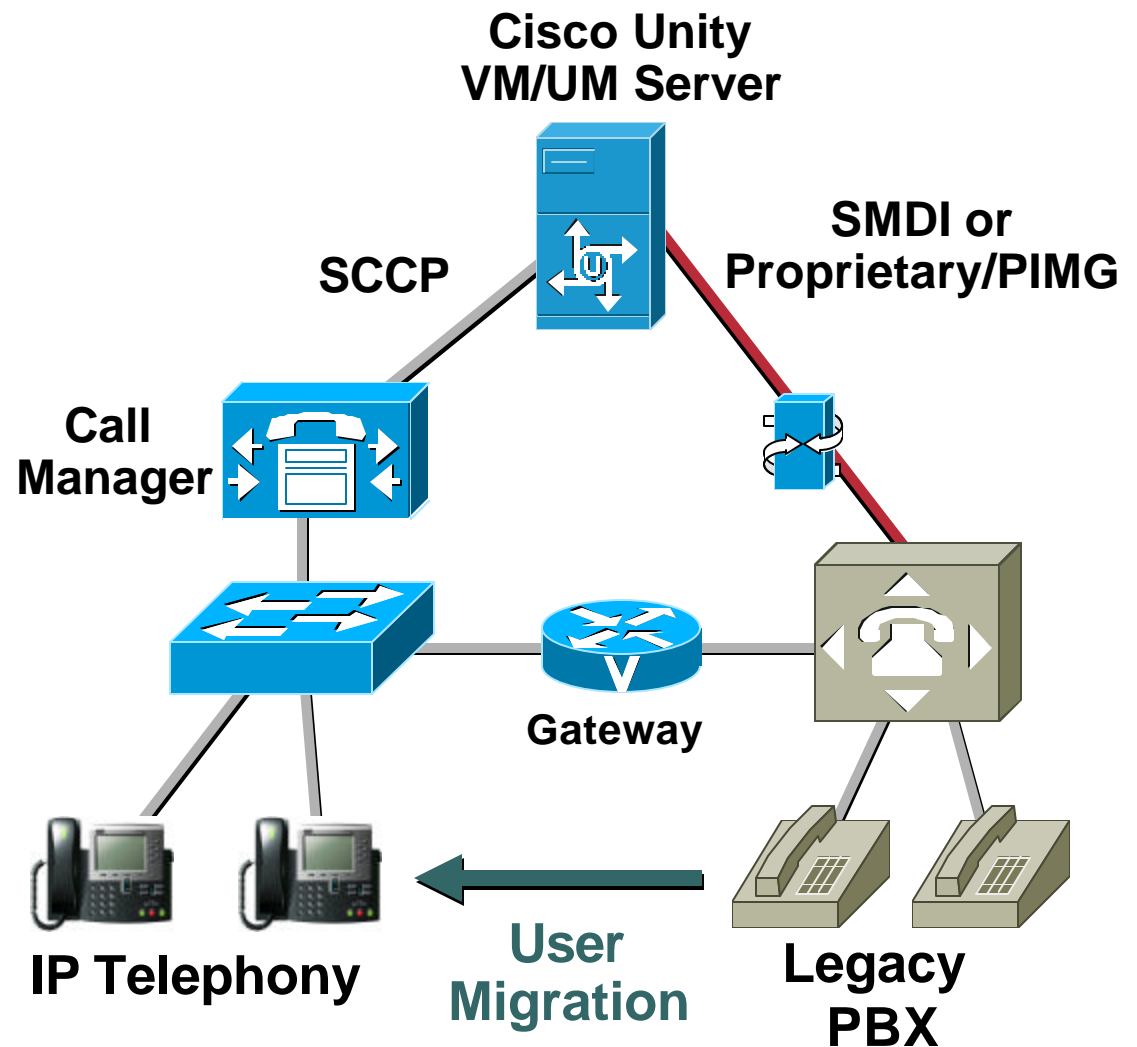
# Slow Migrations

## Dual Integration with Cisco Unity

Cisco.com

**PBX Prerequisites:**  
SMDI Support  
or  
Lucent/Avaya \*  
Nortel \*  
NEC \* ...

**\* NOTE:**  
Cisco Unity supports  
several proprietary  
PBX interfaces

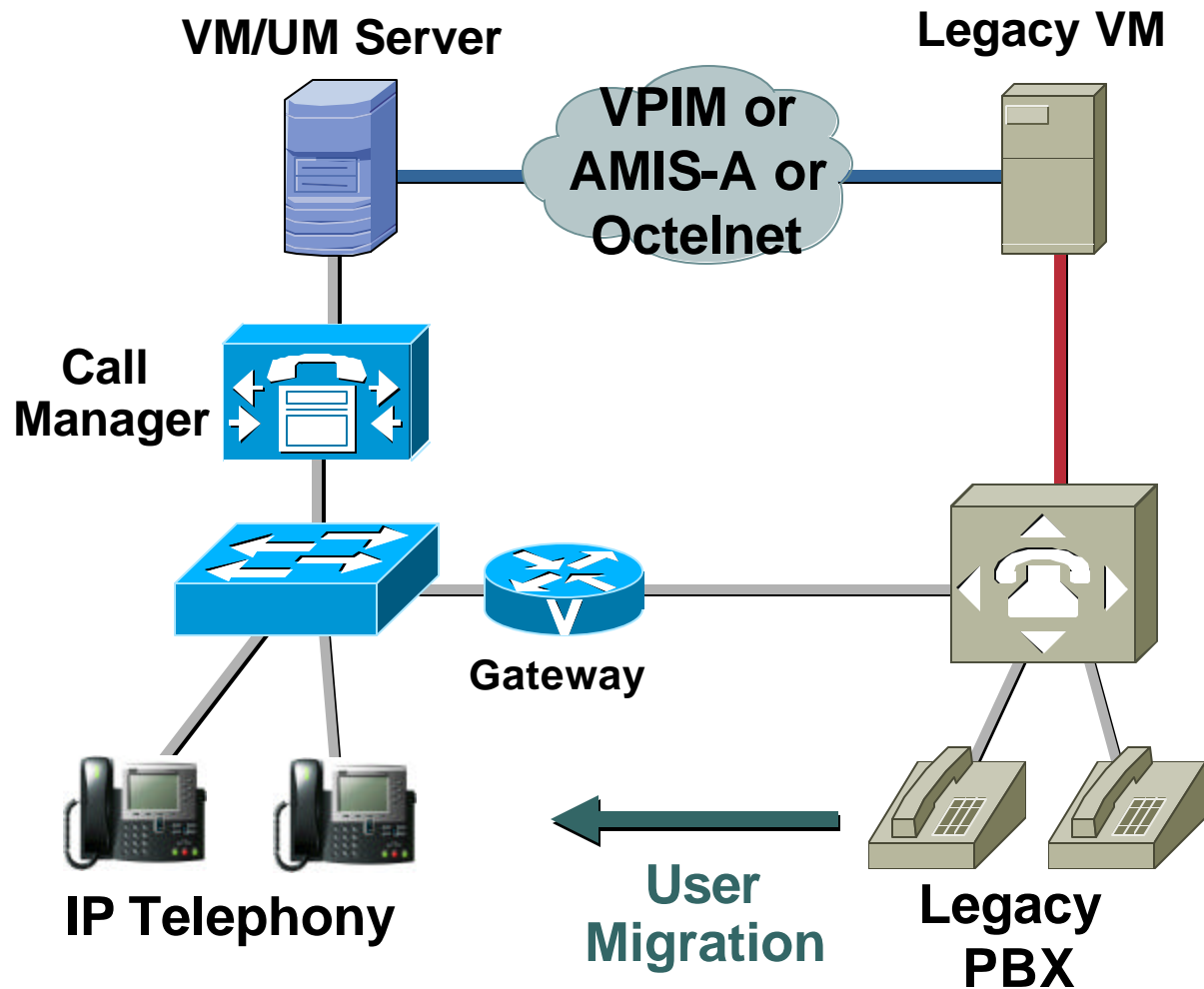


# Slow Migrations

## Voice Mail Networking (No SMDI on Legacy VM)

Cisco.com

**NOTE:**  
Depends on VM  
Support of a  
Common  
Networking  
Protocol  
(VPIM or AMIS-A)



# Legacy Migration and Integration

Cisco.com

## Agenda

- **Flash Cut Migrations**  
Pull the Band-Aid off Fast
- **Slow Migrations (“Shrink and Grow”)**  
Pull the Band-Aid off Slow
- **Integration Matrices**

# Integration Matrices

## PBX Integration (Across All Platforms)

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	Analog	H.323 PRI	MGCP PRI	Q.SIG PRI
Avaya Definity G3	Yes	Yes	Yes	Yes
Nortel Meridian 1	Yes	Yes	Yes	Yes
Siemens Hicom 300 E	Yes	Yes	Yes	Yes
Ericsson MD110	Yes	Yes	Yes	Yes
Alcatel 4400	Yes	Yes	Yes	Yes
Intertel Keyssystem	Yes	Yes	Yes	N/A
Fujitsu F9600ES	Yes	Yes	Yes	Future
NEC 2400	Yes	Yes	Yes	Yes

# Integration Matrices

## Voice Mail Integration

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	<b>SMDI</b>	<b>Dual SMDI Support</b>	<b>VPIM Support</b>	<b>Cisco DPA</b>
<b>Avaya Octel 250/350</b>	<b>Yes</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>
<b>Avaya Octel 200/300</b>	<b>Yes</b>	<b>No</b>	<b>No</b>	<b>Yes</b>
<b>Avaya Intuity</b>	<b>Yes</b>	<b>No</b>	<b>No</b>	<b>No</b>
<b>Nortel CallPilot</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>Yes</b>
<b>Siemens PhoneMail</b>	<b>Yes</b>	<b>No</b>	<b>No</b>	<b>No</b>
<b>AVT/Captaris</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
<b>Interactive Intelligence</b>	<b>Yes</b>	<b>Yes</b>	<b>No</b>	<b>No</b>
<b>Lyrix</b>	<b>Yes</b>	<b>Yes</b>	<b>No</b>	<b>No</b>

# Summary

# Conclusions

Cisco.com

- What are the key components and requirements of an IP telephony solution
- How to build it:
  - Network infrastructure
  - Telephony infrastructure
  - Applications
- What are the design guidelines and recommendations

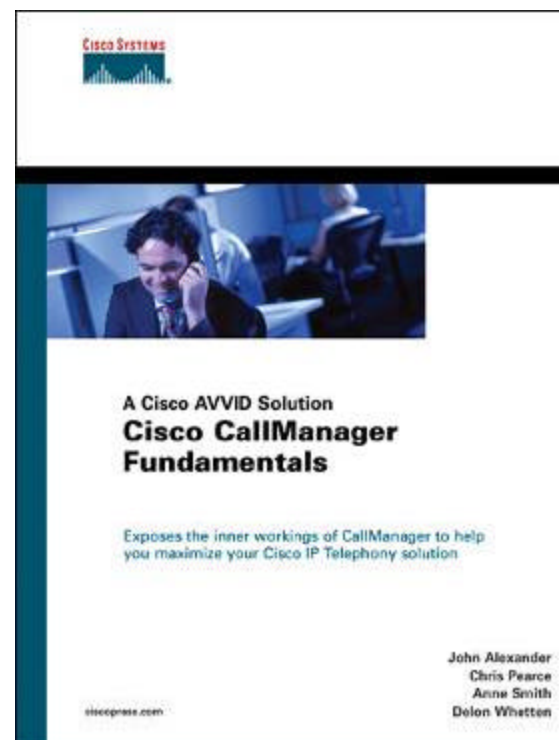
- IP Telephony is mainstream technology
- Key advantages are cost, flexibility and applications
- To learn more about IP Telephony design:

<http://www.cisco.com/go/srnd/>

# Recommended Reading

Cisco.com

- **Cisco CallManager Fundamentals**  
ISBN: 1587050080
- **Voice-Enabling the Data Network: H.323, MGCP, SIP, QoS, SLAs, and Security**  
ISBN: 1587050145
- **Voice over IP Fundamentals**  
ISBN: 1578701686



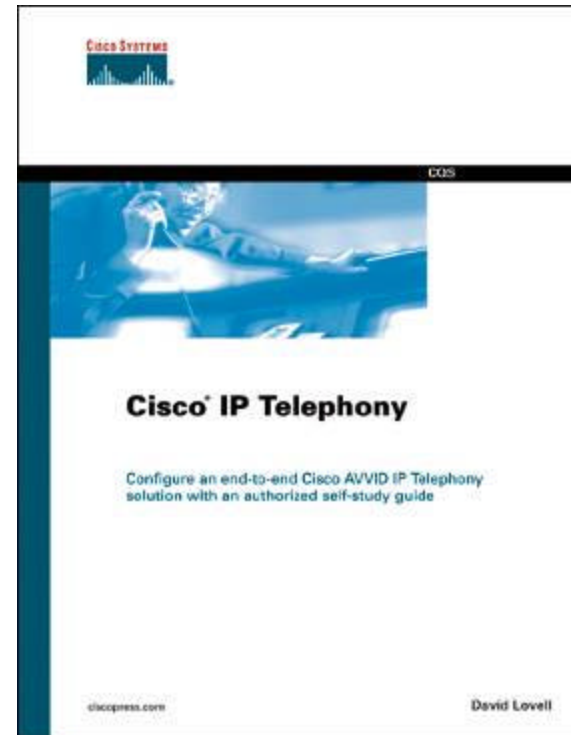
**Available Onsite at the Cisco Company Store**



# Recommended Reading

Cisco.com

- **Cisco IP Telephony**  
ISBN: 1587050501
- **Cisco Voice over Frame Relay, ATM, and IP**  
ISBN: 1578702275
- **IP Telephony Unveiled**  
ISBN: 1587200759



**Available Onsite at the Cisco Company Store**

# Complete Your Session Evaluation Form

Cisco.com

**Muchas Gracias por asistir a esta sesión.**

**Por favor, complete y entregue a la salida la evaluación suministrada.**

**¡Gracias!**

